



# CFU CALLING

26th September 2014

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## 1. EXECUTIVE NEWS

The year continues to move along very fast indeed and although we were beginning to prepare for the hot summer weather another cold snap hit the country which has brought night time temperatures below 8 degrees Celsius for a few days. Matabeleland and Masvingo experienced the worst of this with a few days of very cold, windy and cloudy days with some guti weather too. The moisture will not bode well for unprotected harvested crops.

**In about a month's time, on the 28<sup>th</sup> October** to be precise, we will be holding Congress where we will see a change of guard and welcome in the new who will endeavour to continue the good work which has been done by the team over the past year. We would like to encourage as many people to attend as possible and if you are intending to come please let us know so the necessary arrangements can be made in time.

This week saw the final Council meeting chaired by Charles Taffs and he was thanked most sincerely for his inspiring leadership, good guidance and incredible work ethic carried out over the past 5 years, three of which he was President and 2 as Vice President. The groundwork that has been laid for compensation has been outstanding. Members are assured that this will continue and will not simply end with his term of office.

Around the table there was little encouraging news about agriculture in the majority of the districts around the country. The main problems encountered are access to finance for the coming season, high cost of irrigated crops due to unreliable ZESA supplies compounded by the complete instability of access to land. Although some optimism was expressed in the fixed price of maize at \$390 it was felt that this was unrealistic and unsustainable due the huge excess of maize on the regional market this year which has brought the prices right down.

Although cattle producers are currently happy with the steady increase in prices concerns are expressed with regard to the controls and restrictions recently legislated over the selling of maize by the GMB at \$440/tonne. This high cost of the main component of all stockfeeds would obviously be passed onto the consumer with increases in beef, pork and poultry products prices, which the majority of the population would simply be unable to afford. Maize could be imported at nearly half that price as it is freely available across our borders.

These price increases will have a negative effect on the livestock industry in all sectors, which is already battling its way to survive the constant unauthorised importation of cheap poultry products etc. The current legislation needs to be seriously re-examined to enable it to promote and encourage sustainable agricultural production in Zimbabwe.

Last week, on Friday we were finally able to send out our membership subscription reminders on email, although we did not send to everybody we had intended to because (as we later found out) that the size of the attachment was too large to be catered for in a bulk email process. This is why some of you received the email a few times and we apologise sincerely for this. We have learned from a few other mistakes in the process as well all of which are being attended to and will be ready in time for **the next run in a few weeks' time.**

### **COMMERCIAL FARMERS' UNION OF ZIMBABWE, 71ST ANNUAL CONGRESS**

Tuesday 28th October 2014

SANGO CONFERENCE CENTRE CRESTA LODGE, MSASA, HARARE

Theme: Zimbabwean Agriculture within an African / Global Context

NB there will be a \$10.00 charge to all who attend to help cover costs of the Congress.

## 1. EXECUTIVE NEWS CONTINUED

We had less than 10% of the emails bounce due to wrong addresses, which we are also working on to reduce this number significantly. Should you be aware of any of your friends who have changed their email addresses recently please get them to notify us accordingly so we can keep contact with them again?

Apart from the few glitches we experienced the responses have been very good and we sincerely thank those who responded by immediately renewing their subscriptions and we especially thank those who made direct payments who notified us immediately of their transactions.

We have also had a team here answering a number of queries that have also come through which has been a worthwhile exercise of interacting through personal contact on email.

It should be noted that in the email we sent out showing your subscription payments for the last 5 years is not an invoice. The Outstanding Amount indicated at the end of the payments does not include the subscription for the current season 2014/15. The amount due is not shown because it is unknown as personal circumstances have changed so much over the past number of years and to place a wrong amount there would be difficult to manage in the accounting package. We therefore rely totally on **the member's honesty to pay in the correct category as below:**

Corporate/Affiliate	\$1 500.00
Farming	\$800.00
Non-farming	\$200.00
Non-farming over 70-years of age	\$50.00

We do urge members to note that should you be making a living from agriculture in whatever form and even to the extent of not being on your original farm, you are required to pay \$800.00 and not \$200.00 should you wish to be a member.

This email reminder will be sent out monthly and when payments are made they will be reflected in your schedule on the email you receive.

**In all cases where direct banking transactions are made into our account please notify us accordingly by email and send us a copy of the deposit slip.**

For those who have not received the email yet there is a [letter attached from President Taffs](#) also attached, which fully explains what we do and a [membership/renewal form](#) is also attached. Both are also on our website.

Remember our doors are always open.

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	81m - 100m	=	\$57.50/m
	101m - 120m	=	\$65.00/m

## 1. EXECUTIVE NEWS CONTINUED

### CFU Congress Agenda

#### COMMERCIAL FARMERS' UNION OF ZIMBABWE

71ST ANNUAL CONGRESS AGENDA

Tuesday 28th October 2014

SANGO CONFERENCE CENTRE CRESTA LODGE, MSASA, HARARE

Theme: Zimbabwean Agriculture within an African / Global Context

07.00 – 08.00 Registration of delegates and Pre Congress Council meeting.

#### CLOSED SESSION

08.00 – 08.30 Opening with scripture reading and prayer

08.30 – 10.00 Regional Chairmen Annual Tabled Reports

ARAC Annual Tabled Report

Legal Annual Tabled Report

Labour Annual Tabled Report

AISD – Vice Presidents Annual Tabled Report

Appointment of legal adviser(s)

Confirmation of Trustees

CFU Financial Reports and Accounts year ending 31 March 2014

Appointment of Auditors

Resume of 2013 Resolutions

Resolutions

a) Membership and Licence Fee

Way Forward

Debate

10.00 – 10.30 TEA

10.30 – 13.30 OPEN SESSION

11.00 – 11.30 Guest Speaker 1.

