

**02<sup>nd</sup> December 2011**

## **TABLE OF CONTENTS**

<b>ITEM</b>	<b>PAGE</b>
<b>1. EXECUTIVE NEWS.</b>	<b>2</b>
<b>2. SECURITY</b>	<b>3</b>
<b>3. ARAC UPDATE</b>	<b>4</b>
<b>4. TRAUMA COUNSELLING</b>	<b>5</b>
<b>5. GOVERNMENT GAZETTE</b>	<b>5</b>
<b>6. OPEN FARMERS' MEETING</b>	<b>6</b>
<b>7. ANTI HIJACK TRUST</b>	<b>6</b>
<b>8. DISCOUNTERS CLUB</b>	<b>7</b>
<b>9. ZIMBABWE CROP PRODUCERS ASSOCIATION</b>	<b>8</b>
<b>10. BUSINESS CHAMBER</b>	<b>9</b>
<b>11. NATIONAL ASSOCIATION OF DAIRY FARMERS</b>	<b>10</b>
<b>12. CATTLE PRODUCERS' ASSOCIATION</b>	<b>11</b>

---

## 02 DECEMBER 2011

### 1. EXECUTIVE NEWS

For those who are still farming their season has got well under way and from all reports received from around the country the rains have so far been satisfactory for this early part of the season. The rain has been somewhat scattered but has been sufficient although the runoff has not yet been significant to alleviate any water shortages in the storage dams.

Looking at the long range weather forecasts around the country for the next week or so we will probably receive some rain over the weekend with more significant falls predicted for the latter part of next week. What has been encouraging has been the ideal rain that has fallen in the lowveld which was spread over a week or so and has already produced some much needed new growth in the grass to provide sufficient nutrition for the wildlife and livestock which were really battling to get a bite to eat.

At the end of last week the National Budget 2012 was presented to Parliament and a copy of the full speech is available on the following link <http://www.zimtreasury.org/downloads/930.pdf> At the Union we have done a summary, which is also available on our website or on the following link - [http://www.cfuzim.org/index.php?option=com\\_content&view=article&id=2153:2012-national-budget-statement&catid=87:finance-and-economics&Itemid=92](http://www.cfuzim.org/index.php?option=com_content&view=article&id=2153:2012-national-budget-statement&catid=87:finance-and-economics&Itemid=92)

We feel that it is important that our members read, at least the summary, as there are some significant changes made to the taxation system which will affect some of us, if not all. It should be remembered that it first has to be passed by Parliament before becoming law.

Since we have revamped the **CFU Calling** a few months ago we acknowledge that the email capacity of the document has increased somewhat significantly. Despite the ongoing discussions with the computer specialists we have not yet managed to diagnose the problem for which we apologise. Although, generally, our recipients have been very complimentary of the new look we have tried other programs which we can send it out in at a much lower size, albeit without any frills.

Last week's bulletin went out at 720KB and with our experimental no-frills attachment we could send it out to you at 120KB. Should you be having difficulty with downloading speeds and wish to have the "no-frills" version sent to you every week please email [mashc@cfuzim.org](mailto:mashc@cfuzim.org) so that we can put you on a special email group to allow you to download at a much shorter time.

Last week President Charles Taffs and Vice President Peter Steyl attended the opening of the **Chakona-Muunganirwa Irrigation Scheme** in the Bindura District, Which was opened by United States Ambassador Ray, whose speech was extremely pertinent to the current situation. The speech is on our website and can be read on the following link for your convenience –

[http://www.cfuzim.org/index.php?option=com\\_content&view=article&id=2148:ambassador-rays-speech-at-the-chakona-muunganirwa-irrigation-scheme&catid=82:agriculture&Itemid=92](http://www.cfuzim.org/index.php?option=com_content&view=article&id=2148:ambassador-rays-speech-at-the-chakona-muunganirwa-irrigation-scheme&catid=82:agriculture&Itemid=92)

We continue to work with the **Valuation Consortium** and despite the large numbers of farmers who have taken advantage of the free registration of their properties we are still finding many properties which have not yet been registered. It is extremely important that all farmers register all of their properties using this facility, whether still farming or not.

