



CFU CALLING

11th July 2014

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1. EXECUTIVE NEWS

When compiling this weekly bulletin it is always difficult to fill the pages with subjects that are of interest to our community of farmers and those who were forcibly retired from their profession. Therefore we were encouraged last week to have received some discussion sent in by two of our readers which we found quite stimulating. What is even more encouraging is that although this weekly bulletin is getting longer each week that we now have evidence that some people are actually reading it from start to finish which makes this part of our job quite worthwhile. At times when the bulletin is delayed being sent out we also receive a number of calls to query the delays.

When we make decisions up here we do it on behalf of our members remembering that we no longer have many active Farmers' Associations to bounce them off first. This is why your input is always respected and appreciated, whether it is in the form of a personal visit, email or telephone call to ensure we are not straying too far from our path.

Unfortunately though we have seen a fragmentation of our membership over the years which has resulted in very little or no communication between these groups for a number of reasons which we do understand. However, this has led us into making some decisions without their valuable input which is required. We are all after the same thing so we really need to think seriously about working more closely.

In fact just this week we have held the second of our task force meetings which has been established to do the preliminary work to bring the other unions together under a Federation of Agricultural Unions. We need to consider how ineffective this new body would be if we all continued operating in our small isolated groups instead of all getting together to share all the wonderful ideas and to work on them to achieve the best possible results for the benefit of all agriculture in Zimbabwe.

This week we said farewell to some more of our amazing farmers or associates whom have left a wonderful legacy for both their families and communities. We send our most sincere condolences to the families and may their dear souls now rest in peace.

Condolences

STAPLE INVESTMENT TRUST

It is with sadness that I formally notify you of the passing of Doug Dryden, our Chairman, last Friday 27th June 2014 after a long illness although a very short hospitalisation.

I did see Doug the week before in his office together with his son Michael when he diligently and with his usual meticulous nature handed over all the Staple Investment Trust documents together with title deeds for safe keeping in our strong room.

Both his sons, Michael and Richard, were here in Harare, at the time and have confirmed that the Memorial Service will be held on Monday 7th July 2014 at 14.30 hrs at St Mary Magdalene Church, King George Road, Avondale.

I take this opportunity of listing below a condolence message from Farm Families Trust, a major beneficiary of the Staple Trust, and in this regard have copied Michael into this email.
Adrian Watson

1. EXECUTIVE NEWS CONTINUED

Condolence message: Doug Dryden

It is with great sorrow and the deepest regret that we have heard of the death of Doug Dryden. Mr Dryden was a great man who has been involved in Zimbabwean agriculture and especially the Cotton industry for many years. Mr Dryden was respected greatly and his wise counsel invaluable. I extend to you and the Staple Trust Board our most sincere condolences on **your Chairman's passing. We appreciate greatly all that Mr Dryden did, together with Staple Trust for the Farm Families Trust.** My Board joins me in this most sincere message of condolence at your great loss. Robert Swift Chairman Farm Families Trust.

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Condolence message: Doug Dryden

It is with great sadness that we hear of Doug's passing.

His long association with the Commercial Cotton Growers Association, Staple Trust and the Cotton Training Centre was always dealt with by the book but also very fairly.

His wise council, his preparedness to listen and a dry sense of humour will be sadly missed by all that knew him.

May he rest in peace after a long illness bravely borne.

Duncan Kennaird
Chairman,
Cotton Training Centre

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Death Notice

Patience Worthington, widow of the late David Worthington, formerly of Charter Estate, passed away in Shropshire, England in her 92nd year. Beloved mother of Vicki, Jane, Nigel and Michael. Adored grandmother and great grandmother. She will be greatly missed by all her family.

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Death Notice

it is sad to note the passing of Cliff Wilcox on 6 July 2014 in Port Shepstone Hospital in South Africa.

Cliff was formally of Mpofu River Ranch in the District of Karoi where he was a well known and respected farmer. he was a leading member of the Police Reserve Air Wing (PRAW)

Deepest sympathy to his wife Jean and to his three children Barbie, Chris and Penny and his 7 grandchildren.

May his dear soul rest in peace.

Contact number for Jean 0027-39-975-9621.

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Apologies for the PayPal setup to assist with overseas payments we have hit a few snags but will keep you informed once we have overcome these or advise on the best method of Internet payments for your subscriptions.



If you are a farmer who requires products for your commercial operation please allow **Tsoro trading** to source and deliver these products to you at any destination within Zimbabwe and all SADC countries. Contact us today via email, phone or fax. We look forward to doing business with you!

Tsoro trading can supply tractors, implements, plant, water filtration systems, spares, fertilizers, seeds, chemicals, office equipment and anything else you may require!

1. EXECUTIVE NEWS CONTINUED

CFU Council Meeting

Audit Committee	Monday 21 July 2014 at 09.00am
EXECO	Tuesday 22 July 2014 at 08.00am
CFU Council	Tuesday 22 July 2014 at 09.30am

Dam Levels

Here are the [dam levels from ZINWA dated 20 June 2014](#) which have been uploaded onto our website.

Zambia National Farmers' Union Newsletter

Herewith is a hyperlink to the latest copy of the [Zambia National Farmers' Union newsletter Number 23 of 2014](#), which makes very interesting reading as usual.

Southern African Confederation of Agricultural Unions

SACAU have announced their new website, which is more interesting and user-friendly than the last one. Congratulations. <http://www.sacau.org/>

Dam Levels

Here are the [dam levels from ZINWA dated 20 June 2014](#) which have been uploaded onto our website.

HEAVY OR BUNDU HAULING OR BASHING?

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1. EXECUTIVE NEWS CONTINUED

Zambia National Farmers' Union Newsletter

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2. SECURITY AND LAND

Although there is still some tension and pressure being exerted out there we have found that at least there has been good Police reaction as and when required. However, for us to move forward we need more clarity on policy to give reassurance to those farmers still out there. Without this it will be extremely difficult to make important investment decisions on this next **season's vital crops**.

