



CFU CALLING

19th September 2014

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1. EXECUTIVE NEWS

This week we have seen two AGMs, firstly the Zimbabwe Crop Producers' Association and then ARAC, both of which were well attended and went off very well.

We have been setting up a new computer system which will be sending out monthly reminders to everyone individually to let them know the standing of their annual subscriptions, whether you have paid or not.

We have decided on this new method as there are many who comment to us that they have been unaware whether they have paid their subscription to us or not. The record of payments shown in the body of the email does not state the amount currently owed for the 2014/15 year starting on 1 October 2014 because unlike normal accounts we are unaware of which category you now fall under and therefore which exact amount is due. For this we are relying on your honesty to inform us whether you are still farming or not farming and if you are under or over 70 years of age.

In cases where your company or business requires a proforma invoice simply respond to the email and make that request for it to be processed and forwarded. It is important to correctly identify the name of the account for the company or farmer/individual.

In all cases where direct banking transactions are made into our account please notify us accordingly by email and send us a copy of the deposit slip. The banks merely record your deposit amount on our bank statement so we have absolutely no idea of who banked the money and for what purpose. Many of such direct deposits are therefore simply recorded on our books as "Unknown" and therefore does not reflect against your name in your record of payments schedule on the computer.

We have already received some enquiries related to this and why their direct deposit or Internet payments are not recorded on the schedule being sent out. This can only be done if we are properly notified at the time the payment was made.

As we go along the system will obviously undergo more modifications but what it will also do is test our email address list which constantly needs updating as many are moving away from the use of local email servers and using those available free on the Internet. Please encourage your friend to notify us when these changes are made so we can keep you all up to date through our weekly newsletter and other information which we send out.

During the initial test runs we have already sent out a few hundred emails, most of which did not have the informative attachments. Please excuse us for several of those emails being repeated during these initial tests. The first full run went out today but we still seem to be experiencing a few teething problems so please excuse us if you do receive it more than once.

Should you not have received the email by the time you receive this newsletter please contact us by email to inform us accordingly.

What we have found is that we have had a number of emails bounced and were returned due to the addresses being incorrect and in such cases members of our team will be telephoning you to obtain your correct email address. In such cases we urge your full cooperation please and to only give a single address to avoid confusion.

In cases where two members of the same family are using the same address and therefore receiving a repeat email simply reply to the sender address so we can disable the address which is causing unnecessary repetition.

1. EXECUTIVE NEWS CONTINUED

There are bound to be lots of hiccoughs in the new system but with your full cooperation these will all be ironed out before the next monthly run, which will be just before Congress at the end of October 2014.

We once again appeal to you all to come forward with your subscriptions to help finance us so that we can help you. Please make the necessary payments timeously.

Remember our doors are always open.

CFU Meetings

Please note that the Council, Audit and EXECO meetings scheduled for 15th and 16th September 2014, have now been changed as follows:-

AUDIT COMMITTEE – 22 September 2014 at 09.00 hours – postponed to 29/9/2014
 EXECO MEETING – 23 September 2014 at 08.00 Hours
 COUNCIL MEETING – 23 September 2014 at 09.30 hours

Please diarise. **Agenda's will be sent out in due course.**

CFU Congress

Just an early reminder that CFU Congress will be held on Tuesday 28th October 2014.

There will be a \$10.00 subscription fee payable at registration for farmers attending Congress.

Dam Levels

Here are the [dam levels from ZINWA dated 5 September 2014](#) which have been uploaded onto our website.

Zambia National Farmers' Union Newsletter

Herewith is a hyperlink to the latest copy of the [Zambia National Farmers' Union newsletter Number 33 of 2014](#), which makes very interesting reading as usual.

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2. SECURITY AND LAND

The situation was very quiet this week with only one report coming in which was a follow-up on an eviction which was carried out late last week. The exposure of another incident in the press recently appears to have obtained the desired results and we can only hope and pray that the work we are doing and the realisation of damage done to our vital industry is finally bearing fruit. However, let us not become complacent and we urge you all to continue to take the necessary security precautions.

It is absolutely essential that all reports of incidents on farms or court cases should still continue to be sent to Mike Clark as soon as any problems may appear because we are still able to assist if notified early.

3. OPEN FARMERS MEETING

The date of the next meeting to be held at the Wingate Golf Club will be advised later. We advise our members and farmers to take this opportunity to meet your leadership and exchange ideas on your future.

4. GOVERNMENT GAZETTE

In the Gazette of 12 September 2014 there is nothing of interest to our members. There are no notices of acquisition in today's Herald newspaper.

5. ARAC UPDATE

(From the desk of Ben Gilpin)

ARAC CHAIRMAN'S REPORT to the AGM 2014, 19th Sept 2014

Mr President, Distinguished Guests, Ladies and Gentlemen, Good afternoon.

It is a pleasure to report on the progress of your ARAC committee up to September 2014.

ARAC is a subcommittee of the CFU formed over the last few years to promote those issues affecting those many Farmers who have been so ruthlessly dispossessed of their Farms and in most cases their sole source of income, their homes, their pensions and in many case their lives and limbs.

ARAC's primary task in the past has been to lobby the CFU executive to pursue the issues associated with a fair and just settlement of the compensation that is due by all international measures of human rights. I would like to acknowledge that the former ARAC committees succeeded in this regard. To this end ARAC has, for the past few years, had a seat in both EXECO and Council. Please be assured that your concerns are ours and these are voiced at all our monthly meetings.

I would like commend our CFU President for the exemplary manner, in-exhaustive energy, and the single-mindedness with which he has tackled the task for the past four years. Charlie Taffs has dedicated himself completely to the task of lobbying for compensation and added to this, entire he has fashioned a credible mechanism by which the Government can pay compensation at a manageable cost to the national budget. Indeed it may be said that in view of the New Constitution, declaring that the Government must pay compensation, at least for permanent improvements, in as much as this is agreed by the current administration, then the main issues will be between the Government of Zimbabwe and the international funding agencies which may or may not wish to see a reinvigorated economy and the restoration of our wealth creating enterprises and all that cascades from such a settlement.

