



# CFU CALLING

12th September 2014

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## 1. EXECUTIVE NEWS

This has been a very busy week with our sister agricultural unions as it started with the leaders of the two South African unions coming to the country and being our guests here for a few days. This was followed by Director Hendrik Olivier then attending the TAU Congress in South Africa.

**The week started with the Zimbabwe Farmers' Union (ZFU) Congress, this year held in Masvingo which** was also attended by our senior staff on Monday. The ZFU President Silas Hungwe stood down after many years of committed service to the industry and for his efforts he was made Honorary Life President of the ZFU. It has been an absolute pleasure working with him over the years.

The election was then conducted and the First Vice President, Mr Abdul Nyathi was elected as the new President of ZFU. Our most sincere congratulations go to the new President and his very capable team and we look forward to working with them in the future. The two new Vice Presidents are Mr. Berean Mukwende and Phillip Mauta to whom we also send our congratulations.

As we progress and map our way forward these are all very important links to maintain as we all share the same principles and endeavours to get agriculture back on track and fully productive in our Southern Region of Africa where food is an essential ingredient to maintain peace and security as well as the well-being of its people.

For the very few of us left in the office this week we were firstly very pleased to feel the dissipation of the cold spell which blew up from the South and hope that Spring and the warmer weather is now here. Once again the press had conflicting predictions on the forecast of the coming season so we will just have to wait and see who is correct. However, looking at the news over the past few days we have sympathy for those families in India and Pakistan who have been affected by the heaviest rain and floods in the last 50 years.

There is one theory often spoken of by an old timer who insists that the rains in Zimbabwe are always influenced by the amount of rain falling in the Indian monsoons each year. If his theory is correct then we are definitely in for a very wet season indeed, but perhaps we should not procrastinate and should listen more to the scientists instead.

The week also started with some rather unfortunate remarks which were reported in the press that initially had a rather destabilising effect on those who are still battling to remain productive on the land. Fortunately though the remarks were generally considered in bad taste and were not supported by the vast majority of people both inside and out of the country and in fact had the reverse effect. We can only appeal to those involved that we all desperately need to all work together to move the nation forward in the right direction.

The other unfortunate report we had to deal with which was circulated widely to you all created quite a disturbance amongst our community, many of whom are now elderly and battling to survive without a steady income or pension. Our systems were blocked with a large number of enquiries which we had to deal with on email, text messages and telephone calls. Whilst we admit that there was a lack of funding in the short term for the main body who is involved in the compensation exercise we are comfortable that the matter has been resolved so that their work can continue uninterrupted. We sincerely thank the anonymous sponsor who kindly filled the **2-month gap until the main sponsor's funds become available.**

Of course this does bring us back to our own funding and the appeal which we spoke of last week. We should start hitting the button by tomorrow or Monday and sending you a personal email which shows your record of payments together with several relevant attachments. Should you disagree with the recorded amounts please do not hesitate to contact us to correct the error.

## 1. EXECUTIVE NEWS CONTINUED

Due to the constantly changing personal situations it is difficult for us to send out proforma invoices as it would be pure calculated guess as to which category you now fall under and incorrect amounts being invoiced would cause confusion in the accounting system. We are therefore relying on your own honesty with the payments for the 2014/2015 season.

It has often been repeated at our finance meetings that a payment of a mere \$100.00 by each of the past 4 500 members, or their surviving families would run your Union quite comfortably. We therefore appeal to all of you to be honest and pay the rates for the correct category which you fall under. We appeal particularly those of you who are still farming to re-join and to note that we do not publish our membership details so your membership will not be exposed.

We appeal also to each of you to bring back on board at least one new member, which will make a huge difference indeed. Please help us to help you so that our vital work can continue unabated.

For those overseas members please use the [Valuta banking payment](#) which is well described on the same page on the website (provided on the above link) as this is the simplest and cheapest form of transmission of money to our account. In fact it costs you absolutely nothing as we pick up the small cost from our side. If you do a bank transfer through your own overseas bank the cost is prohibitive.

Please remember to forward us the proof of payment details and form so we can receipt the payment against the correct account because the information which the banks send with our statements is devoid of any identification particulars.

Please remember that our doors are always open to discuss any issues, suggestions or complaints.

### CFU Meetings

Please note that the Council, Audit and EXECO meetings scheduled for 15<sup>th</sup> and 16<sup>th</sup> September 2014, have now been changed as follows:-

AUDIT COMMITTEE – 22 September 2014 at 09.00 hours

EXECO MEETING – 23 September 2014 at 08.00 Hours

COUNCIL MEETING – 23 September 2014 at 09.30 hours

Please diarise. **Agenda's will be sent out in due course.**

### Dam Levels

Here are the [dam levels from ZINWA dated 5 September 2014](#) which have been uploaded onto our website.

### Zambia National Farmers' Union Newsletter

Herewith is a hyperlink to the latest copy of the [Zambia National Farmers' Union newsletter Number 32 of 2014](#), which makes very interesting reading as usual.

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Borehole	40m	= \$2,200
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	81m - 100m	= \$57.50/m
	101m - 120m	= \$65.00/m



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## 2. SECURITY AND LAND

The situation was very quiet this week with only one report coming in which was a follow-up on an eviction which was carried out late last week. The exposure of another incident in the press recently appears to have obtained the desired results and we can only hope and pray that the work we are doing and the realisation of damage done to our vital industry is finally bearing fruit. However, let us not become complacent and we urge you all to continue to take the necessary security precautions.

It is absolutely essential that all reports of incidents on farms or court cases should still continue to [be sent to Mike Clark](#) as soon as any problems may appear because we are still able to assist if notified early.

