



Zambia National Farmers' Union, Farmers Village, Showgrounds P.O Box 30395 Tel 260-1-252649 Fax: 260-1-252648 E-mail: znfu@zamnet.zm_web: www.znfu.org.zm

20th October, 2014

Industry Updates

Zambia's GDP Forecast to fall

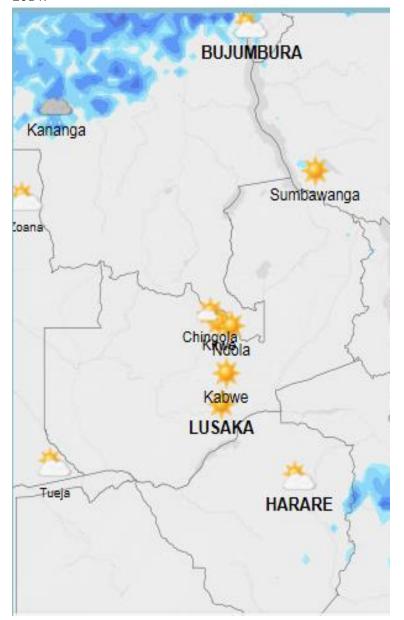
The restricted consumer spending and domestic investment due to the adoption of a tight monetary policy stance as well as uncertainty of government policies are likely negatively affect Zambia's 2014 and 2015 growth rate. According to the Economic Intelligence Unit October report on Zambia, the country's 2014 and 2015 growth rates have been forecast at 6.5 percent and 6.3 percent respectively. Zambia's growth rate in 2013 was pegged at 6.7 percent. The EIU report further notes that the government efforts in seeking for agricultural investment from the gulf region may positively impact the growth of the agricultural sector.

Exchange Rates

| | | | 17/10 | /2014 | | 13/10/2014 | | | | | | | |
|----------------------------|-----------|---------|--------|---------|----------|------------|-----------|---------|--------|---------|----------|---------|--|
| CURRENCY | US Dollar | | RAND | | GB Pound | | US Dollar | | RAND | | GB Pound | | |
| | Buying | Selling | Buying | Selling | Buying | Selling | Buying | Selling | Buying | Selling | Buying | Selling | |
| First National Bank | 6.32 | 6.44 | 0.57 | 0.58 | 10.14 | 10.35 | 6.26 | 6.39 | 0.57 | 0.58 | 10.04 | 10.29 | |
| Standard Chartered | 6.32 | 6.44 | 0.57 | 0.58 | 10.16 | 10.36 | 6.26 | 6.39 | 0.57 | 0.58 | 10.09 | 10.29 | |
| ZANACO | 6.31 | 6.43 | 0.57 | 0.58 | 10.09 | 10.35 | 6.26 | 6.39 | 0.56 | 0.58 | 10.05 | 10.30 | |
| Bank of Zambia (BOZ) | 6.34 | 6.36 | 0.571 | 0.573 | 10.19 | 10.23 | 6.31 | 6.33 | | | | | |

Weather Update

The table summarizes the weather forecast for some selected towns for the period 19^{th} October to 26^{th} October 2014.



| TOWN | WEAT | HER SUMMARY |
|----------|------|---|
| Ndola | > | Partly cloudy skies on 19 th , 20 th , 25 th &26 th anticipated to be fairly cloudy with clear sunny skies the rest of the week |
| | > | Average Temperatures: 30-32°C. |
| | > | Light to gentle breeze throughout the week with no precipitation forecast. |
| Mkushi | > | 19 th and 26 th expected to be partly cloudy with clear sunny skies the rest of the week. |
| | > | Average Temperatures:30- 33°C |
| | | Light and gentle breeze with throughout the week with no precipitation |
| Kabwe | > | Clear sunny skies are forecast throughout the week save for the 26 th when it is expected to be partly cloudy. |
| | > | Average Temperatures:29-34°C |
| | > | Moderate to gentle breeze expected throughout the week with no precipitation, |
| Lusaka | > | Clear sunny skies throughout the week with the 19 th being fairly cloudy. |
| | > | Average Temperatures:30- 33°C |
| | > | Light and gentle breeze throughout the week with no precipitation forecast. |
| Mazabuka | > | Clear sunny skies throughout the week. |
| | > | Average Temperatures: 30-35°C. |
| | > | Light and gentle to moderate breeze throughout the week with no precipitation |
| Choma | > | 19 th &23 rd are expected to be fairly cloudy, 24 th partly cloudy and clear, sunny skies for the rest of the week. |
| | > | Average Temperatures:28- 33°C |
| | > | Light & gentle breeze throughout the week with no precipitation. |

