



HIGHLIGHTS

	2015/16
Seasonal mass sold (Million kgs)	87.5
Registered growers	79 912
New Growers	9 998
Seasonal Exports (t)	43 999

WEEKLY REPORT ENDING 27 MAY 2016

1.0 AUCTION FLOOR SALES PERFORMANCE AS AT DAY 38

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SEASONAL	TSF	BTF	PTF	TOTAL AUCTION	CONTRACT	TOTAL 2016	TOTAL 2015	% CHANGE
Mass sold(kg)	11,321,799	4,020,800	2,014,857	17,357,456	70,136,683	87,494,139	65,456,170	33.67
Value(US\$)	28,675,403	9,361,246	5,080,228	43,116,877	208,356,115	251,472,992	187,949,299	34
Avg.price US\$/kg	2.53	2.33	2.52	2.48	2.97	2.87	2.87	0.10
Rejected %	11.74%	14.76%	18.72%	13.32%	4.03%	6.29%	9.44%	(33.40)
Bales laid	185,488	71,934	35,027	292,449	912,052	1,204,501	902,996	33.39
Bales Sold	163,708	61,315	28,470	253,493	875,268	1,128,761	817,736	38.03
Rejected Bales	21,780	10,619	6,557	28,337	36,784	65,121	77,509	(15.98)
Highest Price	4.99	4.99	4.99	4.99	6.25	6.25	6.25	-
Lowest Price	0.10	0.10	0.10	0.10	0.10	0.10	0.10	-
Avg.Bale Weight (kg)	69	66	71	68	80	78	80	(3)

1.1 CONTRACT SALES PERFORMANCE DAY 38 AS AT 24-05-2016

SEASONAL	Mass sold(kg)	Value(US\$)	Ave.price US\$/kg	Rejection %	Bales laid	Bales Sold	Rejected Bales	AVG. BALE WEIGHT	Highest Price	Lowest Price
TIAN ZE	12,790,852	48,951,404	3.83	6.03%	125,871	118,281	7,590	108	6.25	0.10
MTC	11,933,618	32,454,907	2.72	4.64%	199,819	190,547	9,272	63	5.80	0.20
BOOSTAFRICA	10,117,829	26,929,610	2.66	0.98%	145,774	144,349	1,425	70	5.60	0.20
NORTHERN	9,864,182	31,764,236	3.22	6.57%	108,322	101,201	7,121	97	6.15	0.20
CHIDZIVA	7,015,362	16,863,693	2.40	6.47%	97,047	90,765	6,282	77	5.60	0.10
ZLT	5,434,874	14,808,450	2.72	4.92%	67,470	64,150	3,320	85	5.80	0.10
CURVERID	4,326,507	11,851,927	2.74	0.44%	59,494	59,230	264	73	5.30	0.20
TRIBAC	3,056,539	8,863,578	2.90	2.95%	40,521	39,325	1,196	78	5.80	0.20
GOLD LEAF	2,786,463	8,339,518	2.99	0.00%	32,955	32,955	-	85	5.20	0.10
AQUA	1,180,823	3,163,122	2.68	0.00%	16,568	16,568	-	71	5.15	0.25
SHASHA	463,883	1,296,100	2.79	0.34%	5,262	5,133	129	90	5.60	0.20
ZPTFA	425,243	1,095,634	2.58	0.00%	5,235	5,235	-	81	5.40	0.20
ILT	279,302	820,753	2.94	0.00%	2,890	2,890	-	97	5.40	0.10
MAXLUCKY	196,889	588,553	2.99	0.41%	1,957	1,949	8	101	5.15	0.10
MIDRIVER	190,539	357,676	1.88	6.86%	1,865	1,737	128	110	5.40	0.10
MUNAKIRI	73,778	206,952	2.81	4.89%	1,002	953	49	77	5.10	0.30
TOTAL CONTRACT	70,136,683	208,356,115	2.97	4.03%	912,052	875,268	36,784	80	6.25	0.10

