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15th September, 2014

Industry Updates

International Food Prices hit four year low

Generally, good weather in most of the major production areas has resulted in higher 2014 cereal projections. The ripple effect of this has been lowering food prices with the Food and Agricultural Organization (FAO) index hitting the lowest level ever since September 2010. The Food Price index for the month of August was pegged at 196.6 points, 7.3 percent below the previous month's index. FAO indicated that with the exception of meat, all prices dipped significantly. FAO has pegged the 2014 cereal output at 14 million tons with more optimistic wheat forecasts mostly behind the upward revision in its estimate.

Import Parity Prices

The following import parity prices were compiled by ZNFU as at 15th September, 2014.

| Domestic Import Parity Prices as at 15/09/2014 | | | | | | | | | |
|--|------|------------|---------------|--------|--------|--|--|--|--|
| | US\$ | /ZAR=11.05 | US\$/ZMK=6.15 | | | | | | |
| Parity Pric | es | U\$/ZMK | Maize | Soya | Wheat | | | | |
| Lusaka | | 6.15 | 344.19 | 673.89 | 531.28 | | | | |
| Town | ZMK | \$ | \$ | \$ | \$ | | | | |
| Chipata | 275 | 44.72 | 388.91 | 718.61 | 576.00 | | | | |
| Mkushi | 225 | 36.59 | 380.78 | 710.48 | 567.87 | | | | |
| Ndola | 250 | 40.65 | 384.84 | 714.54 | 571.93 | | | | |
| Kitwe | 250 | 40.65 | 384.84 | 714.54 | 571.93 | | | | |

Export Parity Prices (Harare Lusaka)

The following export parity prices were compiled by ZNFU as at 12th September, 2014.

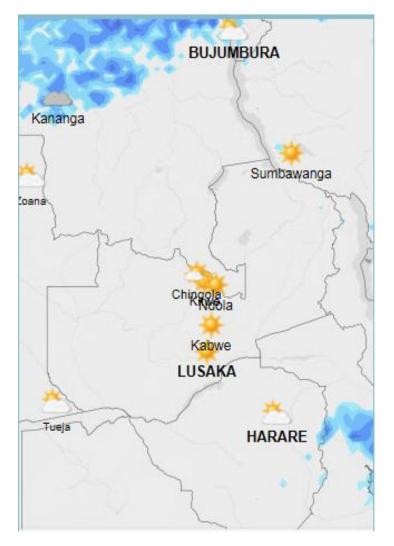
| Export Parity Price | e (EPP)Harare-Lusaka |
|---------------------|----------------------|
| Soya Beans | 440.73 |
| Wheat | 360.64 |
| Maize | 313.95 |

Exchange Rates

| 15/09/2014 | | | | | | | 08/09/2014 (BoZ- 05/09/14) | | | | | | | |
|------------------------------|-----------|---------|--------|---------|----------|---------|-------------------------------|---------|--------|---------|----------|---------|--|--|
| CURRENCY | US Dollar | | RAND | | GB Pound | | US Dollar | | RAND | | GB Pound | | | |
| | Buying | Selling | Buying | Selling | Buying | Selling | Buying | Selling | Buying | Selling | Buying | Selling | | |
| First National Bank (FNB) | 6.10 | 6.23 | 0.56 | 0.57 | 9.91 | 10.12 | 6.01 | 6.13 | 0.56 | 0.58 | 9.72 | 9.92 | | |
| Standard Chartered Bank | 6.11 | 6.23 | 0.56 | 0.57 | 9.92 | 10.12 | 6.01 | 6.12 | 0.56 | 0.57 | 9.71 | 9.91 | | |
| ZANACO | 6.21 | 6.33 | 0.56 | 0.57 | 10.03 | 10.29 | 6.00 | 6.12 | 0.56 | 0.57 | 9.67 | 9.91 | | |
| Bank of Zambia (BOZ) | 6.18 | 6.20 | 0.561 | 0.563 | 10.03 | 10.07 | 6.05 | 6.07 | 0.57 | 0.58 | 9.86 | 9.89 | | |

