

25TH November 2011

TABLE OF CONTENTS

ITEM	PAGE
1. EXECUTIVE NEWS.	2
2. SECURITY	3
3. TRAUMA COUNSELLING	3
4. GOVERNMENT GAZETTE	4
5. OPEN FARMERS' MEETING	4
6. DISCOUNTERS CLUB	5
7. ZIMBABWE CROP PRODUCERS' ASSOCIATION	6
8. BUSINESS CHAMBER	7
9. Course on Thermal Use of Solar Energy	7
10. NATIONAL ASSOCIATION OF DAIRY FARMERS	8
11. CATTLE PRODUCERS' ASSOCIATION	9

25 NOVEMBER 2011

1. EXECUTIVE NEWS

Although it has been another very busy week for everyone at Headquarters most people have had their heads looking up at the clouds and talking about the weather and asking when it was going to rain. Thankfully, on Tuesday the rain started, but in the southern part of the country with some heavy falls experienced in areas where it has been most needed. If the predictions are correct then most of the country should be wet over the next few days, although no heavy falls are predicted.

We remind you of the most useful and accurate site which we have found which can be set to give an automatic detailed daily forecast of several specified spots around the country – use the following link to the Norwegian site <http://www.yr.no/>

The light rain has certainly brought the temperatures right down and they should remain this way for several days. As one farmer said, "The weather is 'normal' for this particular season, whether it is rain, shine or drought!"

We hear reports about large numbers of livestock and some wildlife deaths from poverty in the southern and northern Lowveld areas of the country where the rains are normally much lower than in the Highveld. Is this not perhaps caused more from the lack of ability to properly manage the sensitive environment under the current circumstances, like in most areas around the country where property rights no longer exist?

As the workshops and meetings continue more and more people are finally agreeing that certain changes in the legislation and the political will are the main ingredients to make agriculture more productive and sustainable again. It is all about property rights and has nothing to do with the weather as some people try to make out. Hopefully, if the present momentum continues we may get closer to our goals sooner than we have been hoping – but, unfortunately anything can happen.

Our current membership drive is progressing well and the renewals are considerably higher this year than for the same period last year. This is greatly appreciated and it does give us some encouragement to continue to take up the challenge with continued enthusiasm. Noticeable though is that the number of pensioners (over 70) is increasing every year, which is understandable when one considers that the average age of our members in 2000 was 56 and we are 11 years further on with no or very little new young blood entering the industry under the current situation, which does not encourage or secure long term investment.

Whilst the younger generation are very keen to move forward and get farming again the older generation are keener on compensation for their acquired properties to supplement the pensions that they have all lost.

After years of sending out CFU Calling to both members and non-members (who have not renewed their subscriptions) we have recently gone through the email group and removed the addresses of those people who are not currently paid up members. We believe that it is only fair that only fully paid up members should be kept informed. The disclaimer at the bottom of this newsletter is also a reminder and says it all. No more piggy back riders please – let's all pay our due share.

It is essential therefore that we encourage everyone to ensure that their properties are registered with the **Valuation Consortium** and for those that had registered some time ago to pop in and see how efficiently their new computer software system works. They are requesting that property owners verify the accuracy of the data currently recorded on their property. People that have already done this come away amazed at how quick it is done especially with the use of the new computer system which brings you right down onto the farm and the development thereon, which it

shows in greater detail. The archived material takes you back to what was there when you were still operation before it was all looted and vandalised.

Your Union is also working much closer with the IT support team at Valcon in sharing information to assist with their identification of properties and we urge you all to do the same. It is far better to have all the experts' information all in one place so that when compensation does finally come about at least there is a reputable and well experienced team who are far better qualified to argue the amounts when it comes down to the nitty gritty.

We have recently experienced a few problems with our **CFU Classified** which was going out every Wednesday. This was caused by a change in staff in the running of the system. We apologise for any inconveniences and assure you that it is now under control and this week's copy was distributed on the email system this week as well as being uploaded onto our website www.cfuzim.org

Any perspective advertisers may, for the time being, place their adverts through Lynda Jones on the advert@cfuzim.org address, or contact her at the Union. This will be a temporary situation until the new person takes over.