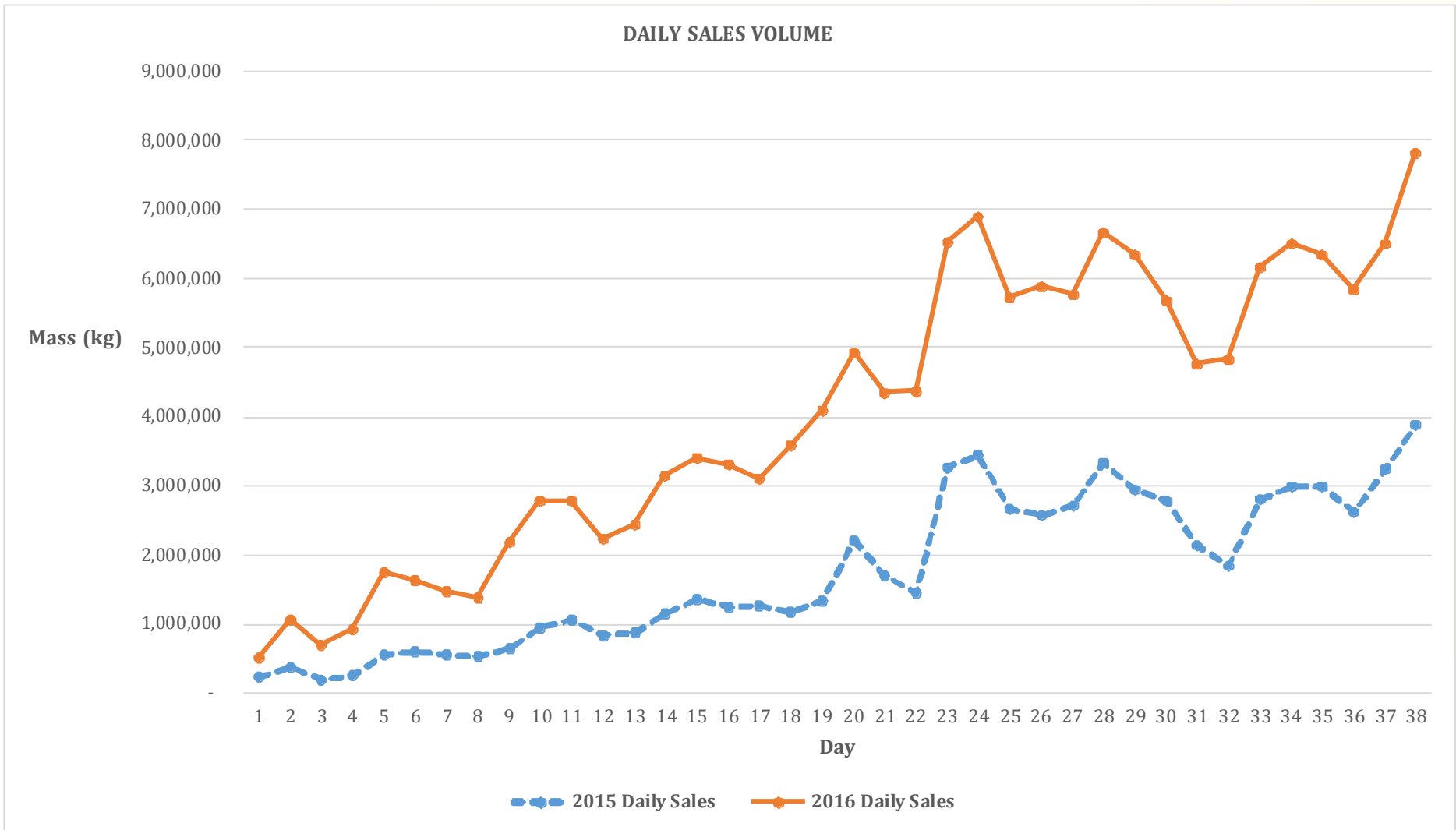
1.2 REGIONAL FLUE-CURED SALES PERFORMANCE AS AT 24-05-2016

SEASONAL	MTC - KAROI	MTC - MVURWI	TOTAL
Mass sold(kg)	5,034,921	1,782,864	6,817,785
Value(US\$)	12,979,531	4,670,301	17,649,833
Ave.price US\$/kg	2.58	2.62	2.59
Rejected %	4.70%	3.43%	4.38%
Bales laid	95,817	32,034	127,851
Bales Sold	91,315	30,936	122,251
Rejected Bales	4,502	1,098	5,600
Highest Price	5.60	5.60	5.60
Lowest Price	0.20	0.20	0.20

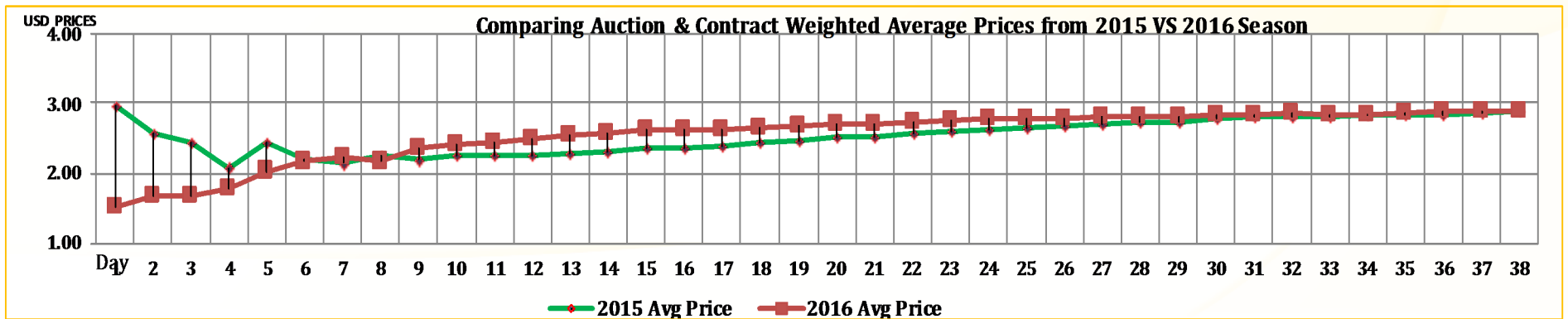
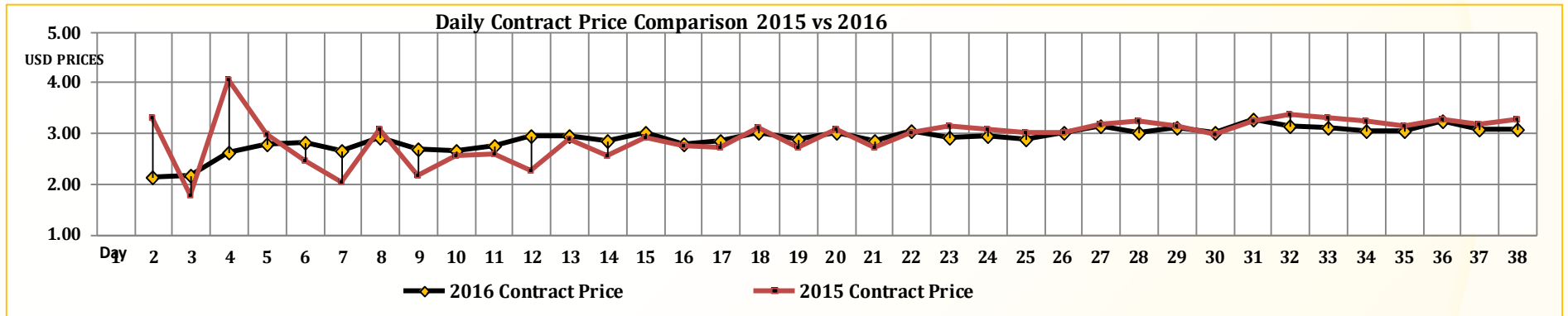
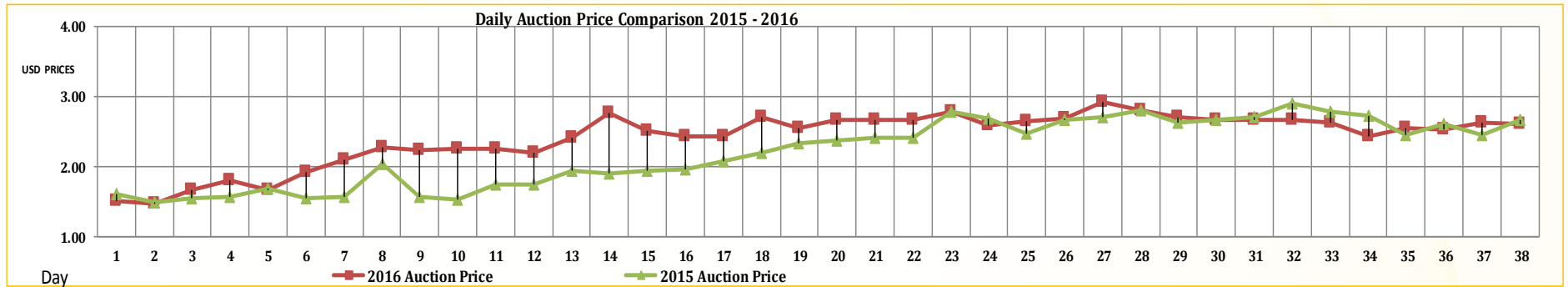
2.0 BUYER'S PURCHASES DAY 38 AS AT 24-05-2016