In our work with the Valuation Consortium we are rectifying errors on both our databases and we therefore appeal to everyone to keep us both updated with changes in your contact details – address, telephone, email, as well as next of kin.

We have recently experienced a few problems with our **CFU Classified** which was going out every Wednesday. This was caused by a change in staff in the running of the system. We apologise for

any inconveniences and assure you that it is now under control and this week's copy was distributed on the email system this week as well as being uploaded onto our website [www.cfuzim.org](http://www.cfuzim.org)

Any perspective advertisers may, for the time being, place their adverts through Lynda Jones on the [advert@cfuzim.org](mailto:advert@cfuzim.org) address, or contact her at the Union. This will be a temporary situation until the new person takes over.

Richard Winkfield's book, **The Bottom Line**, is selling like hot cakes so don't miss out on buying one for an ideal Christmas present. They are available from Mike Clark at your Union office.

The following email has been doing the rounds and its suggestion seems practical:

**“Beit Bridge Border post**

Clive Stockil of Save Valley Conservancy has recently been appointed to the Board of ZTA (Zimbabwe Tourism Authority). His first personal target is to change the situation at Beitbridge Border Post which we all know can put off SA visitors to Zimbabwe for life....literally, people vow never to return. Let alone us who have endured the situation interminably.

He is requesting that anyone who has had a negative experience at the border please email him with a letter in document form that he can print off and put on the desks of the ministers concerned. So please encourage your visitors who visit over the festive season to do this and indeed any of you who are travelling over the holidays.

What a joy it would be to not have to dread the border crossing!

Clive's email is [clives@senuko.com](mailto:clives@senuko.com)”

## **2. SECURITY**

Although the situation has remained relatively quiet again this week there have been a few more incidents which were reported this week. Please keep the reports coming in on any incidents on your farms, either by phoning Mike Clark directly or else by emailing [mashc@cfuzim.org](mailto:mashc@cfuzim.org) It is extremely important that we continue to record everything in full detail.

This week we sent out individual appeals to selected people whom we thought may be able to assist us in following up on unsolved cases of murder, robbery and assault. We have a new route which has only recently been opened up for us to take to follow up on these old cases which feel may not have been satisfactorily investigated and the accused never being brought to book.

What we are requiring in order to follow up on these cases is the following:

- Case Number and date – RRB or CR numbers
- Name of Police Station which took the report
- Certified copy of original statement made to the Police

Should you be able to obtain the above please get them to Mike Clark or else scan and email to the above email address so that we can put a docket together for the investigators.

Our concern for a while has been that many of the cases involving our members have simply been allowed to go cold; or have been 'lost'; or have gone beyond the prescription period.

Initially we were only interested in murder, assault and armed robbery but we have found that there are many other categories of other criminal offences which we should also include.

---

### 3. ARAC UPDATE #13.....01/12/11

This week at last we received good rains here in Harare. Somehow the experience of driving on wet roads appears to be something quickly forgotten in the dry season and motor accidents seem suddenly endemic; perhaps an early indication of yet another *Bumper to bumper* harvest? Certainly the rains have also been the trigger to unleash a mass of *badzas* on the city's open spaces! Urban farming is now facilitated by a deliberately lax enforcement of by-laws regarding wetland cultivation, and is further sponsored by a presidentially funded seed and fertilizer distribution programme. Clearly in spite of the absence of any budget provision for an election next year, the battle for hearts and minds of our urban farmers is not far from those in authority!

I am sure that in due course, city verges and open spaces will assist such authorities in forecasting the state of the nation's food security! Sadly, judging by the limited state of agricultural preparedness outside the city borders, and the clear evidence of climatic change and unpredictability; the politics of food seems set once more to be the focus and a lever in our country's ongoing struggle for stability. That said we do notice a small provision within the budget to further GOZ's interpretation of compensation; we appreciate this facility will assist a small number of farmers, though at considerable discount. We also note reference to the issuance by the AG's office of a new securitized 99 year lease. Clearly whilst we appreciate the need to restore collateral value and marketability to land, this cannot happen without resolution of outstanding claims. We have already spoken with the Bankers Association in this regard.

