

13TH January 2012

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13 JANUARY 2012

1. FROM THE PRESIDENT'S DESK (*Charles Taffs*)

As we enter the New Year we are all looking forward to our outstanding issues being dealt with in a fair and satisfactory way with the ultimate objective being receiving what is rightly due to us, allowing agriculture the freedom to recover again, once the conflict has been removed.

There are however, many real challenges ahead which we are well prepared for and willing to deal with, but there are areas of difficulties that we are facing which are being created by some of our previous members/farmers. What I am referring to specifically is the small number of individuals who are moving onto farms/ranches without the consent of the Title Deed holders, in many cases forming partnerships with various connected parties, allowing them to actively utilize these properties. This behaviour is totally unacceptable to the CFU and will not be tolerated and we will endeavour to do all we can to assist the title deed holders in achieving claims that they may place against such individuals.

I find it astounding that these individuals, many who have lost their own investments, can behave in such a callous and dishonest manner and my advice to anyone who is engaging in such behaviour to cease forthwith. As long as these few continue to act in such a way, the longer it will take to achieve a lasting settlement.

The argument that local law states that the title deed holder has no rights within Zimbabwe and therefore the land is "free game" holds no water with me. Zimbabwe at some point will have to re-engage with the international community and it is at this time that Zimbabwe will be bound by international law, agreements and existing judgments through which property rights will again be recognised. This will also be the time of accountability, so those who choose to ignore this message, you have been warned.

On the issue of those still farming, there is a letter which I received from a farmer struggling to survive which highlights the day to day difficulties being faced by those still on the ground, and I think that this will show that farming, traditionally always difficult, in these circumstances is virtually impossible. Mike will place this letter later in this publication.

The current season is fast showing itself to be a disaster, but this is to be expected given the current situation. The total vacuum of agricultural policy is really starting to show negative results particularly with regards to local food security, together with regional countries also beginning to show forecasted deficits. All major crops have dropped in planted hectarage including tobacco, the biggest casualties being maize, cotton and soya beans. This agricultural chaos is self inflicted and could be quickly be rectified if the real fundamentals were addressed, and it is these fundamentals that we will actively lobby and fight for.

To all of our members may this year be one of finality and prosperity and rest assured we are doing everything humanely possible to achieve this goal.

2. EXECUTIVE NEWS

As the weather looks more promising for rain at the weekend we can only hope that the predicted rainfall becomes more general over the next few days as more reports are coming in of crops being in a desperate situation. But as we all know very well it is not just the weather or the loss of property rights which are adversely affecting our farmers at the moment, it is the financial situation in the sector as is described in the letter below which was sent by one of our young farmers trying desperately to make a go of it.

There are also several increases on importation tariffs at our borders which have been put in place to encourage local production in the manufacturing and agricultural industries as described in a further summary below. But, as is well known there are many other serious mitigating factors which are against agricultural production which need several changes in the existing legislation and of course the political will to do so.

One of the industries which may be adversely affected is the kapenta industry, the majority of which has moved to fish out of Cabora Bassa following the depletion of the species due to uncontrolled fishing in Lake Kariba. The burden of the new tariffs will obviously end up on the plate of the lower income consumer.

Next week we have a number of in-house meetings at your Union as well as some important decisions to be made, all of which we shall be reporting back to you on in next week's bulletin. In an effort to fill in the gaps in the lack of representation for some regions a circular has been sent out to paid up members in those regions seeking nominations. We ask you to please respond timeously. The regions concerned are Mashonaland Central and Mashonaland West North. Vice President Peter Steyl has also undertaken a trip to Matabeleland this week where several meetings were held in an attempt to lure representation from there onto Council again.