Mr Sam Malaba – CEO – Agribank

**“The State of Funding for Agriculture and the Whole Value Chain as Well as the Prospects of the Forthcoming Agricultural Summer Season”**

Guest Speaker 2

Mr Ernst Janovsky – Head of Agri Business Centre of Excellence

ABSA Bank Johannesburg

**“The food demand and opportunities that exist in Sub Sahara Africa and especially pertaining to Zimbabwe”**

11.30 – 12.00 **Address to Congress by President of Commercial Farmers' Union**

12.00 – 12.30 Wishes of goodwill from visiting Agricultural Unions

12.30 – 13.00 Debate / Questions

13.00 – 13.30 Post Congress Council Meeting

#### LUNCHEON

13.30 CFU Farming Oscar and Honorary certificates to be presented during luncheon

15.30 Closure

NB there will be a \$10.00 charge to all who attend to help cover costs of the Congress.



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or 0772573553**

#### Anti-Hijack Update For September 2014

At last! ... Spring/ going to Summer have now arrived and we can so goodbye to the winter 2014. This is the time to open wide the windows, doors and have the cool breeze blow thru and remove the winter blues.... This is also the time to take a check on the security of all property. When entertaining, make sure the rest of the house is secure and locked or alarmed, both doors and windows. It is best to leave access to only one entrance when entertaining so that you can police the traffic in and out of your home. This is the time for braai's and el fresco entertaining which means that we have friends and family round frequently, please keep good security in mind.

Have all cars parked inside where possible, and in an area which has adequate bright lighting, with all cars locked and where possible a 'guard' to watch the vehicles during this period. Its best to check periodically on this area and the property to make sure all is secure.

## 1. EXECUTIVE NEWS CONTINUED

### Anti-Hijack Update For September 2014 Continued

Do NOT leave the electric gate unlocked or on manual as this is an invitation for criminals to enter the property. It only takes seconds for these perpetrators to slip through onto the property.

It is foresight to have remote panic buttons on hand during these events, to sound the alarm and have backup help arrive within minutes ... it will save valuable time!

If you are having a large function, please obtain the necessary permission from your Police Station for the event.

**The driving has become extremely bad again ... please keep to the rules of the road and in the right lanes, especially when turning right. It seems to be a free for all and let's see how many lanes of traffic we can make ....This is so dangerous and many unnecessary accidents caused by carelessness and driving without due care and attention. The use of mobile phones is a criminal offense whilst driving unless the correct 'hands off' equipment is in use.**

Smash and Grabs are increasing, due to valuable goods left in view, added area is CBD. Cash is a high risk, do not carry large sums of money around with you, it's a desperate situation out there .....

### Dam Levels

Here are the [dam levels from ZINWA dated 5 September 2014](#) which have been uploaded onto our website.

### Zambia National Farmers' Union Newsletter

Herewith is a hyperlink to the latest copy of the [Zambia National Farmers' Union newsletter Number 34 of 2014](#), which makes very interesting reading as usual.

#### World Farmers' Organisation at UN Climate Summit

*Rome, Italy – Peter Kendall, President of the World Farmers' Organisation (WFO), joined more than 120 Heads of State and Government at today's Climate Summit* hosted by the United Nations (UN) Secretary-General Ban Ki-moon to generate political will towards farmers and agriculture within a meaningful universal climate agreement in 2015, and advance action on the ground that will reduce emissions and build resilience to the impacts of climate change for agriculture communities.

### Transvaal Agricultural Union South Africa Congress

The Director, Hendrik Olivier recently attended the TAU-SA Congress in South Africa. See below links to some of the presentations made at the Congress, some of which are in Afrikaans:

<https://www.dropbox.com/s/tmc7r6jn48kjkob/TAU%20SA%202014%20Congress%20Presidential%20Address.pdf?dl=0> – Presidential Address

<https://www.dropbox.com/s/h5wjqs2o65fdfr/TLU%20SA%202014%20Kongres%20Aanbieding%20Pieter%20Geldenhuys%20-%20Tegnologie.pdf?dl=0> – Pieter Geldenhuys

<https://www.dropbox.com/s/gk2nf3mnavjgwap/TLU%20SA%202014%20Kongres%20Aanbieding%20Prof%20Andre%20Louw%20-%20Ekonomie.pdf?dl=0> – Prof André Louw

<https://www.dropbox.com/s/radxfzj5boims6v/TLU%20SA%202014%20Kongres%20Aanbieding%20Dr%20Janette%20Minnaar%20-%20Etiek.pdf?dl=0> – Dr Janette Minnaar



## 1. EXECUTIVE NEWS CONTINUED

Valuation Consortium Update  
(Graham Mullett)

Shutdown averted! - at least in the short term. We have secured investment funds and hope to secure ourselves for the next two years.

Our last newsletter warned of a cash crisis and potential shutdown in the event of funding not becoming available.

The reaction directly from our clients was gratifying, we were offered sympathy and thanks for our achievements and an understanding of our position.

Until the 17th September we had no definite finance and on that day it was made clear by the World Bank that our second tranche could not be released and that though future funding might be possible it would be a long way down the line.

Donor funding is haphazard comes with a lot of strings and not always delivered on time, living from hand to mouth with the kind assistance of benefactors is no longer a viable option. We were stymied with a limited cash reserves and no hope of funding from conventional sources, we needed a complete change of direction.

A new and different approach

It has long been suggested that we give stakeholders (you) a financial interest in Valcon and this we have resolved to do.