ARAC has adjusted its focus to a more supportive role, and in this particular respect has been and, for that matter still is, engaged in an operation to try and encourage unregistered farmers to contact ValCon and sign up for their farms to be included in the database for valuation. We have been remarkably successful and although by no means complete many hundreds of our former colleagues who have hitherto not done so, have now registered.

Extraordinarily there are still quite a few gaps on the database and I would urge all of you, both here in Zimbabwe and overseas, to now ensure your immovable property losses are correctly recorded at ValCon. I say ValCon in particular because there are some Farmers who may have registered with other agencies, and that is their choice, but Valcon has registered close to 4,500 of the 5,300 identified properties and it will clearly be the main, if not sole, source of accurate Data once compensation is agreed. The dark tunnel through which we are trying to move and to illuminate may yet have a few more bends to negotiate.

Many have asked "What is the global figure" for compensation? The answer to that will only be available once consensus has been reached between the various stakeholders in the valuation negotiations and for that matter this also applies to the methodology of payment. It is ARAC's view that the CFU should be completely prepared for these negotiations and to this end ARAC will be pressing the executive to engage professional legal and financial advice to compliment the Database. Therein lays one of our challenges. Professional advice is expensive and funding can be elusive. Where we can all assist our representatives, is by ensuring that ALL our former neighbours and colleagues are PAID up members of the CFU and that they have registered with ValCon.

ValCon is an independent body of professionally aligned Estate Agents whose task is to create a credible, fair and accurate Database that can be universally acknowledge as the "Go to" documentation for all stakeholders. Can any of us imagine that without the CFU and Valcon, there would be any significant hope of respecting our fundamental human rights to compensation?

5. ARAC UPDATE CONTINUED

We all know that the issue would be swept under the table. No farmer “stole his farm”, in point of fact, the vast majority of farms’ ownership were transferred after our independence and with the particular approval of the Government of Zimbabwe through the issuance of Certificates of no present interest!!

The CFU has re-invented itself over the past few years and should be congratulated for juggling our modest budgets and providing a wide spectrum of support to Farmers. In particular there have been over 200 reports of disruptions on farms this year alone. For instance, it may be of interest to know that of the 46 security of tenure incidents on farms during one month alone this year, the CFU has been able to assist in 42 cases; so it is sad to note that only three of these on-farm farmers were paid up members of the CFU. Their subscriptions would have and should have relieved the financial pressure on your union.

Most of us are aware that the UNDP and the EU in October 2013 granted the Ministry of Lands and Rural Resettlement \$ 6,000,000 to proceed and to assist them with the implementation of the Ministry of Lands and Rural Resettlement 2014 to 2016 Action Plan. In the narrative describing this support, Land Valuation and Compensation appears at the head of the list of the Core areas and the six studies to be undertaken. It is quite clear that there was consensus that our issues must be attended to forthwith, however knowledge as to their progress is obscure, and this important information is shrouded in mystery nearly a year later. Whilst the most comprehensive Database available, which has been constructed by ValCon, can be readily made available to the Ministry of Lands and Rural Settlement, there has been no response to the presentations made by ValCon to the Ministry.

So what are we to understand by this delay? It illustrates there was a strong desire to resolve land issues and this was complimented by the many contacts between the CFU and Government authorities at that time. Since then the Presidential **succession issue has frozen Government’s decision-making** capacity which together with the overriding concerns with the economy in general, have resulted in the stagnation of any real progress. It is generally understood that no significant improvement to the economy will take place until these very land issues are resolved and this requires a firm directive from the presidency. Unfortunately we have no way of knowing whenever that may happen.

No mention of ValCon should be made without complimenting Mr. John Laurie for his unstinting and energetic pursuance of the Compensation issues. We are all indebted to his determined and selfless service on our behalf.

Part of the requirements the Ministry of Lands and Rural Resettlement has, before any payments will be considered, is proof that the SI 6 requirements have been complied with. (The SI6 is the statutory Instrument that was imposed on Farmers at the termination of their operations and required that we pay certain gratuities to our former staff). A special vote of thanks must go to Ben Gilpin for his calm, level headed and consistent presence in managing the affairs of ARAC. Ben has been able to assist many farmers compiling the necessary documentation to confirm compliance to SI 6 and then submitting this to the NEC for their confirmation. In addition he has consistently produced a regular newsheet on behalf of ARAC which is published in the **“CFU Calling” and single-handedly run our office at 42 Bates Road Milton Park.**

To Mike Clark for the unenviable task of compiling endless input data and publishing the CFU Calling each week. What a fine job you are doing albeit behind the scenes.

To Bob Swift, Chairman of Farm Families Trust, I wish to thank you and your committee for all your efforts in supporting and helping our elderly and less fortunate members in their time of need, with assistance for the medical expenses that they otherwise would not be able to afford.

To Hannes Botha and his team at Zimbabwe Pensioner Support Fund, we are most grateful to you and your sponsors who continue to provide much appreciated assistance in the form of regular food parcels. Through your efforts we are able to assist in the distribution of parcels to around 40 ex farmers in this part of the country on a regular basis and we know that there are many others in other districts who also benefit. Such support makes enormous difference to the circumstances of an ageing constituency who struggle to make ends meet as a consequence of the losses occasioned by land reform.

To all the staff at the CFU who each in his or her own way contribute to the smooth running of your organisation. Thank you.

To Pete Steyl, who has attended all our meetings. Thank you for continued support. Your foresight in 2003 initiating what has now become the ARAC committee is not well recognised.

It only remains for me to thank you, our ARAC members and my remaining committee members Pete Steyl (our Ex officio Vice Chairman), Byron Dardagan, Rob Beverley, Jim Barker, Rod Swales, John Perrot and Richard Hotchkiss for their time, consistent effort and support and dedication to the cause all for no financial reward.

Thank you for your attention

Patrick Ashton.



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6 ECONOMICS REPORT

(From the desk of Antonnette Chingwe)

SUMMARY OF THE MID-TERM BUDGET REVIEW STATEMENT

Finance and Economic Development Minister Patrick Chinamasa presented the Mid-Term Budget Review Statement in Parliament on Thursday 11 September 2014.

The Highlights

GDP growth for the year 2014 was revised downwards from 6.1 percent to 3.1 percent

Excise duty on diesel and petrol increased to 30 and 35 cents per litre from 25 and 30 cents per litre, respectively, with effect from September 12, 2014.