### 3. OPEN FARMERS MEETING

The date of the next meeting to be held at the Wingate Golf Club will be 18 September 2014 at 2.30 pm. We advise our members and farmers to take this opportunity to meet your leadership and exchange ideas on your future.

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### 4. GOVERNMENT GAZETTE

**In the Gazette of 5 September 2014 there is nothing of interest to our members. There are no notices of acquisition in today's Herald newspaper.**

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### 5. ARAC UPDATE

*(From the desk of Ben Gilpin)*

#### A Place to Call Home.

**A popular Australian TV programme entitled "A Place to call Home" documents the lives of a number of individuals in post-World War II Australia. Central to the story is a woman who left home in defiance of her mothers' hopes and aspirations. She returns to Australia after a number of years and faces considerable prejudice from some people of influence within the district where she settles and serves as a community nurse. Some recognise and value her considerable experience and competence and are prepared to show her respect.**

The community is saturated with the strands of troubled relationships and one recognises the scars of life that are familiar to us all. What is notable about the central character is the serene equanimity with which she handles all the challenges that she is faced with. She tackles many seemingly intractable situations with integrity and practiced calm that is clearly built upon a solid internal set of values.

The story unfolds and we are gradually included in the full chronicle of a life tested with extremes. Indeed for all of us such is life and I marvel at the gift that this is. All of us can recall a varied and full spectrum of events that evoke a similar range in our emotions. Perhaps at their most poignant are times when we face acceptance or rejection and are filled with love or sadness.

These past years have seen many of us battle with the loss of home and livelihood and the deep sense of challenge to our identity that goes with this. Some of us have found this experience quite debilitating, others are more resilient and have discovered within themselves and the circumstances and people around them the support to overcome such adversity. We all find letting go of pain difficult and it is particularly trying when there is a persistent categorisation and denigration applied by some to by others; in essence such attitudes and outbursts undermine the dignity of all. Sadly Zimbabwe is a place where such sentiment still finds a place and one wonders when it will be different.

In 2008 on my way back from the airport I gave four people a lift, three men and a woman. It was around 9 am and as they were clearly not at work I asked if they were perhaps teachers as schools around the country at that time, bar private schools, **were mostly closed. I was unanimously informed that teachers didn't even bother to go to work, they on the other hand** at least checked in before heading into the city to make the deals needed to supplement their salaries that were continuously eroded by hyperinflation.

I was prompted to ask my passengers what they did. The first told me he was the Airport Health Inspector. The other two gentlemen **both worked for Air Zim, one in sales and the other in maintenance. The lady disembarked at the St. Patrick's cross roads before she elaborated on her occupation. The others told me she was: "Indigenous", on further enquiry I was told that**

## 5. ARAC UPDATE CONTINUED

meant: "Self-Job". She was clearly very enterprising, baking cookies to sell to the public who could find no such luxuries in any store at the time. They asked me my profession and I paused a while as I contemplated my status... evicted farmer.... I did not answer but as we passed the magnificent avenue of blooming Jacarandas that line the road back to town, I asked: "Are Jacaranda's indigenous trees?" I got three different answers: "Yes", "No" and "Maybe". I gave my answer, perhaps more stating my identity than my profession: "I am a muJakaranda".

Since that time the advent of seasonal fresh mauve blooms sparks an annual review: "Has the judgement changed?" Indeed it is clear that for some in particular opinions will likely go with them into eternity, so be it! Likely though will be left behind others, likely more open to accept the inclusion of those created with a difference, after all they add value! This very morning I was thanked by a man whom I had given a lift along Harare Drive on my way to work, as if to counter press reports I may have read and any subsequent disquiet caused, he said in a most determined way, "Thanks, please don't go, we still need you". Indeed that was most reassuring...

I came to my office and opened my computer and read again my screen saver, a quote from the late John Bradburn who was killed at Mtemwa during the war in 1979: "*God's love within you is your native land, so search none other. Never more depart, for you are homeless save God keeps your heart.*"

Certainly the times are full of uncertainty, but that should never undermine our hope. Constant change is an indicator of life and where such is rooted in its source we will always be at home.

There have been concerns expressed at the recent newsletter from Valcon. We would like to reassure you that interim support has been secured and we are confident that there is a strong and real commitment by interested stakeholders to ensure the process of completing the database and its verification of details etc. of acquired farms will be accomplished. We look forward to seeing many of you at next week's ARAC AGM when I am sure details will be elaborated on.

### Notice of the Annual General Meeting of ARAC 2014

Please be advised that ARAC will hold its AGM on Thursday 18th September starting at 2.30pm at Wingate Golf Club, Alpes Road, Harare.

#### Agenda:

- Welcome
- Apologies
- Adoption of the minutes of 2013 AGM
- Matters Arising
- **Chairman's report**
- **Adoption of Chairman's report**
- CFU report
- Election of office bearers
- AOB

Guest Speaker, Eddie Cross will be speaking on the use of Bonds in compensation and other points of interest.



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## 6 ECONOMICS REPORT

*(From the desk of Antonnette Chingwe)*

### HIGHLIGHTS OF THE SECOND QUARTER MONETARY POLICY

The Governor of the Reserve Bank of Zimbabwe DR J.P. Mangudya presented the Second Quarter Monetary Policy Statement **with the theme “BACK TO BASICS”**. In the Statement the governor said that the current challenges facing the economy are so intertwined that sometimes it is not so easy to separate the causes from the effects of the challenges.

The challenges include the following:

Tight liquidity conditions;

Company closures;

Rising formal unemployment;

Low production levels;

Non-performing loans; and

Disproportionate trade balance.

An analysis of these economic challenges shows that the economy failed to hold on to the strong positive economic growth trajectory stimulated by the liberalization of the foreign exchange system in 2009 because of the nation's failure to attract significant foreign financial inflows (both foreign direct investment [FDI] and long term lines of credit) into the economy to sustain and replace the short term expensive loans that were granted by the local financial institutions at the commencement of the multiple currency system.