In order to create a capital reserve we have targeted investors who will have a future stake in the fee earnings of Valcon. We hope, and indeed are fairly confident, that the capital generated will keep us operating for at least two years.

We are seeking fifteen high value investors who, though at risk, should achieve very substantial returns at the end of the day. A number of slots are already taken and it is possible that we could consider a couple of syndicates. We would be pleased to answer genuine queries but this will not be a public offering so details will not be released to casual enquiries, however preference will be given to individual Valcon clients or syndicates thereof. If you would like to be part of a syndicate but are unable to identify enough members, let us know and we will try to match you up.

Progress

We achieved a huge breakthrough with a meeting with the Governor of the Reserve Bank of Zimbabwe. He was charming and receptive with a quick grasp of what we were about. He understands the concept of a global sum and assured us that compensation in terms of the Act (i.e. Government pays for improvements) was a high priority from the very top down and especially with the Ministry of Finance. Land would remain a Donor/British matter. We can work with this to a mutually acceptable solution.

The database and GIS mapping progress at a steady rate and in our next more normal newsletter we will show how we have grown to nearly 85% registration.

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## 2. SECURITY AND LAND

There have been one or two ongoing incidents, one of which hit the news headlines yesterday but the facts, particularly the names mentioned in the article cannot be substantiated and are suspicious.

Apart from the new and ongoing incidents we have seen the issuance of half a dozen or more Offer Letters to our farmers, which is a rather pleasant surprise. However, whilst we applaud this it is necessary for the holders to understand that the letters offer only short-term protection and are useless as far as being used as collateral for loans. Furthermore they may raise some questions and may possibly even be an impediment when the compensation issue eventually evolves.

It is for this very reason that we continue to strive for a global solution, part of which would be the full recognition of property rights and access to land for all without discrimination in terms of the new Constitution.

It is absolutely essential that all reports of incidents on farms or court cases should still continue to [be sent to Mike Clark](#) as soon as any problems may appear because we are still able to assist if notified early.

### 3. OPEN FARMERS MEETING

The date of the next meeting to be held at the Wingate Golf Club will be advised later. We advise our members and farmers to take this opportunity to meet your leadership and exchange ideas on your future.

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### 4. GOVERNMENT GAZETTE

**We have been unable to obtain a copy of the most recent Gazette. However, in today's Herald there is a notice for the acquisition of two properties:**

Land Acquisition Act [Chapter 20:10]

[Preliminary Notice to Compulsory Acquire Land](#)

Notice is hereby given, in terms of section 5 (1) of the Land Acquisition Act (Chapter 20:10), that the President intends to acquire compulsorily the land described in the Schedule for urban development.

1. Deed of Transfer 2242/69 registered in the name of P. B. Arnott and Son (Private) Limited, in respect of certain piece of land situate in the district of Salisbury, being Remaining Extent of Good Hope measuring one thousand four hundred and thirty comma six eight two two (1460,68) acres.  
Deed of Transfer 4074/77 registered in the name of David William Banks, in respect of certain piece of land situate in the district of Salisbury, being Subdivision F of Galway Estate measuring four hundred and six comma seven six one zero (406,7610) hectares.

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### 5. ARAC UPDATE

*(From the desk of Ben Gilpin)*

#### Feedback on Fourth AGM.

Last week saw ARAC hold its fourth AGM. The meeting was well attended with around 70 people present; this was almost **double last year's attendance and was most gratifying.**

**In last week's ARAC Update we circulated Chairman Pat Ashton's report and I would like to add my thanks to those people whose hard work and support he recognised.** In acknowledging your committee I would like to mention Patrick in particular, for the constant commitment on behalf of our constituency. Thanks also go to President Charles Taffs and Council and the Director and staff of the Union whose support to us is so necessary.

Further, I would like to echo the thanks extended to Farm Families Trust for their dedicated and very real support to those who have faced medical challenges through the year. In addition no acknowledgement of our gratitude is complete without repeated mention of how deeply we appreciate the continued supply of food parcels that comes from the tireless efforts and generosity of the Zimbabwe Pensioners Support Fund team and their donors.

Our ARAC election this year has seen the renewal and strengthening of our committee with the re appointment of Rod Swales and the addition of three new members: Dave Sole, Kerry Kay and Harry Orphanides. These new faces will complement the continued efforts of our existing committee of Pat Ashton, Jim Barker, Rob Beverley, John Perrott and Richard Hotchkiss. We look forward to working closely with Pete Steyl who was been a prime mover behind ARAC since its formation as he takes over the mantle of leadership of the Union.

We were pleased to welcome John Laurie to our meeting. He gave us feedback on the current progress of Valcon and the concern as to its financial stability. Some concern has arisen amongst members following the recent anxiety expressed by Graham Mullett in his newsletter and John has embarked on a plan to secure alternative independent funding that will keep Valcon going for as long as is necessary. This is a contingency in the event that the outstanding tranche of World Bank funding is not forthcoming. The proposed support will be facilitated through a two year monthly commitment from around fifteen investors who will redeem their investment by taking up a portion of the commission due Valcon shareholders on settlement.