A2 beneficiaries of the land reform programme to contribute towards the cost of survey of the land allocated.

Government to ensure early accessibility to inputs and support for early planting.

Government setting aside resources in support of cloud seeding.

Government in collaboration with other key stakeholders such as input suppliers, financiers and farmers, putting in place various financing strategies in support of the 2014-15 agriculture season.

Government mobilising about \$252.3 million in support of agriculture under the Presidential Inputs Scheme for the 2014/15 season.

Government to capacitate 1 600 000 Communal, Old Resettlement, Former Small Scale Purchase Areas and A1 Households to be self-sufficient in food.

Duty structure on cooking oil, poultry, soap, maize meal, flour, beverages, dairy produce, furniture, sugar, fresh and canned fruits and vegetables, among others, reviewed.

Levy excise duty of 5 percent on air time for voice and data, with effect from September 15 2014.

Levy customs duty on mobile handsets at a rate of 25 percent, with effect from October 1, 2014.

Increase customs duty on the motor vehicles.

Levy customs duty on blankets imported as raw materials, with effect from October 1 2014.

Review downwards, royalty on gold produced by primary producers from 7 to 5 percent.

Agriculture Sector

The Minister said that agriculture remained the bigger driver of the economy during the first half of the year. This was on account of an improved agricultural season, benefiting from the good rainfall season and improved funding arrangements. Resultantly, tobacco output surpassed the initial target of 171 million kgs to record 215.2 million kgs. Inflows of earnings from tobacco sales amounted to US\$678.3 million as at end of July 2014.

Maize output recorded 1.46 million tons, from the original target of 1.3 million tons. Improved crop outputs were also registered with respect to cotton, sorghum, cane-sugar and soya beans, among other crops. The Minister therefore, revised the 2014 agriculture growth from the initial projection of 9% to 23.8%.

[The Mid-Term Fiscal Review Statement](#)

Support for Agriculture

Outlook for 2014/15 Agricultural Season

Weather forecast from the SADC weather experts

- Normal to above normal rainfall during the first half of the season, October – December 2014; and
- Normal to below normal rainfall conditions during the second half of the season, January – March 2015.
- In particular, the southern parts of the country are forecast to experience the effects of a mid-season drought.

6 ECONOMICS REPORT CONTINUED

- Government is establishing mitigatory measures to counter the impact of dry spells and the shorter second half rainfall period by ensuring early accessibility to inputs and support for early planting.
- Furthermore, Government is setting aside resources in support of cloud seeding, in order to enhance increased rainfall during the anticipated dry spells.

Preparations for the 2014/15 Farming Season *Agriculture Mechanisation*

In 2014 National Budget Statement, the Minister reported that Government had mobilised US\$98.6 million earmarked for agriculture mechanisation for sustainable food security. Shipments under the first tranche of US\$38.6 million have commenced. Already, equipment worth US\$1.1 million has been received in the country, with the balance of equipment and machinery under the first tranche expected by end of October 2014, in time for the 2014/15 agricultural season. Under this Facility, Agribank has been designated as the Agent Bank through which interested and qualifying farmers will access equipment through hire purchase arrangements. Shipment of equipment under the second tranche of US\$30 million will be dependent on overall performance under the first tranche.

Presidential Input Scheme

Government is mobilizing about US\$252.3 million in support of agriculture under the following programs for the 2014/15 season.

Maize/Small Grains

Government will capacitate 1 600 000 Communal, Old Resettlement, Former Small Scale Purchase Areas and A1 households to be self-sufficient in food through provision of agriculture inputs valued at US\$184.8 million. The inputs package targeted at grain producers, both maize and small grains, valued at around US\$115.5 per household and will comprise the following:

- **10 kgs of seed;**
- **50 kgs of double compound D; and**
- **50 kgs of Ammonium Nitrate.**

Small grain seed packs will also draw from repacking of stocks delivered to the GMB, currently estimated at 2 534 tons.

Cotton Input Pack

In order to facilitate value addition, as pronounced in ZIM ASSET, Government is supporting cotton production. The impact of this support on cotton production should be to raise the hectareage by 150 000, resulting in additional output of about 90 000 tons of cotton valued at US\$45 million. Therefore, an Input Pack for about 300 000 cotton farmers will be availed to cover half a hectare of cotton. The cotton input pack, valued at US\$33 per household, will comprise the following:

- **10 kgs of seed;**
- **½ kg Carbaryl;**
- **½ litre Karate;**
- **5 ml Acaricide; and**
- **50 g Acenark.**

Livestock

The package for about 1 600 000 household livestock farmers is valued at US\$32 per household and will comprise the following:

- **500 g Tick grease;**
- **1 litre of De-wormer; and**
- **500 ml Wound Remedy.**

Soya Beans/Cowpeas

In pursuit of realizing the value addition and food nutrition objectives, as pronounced in ZIM ASSET, Government is also supporting soya beans production. Accordingly, a scheme targeting 1 600 000 households is being introduced under which each household receives a 2 kg of Soya Bean seed or Cowpeas seed at a total cost of US\$6.4 million.

Inputs Suppliers

Government acknowledges the need to capacitate input suppliers to supply seed and fertilizer in support of the forthcoming season.

In this regard, Government, in collaboration with the Reserve Bank, is supporting the mobilisation of resources towards this. Already, obligations related to outstanding debts to input suppliers have been extinguished through a combination of both cash payments and Treasury bill issuance to the tune of US\$27.4 million, with a further US\$30 million in TBs being issued in consultation with CBZ.

6 ECONOMICS REPORT CONTINUED

A2 and Other Farmers

Government acknowledges the role of the banking sector in supporting A2 and other farmers in view of its limited financing capacity. In this regard, the Reserve Bank has engaged the financial services sector in establishing credit facilities under direct bank credit extension to the farmer. Furthermore, contract farming arrangements will also be available to finance such crops as tobacco, cotton, soya beans, barley among others.

Payments for Grain Deliveries

Delays in payment for delivered grain and other crops through the GMB have previously compromised farmers' financial capacity to timely prepare for coming seasons. This year, processing of payments to farmers for deliveries to the GMB has benefitted from direct Budget transfers to the GMB, as well as financial sector support through participation in AMA bills issued to finance grain procurement.