As the hunting season progresses there is still no change in the situation with the extremely valuable nurtured resource being unable to bring in the vital capital returns. International hunting groups who normally recommend their members to undertake safaris in Zimbabwe are now warning their members of the dire situation here, which is terrible news for our industry.

We have information on a [recent case of a farmer in the ConCourt](#) which went against him. This was most unfortunate especially considering his personal disabilities. We are looking into this.

It is absolutely essential that all reports of incidents on farms or court cases should still continue to [be sent to Mike Clark](#) as soon as any problems may appear because we are still able to assist if notified early.

3. OPEN FARMERS MEETING

The date of the next meeting to be held at the Wingate Golf Club will be held on 24 July 2014 at 02.30pm as previously advertised. We advise our members and farmers to take this opportunity to meet your leadership and exchange ideas on your future.

4. GOVERNMENT GAZETTE

In the Gazette of 04 July 2014 there were two items which may be of interest to our members. There are no notices of acquisition in today's Herald newspaper.

[Statutory Instrument 105 of 2014](#)

Labour (HIV and AIDS) Regulations, 2014

[Statutory Instrument 106 of 2014](#)

Toll Roads (Regional Trunk Road Network) (Amendment) Regulations, 2014 (No. 5)

5. LEGAL AFFAIRS

(From the desk of Marc Carrie-Wilson)

Lobbying Activities with the Ministry of Finance – Maize and Soya Bean Price and various issues relating to VAT

Members will recall that last week the Farmers Unions in association with the Grain Millers Association together with the Consumer Council met with the Ministry of Finance. The purpose of the meeting was to propose the introduction of a surtax on maize grain, soya beans, soya cake and maize meal. The of this proposal being to stabilize the current fall in Maize price and make the production of these commodities viable in the coming seasons. In response the Ministry undertook to reconvene a meeting involving more stakeholders including ZIMRA, the Ministry of Agriculture and the Retailers Association.

This follow up meeting took place on Tuesday the 1st of July, 2014. After lengthy deliberations I noted the following points:

- All agreed that there was need for some regulatory intervention in the short term to protect the farmer. The most extreme proposal being to ban the import of all Maize grain and Gazette a mandatory price of US\$ 390 per metric tonne.
- It is clear that there are serious short comings with the Import permit system (including allegations of corruption and forgeries) as a means of closing our borders to imported grain surpluses in the region being dumped into Zimbabwe.
- There is abuse of the systems by some individuals (some allegedly well connected) who are importing finished Maize meal for sale at the expense of the local milling industry.
- The problems associated with a surtax are that there are some international trade agreements between SADC Member states that limit the level of surtax that may be imposed on various goods and there may also be loopholes for corruption by abusing the charity imports rebate.
- The idea of allowing cheap maize imports so that millers and stock feed manufacturers can blend the cheap imported Maize with the more expensive local maize was generally accepted as good in principle but practically difficult to implement.
- Stock feed manufactures are resisting any attempts to increase the cost of maize and soya products. It was alleged that some large poultry producing companies (named in the meeting) have bought Maize at US \$ 220 per tonne if this is true the view taken by the meeting is that it would be extremely exploitative to the farmer who is in the position of a price taker.

My understanding of the next step was that the Ministry would take the matter forward to Cabinet for a decision on what measures should be taken. The risk is that it is already too late to save maize producers and the contract farming companies who funded maize production from financial loss.

This could set an extremely negative tone going into the next season. It is this point that I have stressed to the Ministry. I will keep members informed of any further developments in this regard.

Following the meeting on the above issue I took the opportunity of presenting a paper to the Deputy Minister which makes various recommendations on VAT issues. In summary these are as follows:

Issue	Requested Intervention
Uncollected VAT on Soya bean sales between Feb 2009 and August 2012	As with Contract Tobacco and white sugar farmers' unions have requested Ministry to backdate the effective date of the Zero rated status of Soya Beans.
VAT on various primary Agricultural Products including Barley, Goat and sheep meat etc	A call to accord zero rated or exempted VAT status on all primary agricultural products.
VAT on key inputs like Electricity and raw water for irrigation	A removal of VAT on these key inputs.

[A full text of the position paper can be accessed](#) on our website by clicking the link.

6. ARAC UPDATE

(From the desk of Ben Gilpin)

Blackfordby 40th Anniversary -11th July 2014

Getting a training that equips one for life is a challenge especially in times of change. I recollect the dilemma I faced as a school leaver **wondering what next in life.... somehow I only remember a couple of options namely "Farmer" or "Vet".... a clear indication** of my then limited exposure to professional folks! The latter of the two options was pretty soon ruled out when my exam results clearly indicated a less academic route would be more suited to my further training, so I studied Agriculture and became a farmer. In recent years I have often wondered if perhaps I should have explored other fields...

Blackfordby Agricultural College this year celebrates its fortieth anniversary. It started at the instigation of ZTA at a time when tobacco production was threatened by static prices and low farm productivity. Many growers were faced with financial challenges due to **the impact of these two key contributors to crop viability. Equally at the time, the country's economic well being and growth** hinged to a great extent on the tobacco sectors performance. So at the heart of their work were solid attempts to sustain the industry by ensuring growers were profitable through the adoption of successful crop cultural and management practises. The problems were recognised and stakeholders worked in collaboration to find solutions.

In the early years the work revolved solely around Tobacco but since the move to Klein Kopjes in 1995 the college has expanded the training from a single year diploma in Tobacco culture to a two year course that covers a broad range of crop and livestock husbandry and farm management. More than 10,000 farmers have received training at one time or another and over 15,000 short courses have been offered to farm supervisors. The college has gone through some tough times in recent years and, from a low of only 9 students in 2006, it is encouraging to see the college with an almost full enrolment for the coming year.