#### Suggested solutions to the challenges

The Governor said that, the solutions to the challenges that the economy is facing are to putting in place credible, consistent and predictable investment polices to stimulate growth. This would need to be complemented by dealing with the high debts or non-performing loans saddling the economy, mobilization of financial resources, inculcating self- discipline, transparency and accountability across the board.

### DOMESTIC ECONOMIC DEVELOPMENT

#### GDP and Inflation

According to the Governor, economic activity decelerated from 10.6% in 2012 to an estimated 4.5% in 2013, in real terms. It is expected that a further slowdown in GDP growth is expected in 2014 to the revised 3.1%.

Inflation, however, has remained low and was in the negative territory from February to June 2014. The rate of inflation reached deflationary levels during the 5 months mainly due to low aggregate demand coupled with a price correcting process since Zimbabwean prices are generally higher than those obtaining in neighbouring countries. In July 2014, inflation increased to 0.3% from the June level of -0.08%. It is anticipated that inflation would remain below the 1% level for the rest of 2014.

### FINANCIAL SECTOR

The general slowdown in the performance of the domestic economy continues to pose challenges to the banking sector. However, the banking sector has demonstrated resilience under the current macroeconomic environment and the sector has remained safe and sound.

## 6 ECONOMICS REPORT CONTINUED

### Banking Sector Profitability

The banking sector remained generally profitable as at 30 June 2014, with an aggregate net profit of \$13.84 million for the half year ended 30 June 2014, up from \$4.90 million during the corresponding period in 2013. A total of 12 banks recorded profits for the period ended 30 June 2014.

The losses recorded by the few banking institutions are attributed to high levels of non-performing loans, lack of critical mass in terms of revenue to cover high operating expenses and deliberate strategy by some banks to clean up bad loan books through provisioning.

### Deposits and Loans & Advances

Total banking sector deposits increased by 4.86% from \$4.73 billion as at 31 December 2013 to \$4.96 billion as at 30 June 2014, while loans & advances marginally increased from \$3.70 billion to \$3.81 billion, during the same period.

### Non-Performing Loans

In the face of challenging economic conditions and increasing cost of doing business, the debt repayment capacity of the borrowers remained under stress. Credit risk remains a key component in the risk profile of the banking sector. As a result, the level of non-performing loans has risen from 15.9% as at 31 December 2013 to 18.5% as at 30 June 2014.

### EXTERNAL SECTOR DEVELOPMENTS

**Against the background of commodity price volatility and growing import demand, the country's external sector position remains under considerable pressure. Lack of export competitiveness, coupled with subdued capital inflows, continue to adversely affect the country's external sector position, as evidenced by the low foreign exchange reserves.**

On the other hand, the continued decline in industrial capacity utilisation, currently estimated at levels below 40%, due to lack of production and competitiveness, continue to widen supply gaps in the domestic economy thereby creating growing demand for **imported goods, which further jeopardize the country's external financial position.**

Export receipts realized over the period January to June 2014 amounted to US\$1.23 billion, which compares unfavourably with imports, which amounted to US\$2.99 billion realized over the comparative period **in 2014. Mining continues to make a significant contribution to the country's export earnings, accounting for 52%. Agriculture including tobacco and horticulture accounts for 21%, followed by manufacturing (13%) and services, which include transport and tourism (11%).**

### Balance Of Payments

Against the backdrop of a huge current account deficit and subdued capital and financial inflows, the overall balance of payments, after taking into account errors and omissions recorded a deficit of US\$366 million in 2013 and is expected to deteriorate further in 2014.

### Foreign Investment Inflows

Under the multi-currency environment, foreign investment is expected to have a significant and positive impact on market liquidity. Foreign investment inflows into Zimbabwe have remained subdued due to the perceived country risk. For the first six months of 2014, the country received a paltry USD67 million compared to USD165 million during the same period in 2013. There is therefore need for the country to create an investor-friendly environment so as to tap into these external capital resources to boost employment, production and exports as enunciated **in the country's blueprint, ZimAsset.**



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## 6 ECONOMICS REPORT CONTINUED

### RECOMMENDATIONS AND CONCLUSION

In concluding the Governor said that, the theme of the Monetary Policy Statement, “BACK TO BASICS”, implies returning to the basic principles of economics, banking and business and the pursuit of consistent and pragmatic policy measures necessary to stimulate production for economic recovery that is needed for economic prosperity and poverty reduction enunciated under ZimAsset. This policy stance is critical because what the country needs most at this juncture is the fishing rod (FDI) much more than the fish (imports) for sustainable development.

He said that the measures also require the nation, at all levels, to adhere to good corporate governance, transparency, integrity and above all the spirit of love and respect for each other as Zimbabweans united in our resolve.

In addition the Governor said that, the measures in the Monetary Policy Statement needed significant support from the international community towards the normalization of relations with Zimbabwe. The nation needs to fight the negative perception that Zimbabweans continue to create, knowingly or unknowingly, for ourselves. The negative perception towards the country by foreigners is mainly emanating from within Zimbabwe. Charity begins at home. We need to minimize self-condemnation and self-hatred.

[Link to full document](#)

[The 2014 Mid-Year Fiscal Policy Review Statement](#) was also presented in Parliament this week.

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## 7. ZIMBABWE CROP PRODUCERS' ASSOCIATION

*(From the desk of Richard Taylor)*

Please be advised that the Zimbabwe Crop Producers Association Annual General Meeting is to be held at ART Farm 16 September 2014.

Program will be a closed session for all crop producers from 8.30-10.30.

Tea and open session for all 1100-13.00. In this session we will have speakers on Grain Storage (Brazilian Chap) Agronomy and Life Insurance.