COMMENTS BY ANALYSTS

Financial analysts have described Minister's Budget review statement as containing bad news of continued economic tailspin and an array of further taxes which will overburden individuals and companies.

Former finance minister Tendai Biti said Chinamasa's fiscal policy review statement and proposed interventions would not work unless anti-recession measures were adopted. Biti said the economic rebound experienced since 2009 has ended, with economic growth decelerating in 2013 and Chinamasa needs to think in that framework in order to tackle the vulnerable external position, widening current account deficit, overvalued exchange rate and low international reserves, as well as diminishing tax revenues without taxing people to the bone, deal with policy inconsistencies, financial sector stress and liquidity crunch.

Biti also said that, while Chinamasa proposed a series of interventions, he failed to come up with a clear position on indigenisation but only asked indigenisation minister Francis Nhema to clarify the policy. The policy has wrought havoc on the investment front and economy. For a country that is in serious economic trouble characterized by massive job losses and company closures, Chinamasa needed to tackle toxic political and economic issues in a comprehensive manner. With a small number of the population in formal employment, **Chinamasa should be formulating policies that boost the productive sector's capacity utilization.** Analysts have said that, increased duty on finished products announced by Finance minister Patrick Chinamasa in his mid-term fiscal policy review statement will not have the intended effect of protecting local industry but will further burden the consumer.

Economist John Robertson said Chinamasa's move to increase duty on finished products was ill-conceived. Robertson said that, before we think about protecting local industry, there is need to first restore local production. He said there was need to improve the supply of local raw materials on farms such as soya beans, adding this could only be done by dealing with the consequences of the chaotic land reform.

While Chinamasa showed good intentions when he introduced taxes on imports, he cannot protect dead and uncompetitive industries. The increased duty on imports will most likely have unintended consequences. The use of foreign currency saw an influx of cheap imported products against a background of outdated and antiquated equipment, unreliable and expensive power supply, lack of long-term funding to sustain operations and low capacity utilisation which plunged from 57,2% in 2011 to 39,6% last year. Given that banks are saddled with non-performing loans and cutting back on lending, improving capacity utilisation is proving to be a challenge.

To make matters worse, the country finds itself in a tricky spot given that the Reserve Bank of Zimbabwe is crippled when it comes to monetary policy intervention. The central bank cannot do simple things expected when signs of a recession appear such as coming up with a stimulus plan to kick-start the economy. **It doesn't even have lender-of-last-resort capacity.**

Former International Monetary Fund chief economist, Simon Johnson, famously said a U-shaped recession is like a bathtub: **"You go in. You stay in. The sides are slippery. You know, maybe there's some bumpy stuff at the bottom, but you don't come out of the bathtub for a long time."** (SOURCE: THE INDEPENDENT ZIMBABWE)



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7. ZIMBABWE CROP PRODUCERS' ASSOCIATION

(From the desk of Richard Taylor)

Our ZCPA AGM was held at ART Farm on the 16th. This day was once again a good day, just unfortunate that attendance from farmers was poor to say the least. A huge thanks must go to all the companies that sponsored and supported us at the AGM and Demo day. It is greatly appreciated.

Weather

The International Research Institute for Climate and Society has issued its climate forecasts for the upcoming seasons. It is available at:

<http://iri.columbia.edu/our-expertise/climate/forecasts/seasonal-climate-forecasts/>

The IRI climate forecasts are issued monthly, usually on the third Thursday of the month. For most of the globe, they show estimated probabilities that precipitation and temperature over several upcoming 3-month periods will be below normal, near normal or above normal. The forecasts range out to 6 months into the future, and can be viewed for the globe as a whole or for an individual continent in somewhat greater detail. Information about the forecast maps, and how they are developed, is given in the discussion link above the forecast map when a region is selected.

Field Notes:

September 15, 2014

Take time to study varieties.

By: Ernie Flint, Ph.D., CCA, Regional Agronomist
Mississippi State University Extension Service

Variety selection is one of the production issues that a grower can actually control, and I don't have to stress the meaning of that to anyone who has become frustrated with the endless list of things that can't be controlled which affect yields and profits. It is one of the few items that not only can be controlled but that do not necessarily incur additional cost. I know that in some cases the more popular varieties may cost a few more dollars per unit, but this is not always the case, and many times the additional cost is justified if the variety is superior.

Too often we wait until the dust from the crop has settled before beginning the process of planning for the next year, when in fact we need to be taking notes about the crop we are still involved with. One of the main things we should be paying attention to at this time of year is the performance of varieties.

Those of us who work for the Extension and Experiment Station components of the various universities try to provide unbiased information on many topics that growers need in making management decisions, but variety testing and field demonstrations are a very important part of our work. The trials are done each year by a special unit of the Mississippi Agricultural and Forestry Experiment Station (MAFES) here in Mississippi, and Extension agents also do trials and demonstrations in most counties where growers can visit to see varieties growing in soils and production systems similar to their own.

Regardless of the importance of variety selection, every year growers plant varieties that are not proven performers. Sometimes this happens because supplies of the best lines are not sufficient to meet the demand, but too often other reasons come into play. Price of seed is likely the most common, but this is hard to understand since the difference in price is seldom more than the value of two bushels of soybeans, five bushels of corn, or fifty pounds of cotton, amounts that are easily overcome by choosing a proven variety over one that may not be.

It's hard to argue with the idea of company loyalty since this has worked for many people through the years, but in recent years the reasons we have remained loyal to a brand or a supplier have been blurred. An example of this is that several of the most productive soybean varieties are sold by several companies under different names or numbers. The maturity rating for the same variety may vary as much as three tenths of a point from one supplier to another, a very confusing issue for growers who want to stage their harvesting by planting varieties that mature in succession. Before I became aware of this almost twenty years ago I came to realize that I had been recommending some of the same varieties under different variety names. I recall one grower who planted three versions of the same variety. Thankfully it was a good one.