BUYING CO:	TSF		PTF		BTF		TOTAL AUCTION		CONTRACT PURCHASES		TOTAL		AVERAGE PRICES
	MASS	USD	MASS	USD	MASS	USD	MASS	USD	MASS	USD	MASS	USD	USD/KG
TIAN ZE	702,100	3,181,184	314,273	1,422,956	375,859	1,631,844	1,392,232	6,235,984	12,790,852	48,951,404	14,183,084	55,187,388	3.89
MASHONALAND	1,119,457	3,475,479	230,741	703,449	404,129	1,239,248	1,754,327	5,418,176	11,933,618	32,454,907	13,687,945	37,873,083	2.77
BOOSTAFRICA	1,371,312	2,171,933	320,355	462,588	565,193	819,853	2,256,860	3,454,373	10,117,829	26,929,610	12,374,689	30,383,983	2.46
ZIMBABWE LEAF TOB.	3,058,420	7,469,813	574,682	1,369,313	1,031,575	2,255,675	4,664,677	11,094,801	5,434,874	14,808,450	10,099,551	25,903,251	2.56
NORTHERN TOB.									9,864,182	31,764,236	9,864,182	31,764,236	3.22
CHIDZIVA					242,755	357,116	242,755	357,116	7,015,362	16,863,693	7,258,117	17,220,809	2.37
CURVERID									4,326,507	11,851,927	4,326,507	11,851,927	2.74
INTER-CONTINENTAL	1,811,358	4,124,457	355,980	642,945	612,742	981,947	2,780,080	5,749,348	279,302	820,753	3,059,382	6,570,101	2.15
TRIBAC									3,056,539	8,863,578	3,056,539	8,863,578	2.90
GOLD LEAF									2,786,463	8,339,518	2,786,463	8,339,518	2.99
ACHIEVERS	1,466,725	3,535,593					1,466,725	3,535,593			1,466,725	3,535,593	2.41
PAMUKA	1,070,450	2,741,092	13,792	29,011	165,558	467,949	1,249,800	3,238,052			1,249,800	3,238,052	2.59
AQUA									1,180,823	3,163,122	1,180,823	3,163,122	2.68
VOEDSEL ENT.	584,873	1,601,117			91,556	216,282	676,429	1,817,400			676,429	1,817,400	2.69
SHASHA									463,883	1,296,100	463,883	1,296,100	2.79
MAJESTIC TOB.					463,720	1,217,240	463,720	1,217,240			463,720	1,217,240	2.62
ZPTFU									425,243	1,095,634	425,243	1,095,634	2.58
LEANRISE INV .			205,034	449,967			205,034	449,967			205,034	449,967	2.19
MAXLUCKY									196,889	588,553	196,889	588,553	2.99
MIDRIVER									190,539	357,676	190,539	357,676	1.88
ONHARDT	63,878	180,877			67,713	174,092	131,591	354,969			131,591	354,969	2.70
MUNAKIRI									73,778	206,952	73,778	206,952	2.81
BIGWAY	73,351	193,067					73,351	193,067			73,351	193,067	2.63
TOTAL	11,321,924	28,674,612	2,014,857	5,080,228	4,020,800	9,361,246	17,357,581	43,116,087	70,136,683	208,356,113	87,494,264	251,472,200	2.87

