



CFU CALLING

18th July 2014

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1. EXECUTIVE NEWS

It has certainly been a frosty week this week and one often wonders what we have to do to persuade the Capetonians to keep their cold weather down there. However, the daytime temperatures do bring a relief to the cold and frosty nights.

There have been some interesting headlines in the news this week, some of which indicate a welcome shift in public thinking on a matter that has plagued our industry over the last 14 years:

[No to fresh farm invasions](#)
July 14, 2014

It was heartening to note that Zanu PF still has some patriotic cadres in a true sense after San-yati MP and war veteran Blessed Geza Runesu called for fair distribution of wealth in the country.

[Order must be restored on farms](#)
July 16, 2014

It is disheartening that there is still so much chaos on the farms nearly 15 years after the land reform programme was launched.

[Govt moves to resolve land reform chaos](#)
July 15th, 2014

RICHARD CHIDZA - Government is ready to deal with lawlessness in the agricultural sector in order to improve productivity, a cabinet minister said on Monday.

[Farm invaders must go — Mombeshora](#)
LLOYD MBIBA • 15 JULY 2014 1:16PM •
SHARE THIS ARTICLE:

HARARE - Douglas Mombeshora, Lands and Rural Settlement minister, has warned that all illegal farm invaders will be evicted, and those who bought land from resettled farmers will not receive A1 settlement permits.

[The land permit con](#)
July 17, 2014

GUEST COLUMNIST VINCE MUSEWE

[Repeal Indigenisation Act: Robertson](#)
14 July 2014 by Guthrie Munyuki

HARARE - As Zimbabwe hurtles towards more economic problems, leading economist and journalist John Robertson believes President Robert Mugabe's administration is running out of time to fix the economy.

1. EXECUTIVE NEWS CONTINUED

Preparations for Harare Agric Show at advanced stage

July 17, 2014

Farai Rugeje Agriculture Reporter

Preparations for the 2014 edition of the Harare Agricultural Show have reached an advanced stage. The show runs from August 22-30

Zimbabwe Agricultural Society public relations officer Ms Heather Madombwe on Tuesday said they were expecting hundreds of local and foreign companies to take part at the agricultural showcase.

Obituary

'Jef' Jacobus Eric Friedrichs

26th November 1926 - 11th July 2008

Jef was born and educated in Aliwal North, Cape Province, and then joined the South African Air Force and was trained under the Empire Flying School as a Spitfire pilot towards the end of the Second World War. He obtained his Bachelor of Science in Agriculture degree from the University of Natal and captained their rugby team – the only team to beat the touring Oxford-Cambridge team.

Jef started his career as an extension officer in the Department of Agriculture, being stationed in both Zimbabwe and Zambia, before venturing into farming in the southeast lowveld where he pioneered cotton and wheat production. He was instrumental in establishing the Sabi-Limpopo River Authority which he managed for ten years and was then appointed as General Manager of the Regional Water Authority where he was responsible for control of water supplies to 40,000ha of irrigation from the major dams in Zimbabwe.

After his retirement in 1992, he managed the Zimbabwe Herd Book and brought about many changes to secure the business of the stud industry. He retired for the second time in January 2008 at the age of 81years, having looked after the Herd Book during very difficult times in which the number of breeders declined to 50.

Jef dedicated his life to the development of agriculture in Zimbabwe and keenly followed events and growth of the industry. He will be deeply missed by his family, friends and all who knew him.

Death Notice

We have just heard the very sad news of the passing of renown cattleman **J. E. "Jef" Friedrichs** on Friday 11 July 2014.

Jef was with the Sabi Limpopo Authority in the early days of the development of the Lowveld where he later worked as manager on Middle Sabi Estate and Samba Ranch. Latterly he is probably better known for his work with the Zimbabwe Herd Book and cattle breeders from around the country.

His outstanding work in our industry will be remembered by so many who have worked with him over the years.

Our most sincere condolences to his family and may his dear soul rest in peace.

Charles Taffs

President

Commercial Farmers' Union



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1. EXECUTIVE NEWS CONTINUED

CFU Council Meeting

Audit Committee	Monday 21 July 2014 at 09.00am
EXECO	Tuesday 22 July 2014 at 08.00am
CFU Council	Tuesday 22 July 2014 at 09.30am

Dam Levels

Here are the [dam levels from ZINWA dated 18 July 2014](#) which have been uploaded onto our website.

Zambia National Farmers' Union Newsletter

Herewith is a hyperlink to the latest copy of the [Zambia National Farmers' Union newsletter Number 24 of 2014](#), which makes very interesting reading as usual.

Southern African Confederation of Agricultural Unions

SACAU have announced their new website, which is more interesting and user-friendly than the last one. Congratulations. <http://www.sacau.org/>

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2. SECURITY AND LAND

So far the week has been quiet with only a single disruption reported, which the Police attended and resolved. However, in saying this, the threats are still out there and the situation remains unstable. The big question still remains that will the situation **stabilise enough to bring back confidence to farmers and their financiers for this next season's crop.**

The situation in the conservancies remains generally in limbo and a huge amount of patience is required to slowly negotiate their way through the latest hurdles. The lack of revenue and the cancelation of hunts are having a negative effect of the industry and tourism at a time when the country needs it most.

It is absolutely essential that all reports of incidents on farms or court cases should still continue to [be sent to Mike Clark](#) as soon as any problems may appear because we are still able to assist if notified early.

3. OPEN FARMERS MEETING

The date of the next meeting to be held at the Wingate Golf Club will be held on 24 July 2014 at 02.30pm as previously advertised. We advise our members and farmers to take this opportunity to meet your leadership and exchange ideas on your future.