Weather Update

The table summarizes the weather forecast for some selected towns for the period 16^{th} to 21^{st} September 2014.



| TOWN | WEAT | HER SUMMARY |
|----------|------------------|---|
| Ndola | \succ | Sunny clear skies to partly |
| | ~ | cloudy. |
| | > > | Average Temperatures: 26-33°C. Light and gentle breeze with no |
| | <i>F</i> | precipitation throughout the |
| | | week. |
| Mkushi | > | Clear sunny skies to partly cloudy |
| | | throughout the week. |
| | \triangleright | Average Temperatures:23-33°C |
| | \succ | Moderate, Light to gentle breeze |
| | | with no precipitation throughout the week. |
| Kabwe | | Clear sunny skies throughout the week. |
| | \triangleright | Average Temperatures: 24-34°C |
| | \succ | Moderate, light to gentle breeze |
| | | with no precipitation throughout |
| | | the week. |
| Lusaka | > | Clear sunny skies throughout the week |
| | \succ | Average Temperatures:23-33°C |
| | \triangleright | Moderate, light to gentle breeze |
| | | with no precipitation throughout the week. |
| Mazabuka | > | Clear sunny skies throughout the week. |
| | \triangleright | Average Temperatures:26-35°C |
| | ≻ | Moderate, light to gentle breeze |
| | | with no precipitation throughout |
| | | the week. |
| Choma | > | Clear to fair skies throughout the |
| | | week. |
| | > | Average Temperatures:23-33°C |
| | \succ | Moderate, light and gentle breeze |
| | | with no precipitation throughout the week. |
| | | |

Source: Norway meteorological Institute

COMMODITY HIGHLIGHTS

Local Commodity Prices

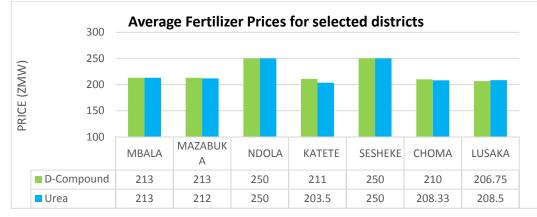
Grains

The table below shows average commodity prices as captured by the ZNFU regional offices and 4455 Price information system:

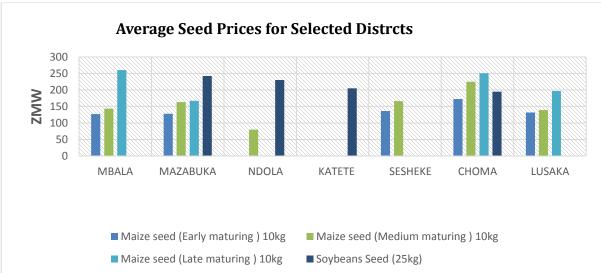
| | Exchange rate :USD 1= K6.17 | | | | | | | | | | | | | | | | | |
|---|-----------------------------|-----|------|-----|------|-----|------|-----|--------|-----|------|-----|------|-----|------|-----|------|-----|
| Prices as at 12 th September, 2014/ per metric ton | | | | | | | | | | | | | | | | | | |
| Mbala Mansa Lusaka Mazabuka Sesheke Choma Kabwe Mkushi Ndola, | | | | | | | | | /Kitwe | | | | | | | | | |
| | к | USD | к | USD | к | USD | к | USD | к | USD | к | USD | к | USD | к | USD | к | USD |
| White Maize | 1000 | 162 | 1100 | 178 | 1380 | 224 | 1150 | 186 | 1100 | 178 | 1200 | 194 | 1200 | 194 | 1000 | 162 | 1100 | 178 |
| Wheat | | 0 | | 0 | 2780 | 451 | 2400 | 389 | | 0 | 2400 | 389 | 2650 | 429 | | 0 | | 0 |
| Soybeans | 2000 | 324 | | 0 | 2750 | 446 | 2500 | 405 | 2100 | 340 | 2400 | 389 | 2500 | 405 | 2000 | 324 | | 0 |
| Sunflower | | 0 | | 0 | 2200 | 357 | 1000 | 162 | 1000 | 162 | 1150 | 186 | 1500 | 243 | | 0 | | 0 |