It now has capacity for 96 full time students and last Friday saw a further 67 graduating, adding to a cumulative total of around 2000 that have successfully completed the diploma over the years. Many of those signed up are from further afield within the region and it was interesting to see students from Malawi and Mozambique walk away with top awards. Women who form a significant part of the student body also excelled in a number of categories.

Given our recent history, it was also good to witness the graduation of a number of students who, in spite of living their formative years through the upheaval of land reform and the trauma of Jambanja, have sought to pursue agricultural dreams starting with a Diploma in Agriculture. The very evident camaraderie amongst the student body bodes well for a better and more inclusive future in the country.

This year's occasion was evidence of the continued clear policy of collaboration between key strategic partners in industry and farming to provide a training that will ensure participants get out and get the job done. The guest of honour has been Head of Agronomy at Mozambique Leaf Tobacco since 2004. He observed that several Blackfordby graduates are high up in the company and have contributed significantly to its expansion.

Since the company's formation in 1997 with 3000 small scale out growers they have expanded to 130,000 out growers and a field staff of 550 extension workers. In 2012 it sent 6 staff members for training and it has continued to do so ever since. There is little doubt the sustained quality of training offered by the institution will continue to be felt far and wide not only across the region but much further afield as alumni make their mark in agriculture all over the world.

Taking a look at the close of sales in this year's tobacco crop it is clear that there has been a massive recovery in the volumes of production. With around 205 Million Kg offered this year we are not far off the peak production n reached in 2000 of 236 Million Kg. However authorities that trumpet the success of the land reform should look more carefully at the realities behind this. For many of the 86,000 growers whose cost of production is subsidised by family labour and the non renewable indigenous timber used for curing, the crop is simply not viable or sustainable.

There are clear signs that for the same reasons that the industry was challenged in 1970s by low yields and poor prices the current euphoria on recovery is likely to be dented by the sobering reality of the market. The world currently faces a glut of filler style tobacco and whilst Zimbabwe's reputation as an export producer was built on quality, much of this year's local crop is not of the required classification.

The Italian Economist Pareto defined a simple economic principle namely the 80/20 rule i.e. that eighty percent of value is produced by twenty percent of the producers. A deeper analysis to see the real picture on the floors and behind contractors doors would probably show that the current situation is little different: namely, a significant share of the better quality high value crop still comes from the few remaining large scale growers. Their security remains tenuous and there is no doubt that the further targeting of those white farmers whose skills take them over the hurdles of yield and price, will be counterproductive. We hope for better understanding and an end to the ongoing discrimination that has characterised land reform so far.

Looking at the amount of prime farmland that lies derelict along the 40 odd kilometre journey off the main road until one reaches Klein Kopjes, it is heartening to see the farm in intensive productive use. It is clear that a new generation of graduates will have their work cut out in bringing leadership and skills into agricultural recovery and it is therefore gratifying that the college is steadfastly seeing to their training. Well done Blackfordby!

7. ECONOMICS REPORT

(From the desk of Antonnette Chingwe)

Tobacco

The Tobacco Industry and Marketing Board has revealed that preparations for the 2015 tobacco planting season have started, with more than 827 010 grammes of tobacco seeds that can cover 213 420 hectares having been sold. TIMB said in its latest bulletin that seed sales had gone up by six percent as compared to the same period last year when 781 135 grammes enough for 130 189 hectares had been sold.

Tobacco production landscape for Zimbabwe has changed and the growth in grower numbers has been phenomenal, with about 106 127 growers having registered for the 2014 season compared to about 90 879 who had registered by the same period last year. To date 60 110 farmers have registered for the 2015 season.

Statistics from TIMB also show that as of Friday 4 July 2014 tobacco seasonal sales had reached 207.3 million kg with the seasonal average price remaining stagnant at \$3.17/kg. In a corresponding period last year, a seasonal output of 155.9 million kg was recorded at an average price of \$3.70/kg.

Tobacco volumes delivered as at 04 July 2014 by growing sector

Grower class	Mass sold	US value	US\$/kg	No. of growers
A2 Resettlement	67,015,259	240,147,990	3.58	9,351
A1 Resettlement	60,097,131	177,479,541	2.95	31,423
Communal	59,339,480	172,682,767	2.91	39,015
Small Scale Commercial	20,861,296	67,706,201	3.25	7,189
Grand Total	207,313,167	658,016,500	3.17	86,978

Cotton

Cotton farmers who have been withholding their crop in protest of low prices have started selling after buyers increased the price from between 30 cents and 35 cents per kg to a minimum of 60 cents per kg. Farmers said they hoped that the prices **would continue to firm and surpass last season's highest price of 66 cents per kg.** Zimbabwe Commercial Farmers Union president Mr. Wonder Chabikwa commended the move by buyers to increase the price of cotton as this would enable growers to break even. He, however, expressed concern that there were still cases where farmers were getting low prices as farmers with the capacity to negotiate were getting reasonable offers for their crop while some farmers who cannot negotiate with buyers were getting low prices.

7. ZIMBABWE CROP PRODUCERS' ASSOCIATION

(From the desk of Richard Taylor)

I would like to highlight a few observations that I noticed this year on my trips to visit farmers on certain crops being maize and soybeans this year which are similar to the below. [My comments are in Blue.](#)

Variable stands will lead to variable yields.

By: Ernie Flint, Ph.D., CCA, Regional Agronomist
Mississippi State University Extension Service

There has not in my memory been a more diverse condition in crops at this point in time. Independence Day has passed and we still have fields of all crops that are not progressing well enough to expect good yields.