4. GOVERNMENT GAZETTE

In the Gazette of 11 July 2014 there were no items of interest to our members. There are no notices of acquisition in today's Herald newspaper.

5. LEGAL AFFAIRS

(From the desk of Marc Carrie-Wilson)

Legal Affairs: First Article in a Series relating to Traffic Related Incidents

From the Desk of Marc Carrie-Wilson

I have recently had a number of queries relating to various traffic offences. In response to these queries I begin a series of articles addressing frequently asked questions about Traffic Laws and traffic related issues.

Today's article covers what to do in the event that you run over a pedestrian.

If you hit a pedestrian you need to be aware that you may face two kinds of liability:

Criminal Liability: If you were driving recklessly or negligently or breaking a law of the road for example speeding or if you were under the influence of alcohol, you may be held criminally responsible for the accident. The police will charge you with an offence if there is a *prima facie* case (i.e. enough evidence on the face of it) that you may be guilty of an offence. If you are to blame for the collision the consequences could be extremely serious, particularly so if the pedestrian dies as a result. If it is a minor injury and a minor offence you will be required to sign an admission of guilt and pay a spot fine which should not exceed US \$ 20.00.

Civil Liability: You may also face a law suit from the pedestrian or the pedestrian's family for the payment of damages and medical expenses etc.

If you are unfortunate enough to run over a pedestrian under any circumstances here are a few dos and don'ts to give some guidance:

<u>Do</u>	<u>Don't</u>
Stop your vehicle. However if there is an angry mob threatening your safety drive to the nearest police station and report the incident.	Flee the scene unless there is an angry mob and you feel you are in real danger. In this case drive immediately to the nearest police station and report the incident.
Put you hazard warning lights on and immediately attend to the pedestrian, if necessary give first if you can or find a bystander who knows first aid. Call an ambulance as soon as possible if necessary.	Forget to help the pedestrian who may be in need of urgent medical attention.

5. LEGAL AFFAIRS

Do	Don't
Put down your red triangles or ask your passengers to put	Hide evidence or be uncooperative with the police.
Take photographs of the scene the position of the victim and	Leave the scene of the accident before the police arrive.
Call the police to attend the scene. If a friend or relative can	Talk to anyone unnecessarily about the accident. Be aware of
Give a truthful statement to the police of what happened. Ensure the scene is correctly marked out and an accurate diagram and recording of the position of the vehicle and the pedestrian is made.	Agree to a hasty settlement with the injured party without knowing the full extent of the damages and injuries.
Find witnesses to give statements which corroborate your version of events. These could include passengers in your car	Apologize as this may be construed as an admission of guilt. Unless of course it is most certainly your fault and you intend
Report the accident to your insurance company as soon as	
Exchange contact details with the Police, the Injured pedestrian or paramedic etc	
If you can afford it Seek legal advice as soon as possible. Particularly before making a statement, talking to the other party	

Remember in your statement address the following points:

- Where you were coming from and going to. (May be relevant in relation to your state of fitness to be driving a car).
- Did you have passengers in the car,
- In which direction you were proceeding,
- the approximate speed at which you were travelling,
- the exact point of collision with the pedestrian,
- why you failed to avoid the collision,
- what you did after the collision,
- if the pedestrian smelt of alcohol or any other factor that may show that the pedestrian is to blame may be remarked on.

6. ARAC UPDATE

(From the desk of Ben Gilpin)

A visit to Marondera. 17th July 2014

Last Friday I went to Marondera to meet with any interested ex farmers to give an update on progress towards compensation. I hoped to listen to the concerns of those present and also to inform them of the current situation without raising undue expectations.

The meeting was hosted by Borradaile Trust which for many years has served the aged community from the surrounding district. In times past much of its support came from the now decimated commercial farming sector in the area; today it is home to many ex farming folks, amongst them, thirty widows. It is therefore perhaps not surprising that of the sixty or so people present, a rough show of hands indicated that only five did not have some direct interest in the issues covered.

6. ARAC UPDATE

Fast track land reform and the absence of any meaningful compensation mean that many are now almost entirely dependent on **family who are often no longer living in Zimbabwe. Sadly, the same situation prevails around the country's other old age homes**, particularly those in farming districts.

It was clear that there was much heightened optimism earlier in the year, largely as a result of expectations that the support by World Bank for Valcon and the resultant push to finalise the data base in the next few months meant that compensation was just around the corner. Indeed, the data base continues to be updated and verified and whilst there are still a number of former landowners who are proving difficult to track down or who remain reluctant to engage, efforts continue to ensure that this comprehensive tool is completed as soon as is possible.

It is essential that focused endeavour carries on in this regard as we have no other way of establishing a composite figure and a roll of individual valuations. No negotiation can be prepared for or significant dialogue entered into, let alone final agreement reached, without the aid such a mechanism.

Whilst there have been calls for other initiatives, it is unlikely that they have any probability of achieving a critical mass regardless of other features or promises. Whilst there may be deficiencies, this instrument can enable standardised and professional valuations to be completed using a range of options and criteria, and this is of prime importance to any initiative and also to ensure a means of equitable treatment for all in our own constituency. We now approach the 85 % of possible registrations and strongly encourage those still out there that have not done so to register.

We are further encouraged that progress towards compensation will become more concrete with the recent appointment of consultants to study and make recommendations to government on a number of key facets of land reform including Valuation and Compensation. For our part, we continue to prepare ourselves for a proper dialogue with government where proposals to deal with the situation can be presented. As many of you are already aware such an option revolves around the use of internationally underwritten bonds to acquit compensation liability by the state. This has occurred in many countries around the world and there is both the financial and technical experience around to facilitate a programme for this country, however we require political will to put in place the legal instruments and agreements that would be required for implementation.