Fertilizer

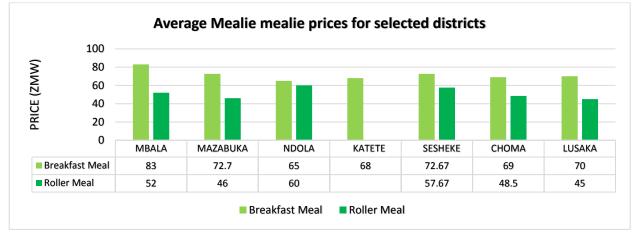
The graph below shows fertiliser prices for selected districts as captured by ZNFU regional offices.



Seed

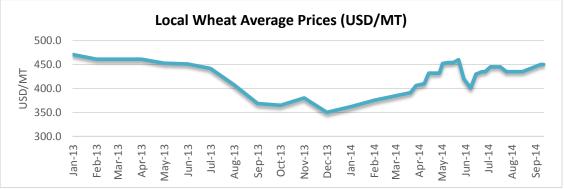


Mealie Meal



WHEAT Highlights

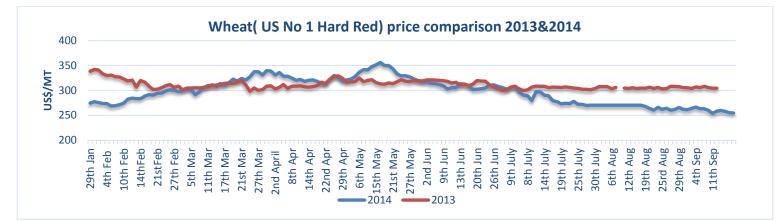
- The Food and Agriculture Organisation of the UN in its latest cereal supply and demand brief upgraded by 9.3 million tonnes its estimate for global wheat production in 2014/15 to 716.5million tonnes. This compares with estimates for global wheat supplies in 2014/15 which also received a boost in the latest forecast by the USDA which revised global production higher by 3.9Millon tonnes to a record 719.95Millon tonnes.
- According to the USDA, the main driver behind the increased wheat production was an increase in EU wheat production (up 3.1Millon tonnes to 150.97 Million tonnes) and Ukraine (up 2 Million tonnes to 24 Million tonnes).FAO also reported that the optimistic wheat forecast was mostly behind the revision in world cereal production which was hiked by 14millon tonnes to reach 2.51 billion tonnes.
- In associated news, wheat prices dropped to their lowest since 2010 amid expectations that rising world output will cushion global reserves, wheat futures for delivery in December settled at US\$ 186/MT in Chicago on Friday morning 12th sept, 2014.
- Locally, wheat prices have been moving sideways and are pegged around US\$ 450/MT in Lusaka. The graph below shows wheat price trends ;

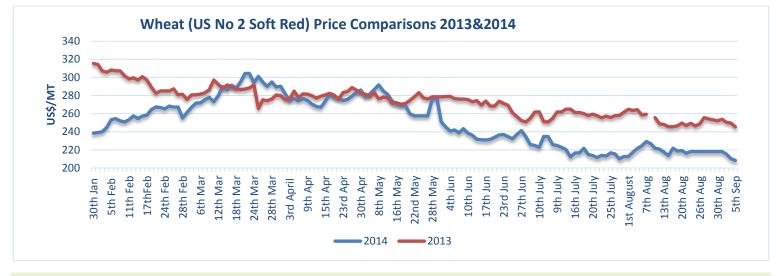


Source: ZNFU Market price information system

Price trends

The Safex international soft red and hard red average wheat prices for last week settled at US\$208.55/MT and US\$257.05/MT respectively, 3.45 and 1.62 percent below the average prices recorded in the previous week. All prices are fob gulf.