An old saying among farmers is that if you can see a rabbit run across a field of cotton on the Fourth of July your prospects for success are poor, or something like that. This year it might be possible to see a rabbit run across almost half of the cotton fields in this region, along with most of the soybean fields, and even a few corn fields. This has not been a good year for farming crops in this region, but we are locked in to whatever this set of conditions holds in store for us.

This year saw a lot more early irrigated plantings of maize with a number of these growers achieving over 10t/ha. Our seasonal rains once again started late, however saying this, a number of growers received good early establishment rains for both maize and soyas, yet their neighbours having received some rain decided they would plant. These farmers had mixed results. Most had variable germination and poor stands. **Some of these farmer's crops wilted away due to lack of soil moisture and had to replant their total crops. In the maize** where farmers were able to replant, this was a total waste of time as their replanting were 3-4weeks after the first germination and thus were shaded out, affected by toxicity from post emergent herbicides and basically unable to perform.

Although I have mentioned it enough in the past I must again bring up a fundamental fact that has been a great influence over the condition of this crop, namely drainage. It seems that we have a short term memory when it comes to this critical issue since so much of our crop is now planted flat without any attempt to provide rows and furrows that are a vital part of the surface water removal system.

Sure, there are fields where rows may not be as important as others. Those fields that are located in bottomland areas are especially vulnerable to the dangers of poor drainage. Seeds planted into these fields and then subjected to intense rainfall events have failed to produce workable stands in many cases this year, with some fields being planted three times before an acceptable stand has been achieved.

[Leading on from my first comments and now the above paragraph, although we received in what most years would be called a good rainfall season regarding the overall volume, most of our rains came in a matter of weeks. On the maize I noticed after this period, on all varieties reduced cob size. This I can only put down to slower growth from the sustained cloud cover and then massive leaching of nutrients. As above, there was a lot of retained water in bottomland areas due to poor drainage. In one farmer's land the water had stood for so long that there were guppies swimming amongst the maize. Overall result was reduced yields. Farmers are going to have to relook at lands and drainage issues.](#)

Corn has tolerated the monsoon season better than other crops, but has failed completely in poorly drained areas, and part of the nitrogen has been lost to denitrification in these areas as well. Cotton, peanuts, and soybeans have been especially difficult in establishment this year due to their high oil and protein content which is more subject to deterioration and attack by seedling diseases.

There are many situations in which growers have elected to keep marginal stands rather than replant, and this decision may lead to yield losses depending upon weather, insect, and disease issues that may develop during the balance of this growing season.

Not only have saturated fields and seedling diseases damaged prospects for a bountiful crop, but cutworms, corn earworms, chinch bugs, and most recently armyworms have appeared to challenge growers. We are only now reaching the time of year when insect pests usually become economic problems, but many growers have already spent significant amounts of their budgets on weed and pest management practices.

Wildlife damage, mainly from deer and wild hogs, has become a very big issue with farmers who commonly see herds of deer enter fields to feed on seedlings and to dig up seeds that have been planted. Virtually every tactic is being used to reduce this damage, but some fields have been abandoned rather than replant. This is an issue we must deal with if agriculture as we know it is to continue.

There are some good fields of crops, but big differences exist among local situations. Two fields of cotton I visited last week were at the same tenth node stage of maturity however the general height of one field was about ten inches. The other field on a nearby farm was also at ten nodes, but the height was thirty inches. These growers have had similar crops in the past, but this year there is a huge difference between their fields. A complete explanation is not easy, and we have a long way to go before harvest. The real answer will come when the pickers roll.

Let's hope that a shaky start will allow a good ending, but at this time I have concerns for much of the crop.

Thanks for your time.

There is an indication that [El Nino only affecting parts of East Africa](#) however I believe that farmers need to plan their coming summer cropping program as the likely hood is that we will have a drier season. Should farmers have the ability to store grain they should do this as grain prices will increase significantly should the region be affected by El Nino. Price increases will only happen, come November and December as this will be when there is a positive indication of how badly we will or will not be affected regionally.

7. ZIMBABWE CROP PRODUCERS' ASSOCIATION CONTINUED

Producer Prices

Commodity	GMB 04-7940799	Kurima Gold 04-662392 0772 382 028 / 0772 235 588	Agrifoods 04-775623 0712 601528 0712600588	Staywell 04-303021 307868 0774 175 974	Profeeds 04-667173 or 661048
White Maize	390	Grade A/B 280 7 days transfer delivered to Harare & Bulawayo Grade D 275 7 days transfer delivered to Harare & Bulawayo Grade A/B 270 24 hrs textacash delivered to Harare for 10mt & be- low Grade D 265 24 Hrs textacash delivered to Harare for 10 mt and below	280	280 14 Days 270 COD	280 Cash at gate 82 Woolwich Road
Yellow Maize	310	280	280 Contracted	n/a	270 Cash at gate 82 Woolwich Road
Maize Bran	-	-	200	n/a	175
Soya beans	580	510 7 Days 500 14 Days 490 24hrs	490	500 7 Days 490 COD	500
Soya bean Meal	-	N/A	650	n/a	600
Wheat	466		-	450	-
Wheat Bran	-	-	200	-	190
Groundnuts	570 unshelled		-	n/a	-
Sugar Beans	1300	n/a	-	1100	n/a
Sorghum	310	-	n/a	n/a	-
NOTES :	-	-	Raw Materials Prices		All prices are negotiable de- pending on ton- nages and pay- ment terms