The **CFU Classified** has been lacking a specifically dedicated person to run in for a few months now but we now have the new fresh face of **Kerry le Roux** who has filled that position as well as manning the front desk at the top of the stairs to guide you through to the correct department of your particular request. We welcome her to the CFU and look forward to working with her. She may be contacted on the old email address of advert@cfuzim.org

Below is a letter recently sent to us, which was written by an anonymous farmer, which clearly defines the problems which many farmers are currently facing:

Current Farming Conditions Season 2011/12

“The season started off badly for a number of reasons. The first problem we have had is late payment for wheat produced in 2011. As of today, 06 January 2012, the contracted company has still not paid us for wheat that was delivered nearly 60 days ago despite the contract stating ‘payment will be made 30 days after delivery’. This has resulted in the farm not having funds to purchase inputs for the summer season. We have also had a serious problem sourcing funding from banks to put the summer crop in. All the banks we have gone to have said that we have to have a property in town to hand over as collateral for a loan. As it happens we do have one small property. We then handed over the title deeds to a bank who promised us the money we required. The bank gave us half of the amount agreed, albeit three months after we were supposed to get it. We used this money to get started and then the bank told us that they had ‘run out of money’ and so would not give us the balance of the loan. We have now had to sell assets to keep the farm running.

To get around the lack of finances, we were able to get inputs from two different commodity brokers to get the crop in the ground. This however has also disadvantaged us in the fact that we had to sign over a significant amount of our crop at a reduced price in order to secure the inputs. For last year's wheat crop, the inputs cost us in the region of 34% interest per annum. The inputs for this year's soya beans will cost about the same in interest assuming the price of soya beans does not go higher than \$550 per ton. The higher the price goes, the more we effectively pay in interest to the brokers. In order to receive inputs, we have had to contract a percentage of our soya beans at \$475 per ton which is significantly lower than the projected market value this year. The inputs from the other broker cost less in interest but were released very late resulting in our seed crop being planted 30 days later than the recommended planting date.

We have also had very erratic rainfall which has resulted in us relying heavily on irrigation to keep the crops alive. During the crucial time of planting, germination and establishment of the crop, Zesa has cut off our power no less than three times. The reason that they keep disconnecting us is because of an outstanding debt. The amount in question was for the power we used in the beginning of 2009. This was when the country dollarized, Zesa was not billing and the ministry was encouraging users to pay a minimal fixed amount every month. When we did eventually receive our bills, there was an amount of nearly \$40'000 owing. We have

been trying to pay this off by paying extra every month, over our usage. We were making headway until the bank refused to give us the money they promised which resulted in payment being made late.

Another issue we have had with Zesa is the constant load shedding and faults. We are being put on load sheds almost every day without fail. Rarely do we have days when we have full power and can irrigate as we need to. We usually only have power between 10pm and 5am. The faults are mainly attributed to no maintenance being carried out on the lines. Currently we now have not had power for 13 days due to a fault! In that time, by God's grace, we have had two days of rain but we desperately need to irrigate and all Zesa keep telling us is 'we will send someone'. No commitment as to when this 'someone' will come or what they will even do.

Our labour have been very gracious to us and have worked for two and a half months with no pay while we were trying to secure finances but we are fast running out of options and are not sure how much longer this can be sustained. With the recent increases in Zesa, inputs and now NSSA, we are reaching a point where there is not enough money to go round and the viability of farming is now becoming a serious concern."

Richard Winkfield's book, **The Bottom Line**, is selling like hot cakes so don't miss out on buying one for an ideal Christmas present. They are available from Mike Clark at your Union office. Come and get one before we close for Christmas.

3. **ECONOMICS DEPARTMENT REPORT** (from the desk of Antonnette Chingwe)

Input distribution- The Presidential Well-wishers' Input Scheme

The Presidential Well-wishers Input Support Scheme is a US\$27 million fund spearheaded by President Robert Mugabe to benefit 712 400 small to medium farmers. Of the beneficiaries, 616 000 households will receive food input packs, while the remaining 96 400 will get cotton input packs. As part of the PIS, GMB depots around the country received fertilizer and seed for onward distribution to farmers.

The scheme is divided into four categories of inputs for the farmers.