Recommendations will also deal with issues of land tenure and access and we hope that an end to discrimination will further the prospects of our younger generation finding gainful opportunities in the farming world. Indeed they have much to contribute and the nation will benefit if their energy and skills can be harnessed. Further, we hope that the current targeting of those few white farmers still on the land will be put to an end, something that will certainly send positive signals to investors and **others interested in engaging in the country's recovery.**

With regards to the pension payouts, our advocacy for an interim payout plan continues, most recently with a presentation to the new Reserve Bank Governor. Given the past reluctance by affected ministries to collaborate during the GNU, we are sure that progress can be made in this regard now that partisan positions are no longer an issue. The Ministry of Lands and Rural Resettlement remains open to farmer approaches on an individual basis and they are well informed as to the need to spread benefit of limited funds allocated to compensation across a larger number of people. The current legal provisions do not facilitate a group scheme and capacity constraints also limit the number of assessments they are able to process, they are anxious therefore to establish some sort of priority. Given that other countries that have dealt with compensation have found ways to manage the cash flow in a way that mitigates this constraint, we hope that a pilot of sorts can be implemented and we will continue to press for it.

It is clear that people are pretty desperate for some relief and it was disheartening not to be able to offer greater assurance than our continued determination not to quit until we succeed. We have a team of people here who have shared the experiences of those elderly who have lost so much, we empathise with the situation facing them and we are committed to achieving resolution for the good of all Zimbabweans. In deed the journey remains tough given that our possible relief remains hostage **to political obduracy; we for now continue to face a leadership in government that is committed to a sort of "Apartheid Feudalism." However their ideology is bankrupt and the tide is certainly turning with no money to sustain the current situation;** at the same time, there remain many professional and ordinary Zimbabweans as well as others elsewhere in the world who **are as anxious as we are to find a way forward... we can be certain that this tough time will pass!**

As Viktor Frankl observed whilst an inmate in Auschwitz concentration camp, we have a choice over our attitudes and to get through difficult times we should not focus on the constraints we face but rather look through them with purpose. Let us therefore foster the values that can help to build a nation and a world which are more just, united and fraternal and live **as people of hope and joy...I am sure we will be pleasantly surprised!**

For those in a position to do so perhaps they can consider the following:

My page: <http://uk.virginmoneygiving.com/BorradaileTrustAppeal>

7. ECONOMICS REPORT

(From the desk of Antonnette Chingwe)

HIGHLIGHTS OF THE INTERNATIONAL CONFERENCE ON FIN4AG (Finance for Agriculture):

Antonnette Chingwe is currently attending this conference in Nairobi, Kenya, and reports:-

Theme of conference: Revolutionising finance for agriculture value chains

The conference was divided into two parts that is; The Continental Briefing and The International Conference on revolutionizing finance for agriculture value chains.

Continental briefing

The conference started on Sunday with a continental briefing that addressed the challenges and opportunities in accessing financial services faced by farmers in Africa. The Briefing defined what farmers and Farmer's Organisations can do to increase access to finance. Moreover the Conference brought a better understanding of the needs on value chain finance by the farmers and the need to design a relevant capacity building programme to strengthen their skills, access to information and engagement with key finance actors. Case studies were presented to show how farmers in a specific value chain can take full ownership of their agricultural value chain. The different roles the government and the donor community can play in creating rural businesses for greater rural development and sustainability were also highlighted.

International Conference for Fin4ag

The fin4ag conference was officially opened by Kenya Deputy President William Ruto on Tuesday 15 July 2014. The aim of this ongoing conference is to establish a dynamic and enabling environment for the sharing of ideas and forging of new partnerships. Most importantly the conference is a platform to discuss ways of developing a modern and high-performing agricultural financing system that will enable agriculture serve the increasing demands of the urban and global markets.

A series of sessions discussed the various tools of agri-value chain finance. One theme focused on how to create a critical mass in warehouse receipt finance and collateral management. Another looked at the potential for creating new instruments for farmers to access the capital market.

A number of sessions are still to be done and these will cover design of agri-value chain financing mechanisms for specific sectors or purposes, financial instruments to enable farmers to make their production more climate-change-resilient, and specific tools for sectors such as livestock and fisheries. Ways in which financiers can help develop effective value chains linking farmers to cities will be assessed and best practices in agri-value chain finance will be shared.

TIMB TOBACCO UPDATE

Statistics from TIMB also show that as of Tuesday 15th July 2014 tobacco seasonal sales had reached 210.6 million kg with the seasonal average price remaining stagnant at \$3.17/kg.

8. ZIMBABWE CROP PRODUCERS' ASSOCIATION

(From the desk of Richard Taylor)

Zimbabwe Crop Producers Association (from the desk of Richard Taylor)

Field Notes: July 14, 2014

Insects and diseases have arrived to test our skills.

By: Ernie Flint, Ph.D., CCA, Regional Agronomist
Mississippi State University Extension Service

The big insect story of this summer so far has been the armyworm invasion that has affected almost every part of this region. The monsoon we experienced from late May, through the entire month of June, and into early July, spawned a monstrous flight of armyworm moths that deposited their eggs on pastures and grasses among the rows cotton and soybeans.

8. ZIMBABWE CROP PRODUCERS' ASSOCIATION

Then just as soon as producers had a chance to treat their fields with glyphosate and other herbicides for weeds and grass the worms were actively feeding. As the grass died they moved to crop plants, eating soybeans and pastures by the acre. We also **found these armyworms which are what we refer to as the "grass phase" feeding on Bt cotton. Many fields of signagrass and Bermuda grass that would have been cut for hay were consumed and converted directly to organic waste to be deposited back to the soil.**

Net captures have been relatively light when it comes to most other species of insect pests commonly found in cotton, soybeans, and corn. After sweeping 25 times down a single row of soybeans a common net may contain two or three three-cornered alfalfa hoppers, a couple of grasshopper nymphs, a green clover worm or two, a dectes stemborer, a smattering of beneficials and maybe a spider or two. Occasionally there will be a grape colaspis, a tarnished plant bug, and one or two kudzu bugs. So far there have been very few pest populations, even when they are considered collectively, that adds up to a threshold. About the only pest we have been justified in spraying has been the armyworms.