Richard Winkfield's book, **The Bottom Line**, is selling like hot cakes so don't miss out on buying one for an ideal Christmas present. They are available from Mike Clark at your Union office.

We look forward to listening to the **National Budget** and as soon as we have a summary we will send it out or post it on the website.

2. **SECURITY**

The week has been relatively quiet again this week but we repeat the below information from last week's bulletin for your convenience. There were only a few minor incidents reported.

We are following up on rumours that there may have been some 5 arrests made in the assault and robbery in Guruve where the victim is still in an induced coma.

It has been encouraging to hear that JOMIC are decentralising and now have an active office in Mutare who are already dealing with reports in their province. The following JOMIC offices are now open and their contact details are:

Mutare	3 rd Floor Fidelity Life Centre, Cnr Herbert Chitepo/Aerodrome Roads Contact person – Mr Joseph Mushingaidze – 0772 588 096 Jnmashingaidze@gmail.com Mr Liberty Bandama – 0773 264 823 Mr Manasa Bera – 0773 019 719 Mr Masimbamakuru Kangai – 0772 257 864 vakangai@gmail.com
Bulawayo	2 nd Floor Prosperity House, Leopold Takawira Contact person – Ms Zhandi Seselane – 0772 409 299

Offices are to be opened shortly in Marondera, Bindura, Gweru and Masvingo.

We encourage you to report all disturbances to these offices but please also keep us informed through mashc@cfuzim.org

3. **TRAUMA COUNSELING**

Over the years your Union has held a number of workshops, or meetings, where volunteers have come forward to help farmers and their families deal with the horrors of what has happened to their lives over the past 11 years with their dispossession of their homes, businesses and farms etc.

Whilst these workshops have been incredibly useful and very appreciated it has been felt that these short term counseling sessions have offered only a temporary fix to many people who are still suffering the effects of the trauma and how to deal with it so many years later.

We are therefore very pleased to have been offered the services of a fully qualified psychologist who has volunteered to offer the service free to anyone who is in need of counseling. If there is anyone who would like to take advantage of this service please contact either Ben Gilpin or Mike Clark at the Union where requests for information on the counseling will be treated in the strictest confidence.

4. GOVERNMENT GAZETTE

The following matters of interest were published in Government Gazette dated 11 November 2011:

Statutory Instrument 130 of 2011 – Environmental Management (Environmental Impact Assessment and Ecosystems Protection) (Amendment) Regulations, 2011 (No. 2)

In summary, the document basically restricts the transporting of sand between 1800 hrs and 0600 hrs. The document is available on the following link:

<http://www.cfuzim.org/images/si1302011sand.pdf>

General Notice 474 of 2011 – Preliminary Notice to Compulsorily Acquire Land

These listings came as a bit of a surprise as there have been no listings for quite a while

The following properties are listed under section 5 of the LAA:

1. Rem of S/D A of Retreat – Salisbury
2. Rem of Retreat – Salisbury
3. R/E of Eyerston of Arlington Est – Salisbury
4. Koala Park – Salisbury

General Notice 475 of 2011 – Vesting of Land, Taking of Materials and Exercise of Rights over Land

The following properties are listed:

Gillingham Estate A – Salisbury
S/D E of Arlington Estate – Salisbury

The General Notices are available on the following link to our website:

<http://www.cfuzim.org/images/gn474111111.pdf>

5. OPEN FARMERS MEETING



Open Farmer's Meeting

We are excited to advise that the next *Open Farmer's Meeting*, is to be held on **Tuesday 6th December 2011**, and will be held at **WINGATE GOLF CLUB** at 2.30p.m. for 3.00p.m. with snacks and drinks afterwards. This will be the last meeting of the year and we are going to have a



for cheer and goodwill and we will be giving out a CFU “parcel” to everyone that attends. We are enquiring about holding a braai afterwards where braai packs will be on sale. Please let us have your feed back as to whether you think this is a good idea. It will be a good opportunity for the whole family to attend and socialise and catch up with the year’s events and what has happened over the last months.