In the past week it has come to our notice that there is a move underway to settle the compensation issue with a non-transparent and derisory offer of around 1 billion dollars or less. This would see farmers write off not only most of the value of their compulsorily acquired investments, but also such measure takes no consideration of the massive disturbance and lost income suffered by farmers in over a decade since the start of fast track.

Whilst indeed it is recognised that the current economic climate may require pragmatic negotiation to bring settlement; such process should not be done Nicodemusly by entities with no mandate or professional capacity to represent farmers. CFU has worked particularly hard to ensure the professional database held by Valcon is available as a prime resource in facilitating a fair settlement. Any attempt to discount so profoundly the true value of Zimbabwe's farming assets sends a definitive message to potential investors; come to Zimbabwe where not only will indigenisation require that you relinquish and assist to finance over fifty percent equity for selected partners but, in addition, when you are dispossessed of your assets without recourse to justice, you can possibly expect to see ten cents in the dollar so another can move in.

Perhaps there are those who would suggest they are our friends, whose true motives are rather aimed at regaining their position ahead of active competition. We must be aware of such agendas and recognise the danger of trying to secure closure within the confines of a no rules environment! Let's face it, if a man enters into a deed of sale for a house and then burns it down, don't expect the seller to carry the loss!

Our struggle to achieve an acceptable resolution to the real issues of compensation, recovery and inclusion for our constituency goes on. Issues of policy and the rule of law remain fundamental to this. We constantly press for such recognition; increasingly through dialogue and advocacy along side with the other farmers unions at the national level, and through joint engagement with diplomatic and international agencies. We believe we are making progress.

Core to that progress is the need to ensure that the Union is able to withstand the ongoing challenges to its sustainability and relevance. A year ago the team promised to look seriously to such issues and in that process a critical evaluation has been made of the services and structures needed to deliver value to farmers. It has become apparent that, although the Union has downsized its staff and core activities; this has not achieved all the intended savings. Whilst core services have remained housed centrally within Agriculture House and office space has become available for

rental, regrettably the arrangement has seen us carrying the bulk of the building's open space and effectively no net financial benefit has accrued.

After considerable deliberation and due diligence this has resulted in a decision at our most recent Council meeting to recommend the sale of Agriculture House and relocation of the Union to smaller premises. The shareholders of Agriculture House P/L have met and agreed to pursue this. We will inform you of developments as they unfold. It must be stressed that the decision is strategic and aimed at ensuring the security of the Union's assets and its functional sustainability. Proceeds will be reinvested in a portfolio of assets that deliver real value and which contribute substantially to the Union's running costs. For those farmers whose former contributions built this entity, there is perhaps an emotional concern as to how best to handle this development. Your council is clear in its mandate to secure a just outcome to the current situation facing farmers, in particular:

1. Fair value for acquired assets within a reasonable time frame underwritten by credible guarantees,
2. The maintenance of essential services for farmers still on the ground,
3. Advocacy for the inclusion of our constituency in the rebuilding of Agriculture.

Stated simply, we aim to emerge from the inevitable turnaround in a strong and relevant position well able to serve farmers and the country.

#### 4. TRAUMA COUNSELING

Over the years your Union has held a number of workshops, or meetings, where volunteers have come forward to help farmers and their families deal with the horrors of what has happened to their lives over the past 11 years with their dispossession of their homes, businesses and farms etc.

Whilst these workshops have been incredibly useful and very appreciated it has been felt that these short term counseling sessions have offered only a temporary fix to many people who are still suffering the effects of the trauma and how to deal with it so many years later.

We are therefore very pleased to have been offered the services of a fully qualified psychologist who has volunteered to offer the service free to anyone who is in need of counseling. If there is anyone who would like to take advantage of this service please contact either Ben Gilpin or Mike Clark at the Union where requests for information on the counseling will be treated in the strictest confidence.

#### 5. GOVERNMENT GAZETTE

The following matters of interest were published in Government Gazette dated 25 November 2011:

##### **Statutory Instrument 138 of 2011 – Customs and Excise (Tourism) (Rebate) Regulations, 2011: Correction of Error**

"It is hereby notified that the Customs and Excise (Tourism) (Rebate) Regulations, 2011, published in Statutory Instrument 124 of 2011, contained an error.