Take the time to look at local variety trials, accumulate the results of trials in your area, talk to neighbours about the varieties they grow, and get ready to make the best choices for next year. Then use that information along with the published trial results from in-state and surrounding states instead of listening only to company promotional information. If possible do a trial on your farm to make final decisions. In my opinion, trials are one of the best ways to remain profitable since good information alone may increase yields enough to keep a farm profitable. The time spent in this activity may be some of the most valuable.

Thanks for your time.

7. ZIMBABWE CROP PRODUCERS' ASSOCIATION

Green Mung Beans

A Portuguese company is looking at importing, Beans (red, white, butter, Green Mung beans, Groundnuts/peanuts – for human consumption and Sesame from Zimbabwe. The buyer who is willing to import large quantities would want to know the cost per tonne of the above mentioned products. All suppliers for these products can send us an email on rtaylor@cfuzim.org

Producer Prices

Commodity	GMB 04-7940799	Kurima Gold 04-662392 0772 382 028 / 0772 235 588	Agrifoods 04-775623 0712 601528 0712600588	Staywell 04-303021 307868 0774 175 974	Profeeds 04-667173 or 661048
White Maize	390		390		390
Yellow Maize	310		390		
Maize Bran	-	-	190	n/a	175
Soya beans	580	520 7 Day transfer 530 14 Day transfer 510 24hrs Textacash	N/A	540 COD	540
Soya bean Meal	-	N/A	630	n/a	633
Wheat	466		-	430 (Premium) 30 Days	-
Wheat Bran	-	-	190	190 Sample Required TBC	200
Groundnuts	570 unshelled		-	900 Sample Required TBC	-
Sugar Beans	1300	n/a	-	1200 Sample Required TBC	n/a
Sorghum	310	-	n/a	n/a	-
NOTES :	-	-	Raw Materials Prices		All prices are negotiable depending on tonnages and payment terms

— Increase
— Decrease
— No Change

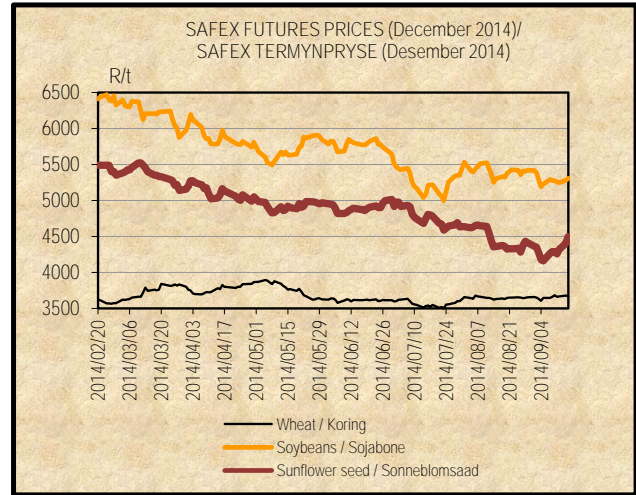
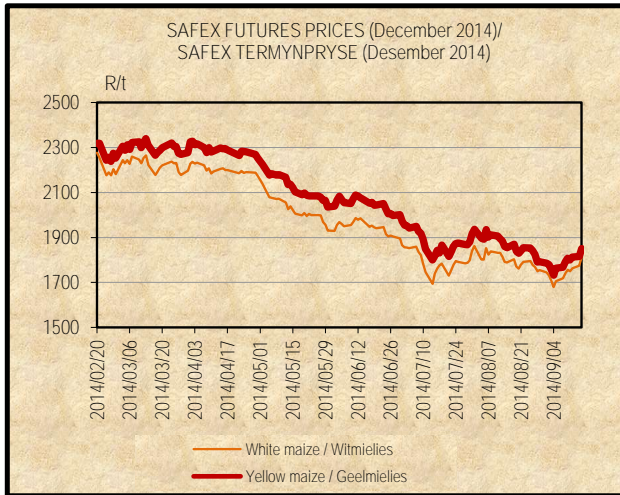
Producer Prices

South African Grain Information Services (SAGIS)

South African Foreign Exchange (SAFEX 12th September 2014) R11.00

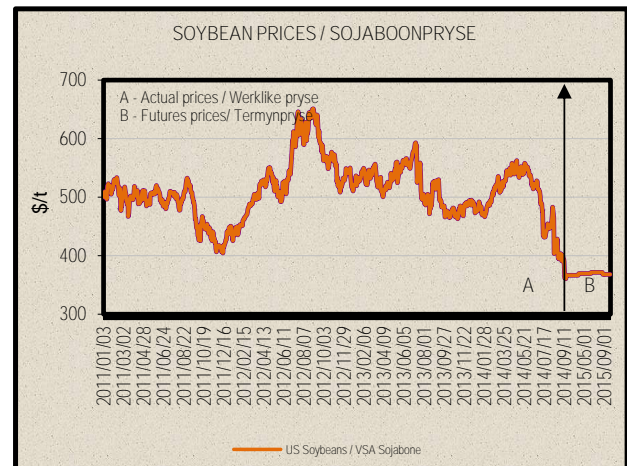
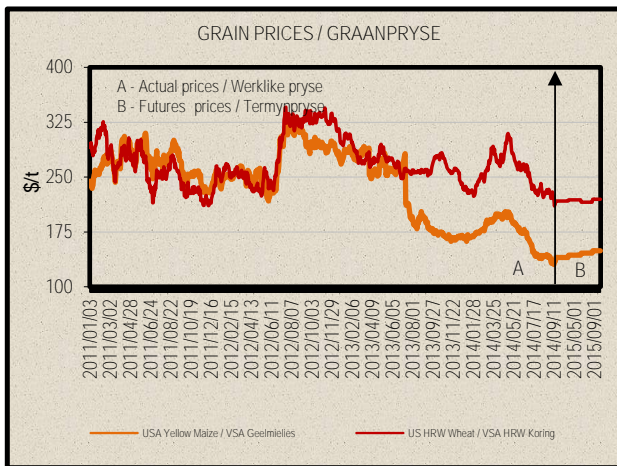
Commodity	Rand/tonne	US\$/Tonne	Import Parity Rand/Tonne	Import Parity US\$/Tonne
White Maize	1759	159	2609	235
Yellow Maize	1787	161	2637	238
Wheat	3740	337	4590	413
Soyabeans	5223	471	6073	547
Sunflowers	4410	398	5260	474