John further indicated that the database has now reached the critical mass of 85% of acquired properties being registered. We hope that now that this milestone has been reached it will soon be possible to begin the work of valuation. It is becoming apparent that whilst there is an acknowledgement of need to compensate farmers by government, the continued failure to deal

## 5. ARAC UPDATE CONTINUED

with the issue and engage with us as stakeholders is a sign that we should simply press on with our preparations until such dialogue occurs. We need soon to have a quantum in the public domain that can thereafter form the basis of negotiations around a comprehensive settlement. Whilst it would certainly assist us if valuation criteria could be pre agreed, there is the danger that such a process will unnecessarily delay the arrival at a global figure from which to negotiate. Given the recurrent costs of sustaining Valcon, it is probably time to ensure their work is concluded and put in a form that can simply be revised annually with appropriate adjustments for interest incurred as a result of delayed payment. Nonetheless we would like to again thank John for his efforts to drive this process and the sustained continuous visits made to engage with the ever changing faces in the diplomatic world and in other institutions that are relevant to us. His conviction that compensation will be achieved is measured by a pragmatic appreciation of the very real obstacles and likely time frame for this. Indeed we must be patient yet a while!

It is interesting to note the shifts within our membership over the year. Sadly the impact of the passing of some of our elderly has been felt, particularly in the ranks of the over seventy category. At the same time the reality of an increasingly aged group only highlights the challenge of meaningful contribution by members to our recurrent costs. As more slip in to the pensioner side and the challenges that test our economy continue, sustaining membership subscriptions has been clearly difficult for some. That said it is clear that as a constituency which comprises close on 70 % of total membership, we do not contribute more than 30% of annual subscriptions. We hope that in the course of the coming year we are able to encourage renewals that boost this contribution and reflect a closer measure of the people we are working for. Clearly we are close to a crossroads in terms of our continued capacity and ability to maintain decent advocacy on your behalf. So I would appeal to you all to support us to the extent that is possible. I would also appeal to any who do make payments that electronic copies of transfers are sent to our accounts department so that you can be receipted and your membership renewals noted.

Looking at the limited numbers of active farmers on our membership it is clearly a challenge to represent inclusively the interests of all categories of membership. For some out there, there is perhaps a perception that the union cannot meet their needs. I would suggest however that we provide considerable value particularly in times of trouble and also with regards to the regular issues relating to labour and advocacy on electricity, water tariffs and other such issues. Engagement with the AMA and other bodies that have a bearing on the operating environment is important for us all particularly when survival and recovery of agriculture as a whole is key to a better future for all our members. This requires skilful leadership though this is also dependent on our ability to listen to farmers from across the board and to provide consistent and informative feedback. Certainly this is a two way process so we welcome any communication from you and we will do our best to respond to concerns raised.

We continue to get enquiries from prospective employers looking for competent managers. At present there are several positions in Tanzania and Mozambique that are open. Many who might be interested have asked to be included in my mailing list for such situations and I would suggest any others who are interested send me a request for inclusion in these send outs. This week I have also been advised of a two bed roomed garden flat in Greendale that will be available from the beginning of October. We have also received an enquiry from a Vet looking for accommodation and space to keep a couple of horses close to Harare in exchange for assistance with livestock management and treatment. Please email [bpg@cfuzim.org](mailto:bpg@cfuzim.org) for further information.

It has come to our notice that a number of contributions received and passed on to the Francis family have not been acknowledged to the donors. Regrettably this is because we are unable to identify some contributors as no information on a number of deposits has been copied to us. Please accept our thanks and the appreciation of the Francis family and copy us the missing details if you require direct acknowledgement.

Our AGM closed with an interesting and empathetic address by Eddie Cross. Whilst he did not focus in great detail on bonds, he outlined a number of indicators that will likely have a positive impact on our prospects for recovery and compensation. Many of us are accustomed to **Eddie's usually optimistic outlook on the situation and indeed the enthusiasm with which he continues to dedicate himself to the country's upliftment is energising even if some of us are not as inclined to fully embrace his analysis!** I hope next week to include a synopsis of what he shared.



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## 6. ZIMBABWE CROP PRODUCERS' ASSOCIATION

(From the desk of Richard Taylor)

Something to file away for your next wheat crop

Field Notes:

September 22, 2014

Prepare for a successful wheat crop.

By: Ernie Flint, Ph.D., CCA, Regional Agronomist  
Mississippi State University Extension Service

**That's right it's still September and we don't plant wheat until November. However, we need to begin thinking about it and planning for the best wheat crop possible. Let's face it we start planning for other crops months ahead of planting time so we should give wheat equal attention since in many cases it is just as profitable as the others.**

**For many years wheat was a "stepchild" crop that was more of a cover crop than a cash crop. It was planted rough and wrong in many cases either too early or too late, and then it got one shot of nitrogen and 2,4-D for the broadleaf weeds and onions in the spring. About the only technical consideration was that the phenoxy herbicide could not be applied after it jointed. Most people were happy if the yield was over thirty bushels per acre.**

These days we commonly hear of wheat yields averaging above sixty bushels with many fields producing above eighty. Yield monitors occasionally climb over one hundred bushels, so we know there is a lot more potential for higher yields. Wheat is a crop that is well worth the investment of more management inputs, but in order to do a better job of growing it we have to learn more about it and prepare the land for it.

One big advantage for wheat is that we seldom have to be concerned about a shortage of moisture. Wheat actually prefers a relatively dry spring when it is heading and maturing the grain. This is not as big a deal as one might think since wheat can also tolerate the heavy rains we sometimes get in spring if the fields drain well.

Drainage is possibly the biggest single issue for wheat when other things like soil pH and fertility, variety, weed control, and pest management are addressed. Wheat simply will not produce well in areas that stay wet. However some of the best farmers get in a hurry every year and fail to address this fundamental issue. It costs them thousands of dollars in profits for failure to do something that should be done for any crop that is planted on a farm.