Section 2 of these regulations is corrected in the definition of "tourism operator" by the deletion of "Safari Association of Zimbabwe" and is substituted with "Zimbabwe Council of Tourism".

##### **Statutory Instrument 140 of 2011 – Road Traffic (Construction, Equipment and Use) (Amendment) Regulations, 2011**

It is hereby notified that the Minister of transport, Communications and Infrastructural Development has, in terms of section 81 of the Road Traffic Act [*Chapter 13:11*], made the following regulations:-

1. These regulations may be cited as the Road Traffic (Construction, Equipment and Use) (Amendment) Regulations, 2011.

2. The Road Traffic (Construction, Equipment and Use) (Amendment) Regulations, 2010, published in Statutory Instrument 154 of 2010 (hereinafter called "the principal regulations"), are amended by the repeal of section 65 "Type and approval of motor vehicle".

3. The principal regulations are further amended by the deletion of the proviso under section 10 "Steering system".

## 6. OPEN FARMERS MEETING



# Open Farmer's Meeting

We are excited to advise that the next ***Open Farmer's Meeting***, is to be held on **Tuesday 6<sup>th</sup> December 2011**, and will be held at **WINGATE GOLF CLUB** at 2.30p.m. for 3.00p.m. with snacks and drinks afterwards. This will be the last meeting of the year and we are going to have a



for cheer and goodwill and we will be giving out a CFU "parcel" to everyone that attends. We have not had any feedback regarding holding a braai afterwards, so will leave arrangements at ***drinks and snacks ONLY***. It will be a good opportunity for the whole family to attend and socialise and catch up with the year's events and what has happened over the last months.

## 7. ANTI-HIJACK UPDATE FOR NOVEMBER 2011

As the school holidays fast approaches and the festive season sets in, SAFETY, SECURE, & PEACE OF MIND stand out ..... As the plans for relaxing and fun time with family and friends start taking shape please make sure the plans for home, work premises, staff and domestic pets are also in place. Check all security systems, remotes, gates etc are all in good working order, become more ALERT of surroundings and environments and report any suspicious loitering or disturbances in your area. Have a backup plan to have a responsible and reliable person/people to check on this if you are away. Do NOT leave tell tale signs of 'AWAY' .... this will be noted and taken full advantage of..... This is a warning not a scare !

House robberies are still ongoing, the gangs are not shy, and will harm you if you try to resist them. There have been some reports of the elderly being attached pushed around and tied up, the bottom line being CASH MONEY and at this time of the year with bonuses and 'extra' cash around we are all vulnerable targets. Be careful at all times, do NOT have large sums of money stashed away.

- Keep gates locked at all times with a STRONG padlock.
- Never allow ANYONE onto your property without verifying their identity, this includes the Police, domestic staff should have a telephone number on which to contact you should they need to.
- Keep front & back doors shut and locked during the day if possible.
- Check your alarm systems every 2-4 weeks. Ensure the alarm is ON when you retire. Entry & exit doors should be shut and locked from 1700 hrs daily.
- Remove & replace old, rusty burglar bars with strong ones.
- Ensure mobile phones are with you when you retire to bed, not left in the living areas, you may need them. Keep emergency numbers handy.

- Ensure ALL windows are shut at night (except bedroom ones if necessary)
- Outside lights are a deterrent to burglars, power permitting leave as many on as you can afford.
- Dogs should sleep INSIDE the house. They are there to warn you, not save you.
- Do NOT allow domestics or guards to have keys to the house.
- Some homes are robbed at 0600 hrs, check the back door before opening it..
- If going out for the evening, leave inside lights on and a radio or the TV.
- If you have an electric fence, switch it ON when you go out.
- If your dogs don't come and greet you on your return, be suspicious.
- Install a metal grille across your doors leading out if you want to keep the doors open whilst you are sitting inside.
- If you have a remote for your alarm system, hang it round your neck whilst you are home during the day, you may need assistance in a hurry.
- Lock your cars at night even if they are in a locked garage.

Above all, if you suspect that there are intruders in your home at night, DO NOT GO AND INVESTIGATE. Try to move ALL into one room, lock yourselves in and use the phones to ring for help. If this fails, CO-OPERATE with the intruders, resisting or trying to fight back may endanger your life and that of your family.