— Increase
— Decrease
— No Change

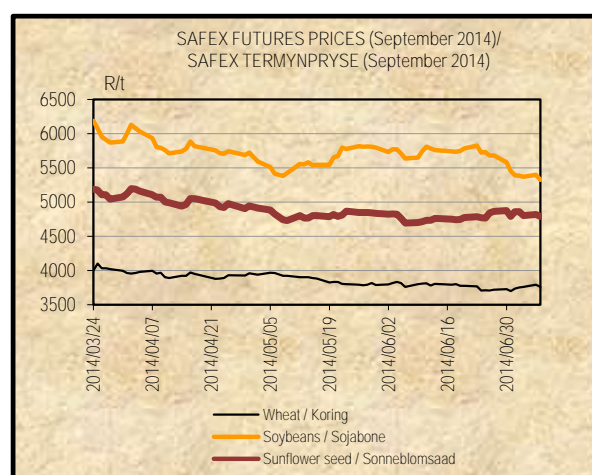
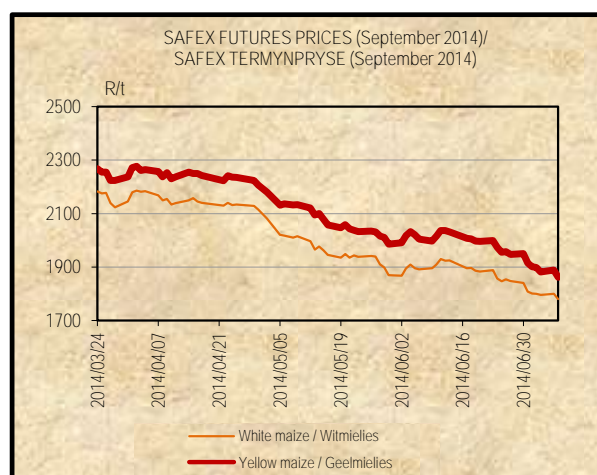
7. ZIMBABWE CROP PRODUCERS' ASSOCIATION CONTINUED

Producer Prices

South African Grain Information Services (SAGIS)

South African Foreign Exchange (SAFEX 20th June 2014) R10.62

Commodity	Rand/tonne	US\$/Tonne	Import Parity	
			Rand/Tonne	US\$/Tonne
White Maize	1745	163	2595	242
Yellow Maize	1830	173	2680	253
Wheat	3858	364	4708	444
Soyabeans	4680	441	5530	522
Sunflowers	5249	495	6099	579

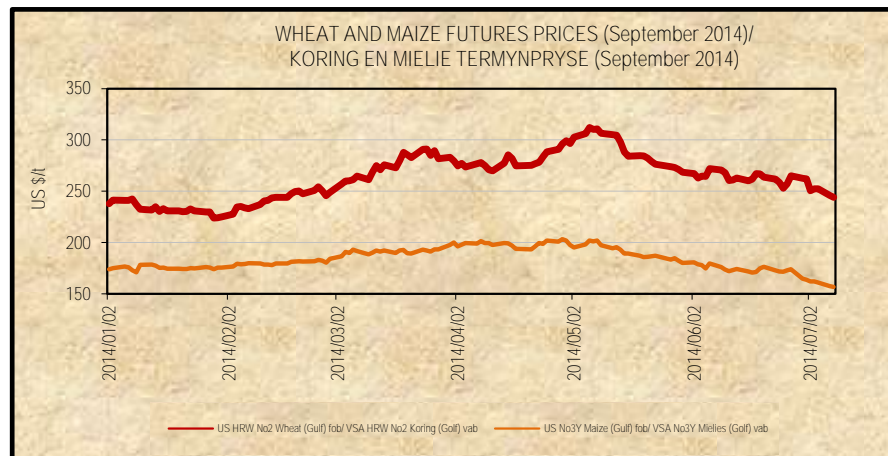
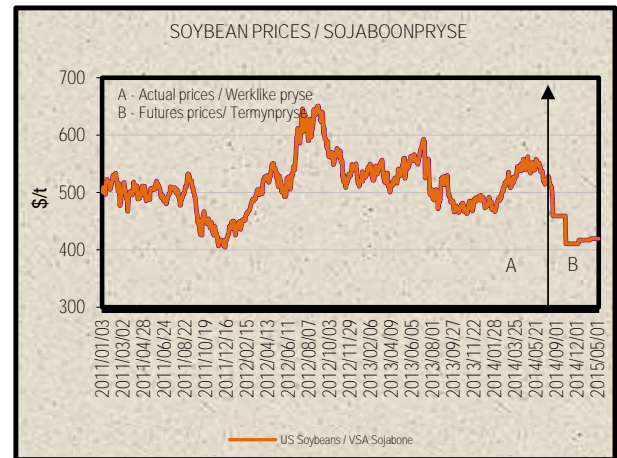
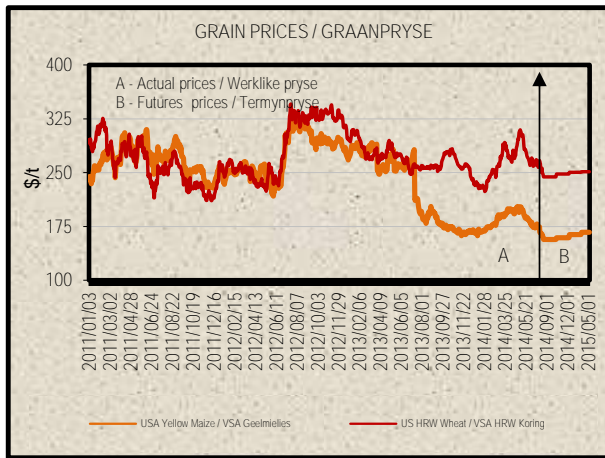


International Gulf

Commodity	US\$/Tonne	Import Parity	
		US\$/Tonne	
Wheat	305	455	
Maize	197	347	
Sorghum	228	378	
Soyabeans	525	675	