Cotton insects have also been relatively light, with the only threatening species being armyworms. As I mentioned, they have not formerly been known to feed on Bt cotton, but I suppose they are like any other organism in that they will eat anything when they are left with no other choice. My net captures in cotton have also been very light so far, with only a few plant bugs and the very occasional flea hopper in areas where they are found every year about this time. So far I have not seen a clouded plant bug, nor have I caught a plant-feeding stinkbug in either cotton or soybeans. Since our bout with thrips and a light surge of *Heliothis* the battle has been fairly quiet, and I hope it stays that way.

Diseases are finally beginning to creep into some of the soybeans with low levels of frog-eye in the most susceptible varieties, along with a scattering of powdery mildew that shows up almost every year in bottomland fields where dew remains on leaves until late in the day. I still feel that the yield enhancement application of fungicide and Dimilin is justified however, and I encourage soybean growers to go ahead with this proven practice.

There have been reports of bacterial blight in cotton in some areas mainly in the north Delta, but so far I have not identified it conclusively in any of the fields I have visited. The corn fields I have spent time in have only a very light level of northern blight, and I expect the crop to be finished before any significant arrival of disease that could reduce yields.

Our biggest problem this year has been getting planted and dealing with less than ideal drainage in saturated fields. Now that rains have slackened somewhat the crop is making good progress in most places. With a few insect pests beginning to appear and diseases showing up in some fields our work is cut out for us in finding the areas that need attention and determining what practices are needed. A sweepnet should be our constant companion for the next few days, and after that a drop cloth to determine which insects are present and their levels of infestation. This is the toughest kind of scouting for consultants and producers.

Thanks for your time.

[Bell Aquaculture introduces first Vertically integrated Fish - Sustainable Animal feed development thru fish farming !](#)

Click on the link below to read the article: <http://www.feednavigator.com/Manufacturers/Bell-completes-vertical-integration-aquaculture-model-with-plant-based-feed-mill>

8. ZIMBABWE CROP PRODUCERS' ASSOCIATION

Producer Prices

Commodity	GMB 04-7940799	Kurima Gold 04-662392 0772 382 028 / 0772 235 588	Agrifoods 04-775623 0712 601528 0712600588	Staywell 04-303021 307868 0774 175 974	Profeeds 04-667173 or 661048
White Maize	390	Grade A/B 280 7 days transfer delivered to Harare & Bulawayo Grade D 275 7 days transfer delivered to Harare & Bulawayo Grade A/B 270 24 hrs textacash delivered to Harare for 10mt & be- low Grade D 265 24 Hrs textacash delivered to Harare for 10 mt and below	290	285 14 Days 280 COD	260 Cash at gate 82 Woolwich Road
Yellow Maize	310	280	290 Contracted	n/a	250 Cash at gate 82 Woolwich Road
Maize Bran	-	-	200	n/a	175
Soya beans	580	500 7 Days 510 14 Days 490 24hrs	510	525 7 Days 515 COD	500
Soya bean Meal	-	N/A	650	n/a	610
Wheat	466		-	450	-
Wheat Bran	-	-	200	-	190
Groundnuts	570 unshelled		-	n/a	-
Sugar Beans	1300	n/a	-	1100	n/a
Sorghum	310	-	n/a	n/a	-
NOTES :	-	-	Raw Materials Prices		All prices are negotiable de- pending on ton- nages and pay- ment terms

— Increase
— Decrease
— No Change

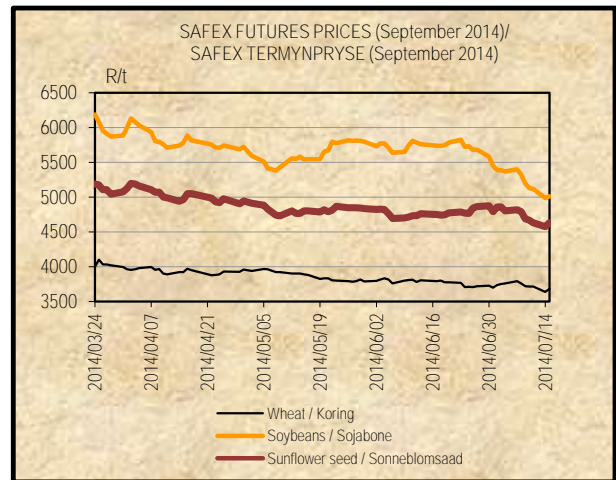
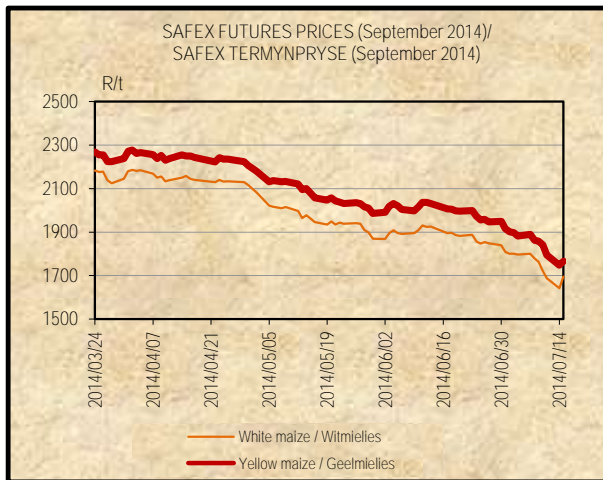
Producer Prices