**I know we are still harvesting this year's crop, but while we're at it soil samples can be taken, and notes can be made about areas that need drainage work. This long range planning will allow for the application of lime and fertilizers if they are needed. It will allow for the selection and booking of seed before the best varieties are sold out. The 2014 wheat variety trials are complete and can be viewed on [msucare.com](http://msucare.com). If you don't have access to this source let me know and I will send you a printed copy. I suggest that you refer to the three averages in Bulletin 487 since this table provides data on varieties that have been in the trial for three or more years. New varieties are fine as well, but I prefer those that have been tested more than**

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## 6. ZIMBABWE CROP PRODUCERS' ASSOCIATION

## Producer Prices

Commodity	<b>GMB</b> 04-7940799	<b>Kurima Gold</b> 04-662392 0772 382 028 / 0772 235 588	<b>Agrifoods</b> 04-775623 0712 601528 0712600588	<b>Staywell</b> 04-303021 307868 0774 175 974	<b>Profeeds</b> 04-667173 or 661048
White Maize	390		390		390
Yellow Maize	310		390		
Maize Bran	-	-	200	n/a	175
Soya beans	580	520 7 Day transfer 530 14 Day transfer 510 24hrs Textacash	N/A	540 COD	540
Soya bean Meal	-	N/A	650	n/a	633
Wheat	466		-	430 (Premium) 30 Days	-
Wheat Bran	-	-	190	190 Sample Required TBC	200
Groundnuts	570 unshelled		-	900 Sample Required TBC	-
Sugar Beans	1300	n/a	-	1200 Sample Required TBC	n/a
Sorghum	310	-	n/a	n/a	-
NOTES :	-	-	Raw Materials Prices		All prices are negotiable depending on tonnages and payment terms

— Increase  
— Decrease  
— No Change

## Producer Prices

South African Grain Information Services (SAGIS)

South African Foreign Exchange (SAFEX 12<sup>th</sup> September 2014) R11.00

Commodity	Rand/tonne	US\$/Tonne	Import Parity Rand/Tonne	Import Parity US\$/Tonne
White Maize	1691	154	2541	231
Yellow Maize	1726	163	2576	243
Wheat	3710	350	4560	430
Soyabeans	5200	490	6050	571
Sunflowers	4210	397	5060	477

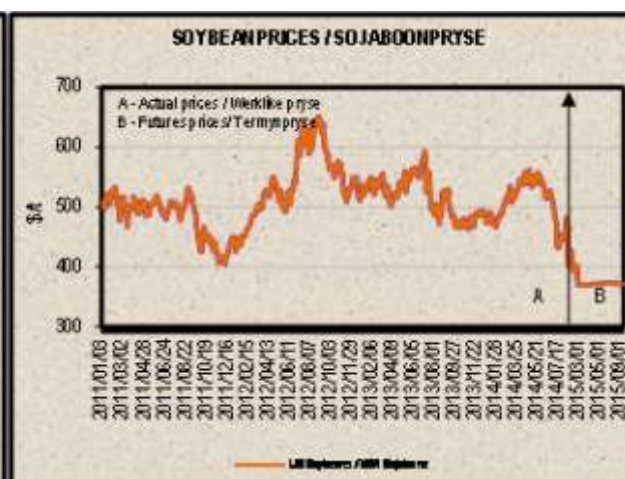


## 6. ZIMBABWE CROP PRODUCERS' ASSOCIATION

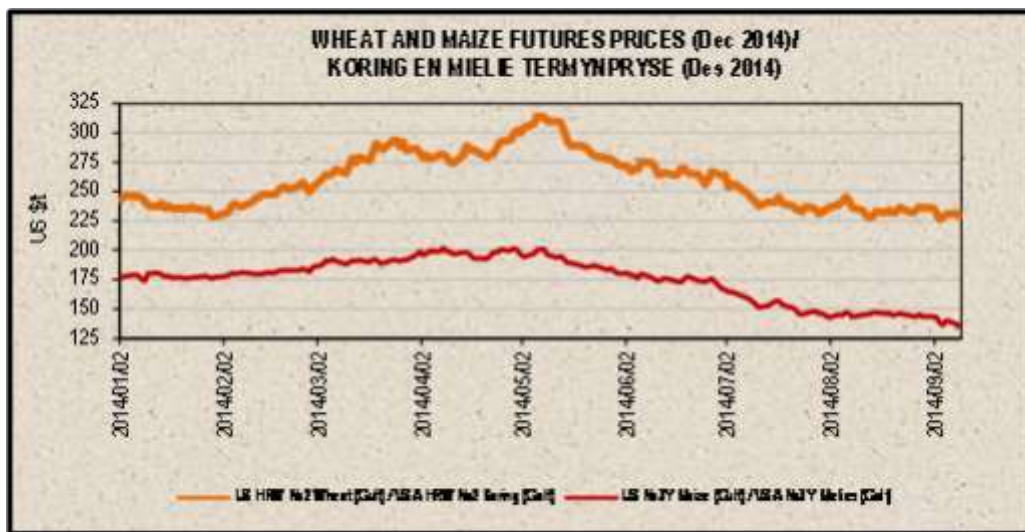
### Producer Prices Continued

#### International Gulf

Commodity	US\$/Tonne	Import Parity US\$/Tonne
Wheat	280	430
Maize	191	341
Sorghum	220	370
Soyabeans	444	594



## 6. ZIMBABWE CROP PRODUCERS' ASSOCIATION



Please Note: We are in the process of getting in touch with all the various fertilizer companies to discuss their pricing states in the CFU Calling as concerns have been raised regarding the pricing differentials. I do believe that this sets up competition between the various fert companies however the concern comes from what type of fert this is (compound or blend??) the various components that make up this fert etc etc. Once we have resolved this we hope that we will have more companies posting their types of fert and prices. Please be patient for this.