13.00-14.00 lunch.

14.00-16.30 will be demos by Radzim (chisel plough), Afgri (disc harrow) and GMG Power (chisel plough).

Snacks and drinks in the evening. Please support us as it will be a very worthwhile day. Please let us know that you will be attending as I do need numbers for catering purposes.

### August Climate Briefing: To Be or Not To Be?

Posted by Elisabeth Gawthrop on August 22, 2014

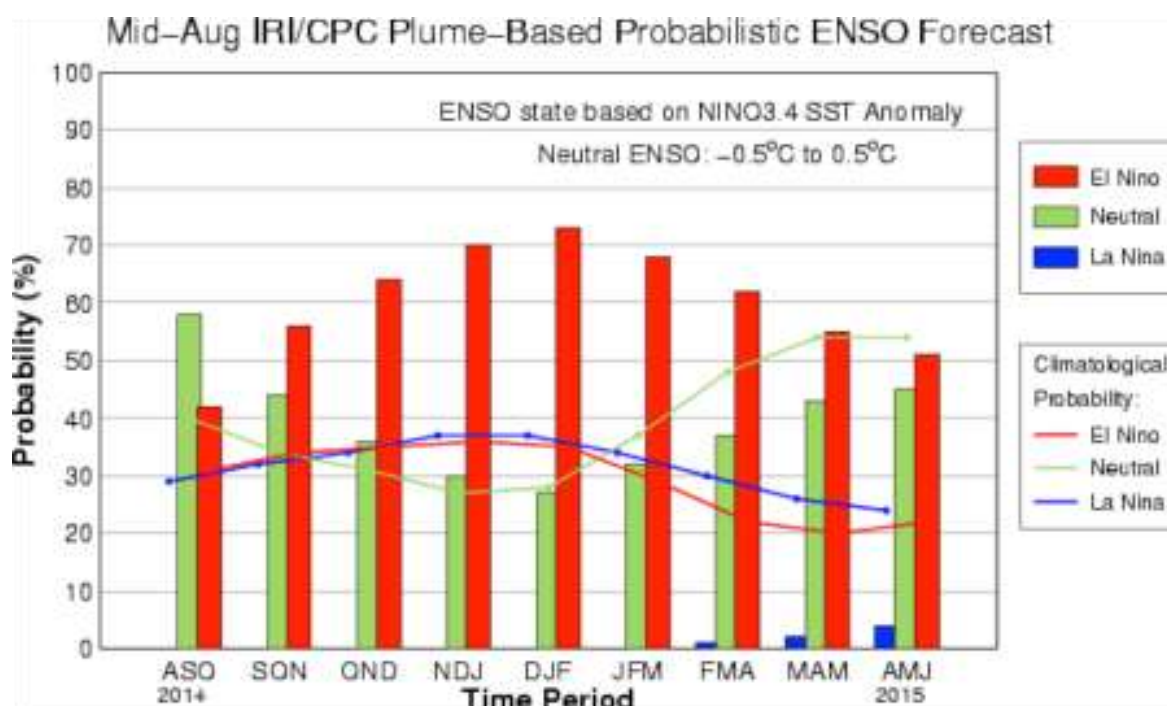
*From the August climate briefing, given by IRI's Chief Forecaster [Tony Barnston](#):*

Tony Barnston provides an overview of the briefing

#### **Changes from last month's briefing**

Based on the latest models, the chance of an El Niño developing during the August-October season is 40%, down from 60% last month. The probability for El Niño development by the late months of 2014, however, remains at 70-75%, similar to [IRI's July forecast](#). This El Niño forecast for late 2014 is up slightly from the [NOAA Climate Prediction Center/IRI forecast](#) issued on August 7. Barnston said models now have more certainty than a few months ago, and that a weak El Niño is the most likely scenario, with a moderate event the next most likely.

## 7. ZIMBABWE CROP PRODUCERS' ASSOCIATION



The IRI/CPC probabilistic ENSO forecast issued mid-July 2014. Note that bars indicate likelihood of El Niño occurring, not its potential strength. Unlike the official ENSO forecast issued at the beginning of each month, IRI and CPC issue this updated forecast based solely on model outputs. The official forecast, available at <http://1.usa.gov/1j9gA8b>, incorporates human judgement.

Chance for a more immediate development of El Niño has fallen due to the cooling of sea-surface temperatures in the central Pacific Ocean. Although the western and eastern Pacific continue to see above average sea-surface temperatures, the central part of the basin has hovered around average over the past few weeks.

### The Struggle to Couple

If sea-surface temperatures are cooler, why is the long-range forecast for El Niño still above 70%? The El Niño-Southern Oscillation, or ENSO, is a coupled system. This means that in order for an El Niño event to be fully established, the ocean and atmosphere must respond to each other in a positive feedback cycle. Earlier this summer, the ocean looked ripe for El Niño development, but the necessary atmospheric conditions never kicked in.