6. DISCOUNTERS CLUB

Discounters Club is moving forward in leaps and bounds and will be **alive** and up and running in full force in the next few weeks.

Currently we have partners in Harare, Gweru and Bulawayo and the exciting news is that we are intending to expand our Partners throughout Zimbabwe and are also intending to go Regional. Our name will therefore become **THE AFRICAN DISCOUNTERS CLUB**. We have formed an alliance with Kingdom Bank whereby the Discounters Club Card will become a Kingdom Bank/African Discounters Club swipe card. Kingdom Bank intends to place point of sale swipe machines at each of the Discounters Club Partners’ premises in the near future.

The African Discounters Club Card will become live in the month of December 2011. As such, there will be a series of introductory and awareness adverts in The Herald, Newsday, Daily News, Sunday Mail, ZimInd and our media partner FinGaz. Running parallel to this awareness campaign is a must-attend festive event called “**The Magic of Christmas at Joina**” an **Inspired by Zimbabwe** – driven 5 week Christmas campaign that transforms Joina City (located in the heart of Harare) into a must visit destination for a Christmas experience featuring:

- Entertainment
- A Christmas spirit featuring Christmas lights, Father Christmas, etc.
- Shopping
- The Kingdom Festival of Choirs competition

And much more.

This event presents a distinct opportunity for companies and brands to showcase their products and business to Zimbabwe.

We are encouraging you to participate in this highlight event. There is limited space and certainly the confirmation time is also limited. For more information on this event, please give us a call and we’ll assist you to join this platform. The deadline for any consideration is Wednesday 23rd November 2011.

A reminder that we are hosting a stand at the 5th hole for the **GARY BELL GOLF DAY** on Friday 2nd December 2011 at Wingate Golf Club. This is a fund raising day organized for Gary Bell, a Mashonaland rugby player in 1991 who sadly suffered a terrible neck injury whilst playing for Zimbabwe, which left him a quadriplegic. All funding will go to the **GARY BELL TRUST FUND** to help Gary with ongoing medical costs. We have a team of 4 golfers entered for this competition and should you wish to join us, please pop in at the stand. It will be a very beneficial, fun, interaction platform for everyone.

We look forward to receiving any of your comments or suggestions. We would like this to become a **MEMBER** driven organization, so let us know what you think and who you would like to see become Partners of the Club in the future. We can then target these organizations and try to get them on board so that you can enjoy your discount savings when shopping at your favourite shops.

Please e-mail rtaylor@cfuzim.org or debbie@cfuzim.org or robyn@discountersclub.com for any input.

The updating of the website has been concluded and so visit www.discountersclub.com to see what savings you can obtain using your card when making purchases.

7. **ZIMBABWE CROP PRODUCERS' ASSOCIATION**

Please be advised that Kurima Gold is now responsible for all local grain procurement for National Foods and PHI Commodities is now focused exclusively on imports only. Please note that National Foods is currently not contracting any wheat and will probably only be in a position to look at further local wheat deliveries in the New Year.

PRODUCER PRICES

Commodity	GMB ☎ 04-794079	Agrifood S ☎ 04-756101	Kurima Gold ☎ 04-745973/6/8	Staywell ☎ 04-303021	Croplink ☎ 04-490810
White Maize	285	175	Grade A/B 240 with payment 14 days transfer or 230 cash Grade C 230 with payment 14 days transfer or 220 cash	255	250
Yellow Maize	285	175	-	240	250
Maize Bran	100	170	-	-	-
Soya beans	500	550	610 with payment 14 days transfer	620	600
Soya bean Meal	-	600 delivered to Harare	-	-	-
Wheat	TBA	-	Premium 450 30 days transfer Standard 440 30 days transfer Utility 1 430 30 days transfer Undergrade 400 30 days transfer	-	-
Wheat Bran	-	180	-	-	-
Groundnuts	Unshelled 400	-	-	900	-
Sugar Beans	800	-	1150 with payment 14 days transfer	1250	1000
Sorghum	285	-	-	-	250
NOTES :			Cash price for maize is only offered for loads of 10mt or less	-	