THE LATEST EDITION OF THE FARMING MAGAZINE is on sale @ \$2.00 EACH

### HAND BOOKS AVAILABLE

Maize Handbook ~ \$20.00

Beef Manuals ~ \$40.00

Dairy Manuals ~ \$40.00

Sheep Handbook ~ \$25.00

Wheat Brochure ~ \$10.00

Sunflower Booklet ~ \$10.00

Groundnut Booklet ~ \$10.00

Animal Foods Feed Book ~ \$10.00

Stock Registers ~ \$5.00

Daily Milk Registers ~ \$5.00

Soya Brochure ~ \$5.00

Sorghum Brochure ~ \$5.00

Cement Mix Handbook \$20.00



## 7. **CATTLE PRODUCERS' INFORMATION**

### Raw Material Supply

(From LMAC)

*Important! Retrospective spot prices for small volumes traded are being quoted.*

### Maize

It was indicated in the previous meeting that maize supplies were expected to run out by end of September but it is believed that supplies have not been mopped up as a result of the recently enacted S.I. 122 of 2014 on maize pricing. It was noted that this regulation affects smallholder farmers the most as they are now unable to sell their maize at a price other than \$390, which is unaffordable to the industry.

### Soya

It was noted that there is enough of both soya bean and meal on the local market and two companies reported stocks of 32 000 tons of soya bean in stock. Soya beans are trading at between \$550 and \$560/t and it is believed there is not much stock left on the ground.

Monthly demand for soyameal is 5 000 - 6 000t and is trading at between \$630 and \$650/t, which is expected to rise.

### Maize and wheat bran

It was reported that there is currently no maize bran on the market. LN suggested that all members who face problems in importing maize bran should write to AMA for their assistance.

One company noted that wheat bran is available at \$190/mt bagged and \$180/mt in bulk in Bulawayo and Harare.

### Cotton

It was reported that cotton seed production was 80 000 tons. High-protein cotton meal is trading at between \$380 and \$400/ton and low protein cotton cake is trading at between \$220 and \$250/ton. Product is being exported due to the low local uptake.

### Molasses

Molasses is available locally at between \$140 and \$150/ton in Harare.

### Moving Cattle

(Coopers)

There are many considerations here, quite apart from the hassles of Veterinary and Police Clearance.

Cattle are adapted to the diseases and parasites they have been brought up with. Moving them to a different area has two inherent potential problems.

The area they are going to is almost sure to have a different set of diseases to which the introduced animals have no immunity.

The animals being moved may bring a whole series of diseases which have not, until then, been present in the area to which they have been moved, creating a risk for the animals already there.

Where you are moving your own animals or animals well know to you, you still need to ensure that they carry no ticks to the new venue, even although there are probably ticks where the animals are going. Ticks are vectors of many diseases. You do not want to take them with you. Some of the diseases have different strains, so although the organism may have been present in both cases a new strain may be a risk for the animals already there.

This used to be a function of the Vet Dept and their permits but no longer is. Moving from an area with no Heartwater to a Heartwater area is a major cause of losses. There are ways to mitigate this. You need to talk to your Veterinarian or to Coopers.

If you have Dermatophilosis (Senkobo) in your herd, you should seriously consider whether you should move the animals at all. Even those that appear to be not affected may easily carry the bacterium responsible. It can live on an animal for long periods without causing visible disease.

## 7. CATTLE PRODUCERS' INFORMATION

It is now fairly common practice to 'block' cattle being moved with Tetracycline against both Heartwater and Anaplasmosis. If you do, be sure you do it correctly or you may be wasting your time and money.

Tetracyclines are not effective against Babesiosis (Redwater) and it is not uncommon to have a Redwater outbreak following movement

**This may be due to infected ticks on the new property, but it may also be due to a 'pre-mune breakdown'. Animals which have developed an immunity still have parasites in their systems. Any form of stress may allow these parasites to multiply and produce disease.**

Stress may also result in the breakdown of other immunities.

Stress is inevitable with movement. Just the movement, strange surroundings, different types of food, meeting other animals **and development of the "Pecking Order".**

What if you know nothing about the animals you are about to move.

This situation carries a lot more risk.

Animals from a reputable breeder carry less risk.

If you are buying at an open sale you will have little opportunity to visit and see where the animals came from. If you were, perhaps you would see cases of Dermatophilosis in the herd. Then you would be wise to leave them alone. There may be signs of Lumpy Skin Disease in some of the residual animals. Evidence of problems in the feet? The bacteria responsible for footrot may be present in the sale animals even although they are not lame. In some areas you may see signs of Parafilaria in the herd.

At least, when you buy on an open sale, try to quarantine the animals on your farm for several weeks before releasing them into the herd and then watch closely for another two weeks.

When you get the animals into your quarantine area, dose them for worms and fluke. Ideally use a flukicide which covers immature flukes as well. Apart from the benefit to the animals themselves, you will not contaminate the grazing for the cattle already there and minimise reinfestation the new animals.

Ideally you should collect and burn all manure for 2 to 3 days after dosing. Alternatively cover it with lime. Preferably use a flukicide which controls the immature fluke as well.