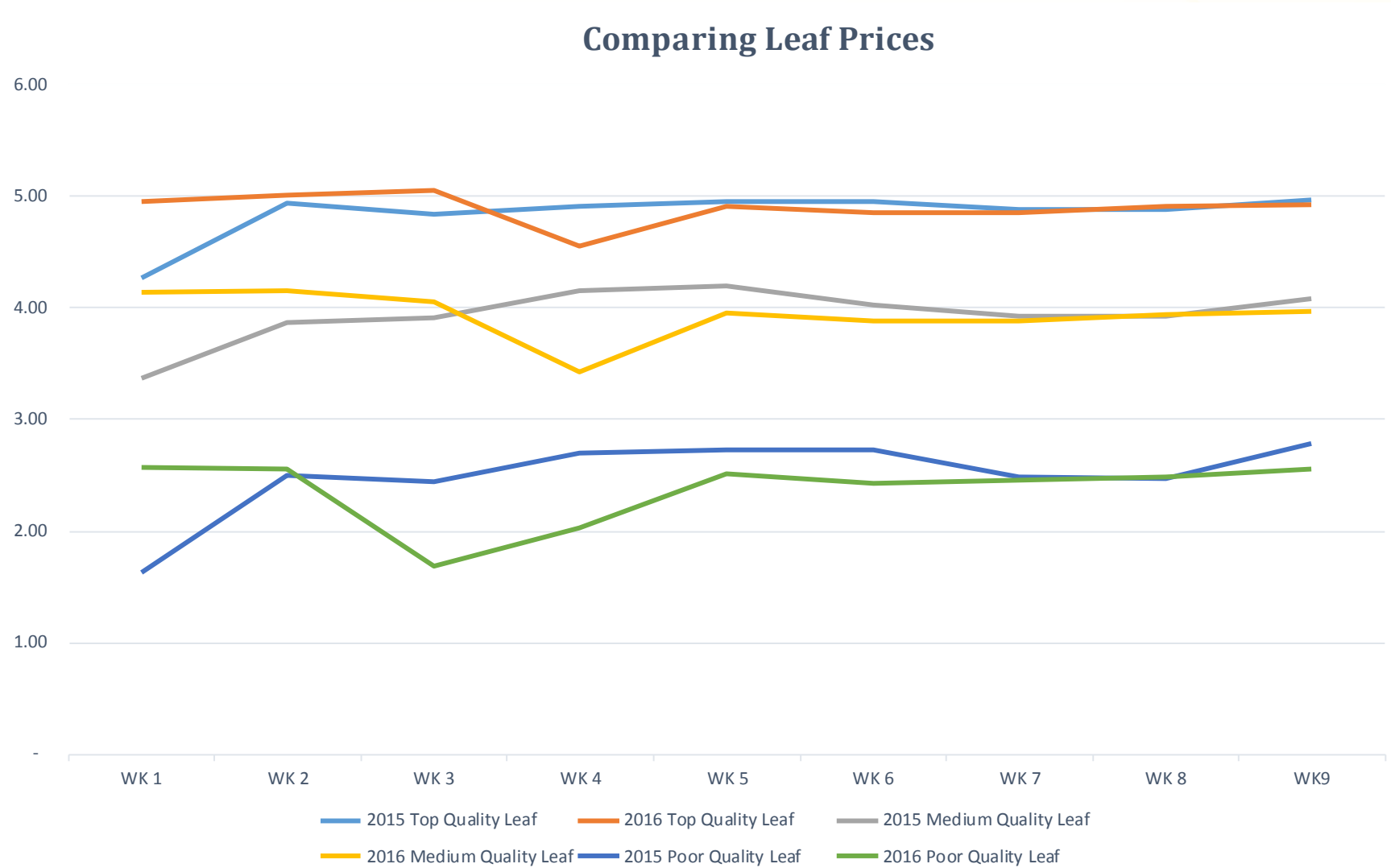
3.0 DAILY VOLUMES DELIVERY TREND — 2015 VS 2016