Source: Norway meteorological Institute

COMMODITY HIGHLIGHTS

Local Commodity Prices

Grains

The table below shows average commodity prices as captured by the ZNFU regional offices and 4455 Price information system:

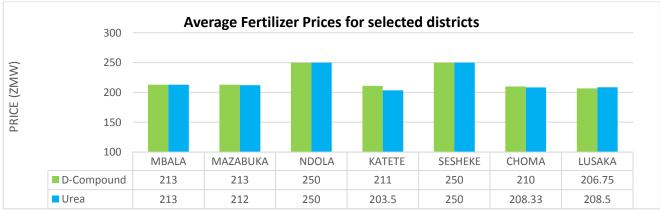
| Exchange rate | Exchange rate :USD 1= K6.4 | | | | | | | | | | | | | | | | | |
|--|--|-----|------|-----|------|-----|------|-----|------|-------|------|-----|------|-----|------|-----|------|-----|
| Prices as at 17th October , 2014/ per metric ton | | | | | | | | | | | | | | | | | | |
| | Mbala Mansa Lusaka Mazabuka Sesheke Choma Kabwe Mkushi Ndola/Kitwe | | | | | | | | | Citwe | | | | | | | | |
| | К | USD | К | USD | К | USD | К | USD | К | USD | К | USD | К | USD | К | USD | К | USD |
| White Maize | 1000 | 156 | 1100 | 172 | 1350 | 211 | 1200 | 188 | 1100 | 172 | 1200 | 188 | 1200 | 188 | 1000 | 156 | 1100 | 172 |
| Wheat | | 0 | | 0 | 2700 | 422 | 2400 | 375 | | 0 | 2500 | 391 | 2650 | 414 | 2650 | 414 | | 0 |
| Soybeans | 2000 | 313 | | 0 | 2800 | 438 | 2500 | 391 | 2100 | 328 | 2500 | 391 | 2500 | 391 | 2000 | 313 | 2600 | 406 |
| Sunflower | | 0 | | 0 | 2200 | 344 | 1000 | 156 | 1500 | 234 | 1500 | 234 | 1500 | 234 | 1800 | 281 | 1800 | 281 |

AFGRI 2015 SOYA BEANS BUYING PRICE 20-25 October 2014

| Depot | USD Price per metric tonne |
|---------------|----------------------------|
| Lusaka | \$ 425 |
| Kabwe | \$410 |
| Mpongwe | \$410 |
| Mkushi | \$400 |
| Choma | \$390 |
| Kalomo | \$390 |
| Petauke/Chama | \$390 |
| Katete | \$390 |

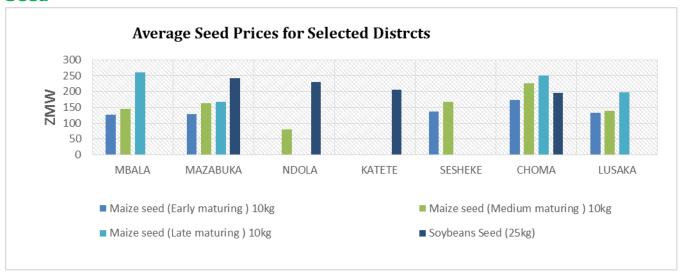
Fertilizer

The graph below shows fertiliser prices for selected districts as captured by ZNFU regional offices.