— Increase
— Decrease
— No Change

7. ZIMBABWE CROP PRODUCERS' ASSOCIATION CONTINUED



FERTILIZER	Profert	ZFC Limited
	04-303054 or 0774 699 625	04-753882 or 753890
Double 'D' Blend	780	14-28-14 ~ 910.00
Tobacco Blend	920	6-28-23 ~ 980.00
Potato Blend	816	Comp "S" 7:21:8. 0.06B ~ 970
Sugar Blend	714	16:16:16 ~ 840
J Blend	753	15:5:20 ~ 750
Cotton Blend	679	Comp "L" - 680
S Blend	734	Comp "S" 7:21:8. 760
Lawn Fert	858	Lawn Blend 25:05:05 ~ 750.00
Urea	694	720
Black Urea	765	Not in stock
AN	690	34.5% N ~ 700
Potassium Nitrate	1655	1400
Calcium Nitrate	816	840
NOTES	Prices are quoted per tone	Prices are quoted per tonne

8. CATTLE PRODUCERS' INFORMATION

GRADE REPORT BY GRADE (\$KG)_22-05-2014-HEADLANDS

GRADE	DESCRIPTION	QTY	AVG_KG	AMTKG4AVGKG
12	WEANER HEIFER	3	129.33	2.06
3	COMMERCIAL	4	405.25	1.51
30	COMMUNAL WEANER STEER	1	177.00	1.81
4	ECONOMY	19	340.00	1.32
5	MANUFACTURING	2	205.50	1.24
7	FEEDER STEER	7	283.57	1.77

GRADE REPORT BY GRADE (\$KG)_08-07-2014-GWERU

GRADE	DESCRIPTION	QTY	AVG_KG	AVG_AMT	AMTKG4A
	LONG WEANER HEIFER	11	172.73	370.91	2.15
	BULLS	5	541.00	788.00	1.46
	CHOICE	1	510.00	1,130.00	2.22
	COMMERCIAL	19	535.00	821.58	1.54
	ECONOMY	17	421.47	595.29	1.41
	MANUFACTURING	2	300.00	330.00	1.10
	FEEDER STEER	8	327.50	525.00	1.60
	LONG WEANER STEER	11	254.09	334.55	1.32
	WEANER STEER	6	159.83	310.00	1.60

SOMABHULA 16 MAY 2014

GRADE	DESCRIPTION	QTY	AVG_KG	AVG_AMT	AMTKG4
10	BULLING HEIFERS	78.00	344.04	760.06	2.21
11	LONG WEANER HEIFER	12.00	236.67	510.00	2.15
12	WEANER HEIFERS	95.00	184.05	418.25	2.27
15	BULLS	8.00	495.63	1,076.25	2.17
3	COMMERCIAL	81.00	487.65	875.80	1.80
4	ECONOMY	136.00	399.41	692.87	1.73
7	FEEDER STEER	19.00	392.26	772.63	1.97
8	LONG WEANER STEER	57.00	255.19	492.28	1.93
9	WEANER STEER	84.00	184.05	361.43	1.96
CC	COW AND CALVES	20.00	480.70	857.50	1.78

8. CATTLE PRODUCERS' INFORMATION

GRADE REPORT BY GRADE (\$KG)_01-07-2014-MT-HAMPDEN-

GRADE	DESCRIPTION	QTY	AVG KG	AMTKG/AVGKG
1	SUPER	1	503.00	1.79
10	BULLING HEIFER	9	376.67	1.96
11	LONG WEANER HEIFER	21	230.67	1.78
12	WEANER HEIFER	6	165.67	2.15
14	COWS AND CALVES	3	310.00	1.77
3	COMMERCIAL	12	452.25	1.72
30	COMMUN WEANER STEER	1	256.00	1.50
4	ECONOMY	46	361.28	1.46
5	MANUFACTURING	10	291.70	1.32
7	FEEDER STEER	9	326.67	1.84
8	LONG WEANER STEER	14	253.00	1.91
9	WEANER STEER	32	170.84	1.87

BULAWAYO SHOWGROUNDS SALE PENS - SALE			COLLEEN BAWN	PLUMTREE
PRICE PER Kg	SLAUGHTER	YOUNGSTOCK		
	25.06.14	20.06.14	24.06.14	17.06.14
BULLS				
SUPERS				
CHOICE	\$2.06			
COM	\$1.72	\$1.43	\$1.38	\$1.43
COM/ECO	\$1.39	\$1.32		
ECO	\$1.31	\$1.25	\$1.20	\$1.25
MAN	\$1.10	\$1.10		
BULLS		\$1.48		\$1.43
F/STEERS		\$1.52	\$1.42	\$1.39
B/HEIFERS		\$1.61		
W/STEERS		\$1.82		
W/HEIFERS		\$2.32		
BULLED HEIFERS				
YOUNG BULLS				
LONG W/HEIFERS				

Forthcoming Cattle Sales

MT HAMPDEN CATTLE SALE EVERY TUESDAYS @ 12 NOON

HEADLANDS CATTLE SALE EVERY 2 WEEKS @ 11AM

See [CATTLE SALE DATES FOR CC SALES NATIONWIDE](#) for July and August 2014 on our website.

8. **CATTLE PRODUCERS' INFORMATION**

CC SALES & ZIMBABWE HERD BOOK
Brings you the

46th NATIONAL BULL SALE

DATE OF SALE

FRIDAY 25 JULY 2014

ENTRIES INVITED FROM ZHB MEMBERS ONLY & CONDITIONS APPLY.

CONTACT

ZIMBABWE HERD BOOK 04-777391/756600/756129

Dorper Society Update 2014 Courses

The following courses are now open for bookings.

Contact: rosevdr@gmail.com

Advanced Course Harare

Date: 21st – 24th July \$150

Further details to follow

To secure a place, the fee needs to be paid in advance.

9. CLASSIFIEDS

For Rent

3 bedrooms, 2 bathrooms cottage in beautiful situation 16Km from Mutare on main Vumba Rd. Presently unfurnished, but could be furnished if necessary. Suitable for couple or small family as rooms are small. Also possible house-sit in large furnished house in August.