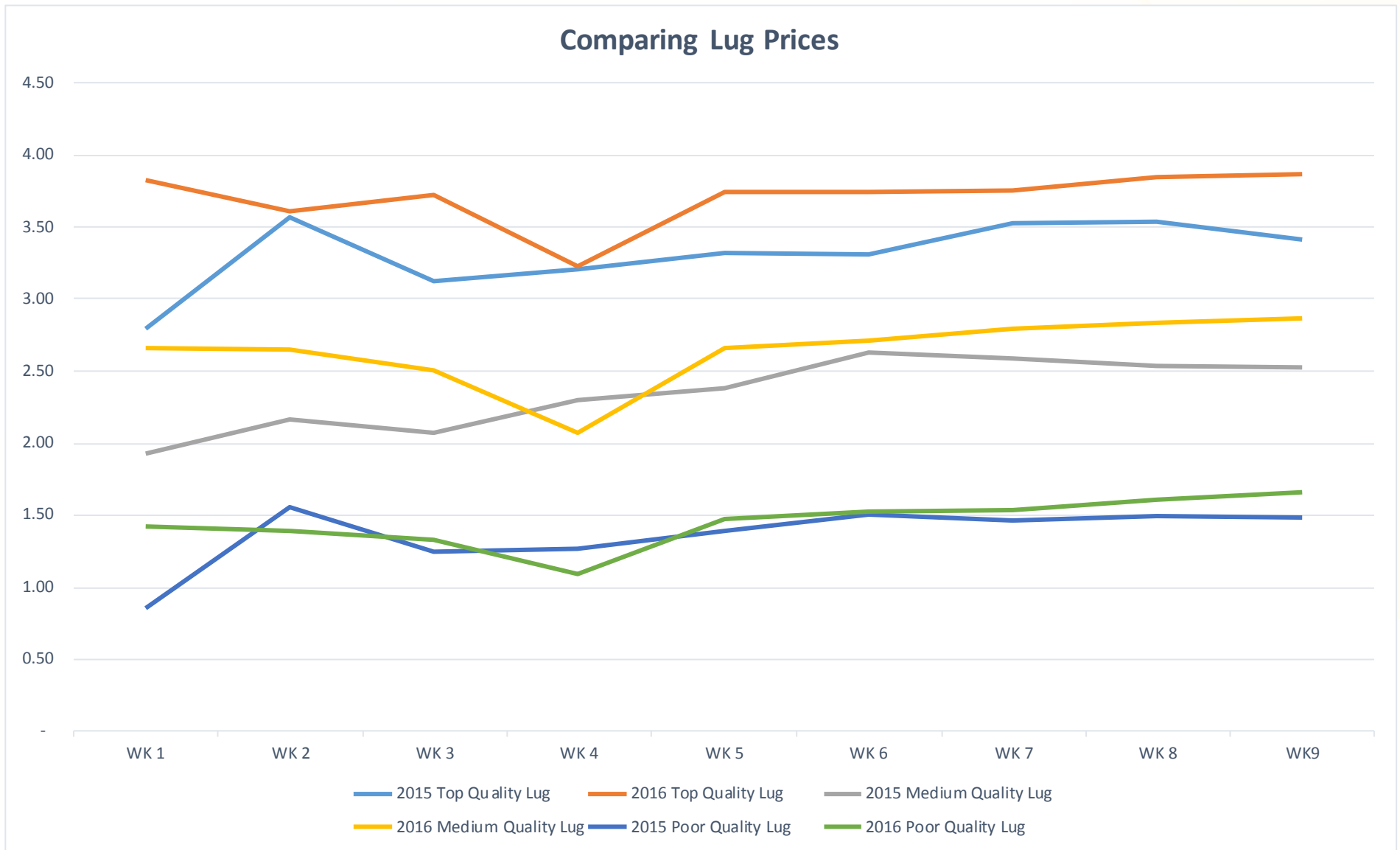
4.0 COMPARISON OF AVERAGE PRICES FROM 2015- 2016



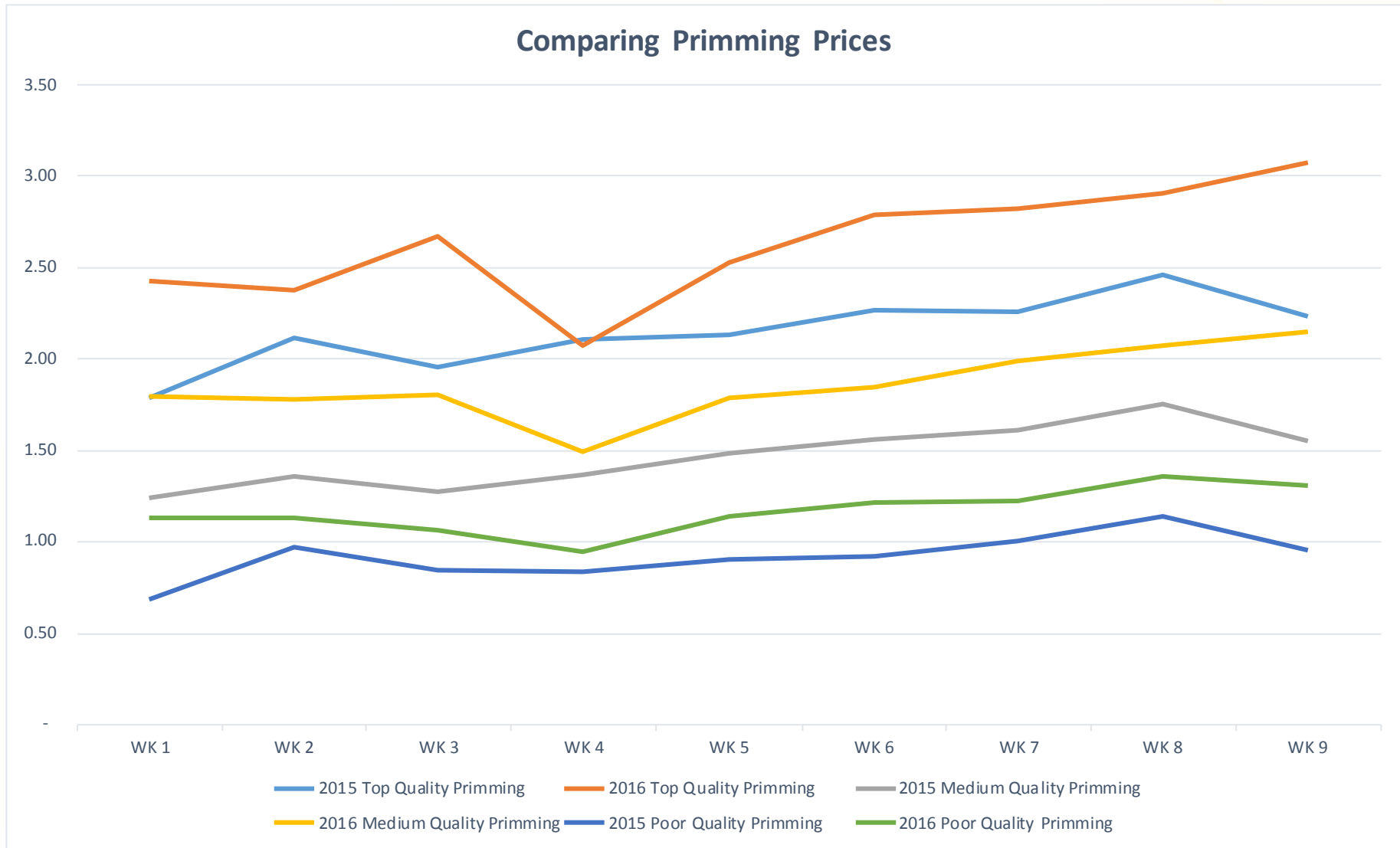
4.1 COMPARISON OF AVERAGE PRICES OF LEAF TOBACCO FOR 2015 & 2016