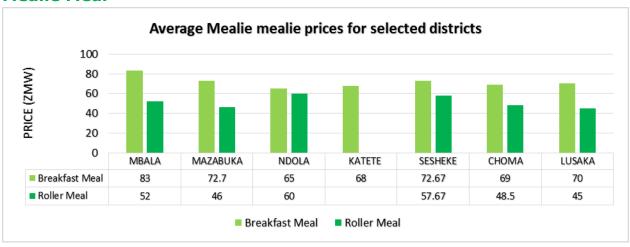
Source: ZNFU Regional Offices

Seed



Source: ZNFU Regional Offices

Mealie Meal

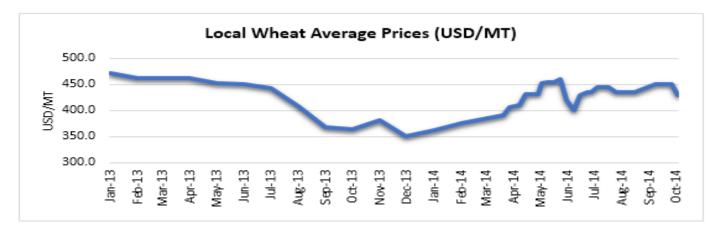


Source: ZNFU Regional Offices

WHEAT

Highlights

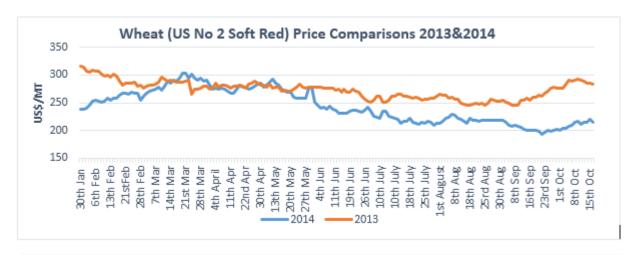
- Zimbabwe is reported to be rapidly running out of wheat stocks with reports of the country holding less than two weeks supply of the cereal. The Herald reports that low uptake of wheat from Mozambique by the National Railways of Zimbabwe (NRZ) had led to the collection of wheat running 30 days behind with about 22 000 metric tonnes of wheat at Beira terminal.
- Zimbabwe is this year projected to increase its wheat output by about 30-40 percent from last year's production of 25,000 tonnes. Wheat harvesting is currently underway with most farmers achieving an average of 4 tonnes per hectare. The government offers 466 US dollars per tonne for wheat.
- The Chicago wheat futures price for delivery in December settled at US\$191/MT on Friday morning 17th Oct.
- Locally, wheat prices maintained their sideways trade and are in the range of US\$430-445/MT. the graph below

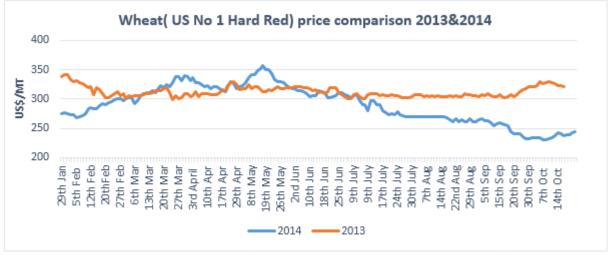


Source: ZNFU 4455 market price information system

Price trends

The Safex international soft red price for last week settled at US\$216.21/MT and hard red prices averaged US\$240.65/MT. the two wheat varieties recorded 1.95 percent and 0.96 percent price increments respectively in comparison to the previous wek.



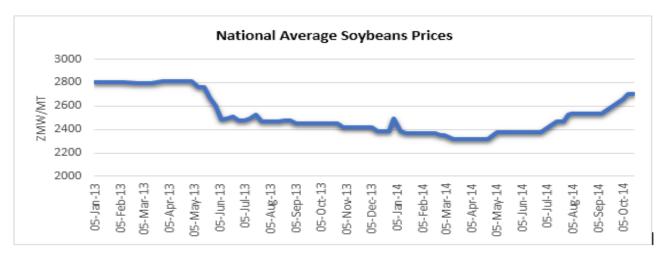


Source: Safex

SOYA BEANS

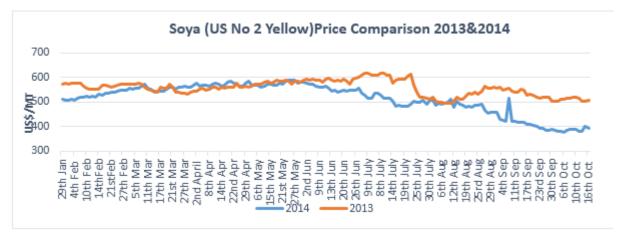
Highlights

- Soybeans plantings in Argentine are forecast to increase despite the slump in international price for the oilseed. Growers will plant a record 21 million hectares of the oilseed when sowings start this month, reports the US Department of Agriculture in Buenos Aires. The forecast is 1m hectares above the 20m hectares or so planted last season.
- The Chicago soybeans futures price for delivery in November settled at US\$355/MT on Friday morning 17th Oct.
- On the Zambian market, soybeans prices are in the range of K2-2.8/kg. The graph below show price trends.