If interested please contact Dell Smith 04-448191 or Colleen Taylor 0714412099

23 JULY 2014

House required for rent.

Aug or Sept. Milton Park Area. Lounge, Large Kitchen 2 + Bedrooms, Bathroom, toilet, Veranda.

Double Lockup Garage, Out Buildings and servants quarters. Preferred No Swimming Pool. Contact 077211985 or 870574 after five

17 July 2014

Cottage/small house to rent situated in a large garden (no gardening necessary) in Bulawayo: one large en-suite bedroom, one smaller bedroom, shower, toilet and basin. Well fitted kitchen and large lounge cum dining room. No children or animals due to open swimming pool and other pets. Rent \$450.00/month including water. Electricity to be paid by tenant. For further details contact: Les Coulson 09-288873 or 0712 806 146

For Sale

We are constantly receiving requests from evicted farmers to search for suitable, reasonably priced, accommodation in the main centres, mainly Harare. Often the farmers have been forced off their farms and out of their homes at very short notice and become refugees with nowhere to go.

We also have a number of farmers who have moved to town who can no longer afford the high rentals being asked, which are often being increased to prices far beyond their means.

Should you know of any suitable accommodation available, please let us know so we can keep a record to assist affected **farmer's**.

ZIMBABWE CROP PRODUCERS ASSOCIATION

We have on sale the following:

Maize Handbook ~ \$20.00

Sorghum Brochure ~ \$5.00

Sunflower Booklet ~ \$10.00

Soya Bean Brochure ~ \$5.00

Wheat Brochure ~ \$10.00

Groundnut Booklet ~ \$10.00

Contact Debbie at the CFU Offices at 42 Bates Street, Milton Park Harare or e-mail reception@cfuzim.org if you are interested in purchasing any of these handbooks

9. CLASSIFIEDS

Notices

CANCER CENTRE – HARARE

Cancer Centre Thrift Shops Desperately Need any Unwanted:

Clothes
Kitchenware
Furniture
Toys
Books

We collect anything that can be sold!!

Please deliver to:

Cancer Centre
Cnr. 6th / Livingstone Avenue

Or

Phone us on 04 707 673 / 707 659 / 707 481 and we will collect.

CANCER CENTRE PHARMACY

Now open from 0800hrs to 1700hrs, Monday to Friday.

Contact details Email: info@oncopharm.co.zw

Tel: 04 764 276, Tel/Fax: 04 764 277, Cell: 077 2 363 518

We are at 60 Livingstone Avenue, safe, spacious parking, close to town.

Cancer Centre Pharmacy

Your one stop shop for all your Pharmaceutical requirements

HARD WOOD

Anybody interested in hard wood like Timvotie please contact: 0772 235 640

For Sale

INDEPENDENT TRACTOR SERVICES

Official dealers for:

SAME, DEUTZ, GASPARDO

We stock a comprehensive range of parts for the products we import and for:

FORD, FIAT, NEW HOLLAND. MASSEY FERGUSON

Full service back-up and repairs on all tractor brands

We currently have a good range of repaired / reconditioned tractors in stock including:

- Same 603 FWD
- Fiat 100.90 FWD
- Deutz DX3.70 2WD
- Deutz Engine F6L912, 6 Cyl, 100Hp
- John Deere Engine (2850) 86Hp

Contact: Paul Collins or Aaron Aaron

CDMA: 2911563, 2911595, 2912091/2

Cell: 0712 401 422, 0772 426 313

Chawara Road, off Coventry Road

Open 7 am to 4.30 pm Mon – Thu & 7 am to 3.30 pm Friday

9. CLASSIFIEDS

For Sale

FENCE AFRICA

For all you're Domestic, Commercial & Industrial Security requirements.

We will quote for free!

We will also supply and install any of the following specialized security fencing:

- Razor wire
- Farm and Game fencing
- Electric Wall top and Panel Protection fencing
- General fencing
- Palisade Fencing
- Bonox Fencing

We make all sizes of diamond mesh.

Contact: Harare - Dirk 077 2 337 853 or Allan 077 2 292 108

N.TSELENTIS (PVT) LTD

46 KAGUVI STREET, HARARE OR 23C IVAN MAGUIRE WAY, HARARE

750753, 790210, 755508

EMAIL: sales@tselentisgroup.co.zw

Website: www.tselentisgroup.com

SALES STAFF: BRIGHTON, ROKI, MERCY, ERNST, STANLY.

Please note: ALL PRICES EXCLUDE VAT.

- Overalls Poly Cotton Price Starts at \$9.15
- Work Suits Poly Cotton Price Starts at \$11.20
- Guard Suits Poly Cotton Price Starts at \$16.80
- Dust Coats Poly Cotton Price Starts at \$9.40
- House Coats Poly Cotton Price Starts at \$7.60
- Heavy Duty Bronson Gumboots. Black Boot & Yellow Sole \$12.70
- Budget Gumboot \$8.50
- Rain Coats Price Starting at \$8.35
- Rain Suit Price Starting at \$10.98
- Blankets in stock
- Heavy Duty Humber Bicycles and Spares in stock
- Mazari Out Door Adventure Clothing. www.mazariafrica.com

Feel Free to Email or Phone your orders in and we will deliver within the greater Harare area.

9. CLASSIFIEDS

For Sale

ZFC LIMITED

Increase your yield with each harvest by using fertilizers from ZFC. We have a wide range of fertilizers which is suitable for all your crops. We also provide you with a range of speciality fertilizers for horticulture. Where you have special needs we will make custom made blends to suit your particular requirements.

We are manufacturers and marketers of fertilizers (compounds and straights), gypsum and lime.

Contact us, Phone: 04 753 882-8, 759 044-6 or Cell: 077 2 236 091-3 or Email: gurirar@zfc.co.zw or mutondorob@zfc.co.zw

ZFC Limited

Crop Chemicals

Give your crop a head start by using agro-chemicals from ZFC. A wide range of chemicals is available for use in your field crops and in horticulture.