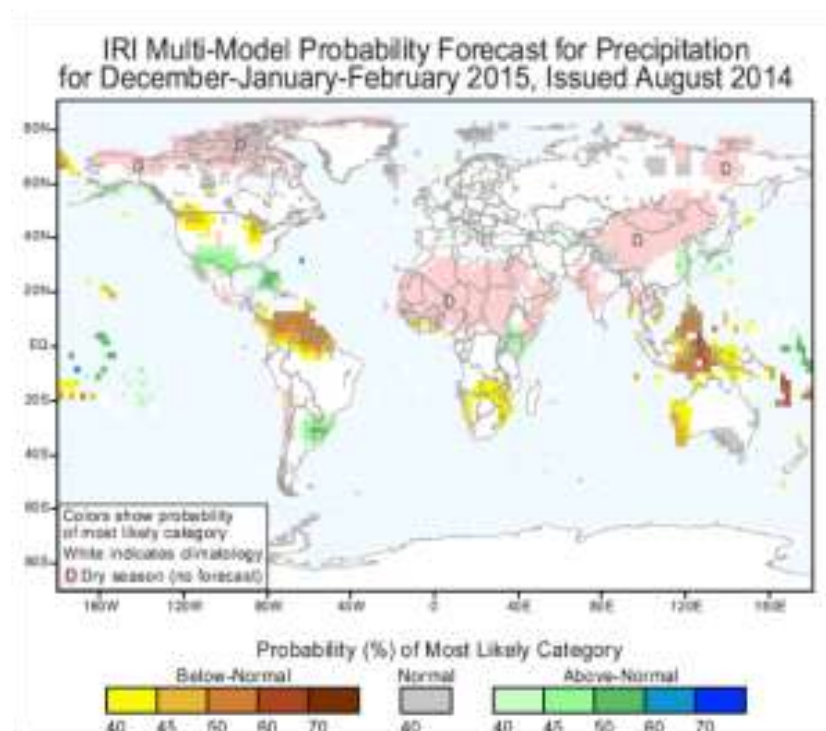
**“Right now, however, the atmosphere is beginning to show signs of the onset of El Niño, while the ocean is less suggestive,”** said Barnston. **“We think coupling of ocean and atmosphere is more likely now, though, because the Intertropical Convergence Zone, a band of enhanced convection...will be over the equator in the next month or two.”**

If the central Pacific Ocean gets just a little bit warmer, it will be more likely to couple with the atmosphere than it was a few months ago. So, even though current observations do not suggest El Niño conditions, it may not take much for conditions to change.

Such late development of El Niño is not unheard of; Barnston recalled the 1986 El Niño, which formed in September of that year. He said it is possible this one could form even a little later, potentially in October. There is also a chance that El Niño conditions could form for a few months—meaning temperatures in the central Pacific stay at least  $0.5^{\circ}\text{C}$  above average—but that an official El Niño episode may not be declared, as this requires five overlapping three-month periods of such conditions.

## 7. ZIMBABWE CROP PRODUCERS' ASSOCIATION

### Effects of El Niño on global seasonal forecasts



Each month, IRI issues [seasonal climate forecasts](#) for the entire globe. These forecasts take into account the latest ENSO projections and indicate which areas are more likely to see above or below normal temperatures and rainfall.

Although an El Niño has yet to develop, the climate impacts are still expected to resemble those of a weak to moderate El Niño. For the December-February period, when the potential El Niño is predicted to be at its strongest, the forecast continues to show a strong likelihood of drier than normal conditions over Indonesia and a moderate likelihood of drier conditions in Central America (image right). Wetter-than-average conditions are still expected over southeastern South America later this year.

### Forecast in Brief

#### [Download a PDF summary of the August 2014 IRI Climate Briefing](#)

Scientists should know more each month about the chances for El Niño, its potential strength, and the climate impacts. [Sign up here](#) to get notified when the next forecast is issued, and in the meantime, check out [#IRIforecast](#) or use [#ENSOQandA](#) on Twitter to ask your El Niño questions.

### Green Mung Beans

A Portuguese company is looking at importing, Beans (red, white, butter, Green Mung beans, Groundnuts/peanuts – for human consumption and Sesame from Zimbabwe. The buyer who is willing to import large quantities would want to know the cost per tonne of the above mentioned products. All suppliers for these products can send us an email on [rtaylor@cfuzim.org](mailto:rtaylor@cfuzim.org)

## 7. ZIMBABWE CROP PRODUCERS' ASSOCIATION

### Producer Prices

Commodity	<b>GMB</b> 04-7940799	<b>Kurima Gold</b> 04-662392 0772 382 028 / 0772 235 588	<b>Agrifoods</b> 04-775623 0712 601528 0712600588	<b>Staywell</b> 04-303021 307868 0774 175 974	<b>Profeeds</b> 04-667173 or 661048
White Maize	390		390		390
Yellow Maize	310		390		
Maize Bran	-	-	190	n/a	175
Soya beans	580	520 7 Day transfer 530 14 Day transfer 510 24hrs Textacash	N/A	540 COD	540
Soya bean Meal	-	N/A	630	n/a	633
Wheat	466		-	430 (Premium) 30 Days	-
Wheat Bran	-	-	190	190 Sample Required TBC	200
Groundnuts	570 unshelled		-	900 Sample Required TBC	-
Sugar Beans	1300	n/a	-	1200 Sample Required TBC	n/a
Sorghum	310	-	n/a	n/a	-
NOTES :	-	-	Raw Materials Prices		All prices are negotiable depending on tonnages and payment terms

— Increase  
— Decrease  
— No Change

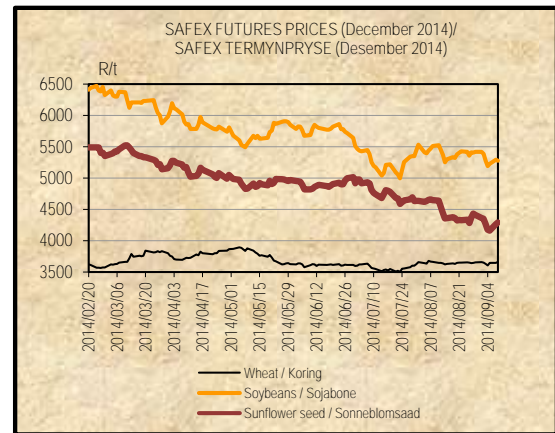
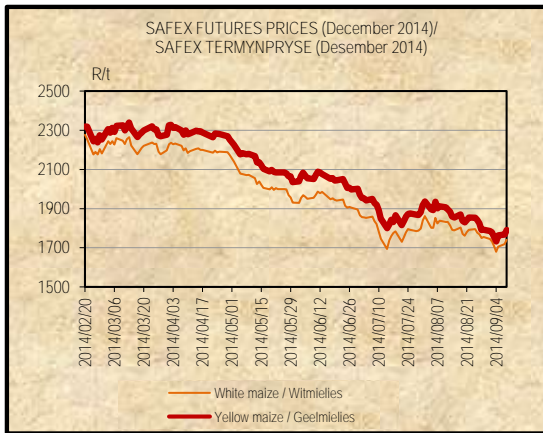
### Producer Prices