Let's ALL fight this crime together - stay ALERT and SAFE !

ANTIHIJACK TRUST: Email: [hijack@mweb.co.zw](mailto:hijack@mweb.co.zw) or [hijack@zol.co.zw](mailto:hijack@zol.co.zw)

## 8. **DISCOUNTERS CLUB**

Please all be reminded of the festive event being opened on 1<sup>st</sup> December 2011 called "**The Magic of Christmas at Joina**" an **Inspired by Zimbabwe** – driven 5 week Christmas campaign that transforms Joina City (located in the heart of Harare) into a must visit destination for a Christmas experience featuring:

- Entertainment
- A Christmas spirit featuring Christmas lights, Father Christmas, etc.
- Shopping
- The Kingdom Festival of Choirs competition

And much more.

We wish the team of four, comprising of Charles Taffs, Richard Taylor, Jason Ridely and Ian Bishop good luck for the Gary Bell Golf Day which is to be held on 2<sup>nd</sup> December at Wingate Golf Club. Our team are going to look very smart in their Discounter Club T-Shirts. More news about this Golf Day next week.

This week we welcome aboard two exciting new partners :

1. **BIG SKY SUPPLIES** situate at 9 Pomona Shopping Centre, Edinburgh Road (opposite Sam Levy Village and next door to the Nando's food court). They are stockists of generators, inverters, batteries, solar devices and service spares. They also hold a wide range of auto accessories, 4x4 equipment, service spares and lubricants as well as being leading stockists of camping equipment and accessories and also great gifts in the outdoor, camping and auto lines. This shop is well worth a visit especially if you are planning any Christmas vacations which involve travel.
- 2.
3. **INNOV8 RETAIL GROUP** – who have shops at the following centres –
  - Avondale Bookshop – Avondale Shopping Centre
  - The Bookshelf – Arundel Village
  - Insignia – Joina City
  - Dexter's – Joina City

- Innov8 Bookshop – 23 George Silundika Ave  
The stock a wide range of books, stationery, cards, gifts and toys

We look forward to receiving any of your comments or suggestions. We would like this to become a **MEMBER** driven organization, so let us know what you think and also who you would like to see become Partners of the Club in the future. We can then target these organizations and try to get them on board so that you can enjoy your discount savings when shopping at your favourite shops. Please e-mail [rtaylor@cfuzim.org](mailto:rtaylor@cfuzim.org) or [debbie@cfuzim.org](mailto:debbie@cfuzim.org) or [robyn@discountersclub.com](mailto:robyn@discountersclub.com) for any input.

The updating of the website has been concluded so visit [www.discountersclub.com](http://www.discountersclub.com) to see what savings you can obtain using your card when making purchases country wide.

## 9. ZIMBABWE CROP PRODUCERS' ASSOCIATION

### Zimbabwe Crop Producers' Association

#### PRODUCER PRICES

<u>Commodity</u>	<u>GMB</u> ☎ 04-794079	<u>Kurima Gold</u> ☎ 04-745973/6/8	<u>Staywell</u> ☎ 04-303021	<u>Croplink</u> ☎ 04-490810	<u>Pro Group</u> ☎ 04-669400
<b>White Maize</b>	285	Grade A/B 240 14 days transfer Grade C 230 14 days transfer Grade A/B 230 Cash Grade C 220 Cash	255	Not available at time of going to print – contact directly	255
<b>Yellow Maize</b>	285	-	240		255
<b>Maize Bran</b>	100	-	-		160
<b>Soya beans</b>	500	610 14 days transfer	620		-
<b>Soya bean Meal</b>	-	-	-		-
<b>Wheat</b>	TBA	Premium 410 30 days transfer Standard 400 30 days transfer Utility 1 – 390 30 days transfer Undergrade – neg 30 days transfer	-		410
<b>Wheat Bran</b>	-	-	-		160
<b>Groundnuts</b>	400 Unshelled	-	900 shelled		-
<b>Sugar Beans</b>	800	1150 14 days transfer	1200		1200
<b>Sorghum</b>	285	-	255 white or sweet red		-
<b>NOTES :</b>	-	Cash price for maize is only offered for loads of 10mt or less	-		-