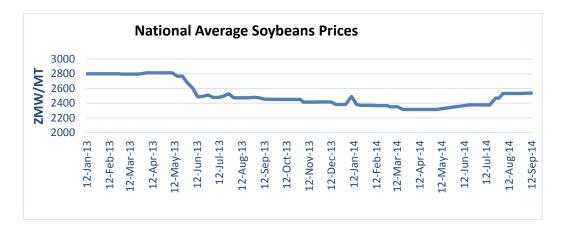




SOYA BEANS

Highlights

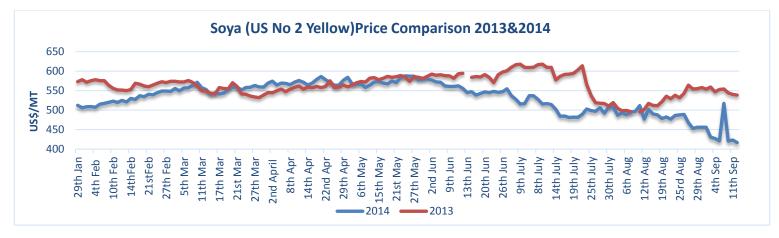
- 2014/15 Soybean production in China, the world's largest consumer, is forecast at a 22 year low as farmers switch to maize, Oil World said. The estimate is 11.7 million metric tons, down about 4 percent from last year. Oil world in its previous estimate had forecast 11.8 million tonnes. The 2013 estimate was raised to 12.2 million tons from 12 million tons.
- The USDA dramatically increased its 2014/15 forecast for world soybean production which now stands at 311.13Millon tonnes, almost 6.5Millon tonnes higher than the previous estimate. The main gains come from the US and Brazil, thanks to higher projected yields and expected planted area respectively.
- The Chicago soybeans futures price for delivery in November settled at US\$363/MT on Friday 12th Sept, 2014 morning.
- Locally, the national average price for soybeans as captured by the ZNFU 4455 price information system was pegged at K2.55/KG during the past week.



Source: ZNFU 4455 market price information system

Price trends

Last week's average international price of US No. 2 yellow soya beans on Safex settled at US\$441.74/MT,0.78 percent below the previous' week's average of US\$445.20/MT. all prices are fob gulf.

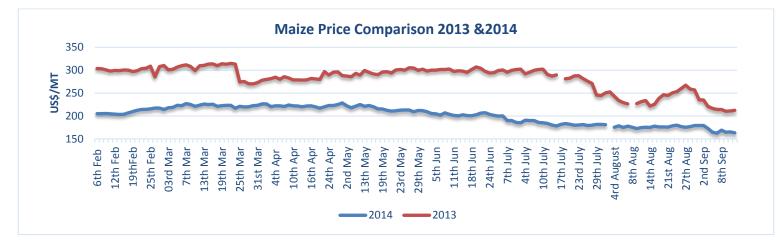


Maize Highlights

- 2014/15 World maize output was increased by 2.1Mt to 987.52Mt. US production was raised by 9.2Mt (2.6%) to a record 365.7Million tonnes, on the back of higher estimated yields. This was however offset, to a large extent, by a 5 Million tonnes reduction in Chinese output due to the recent drought in the country. For the EU, maize production was increased by 1.3Million tonnes to 68.35 Million tonnes.
- The Chicago maize futures price for delivery in December was pegged US\$135/MT on Friday 12th sept, 2014.
- Locally maize prices as captured by the ZNFU 4455 system ranged between K1-1.4/KG in the past week.

Price trends

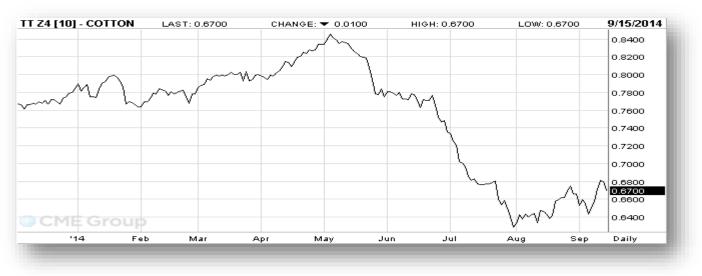
• The average international price on Safex price of US No. 2 Yellow maize for last week settled at US\$165.24/ton,5.56 percent below the previous week's price of US\$174.97/ton. All prices are fob gulf.