Producer Prices
South African Grain Information Services (SAGIS)
South African Foreign Exchange (SAFEX) 23rd November 2011

Commodity	Rand/tonne	US\$/Tonne	Import Parity Rand/Tonne	Import Parity US\$/Tonne
White Maize	1862	223	2022	242
Yellow Maize	1873	225	2033	244
Wheat	2950	354	3110	373
Soyabeans	3320	398	3480	417
Sunflowers	3895	467	4055	486

International Gulf

Commodity	US\$/Tonne	Import Parity US\$/Tonne
Wheat	286	436
Maize	269	419
Sorghum	286	436
Soyabeans	453	603

8. BUSINESS CHAMBER (from the desk of Richard Taylor)

There is not a lot that I can say from last week's news other than we are waiting for feedback from the banks.

We continue to look at and look for other finance facilities for farmers.

We have signed a preferential trade agreement with CBZ Optimal Insurance Company. Optimal are offering insurance at very good rates for all crops. The only things it does not cover is drought and credit risk. For more info on this please contact me, Richard Taylor 04 309862 or email rtaylor@cfuzim.org

9. Course on "THERMAL USE OF SOLAR ENERGY"

Presenter: Anton Schwarzmuller
 Venue: Commercial Farmers Union
 Agriculture House
 Cnr Adylinn Rd / Marlborough Drive
 Marlborough
 Harare

Date: 28th, 29th, 30th November 2011

The three-day course focuses on the applications of solar-thermal technologies suitable for Zimbabwe. New developments on the solar market will be highlighted and several reasons will be brought out as to why Zimbabwe has no choice but to go SOLAR. Different types of components and the design of complete solar hot water systems will be explained and their potential benefit to various industrial sectors as well as to hospitals, homes, schools and households. Offering alternatives to conventional energy sources, attendants from agriculture, industry, commerce and tourism will be introduced to methods of solar process heating and to solar refrigeration and air conditioning.

The theory classes will be complemented with a site visit to a successfully running solar hot water installation in Harare. Attendants will be provided with the course material and other relevant literature on a CD.

Please note:

As the number of participants is limited, please book in advance by sending a confirmation email to rtaylor@cfuzim.org or sundrum@zol.co.zw

Cost is \$120/person for the 3 days. Includes teas and lunches. Please if you wish to attend let us know via the above email addresses for catering purposes.

Presentations will start on the minute.

10. NATIONAL ASSOCIATION OF DAIRY FARMERS (from the Desk of Rob Van Vuuren)

An Executive and Production, Extension and Research Meeting was held on the 15th November 2011, and all elected members were in attendance and they are thanked for making their valuable time available to serve the interests of the NADF membership. Regional Chairmen will no doubt be reporting back to their respective area constituents at their next Regional Meeting.

Below are a few highlights for your interest:

- The NADF had a positive cash flow for October 2011. Levy collections will remain a focal point and we encourage producers who are processing their milk or part of their milk to please remit their levies. Payment details can be arranged by the NADF office.
- Dr. P. Edmonson, an International expert on mastitis is likely to visit Zimbabwe next year and the NADF will arrange a series of discussion groups/meetings and farm visits for the members.
- Blue tick resistance appears to be a problem in some areas and members are advised to contact Dr. Kok or Dr. Matingo at Coopers Zimbabwe for recommendations. Contact telephone nos...(04) 486146/486134.
- ZDIT are sponsoring a consultant to assess the current Dairy Act and suggest amendments for its updating..
- The NADF/LOL small scale dairy farmer of the year field day held at Marirangwe, Harare South on the 9th November, 2011, went off very well and sponsorship from a range of companies was excellent. All concerned are thanked for their contribution.
- To improve our communication with our members we will be evaluating options such as an NADF webpage and Facebook. Please send your comments to the NADF Office.