Source: ZNFU 4455 market price information system

Last week's average international price of US No. 2 yellow soya beans on Safex settled at US\$389.02/MT, a slight pickup from the previous' week's average price of US\$385.23/MT. all prices are fob gulf.



Source: Safex

Maize

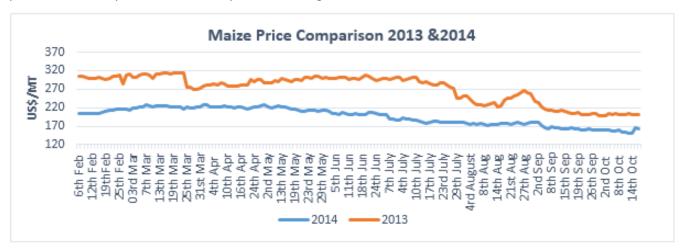
Highlights

Hundreds of acres of maize crop have been destroyed by Maize Lethal Necrosis (MLN) disease in Kenya's Rift Valley, Central, Western and Eastern regions. All Africa reports that more than 30,000 acres of maize have been destroyed as the disease continues to spread with experts warning that crop production could decline by 60 per cent.

- Meanwhile, the Tanzanian government has authorized its National Food Reserve Agency (NFRA) to borrow Tsh20 billion (\$11.93 million) from CRDB bank to facilitate for the purchase of part of the bumper maize harvest stuck with farmers. Tanzania is poised to harvest 500 million metric tons while the government through NFRA can only currently buy 300,000 metric tons.
- The Chicago maize futures price for delivery in December settled at US\$139/MT on Friday morning 17th Oct.
- On the Zambia market, maize farmers have continued to bemoan the limited market for their grain. Maize prices in the previous week ranged between K1-1.4/kg.

Price trends

The average international price on Safex price of US No. 2 Yellow maize for last week settled at US\$157.21/ton, up 0.48 percent from the previous week. All prices are fob gulf.



Source: Safex

COTTON

Highlights

- The Chinese cotton association stated that this year's area under cotton is down 9.35 percent in comparison to last season. The production is estimated at 6.66 million tons, 5 percent lower while consumption for the 2014/15 year has been pegged at 8.5 million tons.
- Meanwhile the US cotton harvest progress was pegged at 22 percent as at 10th October by the country's department of agriculture. This fall short of the 5 year average of 24 percent progress. Wet weather conditions were the main factors behind this delay.
- Cargill has withdrawn form Zimbabwe's cotton sector citing low cotton output, depressed margins and high levels of breach of contractual obligations.
- Cotton prices on Cotlook settled at 70.20cents/pound (≈US\$1.54/kg) at 15:25 hrs Cat on 17th October.

BEEF

Highlights

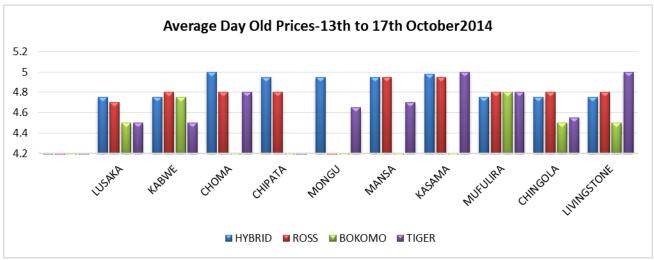
- After a two year slump, the European Union's (EU) beef by more than 134,000 tons to a 7.6 million tons for the
 whole of 2014. According to the EU, the main driver behind this increment was the abolition of the dairy quota
 system and the incidental rise in dairy numbers. The surge in the beef coming from dairy animals has led to
 increased EU exports.
- The USDA has forecast global beef production in the 2014/15 year down by 859,000 metric tons (carcass) mostly on the backdrop of reduce U.S and Australian output. Australia's beef output is forecast to drop by 7 percent due to tight supply of slaughter ready cattle as a result of the drought induced herd liquidation the country experienced in the recent years.