- The first category gets 10kg packs of maize seed with a value of US\$36 each and 25kg of Ammonium Nitrate fertilizer. A total of 6 000 tonnes of maize seed will be distributed countrywide, 940 tonnes of which have been set aside for traditional leaders.
- The second category of inputs is the cottonseed pack consisting of 10kg seed and 25kg Ammonium Nitrate worth US\$20. A total of 964 tonnes of cottonseed will be distributed countrywide
- The third category is of small grains whose packs include millet, sorghum, cowpeas, groundnuts and sugar beans. Under this option, each beneficiary receives 5kg of each of the crops with a value of US\$40 each. There are 400 tonnes of small grain crops that will be distributed countrywide.
- The fourth category pertains to the two Matabeleland provinces - North and South - that will receive dipping chemicals and other veterinary remedies worth US\$1 million. This will be US\$500 000 for each province.

Effectiveness of the Scheme

Guruve-The distribution of agricultural inputs through the Presidential Well-wishers' Input Scheme (PIS) has not been successful. The inputs were distributed on Sunday 1 and Monday 2 January which were public holidays. Great corruption is reported to have taken place as most farmers were unaware of this move it appears that only party officials, influential businessmen, combi drivers and close friends to the GMB's staff benefitted. It is alleged that some businessman, senior officials and soldiers got as much as 300bags of fertilizer each. Most farmers who went to the GMB on Wednesday walked away with nothing. The same scenario was evidenced in most GMB depots around the country including the main depot in Harare.

National - The inputs were delivered at most GMB Depots for collection by farmers at a time when the season is half way through. The directive by Government to the Grain Marketing Board to sell agricultural inputs on credit for the 2011/12 cropping season came late. A belated decision is as

good as a bad decision. Such a scheme should have been availed early so that farmers could secure inputs on time.

The input loan scheme which is an amalgamation of three schemes designed to secure farmers' access to inputs has so far distributed to farmers 1 164tonnes of seed, 5 554tonnes of ammonium nitrate and 7 737tonnes compound D fertilizers through GMB depots nationwide.

A total of 33 320 tonnes of compound D, 29 487 tonnes of ammonium nitrate and 4 688 tonnes of seed that are supposed to be received by farmers have not yet been delivered to the GMB.

Allocations by the Finance Minister for the 2011/2012 agriculture season (in addition to the Presidential input scheme)

The \$45million facility

- \$8.1million which is about 18% of the package to 100 000 vulnerable households.
- \$20.3million constituting about 45% of the package was set aside for communal farmers to benefit through the subsidized input facility. This is supposed to benefit about 250 000 communal farmers.
- \$17million which is the remaining 37% of the package goes to A1 farmers, old resettlement, small scale commercial and A2 famers. This is supposed to benefit about 150 000 farmers.

The \$56.2million facility (Commercial Funding)

- \$28.1million which is almost 50% of the package was set aside for small scale farmers which will be administered through the GMB and repayment will be through a stock order facility with the GMB.
- \$28.1million another 50% of the package will be for the A2 sector and shall be administered through banks. Repayment shall be through a stock order facility through the GMB.

The \$15 million facility

- This shall go to small scale farmers and shall buy 695tonnes of cowpeas, 1 980tonnes sugar beans, 500tonnes pearl millet, 300tonnes finger millet and 2000tonnes groundnuts.

The \$30 million facility

Effectiveness of the scheme

Research on the effectiveness of these facilities is still underway and hopefully by next week I will be able to comment.

4. SECURITY

The situation on the farms has in some respect heated up a bit over the last week but most of our time was spent investigating and dispelling rumours. In one of the main regions from where most of the rumours emanated from the disruption reports were dismissed as being part of an ongoing downsizing exercise which started some time ago.

In the same area there was news coverage on alleged unfair labour practice. On investigation it turned out to be on a farm that in fact does not even exist and was instead a case maliciously brought against a deceased farmer's family which had been invented by an ex employee to cover up his own misdemeanour and shortcomings in his own business venture which he personally ran and which ran into financial difficulties. The local press had a field day on the (incorrect) information supplied by the ex employee.

However, with all the talk over the imminent holding of elections we do recommend to farmers still out there to make the necessary contingency plans to protect both family and property. As things

stand at the moment our 'crystal ball' cannot substantiate the rumours but we do believe that farmers should rather be safe than sorry because we have seen it all before.