7. ZIMBABWE CROP PRODUCERS' ASSOCIATION

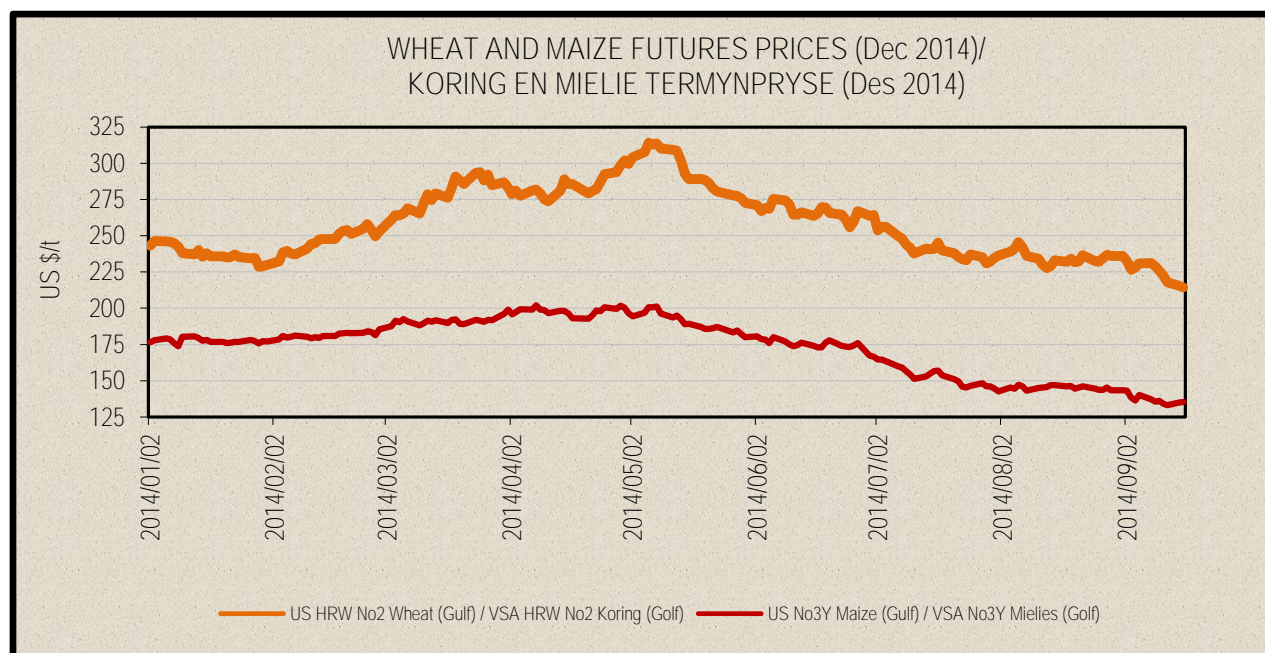


International Gulf

Commodity	US\$/Tonne	Import Parity US\$/Tonne
Wheat	279	429
Maize	186	336
Sorghum	212	362
Soyabeans	426	576



7. ZIMBABWE CROP PRODUCERS' ASSOCIATION



Please Note: We are in the process of getting in touch with all the various fertilizer companies to discuss their pricing states in the CFU Calling as concerns have been raised regarding the pricing differentials. I do believe that this sets up competition between the various fert companies however the concern comes from what type of fert this is (compound or blend??) the various components that make up this fert etc etc. Once we have resolved this we hope that we will have more companies posting their types of fert and prices. Please be patient for this.

HAND BOOKS AVAILABLE

Maize Handbook ~ \$20.00

Beef Manuals ~ \$40.00

Dairy Manuals ~ \$40.00

Sheep Handbook ~ \$25.00

Wheat Brochure ~ \$10.00

Sunflower Booklet ~ \$10.00

Groundnut Booklet ~ \$10.00

Animal Foods Feed Book ~ \$10.00

Stock Registers ~ \$5.00

Daily Milk Registers ~ \$5.00

Soya Brochure ~ \$5.00

Sorghum Brochure ~ \$5.00

Cement Mix Handbook \$20.00

THE LATEST EDITION OF THE FARMING MAGAZINE is on sale @ \$2.00 EACH

8. CATTLE PRODUCERS' INFORMATION

See the link to [Beef World Report 1077](#) which makes very interesting reading.

GRADE REPORT BY GRADE (\$KG)_09-09-2014-GWERU

DESCRIPTION	QTY	AVG_KG	AVG_AMT	AMTKG4 AVGKG
LONG WEANER HEIFER		1.85	253.75	470.00
WEANER HEIFER		2.28	180.00	410.00
BULLS		1.70	450.91	765.45
CHOICE		1.93	440.00	850.00
COMMERCIAL		1.80	445.00	855.25
ECONOMY		1.59	388.42	618.95
STD MUTTON		0.00	0.00	56.00
MANUFACTURING		1.23	280.00	345.00
FEEDER STEER		1.79	302.92	542.08
LONG WEANER STEER		1.80	256.88	546.25
WEANER STEER		1.69	198.57	335.95
COW AND CALF		1.68	446.67	750.00

GRADE REPORT BY GRADE (\$KG)_16-09-2014-MT-HAMPDEN-

DESCRIPTION	QTY	AVG_KG	AMTKG4 AVGKG
SUPER	7	503.57	2.21
BULLING HEIFER	22	330.55	1.78
LONG WEANER HEIFER	13	252.77	1.69
WEANER HEIFER	28	177.11	2.12
COWS & CALVES	6	394.67	1.61
BULLS	3	431.33	1.44
CHOICE	3	529.00	1.89
COMMERCIAL	24	462.13	1.59
ECONOMY	41	393.71	1.52
MANUFACTURING	9	284.33	1.31
FEEDER STEER	61	316.89	1.95
LONG WEANER STEER	66	240.59	2.09
WEANER STEER	60	189.12	1.89