COTTON Highlights

- Australia's July cotton export reached unprecedented levels of 211,304tons with China as the major export destinations. Other importers included South Korea, Bangladesh, Indonesia, Thailand, Vietnam and India. Meanwhile the generally unfavourable weather conditions are likely to bring down Australia's 2014/15 cotton output to 580,000 tons, 29 percent lower.
- According to Cotlook, Chinese cotton imports dropped by 80,000tons between July and August to 200,000. This news with reports of some Chinese buyers cancelling their orders has aided in the suppression of cotton prices.
- South Africa's seed cotton production for the 201/14 season is estimated to be higher than the previous season's output by 74 percent. The 2014 harvest is estimated at 24,936 metric tons by the country's cotton association.
- On 12th September 15:28hrs CAT, cotton prices on Cotlook were pegged at 75.855 cents/pound (≈US\$1.67/Kg).

• Cotton prices on the New York market ended trading on 4th September at US\$0.6545/pound (≈US\$1.44/Kg).



Source: cme

BEEF

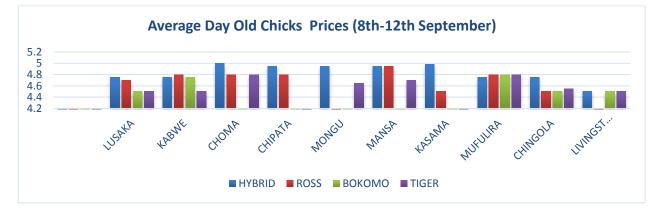
Highlights

- On the Namibian market, weaners and heifers were auctioning for about R18.12/Kg and R16.19/kg respectively as at 12th September 2014. Meanwhile Class A1 beef in abattoirs was going for about R31-33.97/Kg on 15th September 2014.
- Low demand has seen South Africa's beef prices come down with ABSA recording class A meat at R33.64/Kg and Class C meat at R26/Kg at 5th September 2014.
- Chicago Mercantile Exchange October 2014 delivery prices setled at 156.28 cents/pound (US\$ 3.43/kg) on 12th September.
- Local beef prices have edged upwards and were trading in the range of ZMK14-26.5/kg, dressed weight, in the week ending 5th September 2014.

POULTRY

AVERAGE DAY OLD CHICK PRICES

On the other hand Livingstone is posting lowest price for Hybrid day old chicks at ZMW4.5 per chick. It has to be noted that the price differential is due to distance from production area. Meanwhile supply of day old chicks remains very stable in the market and that all the hatcheries are geared to ensure smooth supply of day old chicks to meet the current and future demand. As the pick period approaches, all farmers are being encouraged to plan their schedules in advance to avoid panic and uncoordinated orders during the next few months.



AVERAGE LIVE BIRDS PRICES

The graph below shows the selected average live bird prices in selected towns in Zambia. Chipata is posting lowest price for broilers at ZMW25 which is a 16.67% reduction from the ZMW30 registered last week. The price reduction has been attributed to a flooded live bird market in Chipata. Therefore farmers have been forced to reduce their prices. However Chipata is also posting lowest price for village chickens at ZMW25 while Mufulira is posting the highest price for both village chickens and layers at ZMW65 and ZMW55 respectively. The reduction in village chicken can be attributed to a fall in the price of broilers in Chipata. The prices for village chicken in Lusaka going at an average price of ZMW57, Kabwe and Chingola are posting ZMW60 per village bird whilst Mufulira is posting the price of ZMW65 per live village chicken.

Mansa, Choma and Lusaka has registered reductions in the price of broilers from ZMW32.5 to ZMW27.5, ZMW34 to ZMW33.5 and ZMW32-ZMW31.17, representing 15%, 1% and 2.5% price reductions respectively.