### REPORT BY GRADE (\$KG)\_23-09-2014-GWERU

DESCRIPTION	QTY	AVG_KG	AVG_AMT	AMTKG4 AVGKG
SUPER		1.98	417.50	825.00
BULLING HEIFER		1.88	320.00	600.00
LONG WEANER HEIFER		2.35	144.00	338.00
BULLS		1.75	415.50	728.00
COMMERCIAL		1.91	437.86	836.07
ECONOMY		1.63	360.00	588.40
STD MUTTON		0.00	0.00	52.78
MANUFACTURING		1.18	300.00	352.50
FEEDER STEER		1.84	310.97	570.97
LONG WEANER STEER		1.78	252.50	488.75

## 7. CATTLE PRODUCERS' INFORMATION CONTINUED

REPORT BY GRADE (\$KG)\_23-09-2014-MT-HAMPDEN-

DESCRIPTION	QTY	AVG_KG	AMTKG4AVGKG
BULLING HEIFER	17	312.71	1.66
LONG WEANER HEIFER	5	270.80	2.02
WEANER HEIFER	22	227.23	1.83
BULLS	4	377.00	1.85
CHOICE	2	284.00	2.54
COMMERCIAL	7	429.14	1.71
ECONOMY	37	346.03	1.46
MANUFACTURING	9	301.33	1.38
FEEDER STEER	57	336.81	1.84
LONG WEANER STEER	16	251.75	1.83
WEANER STEER	39	183.59	1.92

BULAWAYO SHOWGROUNDS SALE PENS - SALE			COLLEEN BAWN	PLUMTREE
PRICE PER Kg	SLAUGHTER	YOUNGSTOCK		
	<b>27.08.14</b>	<b>03.09.14</b>	<b>22.07.14</b>	<b>26.08.14</b>
BULLS				
SUPERS				
CHOICE				
COM	\$1.75	\$1.79	\$1.40	\$1.51
COM/ECO	\$1.65	\$1.65		\$1.42
ECO	\$1.58	\$1.60		\$1.33
MAN	\$0.98			\$1.02
BULLS	\$1.78	\$1.73	\$1.35	\$1.51
F/STEERS		\$1.86	\$1.50	\$1.58
B/HEIFERS		\$1.71		
W/STEERS		\$1.86		\$1.69
W/HEIFERS		\$2.07		
BULLED HEIFERS				
YOUNG BULLS				
LONG W/HEIFERS				

## 7. CATTLE PRODUCERS' INFORMATION CONTINUED

### GRADE REPORT BY GRADE (\$KG)\_11-09-2014-HEADLANDS-S

GRADE	DESCRIPTION	QTY	AVG_KG	AMTKG4AVGKG
11	LONG WEANER HEIFER	3	232.00	1.88
14	COWS & CALVES	1	295.00	1.19
15	BULLS	4	341.75	1.38
3	COMMERCIAL	3	474.67	1.60
4	ECONOMY	4	336.50	1.24
5	MANUFACTURING	5	270.20	1.07
9	WEANER STEERS	4	172.50	1.48

### Forthcoming Cattle Sales

MT HAMPDEN CATTLE SALE EVERY TUESDAYS @ 12 NOON

HEADLANDS CATTLE SALE EVERY 2 WEEKS @ 11AM

See [CATTLE SALE DATES FOR CC SALES NATIONWIDE](#) for **September 2014** on our website.

FOR SALE 40 INDIGENOUS SHEEP COMPRISING OF 37 PREGNANT EWES FROM MILK TOOTH TO FULL MOUTH, ALL PREGNANT.  
PLUS 3 YOUNG RAMS. ASKING PRICE \$2800.00 COLLECTED

call Mark on 0772 247950 or email [raftec@zol.co.zw](mailto:raftec@zol.co.zw)

Forrester Estate also has 80 bulls for sale. Dave Jobson [camiro4@gmail.com](mailto:camiro4@gmail.com)



## 8. CLASSIFIEDS

### Notices

#### ZIMBABWE CROP PRODUCERS ASSOCIATION

We have on sale the following:

- Maize Handbook ~ \$20.00
- Soya Bean Brochure ~ \$5.00
- Sorghum Brochure ~ \$5.00
- Wheat Brochure ~ \$10.00
- Sunflower Booklet ~ \$10.00
- Groundnut Booklet ~ \$10.00

Contact Debbie at the CFU Offices at 42 Bates Street, Milton Park Harare or e-mail [reception@cfuzim.org](mailto:reception@cfuzim.org) if you are interested in purchasing any of these handbooks

#### CANCER CENTRE – HARARE

Cancer Centre Thrift Shops Desperately Need any Unwanted:

- Clothes
- Kitchenware
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- Toys
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We collect anything that can be sold!!

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Tel: 04 764 276, Tel/Fax: 04 764 277, Cell: 077 2 363 518

We are at 60 Livingstone Avenue, safe, spacious parking, close to town.

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Anybody interested in hard wood like Timvotie please contact: 0772 235 640

#### WANTED!

Good quality potatoes of all sizes. Contact Mitch on 0712 211 911 or Hilton on 0772 242 696

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Contacts: 0773 235 573, 772 513 667

Email: [nndhlumbi@suzuki.co.zw](mailto:nndhlumbi@suzuki.co.zw) , [cchikara@amc.co.zw](mailto:cchikara@amc.co.zw)

Contact Rene Odendaal 0712208302 or 039264797

#### For Sale

7 purebred rottweiler puppies for sale. 9 weeks old and ready to go. \$300

Contact Rene Odendaal 0712208302 or 039264797



## 8. CLASSIFIEDS

### Notices

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We stock a comprehensive range of parts for the products we import and for:  
FORD, FIAT, NEW HOLLAND, MASSEY FERGUSON

Full service back-up and repairs on all tractor brands

We currently have a good range of repaired / reconditioned tractors in stock including:

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- SAME 603 2WD
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Cell: 0712 401 422, 0772 426 313

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Open 7 am to 4.30 pm Mon – Thu & 7 am to 3.30 pm Friday

#### FENCE AFRICA

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We will quote for free!