WORLD WIDE SIRES PRESENTATION

ZIMBABWE BREEDING FOR PROFIT – will be presented by Mr. Scott Ruby. Scott has represented WWS in Africa, Asia and Europe and milks 1000 cows in Oregon USA. Animal Breeders cordially invites interested breeders to Scott`s presentation on latest developments in dairy Genetics and discussion on cross-breeding and selection for health traits.

This will be held in Gweru and Harare

GWERU

Venue: Gweru Showgrounds – CFU
Date: 30th November, 2011
Time: 10:00 – 12:30

HARARE

Venue: Exhibition Park – Alec Hampshire Boardroom
Date: 1st December, 2011
Time: 10:00 – 12:30

LIVESTOCK INFORMATION

We have in stock and available at our offices at present:

Animal Foods of Central Africa Technical Handbook @ US\$10,00 each

Stock Registers @ US\$5,00 each

Daily Milk Records of Individual Cows @ US\$5,00 each
Recommended Guide to Good Dairy Farming Practices @ \$2.00 each
Dairy Handbooks @ US\$40,00 each
Cattle Producers' Association Beef Production Manual @ US\$40,00 each
Sheep and Goat Handbook @ US\$25.00 each
Go Green Mastitis Mint @ US\$10,00 each

11. CATTLE PRODUCERS' ASSOCIATION

With the onset of the rainy season beef producers are reminded of the need for summer supplementary feeding of phosphorus to maximize live mass gain from the summer grazing. Licks and blocks are available from stock feed manufacturers.

Livestock producers are encouraged to place their vaccine orders with their traditional suppliers.

VENUE	MT. HAMPDEN		BULAWAYO SHOWGROUNDS		PLUMTREE	
DATE	21.11.11		23.11.11		22.11.11	
	AVE. PRICE	AVERAGE	AVE. PRICE	AVERAGE	AVE. PRICE	AVERAGE
GRADE	NO. OF CATTLE	PER KG LV WT	NO. OF CATTLE	PER KG LV WT	NO. OF CATTLE	PER KG LV WT
SUPER	1	2.38		2.25		N/A
CHOICE	N/A	N/A		2		2.12
COMMERCIAL	3	1.97		1.85		1.85
ECONOMY	4	1.67		1.4		1.4
MANUFACTURING	5	1.49		1.1		1.15
WEANER HEIFERS	12	1.73		N/A		N/A
BULLING HEIFERS	10	1.9		N/A		N/A
WEANER STEERS	N/A	N/A		N/A		N/A
LONG WEANER HEIFER	11	1.9		N/A		N/A
LONG WEANER STEER	8	2.24		N/A		N/A
FEEDER STEERS	7	2.13		N/A		1.8
COMM WEANER STEERS	30	1.56		N/A		N/A
COMM WEANER HEIFERS	N/A	N/A		N/A		1.9
BULL	N/A	N/A		1.47		1.5
BRAHMAN BULLS	N/A	N/A		N/A		N/A
STEERS	9	2.14		N/A		N/A

	AGRIFOODS	NATFOODS
CALF RUMEN STARTER	420	489
CALF GROWER MEAL	300	381
DRY COW MEAL	220	284
DAIRY MEAN 16%		365
DAIRY MEAL 18%	320	376
DAIRY MEAL 20%		416
HEIFER MEAL	280	337
PHOS 4 BLOCK (15KG)		7.08
PHOS 7 BLOCK (15KG)		8.84

COMMENTS AND VIEWS

Please let us know your comments and views on items contained within this issue or any other issues of CFU Calling by sending an email to us on dir2@cfuzim.org

Disclaimer and Copyright

The information contained in this document is strictly confidential and solely for the intended addressee(s). The document is written without prejudice. The views expressed do not necessarily reflect those of either the sender, or the Commercial Farmers' Union ("CFU"). The Copyright to this document is owned by CFU. Unauthorised reproduction, disclosure, modification, and/or distribution of this document is unlawful. If you have received this document via email in error please notify the sender and CFU immediately and delete it from your system. Permission for publication or forwarding must be obtained from CFU. Telephone +263-04-309800-16 or e-mail dir2@cfuzim.org