Source: PAZ

AVERAGE EGG PRICES

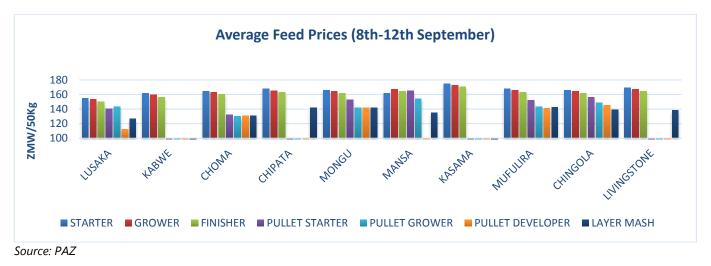
The table below shows average prices of eggs in selected provincial centres around the country. The price of eggs per tray has remained relatively static in most towns with Kabwe posting the highest price at ZMW27 which is an upswing from the ZMW23 charged for a tray of eggs last week, representing a 14.81% increase. This may be due to a reduction in supply of eggs in the town. Lusaka has maintained lowest prices at ZMW20 tray of eggs. The average price of a tray of eggs in Choma has risen from ZMW22 to ZMW23 representing a 4.5% increase while Chipata has experienced a reduction from ZMW26.5 to ZMW 23.5 representing 11% price reduction. The cost of a tray of eggs in Mongu, Mansa, Kasama, Mufulira, Chingola, and Livingstone is ZMW24, 26, 26, 23, 24.83 and 25 respectively.





AVERAGE FEED PRICES

The average feed prices have remained relatively stable during the course of the week. The graph below shows the average poultry stock feed prices with Lusaka posting the lowest prices in terms of feed compared to other towns. Kasama is posting the highest prices for all broiler feeds. The graph further shows that pullet feeds are generally lower than broiler feeds. No price statistics for pullet feeds have been captured for Kabwe and Kasama while only layer mash prices were captured in Chipata and Livingstone.



AVERAGE WHOLE DRESSED CHICKEN PRICES

The average prices for the whole frozen dressed chicken in three chains stores in Lusaka have remained static during the course of the week with Shoprite posting the lowest prices in comparison to Spar and Pick n' Pay. The average price of frozen whole dressed chicken in Shoprite was ZMW17.72/Kg with the lowest priced going for ZMW15.49 /Kg and the highest priced going for ZMW19.90/Kg. The lowest priced chicken in Spar was going for ZMW15.49 while the highest priced is going at ZMW20.70 per kg and the average price per Kg of frozen whole chicken in Spar is ZMW18.9 per kg. The average price of whole frozen chicken in Pick n' Pay was ZMW17.75/kg, with the lowest and highest priced chicken at ZMW17.50/Kg and ZMW17.99/Kg respectively.



Source: PAZ

ZRA Data on Selected Agricultural Commodities

| Commodity | Unit | | MAR | APR | MAY | JUN |
|------------------------------|-------------|---------|---------|---------|---------|----------|
| Edible oils /products | Metric tons | | | | | |
| Cooking oil | | Import | 1617.8 | 1868.52 | 1536.28 | 1456.28 |
| | | Export | 52 | 893.33 | 557.05 | 1177.23 |
| Crude palm oil | | Import | 2794.8 | - | 588.82 | 2375.44 |
| | | Export | | | | 15.5 |
| crude Sunflower | | Import | - | 34.96 | - | - |
| | | Export | | | | |
| Crude Soya oil | | Import | 875.5 | 1202.31 | 700.37 | 842.71 |
| | | Export | | | | |
| Soya cake | | Import | - | 40.05 | 1 | 30.06 |
| | | Export | 8330.52 | 7726.64 | 1029.43 | 1320.86 |
| Sunflower cake | | Imports | | | | |
| | | Exports | | | | 240 |
| Soybeans | | Imports | 0.003 | 240.25 | 347.04 | - |
| | | Exports | 4849.12 | 2933.31 | 697.76 | 10745.28 |
| Fresh Bananas | | Import | 218.2 | 182.99 | 117.3 | 163.64 |
| | | Export | | | | |
| Grains /Cereals | | | | | | |
| Wheat flour | | Import | 17.38 | 1.12 | 2.29 | 35.02 |
| | | Export | | 1586.18 | 1089.05 | - |
| Wheat grain | | Imports | 0.24 | 0.101 | 3.83 | - |
| | | Exports | 4343.14 | 569.28 | 236.7 | 430.6 |
| Maize grain | | Import | 0.55 | - | 0.35 | - |
| | | Export | 4353.32 | 7027.53 | 3593.94 | 10320.38 |
| Mealie meal | | Import | 28.76 | 6.14 | 67.5 | |
| | | Export | 88 | 5345.2 | 2852.62 | 1458.32 |
| Wheat seed | | Import | | 0.02 | | |
| | | Export | | | 15 | |
| Maize Bran | | import | | 0.05 | 26.04 | |
| | | Export | 5469.77 | 8193.79 | 9113.71 | 4099.65 |
| Wheat Bran | | Import | 0.04 | - | 0.04 | - |
| | | Export | - | 546.74 | 954.11 | 207.54 |
| Maize seed | | Import | - | 3.5 | - | 304.63 |
| | | Export | - | 350 | 50 | 3382.17 |
| Barley | | Import | 482.02 | 456.73 | 698.12 | 591.14 |
| | | Export | 1037 | 1390 | 1770 | 2342 |
| Livestock/Livestock products | | | | | | |
| Whole chicken | | Import | 369.42 | 457.42 | 262.57 | - |
| | | Export | | | 0.2 | |