South African Grain Information Services (SAGIS)

South African Foreign Exchange (SAFEX 12<sup>th</sup> September 2014) R11.00

Commodity	Rand/tonne	US\$/Tonne	Import Parity Rand/Tonne	Import Parity US\$/Tonne
White Maize	1691	154	2541	231
Yellow Maize	1726	163	2576	243
Wheat	3710	350	4560	430
Soyabeans	5200	490	6050	571
Sunflowers	4210	397	5060	477

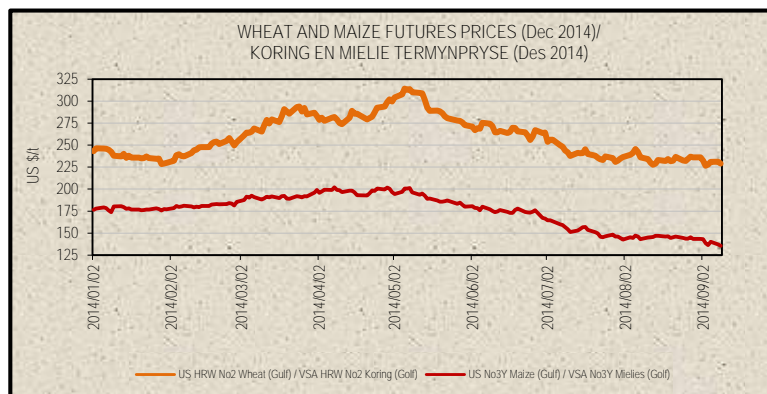
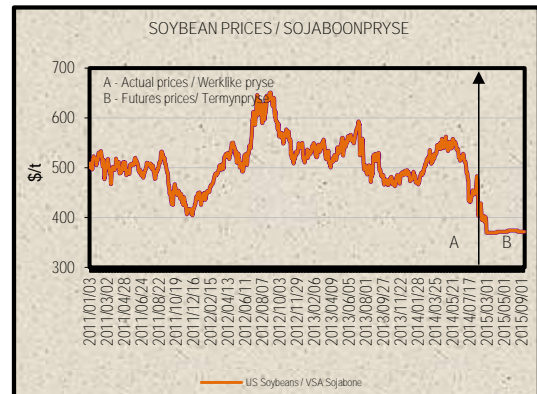
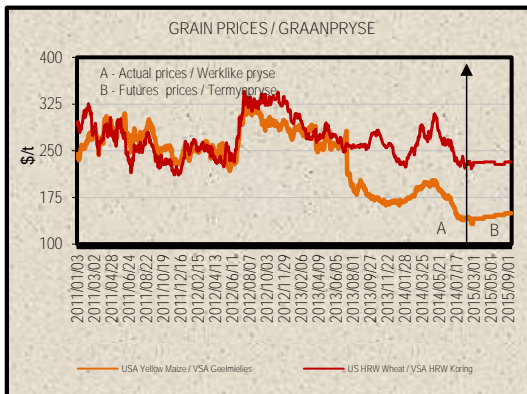
## 7. ZIMBABWE CROP PRODUCERS' ASSOCIATION



### International Gulf

Commodity	US\$/Tonne	Import Parity US\$/Tonne
Wheat	280	430
Maize	191	341
Sorghum	220	370
Soyabeans	444	594

— Increase  
— Decrease  
— No Change



## 7. **ZIMBABWE CROP PRODUCERS' ASSOCIATION**

Please Note: We are in the process of getting in touch with all the various fertilizer companies to discuss their pricing states in the CFU Calling as concerns have been raised regarding the pricing differentials. I do believe that this sets up competition between the various fert companies however the concern comes from what type of fert this is (compound or blend??) the various components that make up this fert etc etc. Once we have resolved this we hope that we will have more companies posting their types of fert and prices. Please be patient for this.

THE LATEST EDITION OF THE FARMING MAGAZINE is on sale @ \$2.00 EACH

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## 8. **CATTLE PRODUCERS' INFORMATION**

### SUMMER MANAGEMENT OUTLINE

#### Vaccinations

- Three day stiff sickness (Dairy cattle and Bulls)
  - Lumpy skin disease (New Bulls and all Weaners)
- Rift Valley fever (Beef Cattle ,Dairy Cattle, Sheep and Goats)  
(Biting and nuisance flies, midges are implicated in the transmission of these diseases which generally occur in the mid to late summer .Control is achieved by fly control and vaccination. Vaccination should have been completed before December to allow immunity to develop)
- Vibrio and Leptospirosis (For Bulls and Cows prior to the breeding season) or including BVD or IBR.
  - Quarter Evil (On problem farms vaccinations of calves at 3 months or earlier if dams were not vaccinated)
- Consult your veterinary surgeon regarding additional vaccinations required.

#### Dosing

Dose all stock (except calves) for adult liver fluke in October/November .This can be repeated in January on badly affected properties. It is wise to treat in May prior to winter. Dose young stock for roundworm (adults if necessary) in November and repeat in January on badly effected farms. Again in May prior to winter. Where paramphistomes (conical fluke) may be a problem dose twice in May.