Of interest to members was a case this week where a farmer had a successful case in the High Court which respected a BIPPA several years ago and the farmer continued to farm. The result of this case was used by Government in the Dutch case to attempt to prove that it fully respected BIPPA. However, this week that farmers operations have been stopped in its tracks as the daughter of a senior official now claims ownership of the property. Although this may sound familiar to many this particular case is unique and may be the start of a new trend.

More in the news were allegations about one of our farmers being involved in the jambanja of a couple who were leasing a fishing lodge in the lowveld as well as his alleged previous exploits attempting to jambanja two other conservancy properties. We have investigated these reports and do not support such conduct which we find reprehensible.

What we have to be aware of is that moves like this and as has been described in the Presidents message may be part of a wider political strategy being used against us to divide our already fragmented community. Rather let us not fall victim to this but rather to remain united to achieve our goal.

Please continue to report all disruptions or problems experienced on farms to Mike Clark or on email to mashc@cfuzim.org

5. **GOVERNMENT GAZETTE**

Statutory instrument 155 of 2011

The regulations made by the Minister of Finance in terms of section 235 as read with section 120 of the Customs and Excise Act (*Chapter 23:02*) shall be regarded with effect from the 1st of January 2012. These regulations may be cited as the Customs and Excise Duty (Suspension) (Amendment) Regulations, 2011 (No.12).

“The principal regulations”, published in the statutory instrument 345 of 2002 is amended and substituted with Customs and Excise Duty (Southern African Development Community) (Suspension) (Amendment) Regulations, 2011(No. 12).

The changes are summarized in the table below

Commodity code	Description of Goods	Rate of Duty-%	
		Old rate	New rate
0701.9000	Other	10	25
0702.0000	Tomatoes fresh or chilled	10	25
0703.1000	Onions and shallots	10	25
0704.9000	Other	10	25
0706.1000	Carrots and turnips	10	25
0708.2000	Beans (<i>Vigna spp. Phaseolus spp</i>)	10	25
0709.5100	Mushrooms of genus <i>Agrarius</i>	10	25
0709.7000	Spinach, New Zealand Spinach and orache spinach(garden spinach)	10	-

Statutory Instrument 156 of 2011

The Customs and Excise (Surtax Tariff) Notice, 2011 that came into operation on the 1st of January 2012 requires; subject to section 3, a surtax of 25% ad valorem to be charged and paid in respect of the importation into Zimbabwe of the agriculture products given in the table below.

Commodity code	Product description
0207.1100	Poultry not cut into pieces (fresh/chilled)
0207.1200	Frozen whole chickens
0207.1300	Fresh or chilled cuts and offal of chickens
0207.1490	Frozen Cuts and offal
0401.2000	Milk and cream of > 1% but =<6% fat
0401.3000	Milk and cream of >6% fat content not concentrated or sweetened
0406.3000	Processed cheese (not grated or powdered)
0406.9000	Cheese, n.e.s (not elsewhere specified)
0407.0000	Birds' eggs in shell, fresh, preserved or cooked
0701.9000	Other potatoes, fresh or chilled
0702.0000	Tomatoes fresh or chilled
0703.1000	Onions and shallots fresh or chilled
0703.2000	Garlic fresh or chilled
0706.1000	Carrots and turnips, fresh or chilled
0713.3190	Leguminous vegetable seed
0803.0000	Bananas including plantains (fresh/dried)
0808.1000	Apples fresh
2401.1010	Flue-cured tobacco of Virginia type, not stemmed/stripped
2401.2010	Flue-cured tobacco of the Virginia type partly or wholly stemmed/stripped
2401.2090	Other tobacco partly or wholly stemmed/stripped
8704.2120	Motor vehicles for the transport of goods being diesel double cab vehicles
8704.3120	Motor vehicles for the transport of goods being petrol double cab vehicles.

In terms of section 225 of the Customs and Excise act, section 2 shall not apply to goods entered in terms of the Customs and trade Agreements between the government of Zimbabwe and that of Malawi, Namibia and Botswana.

6. OPEN FARMERS MEETING

Below is a schedule for the Open Farmers' meetings to be held at your Union's offices during 2012. Should there be any change in venue, dates or times you will be notified.