**Producer Prices****South African Grain Information Services (SAGIS)****South African Foreign Exchange (SAFEX) 23rd November 2011**

Commodity	Rand/tonne	US\$/Tonne	Import Parity Rand/Tonne	Import Parity US\$/Tonne
<b>White Maize</b>	1862	223	2022	242
<b>Yellow Maize</b>	1873	224	2033	243
<b>Wheat</b>	2950	353	3110	372
<b>Soyabeans</b>	3320	398	3480	417
<b>Sunflowers</b>	3895	466	4055	486

**International Gulf**

Commodity	US\$/Tonne	Import Parity US\$/Tonne
<b>Wheat</b>	277	427
<b>Maize</b>	257	407
<b>Sorghum</b>	275	425
<b>Soyabeans</b>	432	582

**10. BUSINESS CHAMBER** (from the desk of Richard Taylor)

For those that are interested please look through this.

We continue to push for the Afrexim Bank Facility. However time roles on and we still wait for the Projects Credit Committee to arrive from Cairo.

Maybe the delay is due to all the turmoil that is ongoing at present in Egypt. We are still assured that this finance is coming, the question is when. Maybe just in time for the winter crops!!!!

With the other options that we are pursuing for finance, we are moving forward with these, but we are learning that when it comes to Zim, finance and risk, this is a lengthy process. We do and will continue to strive to find avenues which will allow cheaper facilities for all business sectors.

If you have not planted your grain crops as yet and are still looking to plant, please think hard on your decision to continue with your planting. Firstly we are now late, which will impact on your yields and secondly, with climate change and the unpredictability of our rains these days, we could see an early cut off come Jan, Feb impacting further on your yields.

FYI

**TN Asset Management/ZFC Fertilizer Purchase Scheme**

TN Asset Management (Private) Limited ("TNAM") has entered into an arrangement with The Zimbabwe Fertilizer Company (Private) Limited ("ZFC") through which our clients who are involved in farming activities can access fertilizers and allied farming inputs through a six month farming input scheme. ZFC manufactures and supplies about 70% to 80% of farmer's requirements except for the seed. The farming inputs can be accessed through TNAM in the following ways:

**1). Cash Cover Investment**

We have established that creating a cash cover investment through TNAM has the dual benefit of discounting the cash price of the farming inputs whilst also triggering immediate access to the farming inputs for our clients. The cash cover investment is anticipated for a period of six months, an investment horizon linked to

the ZFC/TNAM scheme. The rationale for this cash cover investment is based on the fact that the finance charge on the scheme is currently at 13.5% while investment rates are hovering around 18% creating an interest differential that our clients can benefit from. The cash cover investment is ideal for clients that already have the cash resources and may have been contemplating to acquire the farming inputs.

## 2). Secured by shares

TNAM has also established that a number of potential clients may require access to farming inputs but are constrained by the financial resources to acquire the inputs. Through our arrangement with ZFC, we have organized that clients submit selected listed shares to TNAM to be held in custody for a six month period, a tenor linked to the ZFC/TNAM scheme and thereafter facilitate immediate access to farming inputs. Security cover of two times of the value of inputs required in listed equities namely; Inncor Limited, Econet Wireless Zimbabwe, Delta Corporation, and Old Mutual Limited is acceptable. The shares will only be used as a fall back mechanism after the six month period to settle obligation on the ZFC/TNAM scheme in the event that proceeds from farming operations may have not been as expected. The finance charge on the scheme is at 13.5% per annum, a more propitious rate if current market conditions are taken into account.

Detailed information on this product offering can be accessed through TNAM offices on the 5<sup>th</sup> Floor, 101 Union Avenue Building, Kwame Nkrumah Avenue, Harare.