South African Grain Information Services (SAGIS)

South African Foreign Exchange (SAFEX 20th June 2014) R10.62

Commodity	Rand/tonne	US\$/Tonne	Import Parity	Import Par-
			Rand/Tonne	US\$/Tonne
White Maize	1660	155	2510	234
Yellow Maize	1726	163	2576	243
Wheat	3688	348	4538	428
Soyabeans	4540	428	5390	508
Sunflowers	4930	465	5780	545

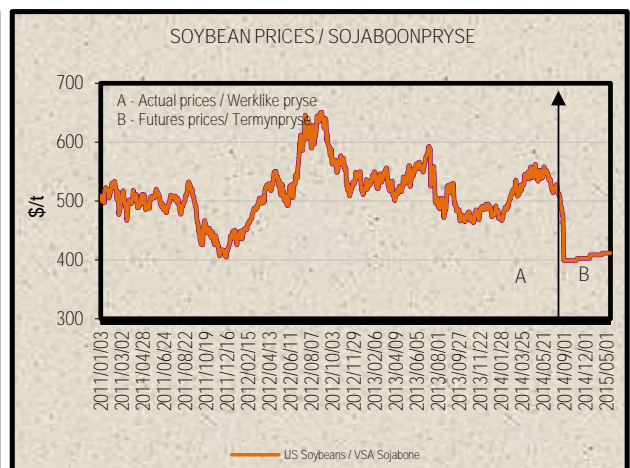
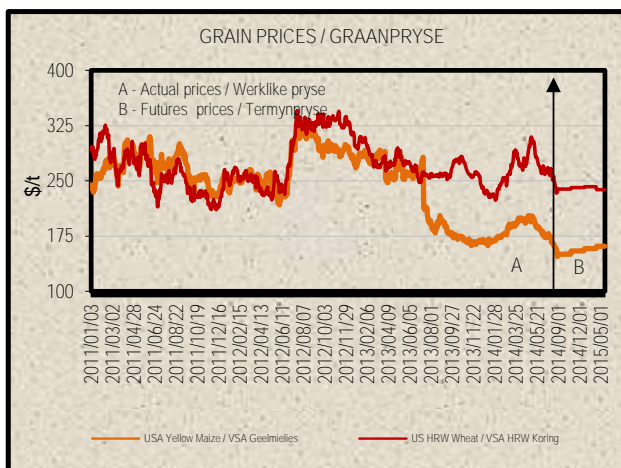
8. ZIMBABWE CROP PRODUCERS' ASSOCIATION



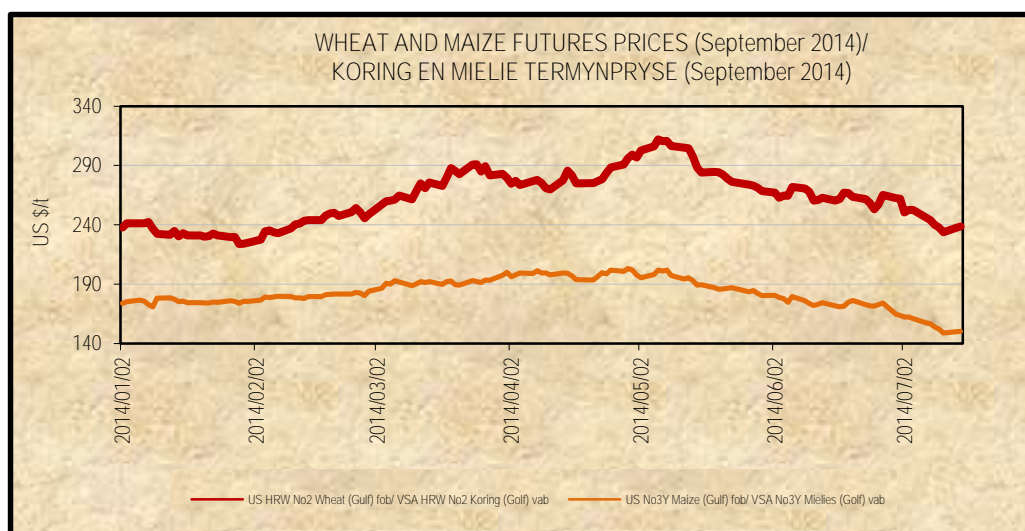
International Gulf

Commodity	US\$/Tonne	Import Parity US\$/Tonne
Wheat	288	438
Maize	187	337
Sorghum	219	369
Soyabeans	470	620

— Increase
— Decrease
— No Change



8. ZIMBABWE CROP PRODUCERS' ASSOCIATION



FERTILIZER	Profert 04-303054 or	ZFC Limited 04-753882 or 753890
Double 'D' Blend	775	14-28-14 ~ 910.00
Tobacco Blend	885	6-28-23 ~ 980.00
Potato Blend	825	Comp "S" 7:21:8. 0.06B ~ 970
Sugar Blend	704	16:16:16 ~ 840
J Blend	658	15:5:20 ~ 750
Cotton Blend	680	Comp "L" - 680
S Blend	744	Comp "S" 7:21:8. 760
Lawn Fert	850	Lawn Blend 25:05:05 ~ 750.00
Urea	666	720
Black Urea	728	Not in stock
AN	690	34.5% N ~ 700
Potassium Nitrate	1690	1400
Calcium Nitrate	764	840
NOTES	Prices are quoted per tone	Prices are quoted per tonne

Please Note: Apparently the nutrient blends for Profert are the same as ZFC. However we are yet to confirm this as a definite.