2.30 pm	17 January 2012
2.30 pm	21 February 2012
2.30 pm	20 March 2012
2.30 pm	24 April 2012
2.30 pm	22 May 2012
2.30 pm	19 June 2012
2.30 pm	21 August 2012
2.30 pm	18 September 2012
2.30 pm	16 October 2012
2.30 pm	20 November 2012
2.30 pm	11 December 2012

Although the attendance at the meetings is predominantly made up of the older generation who have lost their property and are living in Harare we would also like to encourage more of the farmers, who have been able to continue farming to attend.

After all we are a farming organisation which does represent both the dispossessed and those who are still farming and therefore require input from both groups – and your spouses are also more than welcome to attend as well.

7. **ZIMBABWE CROP PRODUCERS' ASSOCIATION** (from the desk of Richard Taylor)

PRODUCER PRICES

Commodity	GMB ☎ 04-794079	Kurima Gold ☎ 04-745973/6/8	Staywell ☎ 04-303021	Croplink ☎ 04-490810	Agrifoods ☎ 04-756101-5	Pro Group ☎ 04-669400
White Maize	285	250	255	240 – 250 quality dependent	150	250
Yellow Maize	285	230	245	230	150	250
Maize Bran	120	150	-	-	150	-
Soya beans	550	610	610	500	-	600
Soya bean Meal	-	630	-	-	600	-
Wheat	466	410	410	400	-	400
Wheat Bran	-	150	-	-	150	150
Groundnuts	400	800	900	800	-	-
Sugar Beans	1000	1150	1100	1000	-	1350
Sorghum	285	-	-	240	220	-
NOTES :			Prices subject to contract availability	Prices are per metric tonne delivered to Harare		

South African Grain Information Services (SAGIS)

South African Foreign Exchange (SAFEX) 11th January 2012

Commodity	Rand/tonne	US\$/Tonne	Import Parity Rand/Tonne	Import Parity US\$/Tonne
White Maize	1862	227	2022	247
Yellow Maize	1873	229	2033	248
Wheat	2950	360	3110	380
Soyabeans	3320	405	3480	425
Sunflowers	3895	476	4055	495

International Gulf

Commodity	US\$/Tonne	Import Parity US\$/Tonne
Wheat	292	442
Maize	275	425
Sorghum	291	441
Soyabeans	462	612

FERTILIZER PRICES

FERTILIZER	Profert ☎ 04-303054 0772 570 727	Windmill ☎ 04-334911/9
Double 'D' Blend	14-28-14 967	13:27:13 ZN p/50kg – 940
Tobacco Blend	6-28-23 1020	5:15:12 11S 0.1B (75% SOP) p/50kg 660
Potato Blend	8-18-24 942	COMP S 7:21:7:9.0S:0.04B (SOP) p/50kg – 700
Sugar Blend	16-16-16 860	-
J Blend	15-5-20 782	14:6:20:4,0S:0,04B p/50kg – 720
Cotton Blend	5-18-10 758	4:17:11 8.5S 0.25B p/50kg – 660
S Blend	7-21-7 788	COMP S 7:21:7:9.0S:0.04B (SOP) p/50kg – 700
Lawn Fert	25-8-17 911	COMP X 20:10:5:4.5S p/50kg – 720
Urea	46% N 780	46% N p/50kg – 785
Black Urea	46% N 972	-
AN	34.5% N 660	34.5% N p/50kg – 660
Potassium Nitrate	13%N 38%K 1520	Crystal p/50kg – 96
Calcium Nitrate	870	p/25kg – 21
NOTES	Prices quoted are per tonne	-

8. DISCOUNTERS CLUB

The New Year is here. That means the only way to start this update is to wish you all a **very Happy New Year and a healthy, prosperous and AWESOME 2012!**

We hope you have all had your fill of turkeys, mince pies and festive food and that your New Year went off with the requisite fireworks bangs and sparkles.

The updating of the website has been concluded and our new web page is there for everyone to view. Go to www.discountersclub.com

The Discounters Club is expanding!