- On the Namibian market, weaners and heifers were auctioning for about R17.96/Kg and R17.78/kg respectively as at 10th September 2014. Meanwhile Class A1 beef in abattoirs was going for about R32-33.97/Kg on 13th September 2014.
- According to the South Africa Feedlot Association, grain fed beef carcass cost ZAR32.85/Kg while live animal cost ZAR19.90/Kg on average in the week ending 5th October 2014.
- Local beef prices were still trading in the range of ZMK14-27/kg, dressed weight, during the week ending 18th October 2014. The national average price on the ZNFU 4455 price information system was pegged at ZMk18.2/Kg.
- The cme live cattle prices for December delivery opened trading on 20th October 2014at 165.20 cents/ pound (≈US\$3.63/kg).

POULTRY

AVERAGE DAY OLD CHICK PRICES

The graph below shows average prices of day old chicks for selected towns. The graph shows that the lowest price charged for day old chicks in Zambia is ZMW4.5 and the highest price being charged is ZMW5. Price differences are due to distances from the hatchery.

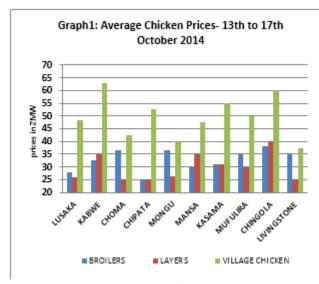


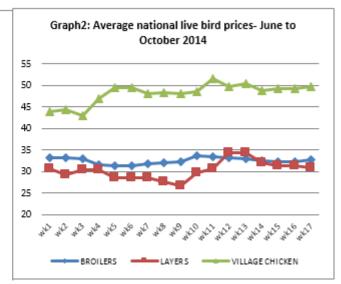
Source: Poultry Association of Zambia

AVERAGE LIVE BIRDS PRICES

Graph1 below shows the average live bird prices in Lusaka, Choma, Kabwe, Chipata, Mongu Mansa, Mufulira, Chingola and Livingstone for the week ending 17th October 2014. Prices have been stable in most towns indicating stable supply in most markets. However, Choma has registered an increase in the price of broiler live birds from ZMW32.50 to ZMW36.50, representing a 12% price increase. This price increase has been caused by reduced supply of live broiler birds in Choma. The price of layers in Livingstone has reduced from ZMW30 to ZMW25 representing a 17% price reduction while the price of village chicken in Mongu has increased from ZMW36.5 to ZMW40 representing a 10% price increase. Prices of live birds in the rest of the towns have remained static.

Graph 2 on the other hand shows the national average price trends for broilers, layers and village chickens. While the average price of village chickens has continued to be significantly higher than that of broilers and layers, the price of layers which had gone above that of broilers in week 12 and 13 is now below that of broilers. The price of layers has declined from ZMW34.44 in week 13 to ZMW30.83 in week 17. The price of village chickens has been relatively stable during the past two weeks averaging ZMW 49.63 per bird.





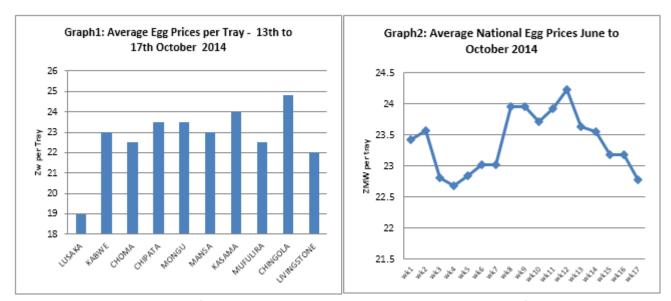
Source: Poultry Association of Zambia

Source: Poultry Association of Zambia

AVERAGE EGG PRICES

Graph1 below shows average retail prices of table eggs in selected provincial centres around the country. Prices have been stable in most towns except for Choma and Mongu where prices have reduced from ZMK23/tray to ZMK22.5/tray in Choma and from ZMK24 to ZMK25 per tray in Mongu, each representing 2% price reduction. Average egg prices are lowest in Lusaka where they are ZMW19 and highest in Chingola where the average price is ZMK24.83 per tray.

Graph 2 shows the price trend for a tray of eggs over a period of four months from mid-June to October 2014. The graph shows that egg price have declined steadily since week 11 when the price was ZMW26.5 to a national average of ZMW22.78 in week17. The downward trend in the prices is as a result of new birds coming into the market producing mostly smaller eggs which are costing slightly lower compared to the cost of larger eggs. The second factor is that there are new entrants into the egg industry mostly the small and medium scale farmers. During the celebration of the world egg day last week on Thursday whose theme was "**crack an egg and help crack world hunger**" it was noted that per capita consumption of table eggs in Zambia is still very low compared to other countries and yet eggs are the cheapest sources of proteins.