#### Fly Control

Biting and nuisance fly populations are growing with the increased heat and humidity of the summer. They transmit disease and cause irritation and discomfort .Use synthetic pyrethroid acaricides. Spot treatment with spot on can be used for fly control when amitraz products are being used.

#### Tick Control

Early in the season, two host bont leg and red leg ticks are often a problem. Hand dressing the anal area with Spoton, Exit or Tick Grease is recommended. Dipping intervals should be two weekly for Triatix D, Triatix Stock Spray Greanade and Decatix, and weekly for Supadip, Amitik and Amitik Stock Spray .Those in the first group may need to be used weekly during periods of heavy rain or increased tick challenge. Farmers should ensure dip wash is at correct strength before the tick season begins.

#### Husbandry

- BULLS – These should be checked by a veterinarian prior to the bulling season. Our national pregnancy rate is only 60-65% in Zimbabwe
  - COWS – Put heifers to bull earlier than the cow to herd to allow longer recovery period before second bulling season.
- CALVES – Identify with tags at 1-3days , dehorn at 1month ,castrate with knife or Burdizzo at 3months

#### Nutrition

Begin summer phosphate supplementation. Consider supplementing first calvers to improve following conception.

## 8. CATTLE PRODUCERS' INFORMATION CONTINUED

Raw Materials Usage and Feed Production Returns

August 2014

The Stockfeed Manufacturers Association raw materials procurement, feed manufactured and average prices for the period January 2012 to June 2014 are summarised in the tables and graphs below.

REPORT BY GRADE (\$KG)\_09-09-2014-GWERU

DESCRIPTION	QTY	AVG_KG	AVG_AMT	AMTKG4 AVGKG
LONG WEANER HEIFER		1.85	253.75	470.00
WEANER HEIFER		2.28	180.00	410.00
BULLS		1.70	450.91	765.45
CHOICE		1.93	440.00	850.00
COMMERCIAL		1.80	445.00	855.25
ECONOMY		1.59	388.42	618.95
STD MUTTON		0.00	0.00	56.00
MANUFACTURING		1.23	280.00	345.00
FEEDER STEER		1.79	302.92	542.08
LONG WEANER STEER		1.80	256.88	546.25
WEANER STEER		1.69	198.57	335.95
COW AND CALF		1.68	446.67	750.00

REPORT BY GRADE (\$KG)\_09-09-2014-MT-HAMPDEN-

DESCRIPTION	QTY	AVG_KG	AMTKG4 AVGKG
BULLING HEIFERS	33	301.00	2.33
LONG WEANER HEIFERS	38	248.24	2.41
WEANER HEIFERS	56	164.18	2.48
COWS & CALVES	3	384.00	2.29
BULLS	2	809.00	1.54
COMMERCIAL	18	454.06	1.66
COMMUNAL WEANER STEER	1	186.00	1.34
ECONOMY	37	394.65	1.56
MANUFACTURE	5	294.20	1.35
FEEDER STEER	17	295.24	1.92
LONG WEANER STEER	32	223.06	2.14
WEANER STEER	13	189.62	2.09

## 8. CATTLE PRODUCERS' INFORMATION CONTINUED

BULAWAYO SHOWGROUNDS SALE PENS - SALE			COLLEEN BAWN	PLUMTREE
PRICE PER Kg	SLAUGHTER	YOUNGSTOCK		
	<b><u>27.08.14</u></b>	<b><u>03.09.14</u></b>	<b><u>22.07.14</u></b>	<b><u>26.08.14</u></b>
BULLS				
SUPERS				
CHOICE				
COM	\$1.75	\$1.79	\$1.40	\$1.51
COM/ECO	\$1.65	\$1.65		\$1.42
ECO	\$1.58	\$1.60		\$1.33
MAN	\$0.98			\$1.02
BULLS	\$1.78	\$1.73	\$1.35	\$1.51
F/STEERS		\$1.86	\$1.50	\$1.58
B/HEIFERS		\$1.71		
W/STEERS		\$1.86		\$1.69
W/HEIFERS		\$2.07		
BULLED HEIFERS				
YOUNG BULLS				
LONG W/HEIFERS				

### GRADE REPORT BY GRADE (\$KG)\_28-08-2014-HEADLANDS-S

GRADE	DESCRIPTION	QTY	AVG_KG	AMTKG4AVGKG
10	BULLING HEIFER	1	287.00	1.29
11	LONG WEANER HEIFER	1	249.00	1.53
12	WEANER HEIFER	1	201.00	1.79
14	COW @ CALVES	1	334.00	1.23
15	BULLS	1	539.00	1.39
3	COMMERCIAL	4	421.25	1.39
30	COMMUNAL WEANER STEER	7	203.86	1.34
4	ECONOMY	7	356.86	1.36
5	MANUFACTURING	9	371.44	1.27
7	FEEDER STEER	4	283.25	1.41
9	WEANER STEER	18	186.78	1.54

### Forthcoming Cattle Sales

MT HAMPDEN CATTLE SALE EVERY TUESDAYS @ 12 NOON  
 HEADLANDS CATTLE SALE EVERY 2 WEEKS @ 11AM

See [CATTLE SALE DATES FOR CC SALES NATIONWIDE](#) for **September 2014** on our website.