In previous issues of the CFU Calling, we have informed you of our exciting plans to grow the Discounters Club into a Regional and ultimately African platform, as well as our alliance with Kingdom Bank and the CellCard platform which activates and transform the card into a swipe card.



We are pleased to advise that the new **African Discount Cell Card** was launched in December 2011.

In addition to the variety of instant discounts available from over 400 stores country wide the new SUPER DISCOUNT card delivers the customer the banking conveniences including:

- **Bill payments**
- **Discount CellCard to Discount CellCard funds transfers**
- **Money transfer to non-Discount CellCard users**
- **Balance enquiries/ mini-statement**
- **Swipe payments**

As it grows into a Regional and African platform with more partners and extended communities of consumers as well as benefits and conveniences, the Discounters Club name will change to

The African Discount Club

We trust that you were able to use your Christmas Special Discounters Club Cards during the build up to Christmas and New Year and that you were able to obtain good discounts at the various Partner outlets. Please contact Debbie on debbie@cfuzim.org or **309812-20** or **0774 177 447** for your 2012 African Discount Club Card. The annual subscription is \$60 for the year.

9. NATIONAL ASSOCIATION OF DAIRY FARMERS (from the Desk of Rob Van Vuuren)

The first Executive meeting of the new year is scheduled to take place on the 17th January, 2012 and we hope all elected members will be able to attend. It is anticipated that plans and focal points will generate a "vision" to work towards for 2012..

Field days to review the NADF Adaptive Research trials/plots are planned as follows:

Monday 23rd January	Rusitu Dairy Association, Chipinge
Tuesday 24th January	Tsonzo Dairy Association, Watsomba, Manicaland
Wednesday 25th January	Marirangwe, Harare South OR Chiwaka, Juru - to be confirmed
Thursday 27th January	Gokwe Dairy Association, Gokwe, Midlands

Members are encouraged to attend these events as the information to be shared will be useful in selecting appropriate crop varieties for fodder production within areas. More details will be published shortly, eg times and venues.

The American Jersey Cattle Association has recently released data for 2011 for over 91,000 cows and it is interesting to note that new records have been set in all categories that are measured:

Average lactation 8470 kg
 Butterfat 4,77%
 Protein 3,63%

Research workers have concluded that Jerseys are more efficient producers of high quality milk than their Black and White counterparts, requiring less total foodstuffs, less water and with lower input costs. Also, very importantly, Jerseys generate less greenhouse gases and their carbon footprint is 20% less than for Holstein cows.

Hopefully similar data will be available for the other dairy breeds in the near future.

It appears Dairy Services have made some headway in controlling some of the imported fresh milk as a particular brand has not been seen in some Supermarkets for some time now.

LIVESTOCK INFORMATION

We have in stock and available at our offices at present:

Animal Foods of Central Africa Technical Handbook @ US\$10,00 each

Stock Registers @ US\$5,00 each

Daily Milk Records of Individual Cows @ US\$5,00 each

Recommended Guide to Good Dairy Farming Practices @ \$2.00 each

Dairy Handbooks @ US\$40,00 each

Cattle Producers' Association Beef Production Manual @ US\$40,00 each

Sheep and Goat Handbook @ US\$25.00 each

Go Green Mastitis Mint @ US\$10,00 each

10. CATTLE PRODUCERS' ASSOCIATION

Depending on the rainfall pattern, beef cattle should be gaining weight and to have that summer "shine" to their coats.

Disease and tick control needs to be well managed to reduce mortalities.

VENUE	MT. HAMPDEN	
DATE	09.01.2012	
	AVE. PRICE	AVERAGE
GRADE	NO. OF CATTLE	PER KG LV WT
SUPER	15	2.42
CHOICE	2	2.46
COMMERCIAL	22	1.82
ECONOMY	35	1.80
MANUFACTURING	8	1.44
WEANER HEIFERS	2	2.07
BULLING HEIFERS	21	1.70
WEANER STEERS	22	2.02
LONG WEANER HEIFER	16	2.31
LONG WEANER STEER	17	1.79

COMMENTS AND VIEWS

Please let us know your comments and views on items contained within this issue or any other issues of CFU Calling by sending an email to us on dir2@cfuzim.org

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