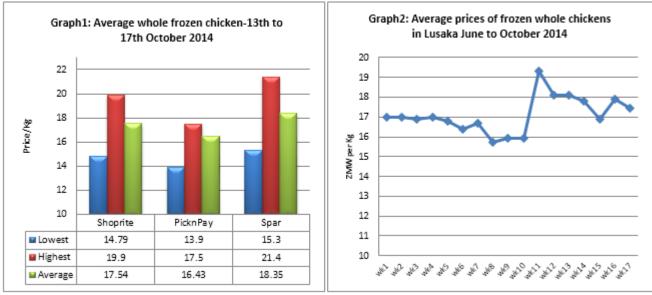
Source: Poultry Association of Zambia

Source: Poultry Association of Zambia

AVERAGE WHOLE DRESSED CHICKEN PRICES

Graph1 below shows average prices of whole frozen chickens in the three chain stores around in Lusaka. Pick n' Pay has the lowest average price of frozen chicken at ZMW16.43 with the lowest priced going for ZMW13.99 and the highest priced selling at ZMW17.50. Pick n' Pay was also running a promotion on some brands of frozen chickens. The average of frozen chicken in Spar was ZMW18.35 with the highest priced chicken going for ZMW21.40/Kg and the lowest priced going for ZMW15.30/Kg. The average price in Shoprite was still ZMW17.54/Kg with the lowest priced chicken going for ZMW14.79/Kg and the highest priced going for ZMW19.90/Kg.

Graph 2 shows the average price trend for whole frozen dressed chicken from mid -June – September 2014. The graph shows that average price of whole dressed frozen chicken which had been declining for a continuous period of 4 weeks since week 11 rose slightly to an average of ZMW17.89/kg in week 16 before slightly dropping to an average ZMW17.44 in week 17.

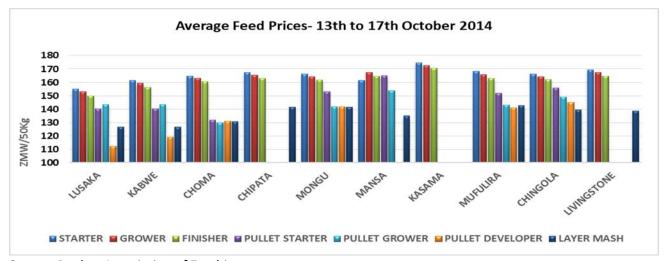


Source: Poultry Association of Zambia

Source: Poultry Association of Zambia

AVERAGE FEED PRICES

The average feed prices have remained relatively stable over the past four months. The graph below shows the average poultry stock feed prices with Lusaka posting the lowest prices in terms of feed compared to other towns. Kasama was posting the highest prices for all broiler feeds. The graph further shows that pullet feeds wee generally lower than broiler feeds. No price statistics for pullet feeds had been captured for Kabwe while only layer mash prices were captured in Chipata.



Source: Poultry Association of Zambia

Note: All prices on the poultry section are retail prices.