You can get:

- Fungicides
- Insecticides
- Herbicides
- Adjuvants
- Nematicides
- Growth regulators
- Grain protectants

We also provide you with a wide range of animal health products.

Vacancies Continued

Farm Sitter available!

I am available for farm sits. I have farmed in the Karoi area since 1976. Tobacco, maize and cattle as main crops. If references are required please contact the following whom I have worked for :

Dave Gregson Allcott : Centenary 0712 869 167

Geff Dollar : Guruve 0772 385 414

My name is Mike Lapham : (04) 861 007, 0712 410 417 email : doublel@mango.zw

Services



Electric Fencing
Razor & Barbed Wire
Domestic Quarters
Diamond Mesh and Bonox
Garages
Cottages

Precast Walling
Electric Gates
Burglar Bars
Brick Walling
Wall Raising
Pallisade Fencing

CALL US NOW FOR A HASSLE FREE SECURITY SOLUTION

04 614 626 / 2927082 / 0772 321 746

sales@pmb.co.zw

9. CLASSIFIEDS

Services

ASTRON BOREHOLE SITEING

MIKE SMITH – WATER DIVINER
 TEL : (263 04) 741043
 CELL : 263 712 338 615

J.J.C. BUILDING SERVICES

Specialist in:
 Building, plastering, carpentry, painting, tiling, driveways, maintenance, molding bricks, Durawall supply and repairs, sell and erect Durawall posts and panels

Durawall

Plain Walls:-

- 6 foot = 1,8 metres – US\$25 p/m
- 7 foot = 2 metres – US\$30 p/m
- 8 foot = 3 metres – US\$40 p/m

Durawall

Design Walls:-

- 6 foot = 1,8 metres – US\$35 p/m
- 7 foot = 2 metres – US\$40 p/m
- 8 foot = 3 metres – US\$45 p/m
-

65% deposit required prior to commencement of work

Director: John Chitonho
 7 Eddie Kye, Msasa Park
 Phone: 04 570 074 or Cell: 0778 273 619

FENCE AFRICA

For all you're Domestic, Commercial & Industrial Security requirements.

We will quote for free!

We will also supply and install any of the following specialized security fencing:

- Razor wire
- Farm and Game fencing
- Electric Wall top and Panel Protection fencing
- General fencing
- Palisade Fencing
- Bonox Fencing

We make all sizes of diamond mesh.

Contact: Harare - Dirk 077 2 337 853 or Allan 077 2 292 108
 P O Box HG 449, Harare, P O Box AY 234, Harare. Unit 5, 18 Martin Drive, Msasa, Phone: 04 446 386,
 Tel/Fax: 04 498 790
 Email: soper@zol.co.zw

Bulawayo 09 60476/60352
 Tembo Mawarire: 23b Josiah Chinamano Avenue, Belmont, Bulawayo

9. CLASSIFIEDS

Services Continued

Have your woolen and silk Persian rugs including kilims professionally repaired to international dexterity standards
 Call now for free foreign embassies and local household references
 Mr. Sebata
 +263774631635
 +263712772427



GM Terrence Mashonga
New Vehicle Sales

✉ tmashonga@autoworld.co.zw
 📠 terrence.mashonga1
 📞 +263 (0) 772 817 383

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 Chispite Circle, Harare
 Zimbabwe

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Feel the "10-Day e'Pap effect" for yourself!
 For extra health, extra energy, extra brain power, extra goodness and extra life force!

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Commercial Farmers' Union of Zimbabwe - CFU
Non-Profit Organisation

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Reach a new milestone
100 Likes
Promote Page

What have you been up to?

Commercial Farmers' Union of Zimbabwe - CFU
15 June 18

Riley Family Tragedy

The generosity of the Zimbabwe community at this tragic time has been overwhelming. To this end Cath and the Riley family are immensely

COMMENTS AND VIEWS

Please let us know your comments and views on items contained within this issue or any other issues of CFU Calling by sending an email to us on dir2@cfuzim.org

COMMERCIAL
**FARMERS' UNION OF
ZIMBABWE**

42 Bates Street,
Milton Park,
Harare,
Zimbabwe

Tel: + 263 4 790 274/6/7
Cell: + 263 772 235 640
E-mail: dir2@cfuzim.org
Website: www.cfuzim.org



10. REMINDER OF IMPORTANT DATES

CFU Council Meetings

Audit Committee	Monday 21 July 2014 at 09.00am
EXECO	Tuesday 22 July 2014 at 08.00am
CFU Council	Tuesday 22 July 2014 at 09.30am

46th NATIONAL BULL SALE —

FRIDAY 25 JULY 2014

CONTACT ZIMBABWE HERD BOOK 04-777391/756600/756129

NOTICE

For those wishing to receive the CFU Classifieds by Email 'free of charge' please send details of Name, Company, Physical address, Contact phone numbers and Email address to where the Classifieds are to be sent to advert@cfuzim.org for our database records

All responses or queries concerning an advertisement should be directed to the contact details appearing in the Advertisement in question

ADVERTISING

FOR THOSE WISHING TO ADVERTISE IN THE CFU CLASSIFIEDS PLEASE EMAIL YOUR ADVERTISEMENT TO advert@cfuzim.org WITH HOW MANY WEEKS ADVERTISING IS REQUIRED AND OUR MINIMAL RATES WILL BE SENT TO YOU AND PAYMENT DETAILS

For current "minimal" rates as from 3 January 2011 email advert@cfuzim.org

Please send your adverts to advert@cfuzim.org by Tuesday 12 noon and send prompt payment with a copy of your advert to CFU Classifieds, 42 Bates Street, Milton Park, Harare (where the old Red Cross Building used to be)

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