## 9. CLASSIFIEDS

### Notices

#### ZIMBABWE CROP PRODUCERS ASSOCIATION

We have on sale the following:

Maize Handbook ~ \$20.00  
Soya Bean Brochure ~ \$5.00  
Sorghum Brochure ~ \$5.00  
Wheat Brochure ~ \$10.00  
Sunflower Booklet ~ \$10.00  
Groundnut Booklet ~ \$10.00

Contact Debbie at the CFU Offices at 42 Bates Street, Milton Park Harare or e-mail [reception@cfuzim.org](mailto:reception@cfuzim.org) if you are interested in purchasing any of these handbooks

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Tel: 04 764 276, Tel/Fax: 04 764 277, Cell: 077 2 363 518

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Contacts: 0773 235 573, 772 513 667

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#### ROTTWEILER PUPPIES

7 purebred rottweiler puppies for sale. 9 weeks old and ready to go. \$300

Contact Rene Odendaal 0712208302 or 039264797

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We stock a comprehensive range of parts for the products we import and for:  
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Full service back-up and repairs on all tractor brands

We currently have a good range of repaired / reconditioned tractors in stock including:

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Contact: Paul Collins or Aaron Aaron  
CDMA: 2911563, 2911595, 2912091/2  
Cell: 0712 401 422, 0772 426 313

Chawara Road, off Coventry Road  
Open 7 am to 4.30 pm Mon – Thu & 7 am to 3.30 pm Friday

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We will quote for free!

We will also supply and install any of the following specialized security fencing:

- Razor wire
- Farm and Game fencing
- Electric Wall top and Panel Protection fencing
- General fencing
- Palisade Fencing
- Bonox Fencing

We make all sizes of diamond mesh.

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P O Box AY 234, Harare. Unit 5, 18 Martin Drive, Msasa, Phone:  
04 446 386, Tel/Fax: 04 498 790  
Email: [soper@zol.co.zw](mailto:soper@zol.co.zw)

Bulawayo 09 60476/60352  
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SALES STAFF: BRIGHTON, ROKI, MERCY, ERNST, STANLY.

Please note: ALL PRICES EXCLUDE VAT.

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- Work Suits Poly Cotton Price Starts at \$11.20
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- Dust Coats Poly Cotton Price Starts at \$9.40
- House Coats Poly Cotton Price Starts at \$7.60
- Heavy Duty Bronson Gumboots. Black Boot & Yellow Sole \$12.70
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- Rain Suit Price Starting at \$10.98
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- 

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## 9. CLASSIFIEDS

### SITUATION WANTED:

Very strong agricultural repping background: agronomy, crop chemicals AND veterinary - farming experience in flue-cured tobacco, commercial and seed maize, soyabeans, cotton, citrus, wheat, pigs, poultry, beef cattle and a little dairy. Please phone Stu Taylor on 0772100475 or e-mail [thetaylors1234@gmail.com](mailto:thetaylors1234@gmail.com) - would also consider something in the leisure/hospitality industry; good knowledge of the wilderness and **remote areas of Zimbabwe.**

### Vacancies

Farm Sitter available!

I am available for farm sits. I have farmed in the Karoi area since 1976. Tobacco, maize and cattle as main crops. If references are required please contact the following whom I have worked for :

Dave Gregson Allcott : Centenary 0712 869 167

Geff Dollar : Guruve 0772 385 414

My name is Mike Lapham : (04) 861 007, 0712 410 417 email : [doublel@mango.zw](mailto:doublel@mango.zw)

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- 6 foot = 1,8 metres – US\$25 p/m
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65% deposit required prior to commencement of work

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7 Eddie Kye, Msasa Park  
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## 9. CLASSIFIEDS

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We will quote for free!

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- Razor wire
- Farm and Game fencing
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- General fencing
- Palisade Fencing
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We make all sizes of diamond mesh.

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 P O Box HG 449, Harare, P O Box AY 234, Harare. Unit 5, 18 Martin Drive, Msasa, Phone: 04 446 386, Tel/Fax:  
 04 498 790  
 Email: [soper@zol.co.zw](mailto:soper@zol.co.zw)

Bulawayo 09 60476/60352  
 Tembo Mawarire: 23b Josiah Chinamano Avenue, Belmont, Bulawayo  
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 5 reasonable size office, 1 large training room, Outside parking area  
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We are constantly receiving requests from evicted farmers to search for suitable, reasonably priced, accommodation in the main centres, mainly Harare. Often the farmers have been forced off their farms and out of their homes at very short notice and become refugees with nowhere to go.

We also have a number of farmers who have moved to town who can no longer afford the high rentals being asked, which are often being increased to prices far beyond their means.

Should you know of any suitable accommodation available, please let us know so we can keep a record to assist affected **farmer's**.

## COMMENTS AND VIEWS

Please let us know your comments and views on items contained within this issue or any other issues of CFU Calling by sending an email to us on [dir2@cfuzim.org](mailto:dir2@cfuzim.org)

COMMERCIAL  
FARMERS' UNION OF  
ZIMBABWE

42 Bates Street,  
Milton Park,  
Harare,  
Zimbabwe

Tel: + 263 4 790 274/6/7  
Cell: + 263 772 235 640  
E-mail: [dir2@cfuzim.org](mailto:dir2@cfuzim.org)  
Website: [www.cfuzim.org](http://www.cfuzim.org)



## 10. Reminder of Key Dates

### CFU Meetings

AUDIT COMMITTEE – 22 September 2014 at 09.00 hours  
EXECO MEETING – 23 September 2014 at 08.00 Hours  
COUNCIL MEETING – 23 September 2014 at 09.30 hours

### Open Farmers Meeting

The date of the next meeting to be held at the Wingate Golf Club will be 18 September 2014 at 2.30 pm.

### Notice of the Annual General Meeting of ARAC 2014

Please be advised that ARAC will hold its AGM on Thursday 18th September starting at 2.30pm at Wingate Golf Club, Alpes Road, Harare.

### Zimbabwe Crop Producers Association AGM

Please be advised that the Zimbabwe Crop Producers Association Annual General Meeting is to be held at ART Farm 16 September 2014.

Please Email [advert@cfuzim.org](mailto:advert@cfuzim.org)

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