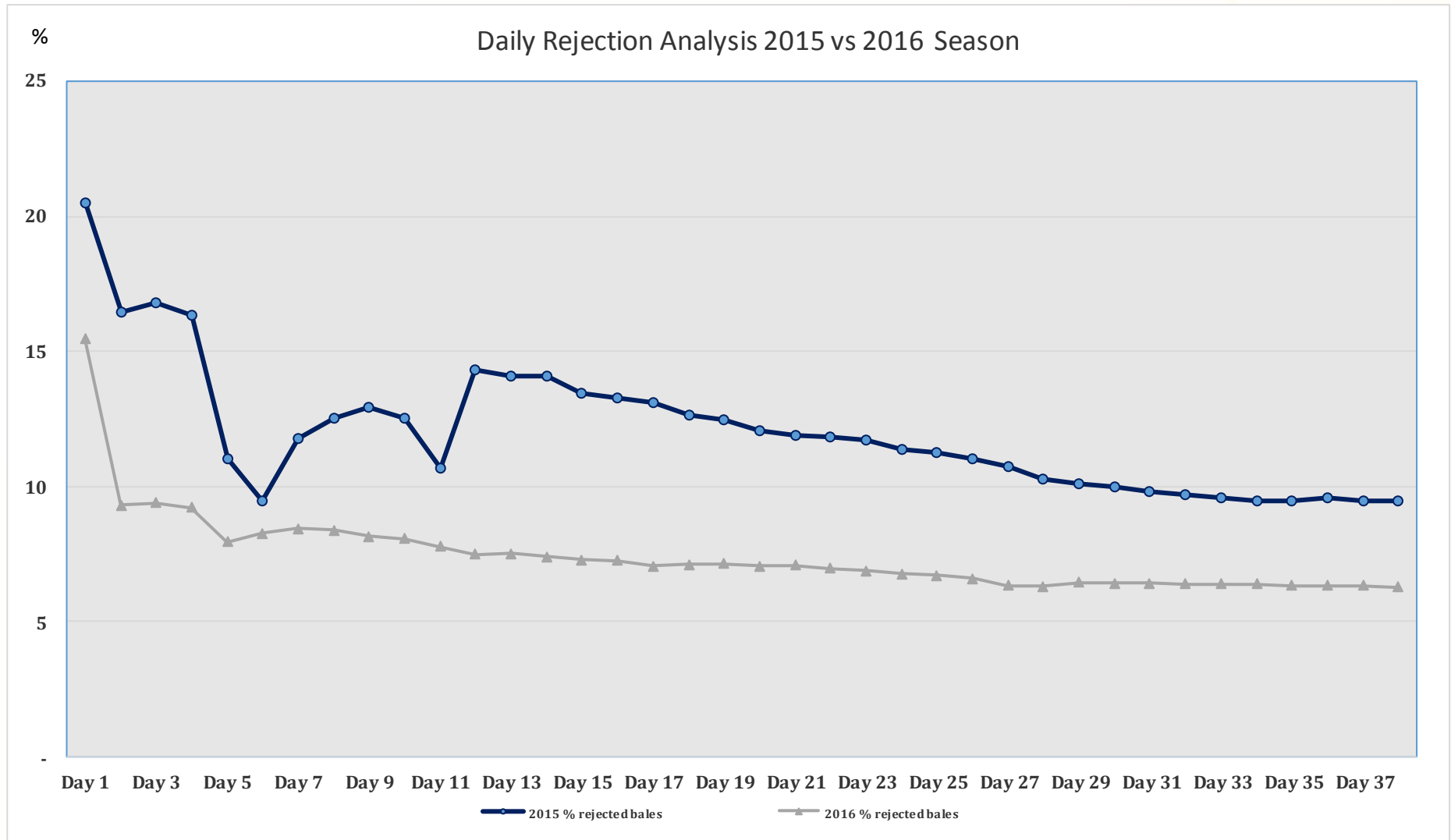
4.2 COMPARISON OF AVERAGE PRICES FROM 2015 & 2016 FOR LUGS (X) TOBACCO



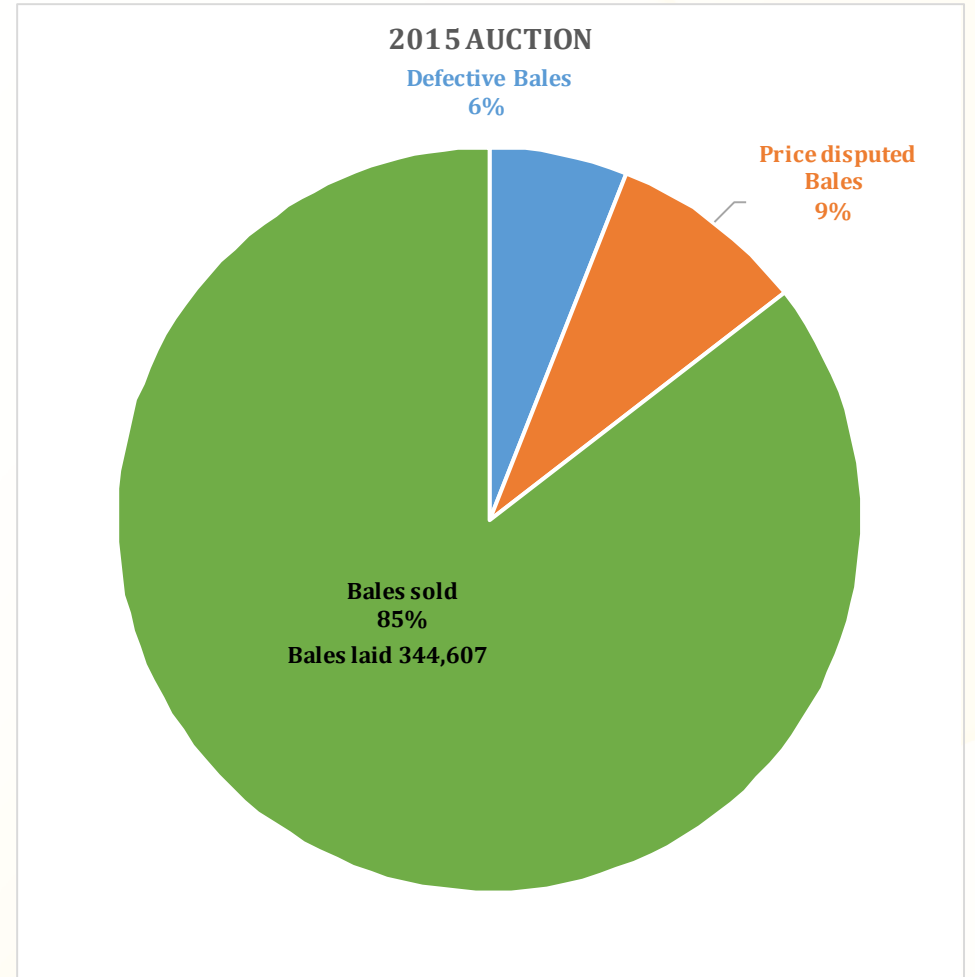