THE LATEST EDITION OF THE FARMING MAGAZINE is on sale @ \$2.00 EACH

9. CATTLE PRODUCERS' INFORMATION

Report from the Stockfeed Manufacturers Meeting: 11th July 2014
(From LMAC)

Raw Material Supply

Important! Retrospective spot prices for small volumes traded are being quoted.

Maize

The maize market is trading at \$300/mt with a cash-on-delivery price of \$280/mt in Harare and considerable volumes of the commodity are coming into Harare. The dry-land crop was significantly affected by the dry spell, resulting in a yield deficit. The general feeling is that not enough investment was provided for the small scale sector and their harvest was low.

Maize may be available in early July but stocks are anticipated to run out sooner than later. Procurement is on a hand-to-mouth basis. It was advised that members stock up on maize as local crop is running out and imports are yet to be approved. Noted that collections at depots around the country have already declined and the estimated harvest is likely to be way below the expected 1, 2 million metric tonnes.

Other countries in the SADC region will have surplus harvests and supply will be primarily influenced by the import policy which may also drive the price upward. Maize is trading at \$170/mt and \$200/ mt in SA and Zambia, respectively on the spot market and the price is expected to increase to \$320/mt by January next year.

It was reported that the GMB has started buying maize from its contractors at \$390/mt.

Soya

The soya bean market is drying up and stocks being delivered have a moisture content of 6 - 7%, indicating that they have been kept in storage for a long time. The price has been fairly static at \$500 - \$520/mt for beans crushed into full fat meal. It is likely that the price will increase soon.

Soya beans are trading at \$530/mt in Malawi and soya meal is available from Zambia, provided that a favourable import policy is put in place. Local soya meal is trading at \$620 - \$650/mt depending on volumes procured and negotiated payment terms, matching parity import price. The market has come to an end with only about 2,000mt left to mop up and there is likely to be a shortage in the coming months. However, there seems to be sufficient solvent extracted meal stocks to last until January next year and all crushers are operational.

Maize and wheat bran

Maize bran is in short supply on the local market and there is a high demand from the cattle industry.

One manufacturer noted that 500mt of wheat bran is available in Bulawayo at \$250/mt. It is anticipated that the commodity will be short until October.

Cotton

There is adequate supply of cotton meal and cake on the market with high protein meal being received: 35% and 26% CP cotton meal are trading at \$400 and \$220 respectively.

Molasses

Supply of molasses is adequate as Hippo Valley has recently re-opened its factory and is trading at \$75 - \$85/mt.

Hides and Skins Stakeholder Meeting Report
(From LMAC)

Stakeholders in the leather industry met on 8th July at the Confederation of Zimbabwe Industries (CZI) offices to discuss challenges in the sector with specific reference about how value chain participants can remain viable following the application of the \$0,75/kg export tax on rawhides as well as map a way forward to address this.

9. CATTLE PRODUCERS' INFORMATION

The meeting was attended by representatives of the Hides and Skins Merchants Association of Zimbabwe (HSMASZ), Zimbabwe Leather Development Council (ZLDC), Leather and Allied Industries Federation of Zimbabwe (LAIFEZ), Zimbabwe Abattoirs Association (ZAA), Livestock and Meat Advisory Council (LMAC), and the Confederation of Zimbabwe Industries (CZI).

Abattoir operators advocated for the export of salted hides for the following reasons:

Tanners are unable to purchase their hides;

The leather strategy framework has made turnaround overly long and operators are unable to finance their operations;

The surtax was implemented without wide consultation and marginalises tanners by volume and not by value. For example, crocodile skins have a higher value than goat skins of the same weight;

The majority of skins available locally do not suit the large tanners as they require a specific quality of hide; and

Viability has reduced as the enforcement of the export tax has significantly affected abattoir operations.

Tanners were resolute that the leather development policy should be upheld to:

Support the local industry to develop capacity; and
Curb illegal export of raw hides.

After lengthy discussion it was agreed that:

A Council be set up to address industry issues, made up of four chairmen from HSMASZ, ZLDC, LAIFEZ and ZAA. CZI will be the independent Chairperson;

60% and 40% of raw hides will be retained and exported, respectively;

Hides will be offered to local tanners under a weighted grading system to ensure that heavier hides are available;

The export of rawhides should be ring fenced and not subject to export tax. The Council will sign off on all exports of rawhides, based on proof of retention; and

This position will be reviewed every three months, with the first review at the end of October. The 60/40 percentage split will be reviewed downwards annually in equal increments until zero exports in 2018.

All parties agreed to work towards compliance with the Finance Act, government policy within the context of ZIMASSET, as well as with the Leather Development Strategy to achieve the desired status by 2018.

GRADE REPORT BY GRADE (\$KG)_22-05-2014-HEADLANDS

GRADE	DESCRIPTION	QTY	AVG_KG	AMTKG4AVGKG
12	WEANER HEIFER	3	129.33	2.06
3	COMMERCIAL	4	405.25	1.51
30	COMMUNAL WEANER STEER	1	177.00	1.81
4	ECONOMY	19	340.00	1.32
5	MANUFACTURING	2	205.50	1.24
7	FEEDER STEER	7	283.57	1.77

9. CATTLE PRODUCERS' INFORMATION

GRADE REPORT BY GRADE (\$KG)_08-07-2014-GWERU

GRADE	DESCRIPTION	QTY	AVG_KG	AVG_AMT	AMTKG4AV GKG
	LONG WEANER HEIFER	11	172.73	370.91	2.15
	BULLS	5	541.00	788.00	1.46
	CHOICE	1	510.00	1,130.00	2.22
	COMMERCIAL	19	535.00	821.58	1.54
	ECONOMY	17	421.47	595.29	1.41
	MANUFACTURING	2	300.00	330.00	1.10
	FEEDER STEER	8	327.50	525.00	1.60
	LONG WEANER STEER	11	254.09	334.55	1.32
	WEANER STEER	6	159.83	310.00	1.60