ZRA Data on Selected Agricultural Commodities

| Commodity | Unit | | MAR | APR | MAY | JUN |
|------------------------------|-------------|---------|---------|---------|-------------|----------|
| Edible oils /products | Metric tons | | | | | |
| Cooking oil | | Import | 1617.8 | 1868.52 | 1536.28 | 1456.28 |
| | | Export | 52 | 893.33 | 557.05 | 1177.23 |
| Crude palm oil | | Import | 2794.8 | - | 588.82 | 2375.44 |
| | | Export | | | | 15.5 |
| crude Sunflower | | Import | - | 34.96 | - | - |
| | | Export | | | | |
| Crude Soya oil | | Import | 875.5 | 1202.31 | 700.37 | 842.71 |
| | | Export | | | | |
| Soya cake | | Import | - | 40.05 | 1 | 30.06 |
| | | Export | 8330.52 | 7726.64 | 1029.43 | 1320.86 |
| Sunflower cake | | Imports | | | | |
| | | Exports | | | | 240 |
| Soybeans | | Imports | 0.003 | 240.25 | 347.04 | - |
| | | Exports | 4849.12 | 2933.31 | 697.76 | 10745.28 |
| Fresh Bananas | | Import | 218.2 | 182.99 | 117.3 | 163.64 |
| | | Export | | | | |
| Grains /Cereals | | | | | | |
| Wheat flour | | Import | 17.38 | 1.12 | 2.29 | 35.02 |
| | | Export | | 1586.18 | 1089.05 | - |
| Wheat grain | | Imports | 0.24 | 0.101 | 3.83 | - |
| | | Exports | 4343.14 | 569.28 | 236.7 | 430.6 |
| Maize grain | | Import | 0.55 | - | 0.35 | - |
| | | Export | 4353.32 | 7027.53 | 3593.94 | 10320.38 |
| Mealie meal | | Import | 28.76 | 6.14 | 67.5 | |
| | | Export | 88 | 5345.2 | 2852.62 | 1458.32 |
| Wheat seed | | Import | | 0.02 | | |
| | | Export | | | 15 | |
| Maize Bran | | import | | 0.05 | 26.04 | |
| | | Export | 5469.77 | 8193.79 | 9113.71 | 4099.65 |
| Wheat Bran | | Import | 0.04 | - | 0.04 | - |
| | | Export | - | 546.74 | 954.11 | 207.54 |
| Maize seed | | Import | - | 3.5 | - | 304.63 |
| | | Export | - | 350 | 50 | 3382.17 |
| Barley | | Import | 482.02 | 456.73 | 698.12 | 591.14 |
| | | Export | 1037 | 1390 | 1770 | 2342 |
| Livestock/Livestock products | | | | | | |
| Whole chicken | | Import | 369.42 | 457.42 | 262.57 | - |
| | | Export | | | 0.2 | |
| Mechanically deboned Chicken | | Import | | 52.08 | 380.1944347 | |
| | | Export | | | | |
| Beef | | Import | | 23.25 | 82.52 | 71.21 |

| | Export | | | | |
|----------------------------------|---------|----------|-----------|------------|-----------|
| Pork | Import | 36.56 | 22 | 59.79 | 3.36 |
| | Export | | 0.13 | 0.51 | 580 |
| Stock feed | Import | 317.88 | 435.86 | 349.88 | 273.5 |
| | Export | | | | |
| Breeding Goats | Import | - | - | 17.8 | - |
| | Export | | | | |
| Cattle weaners | Import | - | - | 90 | - |
| Cattle weariers | Export | | | | |
| Dairy products | | | | | |
| Cheese | Import | 53.24 | 49.66 | 69.42 | 69.02 |
| | Export | | | | |
| | | | | | |
| Yoghurt | Import | 7.06 | 22.44 | 39.72 | 13.73 |
| | Export | | | | |
| Full cream Milk | Import | 45.66 | 180208.26 | 18 340.71 | 95 470.67 |
| | Export | 194 | 7.86 | 167.97 | 38.33 |
| Powdered Milk for reconstitution | Import | 159.61 | 298.75 | 259.38 | 125.69 |
| | Export | | | 1.5 | |
| Others | | | | | |
| Onions | Import | 1232.33 | 1.3 | 1011.4 | 380.8 |
| | Export | | | | |
| Potatoes seed | Import | 125.17 | 26.2 | 72.69 | 102 |
| | Export | | | | |
| Potatoes | Import | 249.16 | 451.82 | 430 717.60 | 633.73 |
| | Export | | | | |
| Rice | Import | 899.98 | 1707.18 | 1497.67 | 606.096 |
| | Export | | | | |
| Fertilizer | Import | 20358.53 | 28690.35 | 17205.35 | 21480.47 |
| | Export | | | | |
| Honey | Import | 0.26 | 0.29 | 0 | 0.4 |
| | Export | | | | |
| Industrial Sugar | Import | 128.1 | 10.25 | 46.75 | 794.97 |
| | Export | | | | |
| Household Sugar | Import | 32.3 | 170.07 | - | 12.91 |
| | Export | - | 15058.67 | 26781.25 | 26101.36 |
| Cotton cake | Import | 45.00 | - | - | - |
| | Exports | 1548.24 | 1972.21 | 596.92 | 204 |
| | | | | | |
| Cotton seed | Import | - | - | - | - |
| | Export | 360 | 1121.37 | 150.56 | |

Note: Please let us know your comments and views on items contained within this issue or any other issues of the Agro Watch by sending an email to us on $\underline{info@znfu.org.zm}$