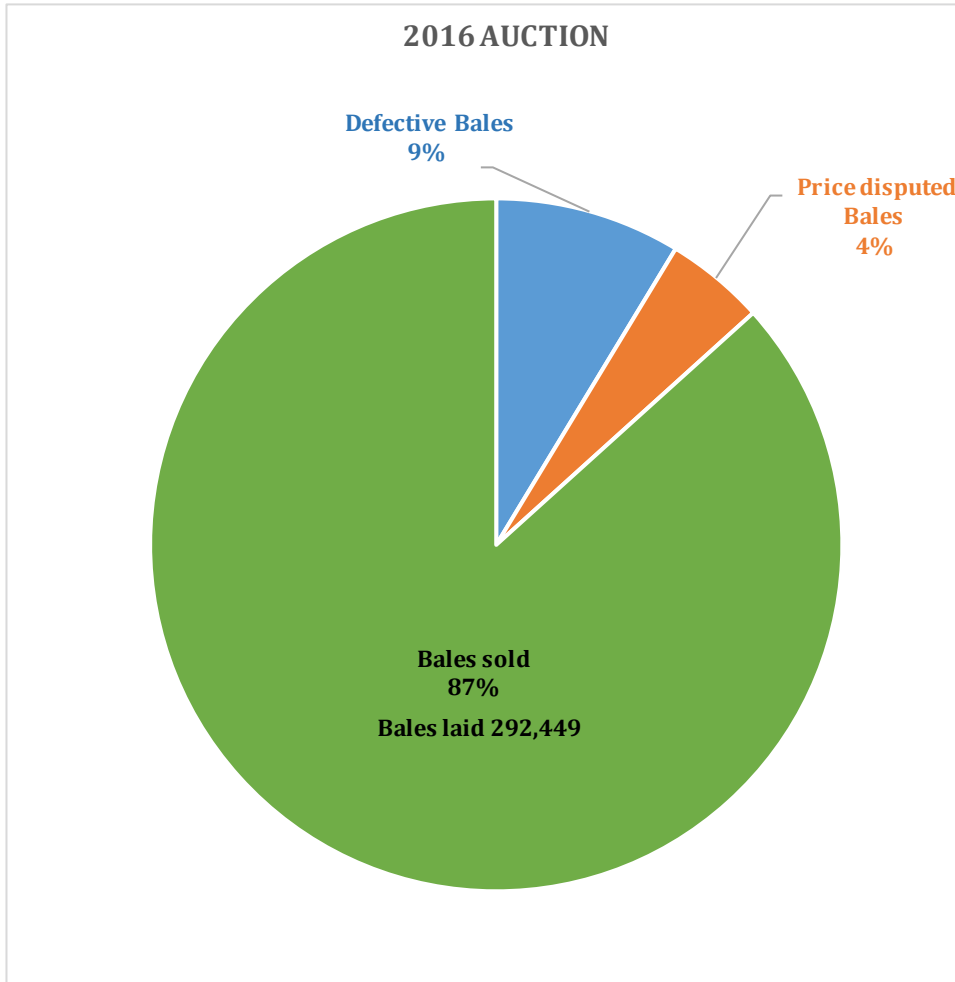
4.3 COMPARISON OF AVERAGE PRICES OF PRIMINGS (P) TOBACCO FOR 2015 & 2016 SEASON