### Contact Persons

Natasha Madzorera	<a href="mailto:natasham@tn.co.zw">natasham@tn.co.zw</a>
Ronald Makeleni	<a href="mailto:ronaldm@tn.co.zw">ronaldm@tn.co.zw</a>
Eddright Mujaya	<a href="mailto:eddrightm@tn.co.zw">eddrightm@tn.co.zw</a>
Nhlanhla Nyathi	<a href="mailto:nhlanhlan@tn.co.zw">nhlanhlan@tn.co.zw</a>
Godknows Mudzingwa	<a href="mailto:godknowsm@tn.co.zw">godknowsm@tn.co.zw</a>
Charles Manyeku	<a href="mailto:charlesm@tn.co.zw">charlesm@tn.co.zw</a>

## 11. NATIONAL ASSOCIATION OF DAIRY FARMERS (*from the Desk of Rob Van Vuuren*)

This information may be a little late for dairy farmers who are able to grow maize for silage this year. Please get as much information about the maize variety you plan to plant, to ensure your choice meets your requirements. New varieties with different characteristics are likely to be available as well as the old trusted varieties.

Sorghum varieties which are more suitable for the drier parts of the country are hopefully available from traditional suppliers.

Dairy Services are being encouraged to control imported milk products that do not comply with Zimbabwe statutes. It is high time these products are removed from supermarket fridges and shelves.

### LIVESTOCK INFORMATION

We have in stock and available at our offices at present:

**Animal Foods of Central Africa Technical Handbook** @ US\$10,00 each

**Stock Registers** @ US\$5,00 each

**Daily Milk Records of Individual Cows** @ US\$5,00 each

**Recommended Guide to Good Dairy Farming Practices** @ \$2.00 each

**Dairy Handbooks** @ US\$40,00 each

**Cattle Producers' Association Beef Production Manual** @ US\$40,00 each

**Sheep and Goat Handbook** @ US\$25.00 each

**Go Green Mastitis Mint** @ US\$10,00 each

## 12. CATTLE PRODUCERS' ASSOCIATION

The Scott Ruby workshop on Breeding held in Gweru yesterday was very successful and twenty participants supported the event. Hopefully the repeat event in Harare today will be well supported.

Carmen Stubbs hosted a Mashona Cattle Society field day on her farm in Headlands yesterday. Another very successful outing for beef producers. Attendance was about 40 producers.

VENUE	MT. HAMPDEN	
DATE	28.11.11	
	AVE. PRICE	AVERAGE
GRADE	NO. OF CATTLE	PER KG LV WT
SUPER	13	2.34
CHOICE	6	2.2
COMMERCIAL	5	1.82
ECONOMY	33	1.57
MANUFACTURING	7	1.49
WEANER HEIFERS	41	1.76
BULLING HEIFERS	13	2.03
WEANER STEERS	37	1.75
LONG WEANER HEIFER	105	1.71
LONG WEANER STEER	27	1.85
FEEDER STEERS	32	1.93
COMM WEANER STEERS	N/A	N/A
COMM WEANER HEIFERS	N/A	N/A
BULL	4	1.59
COW & CALF	6	1.44
STEERS	N/A	N/A

	AGRIFOODS (HRE)	NATFOODS (HRE)
CALF RUMEN STARTER	420	489
CALF GROWER MEAL	300	381
DRY COW MEAL	220	284
DAIRY MEAN 16%		365
DAIRY MEAL 18%	320	376
DAIRY MEAL 20%		416
HEIFER MEAL	280	337
PHOS 4 BLOCK (15KG)		7.08
PHOS 7 BLOCK (15KG)		8.84

National foods prices will vary, depending which depot products are purchased from. Please check with your closed National foods depot for prices.

### **COMMENTS AND VIEWS**

Please let us know your comments and views on items contained within this issue or any other issues of CFU Calling by sending an email to us on [dir2@cfuzim.org](mailto:dir2@cfuzim.org)

### **Disclaimer and Copyright**

The information contained in this document is strictly confidential and solely for the intended addressee(s). The document is written without prejudice. The views expressed do not necessarily reflect those of either the sender, or the Commercial Farmers' Union ("CFU"). The Copyright to this document is owned by CFU. Unauthorised reproduction, disclosure, modification, and/or distribution of this document is unlawful. If you have received this document via email in error please notify the sender and CFU immediately and delete it from your system. Permission for publication or forwarding must be obtained from CFU. Telephone +263-04-309800-16 or e-mail [dir2@cfuzim.org](mailto:dir2@cfuzim.org)