8. **CATTLE PRODUCERS' INFORMATION CONTINUED**

BULAWAYO SHOWGROUNDS SALE PENS - SALE			COLLEEN BAWN	PLUMTREE
PRICE PER Kg	SLAUGHTER	YOUNGSTOCK		
	<u>27.08.14</u>	<u>03.09.14</u>	<u>22.07.14</u>	<u>26.08.14</u>
BULLS				
SUPERS				
CHOICE				
COM	\$1.75	\$1.79	\$1.40	\$1.51
COM/ECO	\$1.65	\$1.65		\$1.42
ECO	\$1.58	\$1.60		\$1.33
MAN	\$0.98			\$1.02
BULLS	\$1.78	\$1.73	\$1.35	\$1.51
F/STEERS		\$1.86	\$1.50	\$1.58
B/HEIFERS		\$1.71		
W/STEERS		\$1.86		\$1.69
W/HEIFERS		\$2.07		
BULLED HEIFERS				
YOUNG BULLS				
LONG W/HEIFERS				

GRADE REPORT BY GRADE (\$KG)_11-09-2014-HEADLANDS-S

GRADE	DESCRIPTION	QTY	AVG_KG	AMTKG4AVGKG
11	LONG WEANER HEIFER	3	232.00	1.88
14	COWS & CALVES	1	295.00	1.19
15	BULLS	4	341.75	1.35
3	COMMERCIAL	3	474.67	1.60
4	ECONOMY	4	336.50	1.24
5	MANUFACTURING	5	270.20	1.07
9	WEANER STEERS	4	172.50	1.48

Forthcoming Cattle Sales

MT HAMPDEN CATTLE SALE EVERY TUESDAYS @ 12 NOON

HEADLANDS CATTLE SALE EVERY 2 WEEKS @ 11AM

See [CATTLE SALE DATES FOR CC SALES NATIONWIDE](#) for **September 2014** on our website.

9. CLASSIFIEDS

Notices

ZIMBABWE CROP PRODUCERS ASSOCIATION

We have on sale the following:

Maize Handbook ~ \$20.00
Soya Bean Brochure ~ \$5.00
Sorghum Brochure ~ \$5.00
Wheat Brochure ~ \$10.00
Sunflower Booklet ~ \$10.00
Groundnut Booklet ~ \$10.00

Contact Debbie at the CFU Offices at 42 Bates Street, Milton Park Harare or e-mail reception@cfuzim.org if you are interested in purchasing any of these handbooks

CANCER CENTRE – HARARE

Cancer Centre Thrift Shops Desperately Need any Unwanted:

Clothes
Kitchenware
Furniture
Toys
Books

We collect anything that can be sold!!

Please deliver to:

Cancer Centre, Cnr. 6th / Livingstone Avenue
Or Phone us on 04 707 673 / 707 659 / 707 481 and we will collect.

CANCER CENTRE PHARMACY

Now open from 0800hrs to 1700hrs, Monday to Friday.

Contact details Email: info@oncopharm.co.zw

Tel: 04 764 276, Tel/Fax: 04 764 277, Cell: 077 2 363 518

We are at 60 Livingstone Avenue, safe, spacious parking, close to town.

Cancer Centre Pharmacy

Your one stop shop for all your Pharmaceutical requirements

HARD WOOD

Anybody interested in hard wood like Timvotie please contact: 0772 235 640

Suzuki Centre

104 Chinhoyi Street
Harare

Four Stroke Road Bikes Available

Suzuki- A X4, EN125,

Contacts: 0773 235 573, 772 513 667

Email: nndhlumbi@suzuki.co.zw , cchikara@amc.co.zw , brian@scotia.co.zw, asenderayi@gmail.com

ROTTWEILER PUPPIES

7 purebred rottweiler puppies for sale. 9 weeks old and ready to go. \$300

Contact Rene Odendaal 0712208302 or 039264797

9. CLASSIFIEDS

Notices

INDEPENDENT TRACTOR SERVICES

Official dealers for:
SAME, DEUTZ, GASPARDO

We stock a comprehensive range of parts for the products we import and for:
FORD, FIAT, NEW HOLLAND, MASSEY FERGUSON

Full service back-up and repairs on all tractor brands

We currently have a good range of repaired / reconditioned tractors in stock including:

- DEUTZ D X 3.70 2WD
- DEUTZ F6L912 6 CYL ENGINE 100HP
- SAME 603 2WD
- JOHN DEERE ENGINE (2850) 86HP

Contact: Paul Collins or Aaron Aaron
CDMA: 2911563, 2911595, 2912091/2
Cell: 0712 401 422, 0772 426 313

Chawara Road, off Coventry Road
Open 7 am to 4.30 pm Mon – Thu & 7 am to 3.30 pm Friday

FENCE AFRICA

For all you're Domestic, Commercial & Industrial Security requirements.

We will quote for free!

We will also supply and install any of the following specialized security fencing:

- Razor wire
- Farm and Game fencing
- Electric Wall top and Panel Protection fencing
- General fencing
- Palisade Fencing
- Bonox Fencing

We make all sizes of diamond mesh.

Contact: Harare - Dirk 077 2 337 853 or Allan 077 2 292 108
P O Box AY 234, Harare. Unit 5, 18 Martin Drive, Msasa, Phone:
04 446 386, Tel/Fax: 04 498 790
Email: soper@zol.co.zw

Bulawayo 09 60476/60352
Tembo Mawarire: 23b Josiah Chinamano Avenue, Belmont, Bulawayo

HARRIS AUTO

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we have been appointed a
Sub Dealer to Croco Toyota.



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Notices

N.TSELENTIS (PVT) LTD
 46 KAGUVI STREET, HARARE OR 23C IVAN MAGUIRE WAY, HARARE
 750753, 790210, 755508
 EMAIL: sales@tselentisgroup.co.zw
 Website: www.tselentisgroup.com

SALES STAFF: BRIGHTON, ROKI, MERCY, ERNST, STANLY.

Please note: ALL PRICES EXCLUDE VAT.

- Overalls Poly Cotton Price Starts at \$9.15
- Work Suits Poly Cotton Price Starts at \$11.20
- Guard Suits Poly Cotton Price Starts at \$16.80
- Dust Coats Poly Cotton Price Starts at \$9.40
- House Coats Poly Cotton Price Starts at \$7.60
- Heavy Duty Bronson Gumboots. Black Boot & Yellow Sole \$12.70
- Budget Gumboot \$8.50
- Rain Coats Price Starting at \$8.35
- Rain Suit Price Starting at \$10.98
- Blankets in stock
- Heavy Duty Humber Bicycles and Spares in stock
- Mazari Out Door Adventure Clothing. www.mazariafrica.com
-

Feel Free to Email or Phone your orders in and we will deliver within the greater Harare area.