SOMABHULA 16 MAY 2014

GRADE	DESCRIPTION	QTY	AVG_KG	AVG_AMT	AMTKG4AV
10	BULLING HEIFERS	78.00	344.04	760.06	2.21
11	LONG WEANER HEIFER	12.00	236.67	510.00	2.15
12	WEANER HEIFERS	95.00	184.05	418.25	2.27
15	BULLS	8.00	495.63	1,076.25	2.17
3	COMMERCIAL	81.00	487.65	875.80	1.80
4	ECONOMY	136.00	399.41	692.87	1.73
7	FEEDER STEER	19.00	392.26	772.63	1.97
8	LONG WEANER STEER	57.00	255.19	492.28	1.93
9	WEANER STEER	84.00	184.05	361.43	1.96
CC	COW AND CALVES	20.00	480.70	857.50	1.78

GRADE REPORT BY GRADE (\$KG)_15-07-2014-MT-HAMPDEN-

GRADE	DESCRIPTION	QTY	AVG_KG	AMTKG4AV GKG
1	SUPER	10	449.80	2.11
10	BULLING HEIFER	3	364.00	1.81
11	LONG WEANER HEIFER	10	260.00	1.93
12	WEANER HEIFER	8	189.00	2.00
14	COWS & CALVES	2	421.00	1.83
15	BULLS	17	397.35	1.67
3	COMMERCIAL	5	439.20	1.77
30	COMMUN WEANER STEER	6	209.67	1.42
4	ECONOMY	30	353.27	1.52
40	STD MUTTON	15	21.00	1.90
5	MANUFACTURING	12	320.00	1.40
7	FEEDER STEERS	34	286.15	1.72
8	LONG WEANER STEERS	25	244.84	1.80
9	WEANER STEERS	40	175.85	2.28

9. CATTLE PRODUCERS' INFORMATION

BULAWAYO SHOWGROUNDS SALE PENS - SALE			COLLEEN BAWN	PLUMTREE
PRICE PER Kg	SLAUGHTER	YOUNGSTOCK		
	25.06.14	20.06.14	24.06.14	17.06.14
BULLS				
SUPERS				
CHOICE	\$2.06			
COM	\$1.72	\$1.43	\$1.38	\$1.43
COM/ECO	\$1.39	\$1.32		
ECO	\$1.31	\$1.25	\$1.20	\$1.25
MAN	\$1.10	\$1.10		
BULLS		\$1.48		\$1.43
F/STEERS		\$1.52	\$1.42	\$1.39
B/HEIFERS		\$1.61		
W/STEERS		\$1.82		
W/HEIFERS		\$2.32		
BULLED HEIFERS				
YOUNG BULLS				
LONG W/HEIFERS				

Forthcoming Cattle Sales

MT HAMPDEN CATTLE SALE EVERY TUESDAYS @ 12 NOON

HEADLANDS CATTLE SALE EVERY 2 WEEKS @ 11AM

See [CATTLE SALE DATES FOR CC SALES NATIONWIDE](#) for **July and August 2014** on our website.

9. **CATTLE PRODUCERS' INFORMATION**

CC SALES
&
ZIMBABWE HERD BOOK
Brings you the
46th
NATIONAL BULL SALE

On Offer

**121 Bulls & 93 Heifers
8 Dorper Rams & 10 Ewes**

DATE OF SALE

FRI DAY 25 JULY 2014

Registration at 9AM

SALE STARTS @ 10.30AM Sharp!

Pre-Sale Viewing: Thursday 24th July from 2pm.

VENUE:

Mt Hampden Sale Pens, Lomagundi Rd, Harare

sign Posted on Sale Day

CONDITIONS OF SALE

Deposit \$2000. Cash

Payment strictly Cash/RTGS/TRF

Register early at our offices.

CONTACT

Mark Hayter 0772 286 828 or Kevin Higgins 0712 602 565
C C SALES 0772 151 397/ 04 -309685

9. **CATTLE PRODUCERS' INFORMATION**

Dorper Society Update 2014 Courses

The following courses are now open for bookings.

Contact: rosevdr@gmail.com

Advanced Course Harare

Date: 21st – 24th July \$150

Further details to follow

To secure a place, the fee needs to be paid in advance.



10. CLASSIFIEDS

Notices

ZIMBABWE CROP PRODUCERS ASSOCIATION

We have on sale the following:

Maize Handbook ~ \$20.00
 Soya Bean Brochure ~ \$5.00
 Sorghum Brochure ~ \$5.00
 Wheat Brochure ~ \$10.00
 Sunflower Booklet ~ \$10.00
 Groundnut Booklet ~ \$10.00

Contact Debbie at the CFU Offices at 42 Bates Street, Milton Park Harare or e-mail reception@cfuzim.org if you are interested in purchasing any of these handbooks

ON GOING

CANCER CENTRE – HARARE

Cancer Centre Thrift Shops Desperately Need any Unwanted:

Clothes
 Kitchenware
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 Toys
 Books

We collect anything that can be sold!!

Please deliver to:

Cancer Centre, Cnr. 6th / Livingstone Avenue
 Or Phone us on 04 707 673 / 707 659 / 707 481 and we will collect.

CANCER CENTRE PHARMACY

Now open from 0800hrs to 1700hrs, Monday to Friday.

Contact details Email: info@oncopharm.co.zw

Tel: 04 764 276, Tel/Fax: 04 764 277, Cell: 077 2 363 518

We are at 60 Livingstone Avenue, safe, spacious parking, close to town.