We will also supply and install any of the following specialized security fencing:

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- Farm and Game fencing
- Electric Wall top and Panel Protection fencing
- General fencing
- Palisade Fencing
- Bonox Fencing

We make all sizes of diamond mesh.

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P O Box AY 234, Harare. Unit 5, 18 Martin Drive, Msasa, Phone: 04 446 386, Tel/Fax: 04 498 790  
Email: [soper@zol.co.zw](mailto:soper@zol.co.zw)

Bulawayo 09 60476/60352  
Tembo Mawarire: 23b Josiah Chinamano Avenue, Belmont, Bulawayo

## 9. CLASSIFIEDS

### Notices



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 750753, 790210, 755508  
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 Website: [www.tselentisgroup.com](http://www.tselentisgroup.com)

SALES STAFF: BRIGHTON, ROKI, MERCY, ERNST, STANLY.

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- Dust Coats Poly Cotton Price Starts at \$9.40
- House Coats Poly Cotton Price Starts at \$7.60
- Heavy Duty Bronson Gumboots. Black Boot & Yellow Sole \$12.70
- Budget Gumboot \$8.50
- Rain Coats Price Starting at \$8.35
- Rain Suit Price Starting at \$10.98
- Blankets in stock
- Heavy Duty Humber Bicycles and Spares in stock
- Mazari Out Door Adventure Clothing. [www.mazariafrica.com](http://www.mazariafrica.com)
- 

Feel Free to Email or Phone your orders in and we will deliver within the greater Harare area.

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## 9. CLASSIFIEDS

### SITUATION WANTED:

Very strong agricultural repping background: agronomy, crop chemicals AND veterinary - farming experience in flue-cured tobacco, commercial and seed maize, soyabeans, cotton, citrus, wheat, pigs, poultry, beef cattle and a little dairy. Please phone Stu Taylor on 0772100475 or e-mail [thetaylors1234@gmail.com](mailto:thetaylors1234@gmail.com) - would also consider something in the leisure/hospitality in-

### Vacancies

Farm Sitter available!

I am available for farm sits. I have farmed in the Karoi area since 1976. Tobacco, maize and cattle as main crops. If references are required please contact the following whom I have worked for :

Dave Gregson Allcott : Centenary 0712 869 167

Geff Dollar : Guruve 0772 385 414

My name is Mike Lapham : (04) 861 007, 0712 410 417 email : [doublel@mango.zw](mailto:doublel@mango.zw)

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### Services



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Plain Walls:-

- 6 foot = 1,8 metres – US\$25 p/m
- 7 foot = 2 metres – US\$30 p/m
- 8 foot = 3 metres – US\$40 p/m

Design Walls:-

- 6 foot = 1,8 metres – US\$35 p/m
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65% deposit required prior to commencement of work

Director: John Chitonho  
7 Eddie Kye, Msasa Park  
Phone: 04 570 074 or Cell: 0778 273 619

## 9. CLASSIFIEDS

### Services

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**For all you're Domestic, Commercial & Industrial Security requirements.**

We will quote for free!

We will also supply and install any of the following specialized security fencing:

- Razor wire
- Farm and Game fencing
- Electric Wall top and Panel Protection fencing
- General fencing
- Palisade Fencing
- Bonox Fencing

We make all sizes of diamond mesh.

Contact: Harare - Dirk 077 2 337 853 or Allan 077 2 292 108  
 P O Box HG 449, Harare, P O Box AY 234, Harare. Unit 5, 18 Martin Drive, Msasa, Phone: 04 446 386, Tel/Fax:  
 04 498 790  
 Email: [soper@zol.co.zw](mailto:soper@zol.co.zw)

Bulawayo 09 60476/60352  
 Tembo Mawarire: 23b Josiah Chinamano Avenue, Belmont, Bulawayo  
 Email: [fenceafrica@mweb.co.zw](mailto:fenceafrica@mweb.co.zw)

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 CELL : 263 712 338 615

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#### Commercial Property for Rent

##### Bluff Hill

Available Immediately. Rent highly negotiable.  
 5 reasonable size office, 1 large training room, Outside parking area  
 Close to Westgate Shopping Ctr  
 For viewing please call 310284-7 Bianca

We are constantly receiving requests from evicted farmers to search for suitable, reasonably priced, accommodation in the main centres, mainly Harare. Often the farmers have been forced off their farms and out of their homes at very short notice and become refugees with nowhere to go.

We also have a number of farmers who have moved to town who can no longer afford the high rentals being asked, which are often being increased to prices far beyond their means.

Should you know of any suitable accommodation available, please let us know so we can keep a record to assist affected farmer's.

## COMMENTS AND VIEWS

Please let us know your comments and views on items contained within this issue or any other issues of CFU Calling by sending an email to us on [dir2@cfuzim.org](mailto:dir2@cfuzim.org)

COMMERCIAL  
**FARMERS' UNION OF  
ZIMBABWE**

42 Bates Street,  
Milton Park,  
Harare,  
Zimbabwe

Tel: + 263 4 790 274/6/7  
Cell: + 263 772 235 640  
E-mail: [dir2@cfuzim.org](mailto:dir2@cfuzim.org)  
Website: [www.cfuzim.org](http://www.cfuzim.org)



## 9. Classifieds

I am a qualified Veterinarian seeking position with livestock on a farm in or near Harare. Contact Fiona 0778-572 727 or 08644 101 789

Please Email [advert@cfuzim.org](mailto:advert@cfuzim.org)

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Please send your adverts to [advert@cfuzim.org](mailto:advert@cfuzim.org) by Tuesday 12 noon and send prompt payment with a copy of your advert to CFU Classifieds, 42 Bates Street, Milton Park, Harare (where the old Red Cross Building used to be)

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