| Mechanically deboned Chicken | Import | | 52.08 | 380.1944347 | |
|----------------------------------|-------------------|----------|-----------|-------------|-----------|
| | Export | | | | |
| Beef | Import | | 23.25 | 82.52 | 71.21 |
| | Export | | | | |
| Pork | Import | 36.56 | 22 | 59.79 | 3.36 |
| | Export | | 0.13 | 0.51 | 580 |
| Stock feed | Import | 317.88 | 435.86 | 349.88 | 273.5 |
| | Export | | | | |
| Breeding Goats | Import | - | - | 17.8 | - |
| | Export | | | | |
| Cattle weaners | Import | - | - | 90 | - |
| | Export | | | | |
| Dairy products | | | | | |
| Cheese | Import | 53.24 | 49.66 | 69.42 | 69.02 |
| | Export | | | | |
| | | | | | |
| Yoghurt | Import | 7.06 | 22.44 | 39.72 | 13.73 |
| | Export | | | | |
| Full cream Milk | Import | 45.66 | 180208.26 | 18 340.71 | 95 470.67 |
| | Export | 194 | 7.86 | 167.97 | 38.33 |
| Powdered Milk for reconstitution | Import | 159.61 | 298.75 | 259.38 | 125.69 |
| | Export | | | 1.5 | |
| Others | | | | | |
| Onions | Import | 1232.33 | 1.3 | 1011.4 | 380.8 |
| | Export | | | | |
| Potatoes seed | Import | 125.17 | 26.2 | 72.69 | 102 |
| | Export | | | | (22 - 22 |
| Potatoes | Import | 249.16 | 451.82 | 430 717.60 | 633.73 |
| | Export | 000.00 | 4505.40 | | (0)(0)(|
| Rice | Import | 899.98 | 1707.18 | 1497.67 | 606.096 |
| | Export | 20250 52 | 20(00.25 | 17205.25 | 21400.47 |
| Fertilizer | Import Export | 20358.53 | 28690.35 | 17205.35 | 21480.47 |
| Honey | Import | 0.26 | 0.29 | 0 | 0.4 |
| | Export | 0.20 | 0.29 | 0 | 0.4 |
| Industrial Sugar | Import | 128.1 | 10.25 | 46.75 | 794.97 |
| | Export | 120.1 | 10.23 | 10.75 | / 94.97 |
| Household Sugar | Import | 32.3 | 170.07 | - | 12.91 |
| | Export | - | 15058.67 | 26781.25 | 26101.36 |
| | | - | - | - | - |
| Cotton cake | Import | | | | |
| Cotton cake | Import Exports | 1548.24 | 1972.21 | 596.92 | 204 |
| Cotton cake | Import Exports | 1548.24 | 1972.21 | 596.92 | 204 |
| Cotton cake | - | - | - | - 596.92 | 204 |

Note: Please let us know your comments and views on items contained within this issue or any other issues of the Agro Watch by sending an email to us on <u>info@znfu.org.zm</u>