Cancer Centre Pharmacy

Your one stop shop for all your Pharmaceutical requirements

HARD WOOD

Anybody interested in hard wood like Timvotie please contact: 0772 235 640

INDEPENDENT TRACTOR SERVICES

Official dealers for:

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We stock a comprehensive range of parts for the products we import and for:

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Full service back-up and repairs on all tractor brands

We currently have a good range of repaired / reconditioned tractors in stock including:

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- DEUTZ F6L912 6 CYL ENGINE 100HP
- SAME 603 2WD
- JOHN DEERE ENGINE (2850) 86HP

Contact: Paul Collins or Aaron Aaron
 CDMA: 2911563, 2911595, 2912091/2
 Cell: 0712 401 422, 0772 426 313

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 Open 7 am to 4.30 pm Mon – Thu & 7 am to 3.30 pm Friday

10. CLASSIFIEDS

Notices

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For all you're Domestic, Commercial & Industrial Security requirements.

We will quote for free!

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- Electric Wall top and Panel Protection fencing
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- Palisade Fencing
- Bonox Fencing

We make all sizes of diamond mesh.

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P O Box AY 234, Harare. Unit 5, 18 Martin Drive, Msasa, Phone: 04 446 386, Tel/Fax: 04 498 790

Email: soper@zol.co.zw

Bulawayo 09 60476/60352

Tembo Mawarire: 23b Josiah Chinamano Avenue, Belmont, Bulawayo

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EMAIL: sales@tselentisgroup.co.zw

Website: www.tselentisgroup.com

SALES STAFF: BRIGHTON, ROKI, MERCY, ERNST, STANLY.

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- Work Suits Poly Cotton Price Starts at \$11.20
- Guard Suits Poly Cotton Price Starts at \$16.80
- Dust Coats Poly Cotton Price Starts at \$9.40
- House Coats Poly Cotton Price Starts at \$7.60
- Heavy Duty Bronson Gumboots. Black Boot & Yellow Sole \$12.70
- Budget Gumboot \$8.50
- Rain Coats Price Starting at \$8.35
- Rain Suit Price Starting at \$10.98
- Blankets in stock
- Heavy Duty Humber Bicycles and Spares in stock
- Mazari Out Door Adventure Clothing. www.mazariafrica.com
-

Feel Free to Email or Phone your orders in and we will deliver within the greater Harare area.

10. CLASSIFIEDS

Notices

ZFC LIMITED

Increase your yield with each harvest by using fertilizers from ZFC. We have a wide range of fertilizers which is suitable for all your crops. We also provide you with a range of speciality fertilizers for horticulture. Where you have special needs we will make custom made blends to suit your particular requirements.

We are manufacturers and marketers of fertilizers (compounds and straights), gypsum and lime.

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ZFC Limited

Crop Chemicals

Give your crop a head start by using agro-chemicals from ZFC. A wide range of chemicals is available for use in your field crops and in horticulture.

You can get:

- Fungicides
- Insecticides
- Herbicides
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- Growth regulators
- Grain protectants

We also provide you with a wide range of animal health products.

For Rent

3 bedrooms, 2 bathrooms cottage in beautiful situation 16Km from Mutare on main Vumba Rd. Presently unfurnished, but could be furnished if necessary. Suitable for couple or small family as rooms are small. Also possible house-sit in large furnished house in August.

If interested please contact Dell Smith 04-448191 or Colleen Taylor 0714412099

Accommodation available:

Cottage/small house to rent situated in a large garden (no gardening necessary) in Bulawayo: one large en-suite bedroom, one smaller bedroom, shower, toilet and basin. Well fitted kitchen and large lounge cum dining room. No children or animals due to open swimming pool and other pets. Rent \$450.00/month including water. Electricity to be paid by tenant. For further details contact: Les Coulson 09-288873 or 0712 806 146

For Sale

We are constantly receiving requests from evicted farmers to search for suitable, reasonably priced, accommodation in the main centres, mainly Harare. Often the farmers have been forced off their farms and out of their homes at very short notice and become refugees with nowhere to go.

We also have a number of farmers who have moved to town who can no longer afford the high rentals being asked, which are often being increased to prices far beyond their means.

Should you know of any suitable accommodation available, please let us know so we can keep a record to assist affected

10. CLASSIFIEDS

Vacancies

Farm Sitter available!

I am available for farm sits. I have farmed in the Karoi area since 1976. Tobacco, maize and cattle as main crops. If references are required please contact the following whom I have worked for :

Dave Gregson Allcott : Centenary 0712 869 167

Geff Dollar : Guruve 0772 385 414

My name is Mike Lapham : (04) 861 007, 0712 410 417 email : doublel@mango.zw

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65% deposit required prior to commencement of work

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COMMENTS AND VIEWS

Please let us know your comments and views on items contained within this issue or any other issues of CFU Calling by sending an email to us on dir2@cfuzim.org

COMMERCIAL FARMERS' UNION OF ZIMBABWE

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Harare,
Zimbabwe

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Cell: + 263 772 235 640
E-mail: dir2@cfuzim.org
Website: www.cfuzim.org



Reminder of Key Dates

CFU Council Meeting

Audit Committee	Monday 21 July 2014 at 09.00am
EXECO	Tuesday 22 July 2014 at 08.00am
CFU Council	Tuesday 22 July 2014 at 09.30am

Open Farmer's Meeting

will be held at the Wingate Golf Club 24 July 2014 at 02.30pm.

CC Sales and Zimbabwe Herd Book
Brings you the **46th National Bull Sale**
FRIDAY 25 JULY 2014, Mount Hampden Sale Pens

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