ZFC LIMITED

Increase your yield with each harvest by using fertilizers from ZFC. We have a wide range of fertilizers which is suitable for all your crops. We also provide you with a range of speciality fertilizers for horticulture. Where you have special needs we will make custom made blends to suit your particular requirements.

We are manufacturers and marketers of fertilizers (compounds and straights), gypsum and lime.

Contact us, Phone: 04 753 882-8, 759 044-6 or Cell: 077 2 236 091-3 or Email: gurirar@zfc.co.zw or mutondorob@zfc.co.zw

ZFC Limited

Crop Chemicals

Give your crop a head start by using agro-chemicals from ZFC. A wide range of chemicals is available for use in your field crops and in horticulture.

You can get:

- Fungicides
- Insecticides
- Herbicides
- Adjuvants
- Nematicides
- Growth regulators
- Grain protectants

We also provide you with a wide range of animal health products.

Contact us, Phone: 04 753 882-8, 759 044-6 or Cell: 077 2 236 091-3 or Email: tapfumaa@zfc.co.zw or nyagwetaj@zfc.co.zw or mutondororb@zfc.co.zw

9. CLASSIFIEDS

SITUATION WANTED:

Very strong agricultural repping background: agronomy, crop chemicals AND veterinary - farming experience in flue-cured tobacco, commercial and seed maize, soyabeans, cotton, citrus, wheat, pigs, poultry, beef cattle and a little dairy. Please phone Stu Taylor on 0772100475 or e-mail thetaylors1234@gmail.com - would also consider something in the leisure/hospitality industry; good knowledge of the wilderness and **remote areas of Zimbabwe.**

Vacancies

Farm Sitter available!

I am available for farm sits. I have farmed in the Karoi area since 1976. Tobacco, maize and cattle as main crops. If references are required please contact the following whom I have worked for :

Dave Gregson Allcott : Centenary 0712 869 167

Geff Dollar : Guruve 0772 385 414

My name is Mike Lapham : (04) 861 007, 0712 410 417 email : doublel@mango.zw

Services



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Domestic Quarters
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Burglar Bars
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J.J.C. BUILDING SERVICES

Specialist in:
Building, plastering, carpentry, painting, tiling, driveways, maintenance, molding bricks, Durawall supply and repairs, sell and erect Durawall posts and panels

Durawall

Plain Walls:-

- 6 foot = 1,8 metres – US\$25 p/m
- 7 foot = 2 metres – US\$30 p/m
- 8 foot = 3 metres – US\$40 p/m

Design Walls:-

- 6 foot = 1,8 metres – US\$35 p/m
- 7 foot = 2 metres – US\$40 p/m
- 8 foot = 3 metres – US\$45 p/m

65% deposit required prior to commencement of work

Director: John Chitonho
7 Eddie Kye, Msasa Park
Phone: 04 570 074 or Cell: 0778 273 619

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For all you're Domestic, Commercial & Industrial Security requirements.

We will quote for free!

We will also supply and install any of the following specialized security fencing:

- Razor wire
- Farm and Game fencing
- Electric Wall top and Panel Protection fencing
- General fencing
- Palisade Fencing
- Bonox Fencing

We make all sizes of diamond mesh.

Contact: Harare - Dirk 077 2 337 853 or Allan 077 2 292 108
 P O Box HG 449, Harare, P O Box AY 234, Harare. Unit 5, 18 Martin Drive, Msasa, Phone: 04 446 386, Tel/Fax:
 04 498 790
 Email: soper@zol.co.zw

Bulawayo 09 60476/60352
 Tembo Mawarire: 23b Josiah Chinamano Avenue, Belmont, Bulawayo
 Email: fenceafrica@mweb.co.zw

Have your woolen and silk Persian rugs including kilims professionally repaired to international dexterity standards
 Call now for free foreign embassies and local household references
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MIKE SMITH – WATER DIVINER
 TEL : (263 04) 741043
 CELL : 263 712 338 615

For Rent / Accommodation Available

Bluff Hill

Available Immediately. Rent highly negotiable.
 5 reasonable size office, 1 large training room, Outside parking area
 Close to Westgate Shopping Ctr
 For viewing please call 310284-7 Bianca

Looking for a small house to rent (3-4 bedrooms)
 with grazing for 2 horses in or near Harare. As a
 qualified Veterinarian, am willing to manage your
 livestock. Contact Fiona 0778-572 727 or 08644-101
 789

We are constantly receiving requests from evicted farmers to search for suitable, reasonably priced, accommoda-
 tion in the main centres, mainly Harare. Often the farmers have been forced off their farms and out of their homes at very
 short notice and become refugees with nowhere to go.

We also have a number of farmers who have moved to town who can no longer afford the high rentals being asked, which are
 often being increased to prices far beyond their means.

Should you know of any suitable accommodation available, please let us know so we can keep a record to assist affected
farmer's.

COMMENTS AND VIEWS

Please let us know your comments and views on items contained within this issue or any other issues of CFU Calling by sending an email to us on dir2@cfuzim.org

COMMERCIAL
FARMERS' UNION OF
ZIMBABWE

42 Bates Street,
Milton Park,
Harare,
Zimbabwe

Tel: + 263 4 790 274/6/7
Cell: + 263 772 235 640
E-mail: dir2@cfuzim.org
Website: www.cfuzim.org



10. Reminder of Key Dates

CFU Meetings

AUDIT COMMITTEE – 22 September 2014 at 09.00 hours

EXECO MEETING – 23 September 2014 at 08.00 Hours

COUNCIL MEETING – 23 September 2014 at 09.30 hours

Please Email advert@cfuzim.org

For current "minimal" rates as from 3 January 2011 Email advert@cfuzim.org

Please send your adverts to advert@cfuzim.org by Tuesday 12 noon and send prompt payment with a copy of your advert to CFU Classifieds, 42 Bates Street, Milton Park, Harare (where the old Red Cross Building used to be)

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