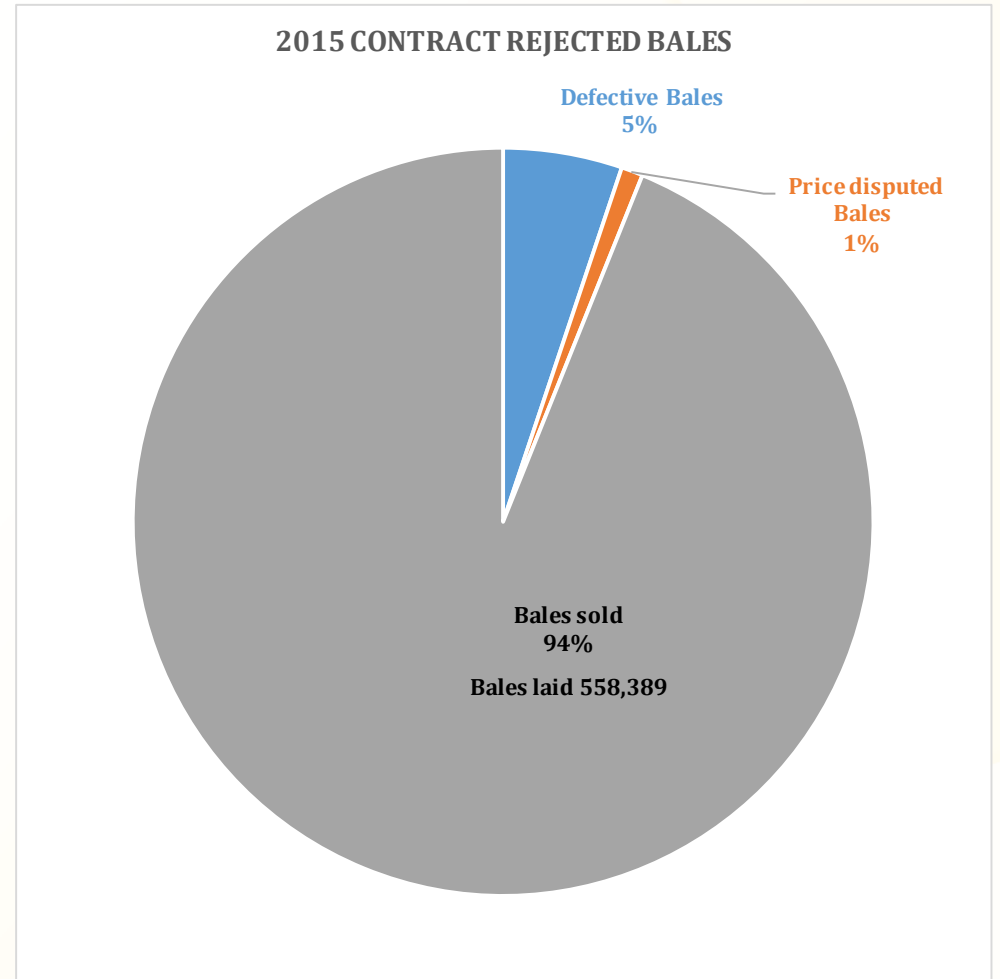
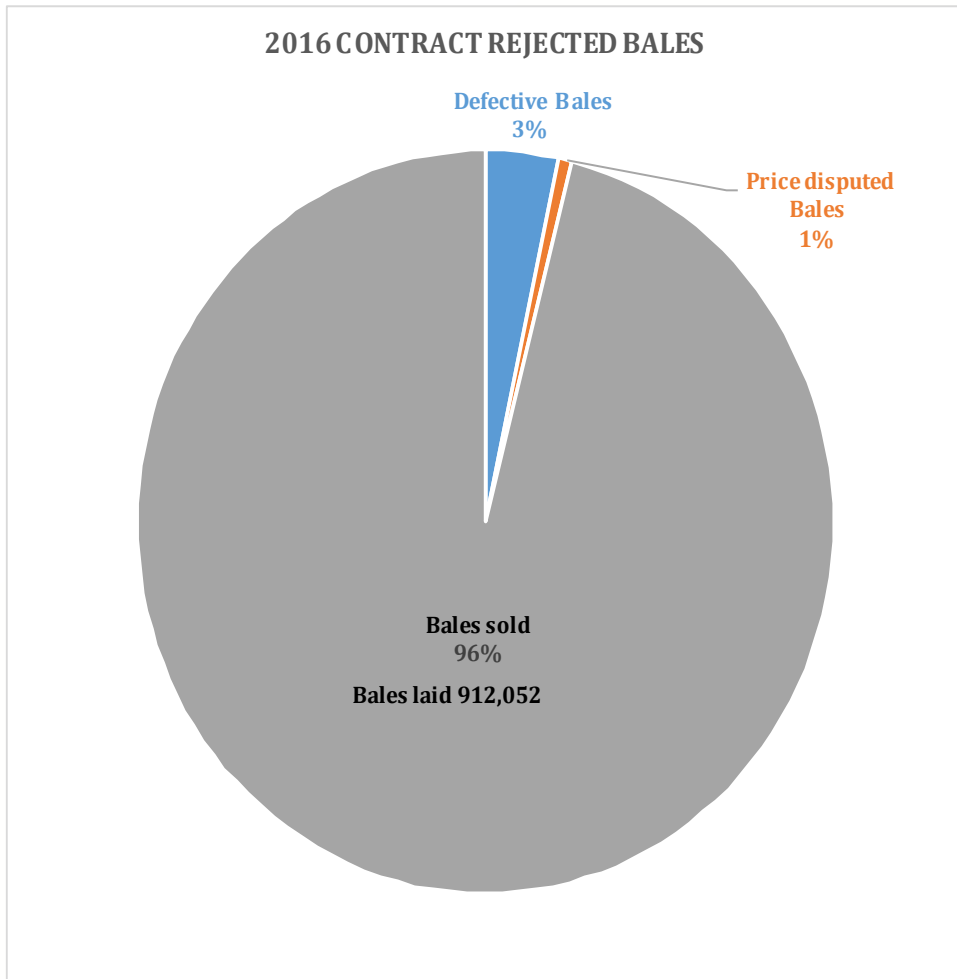
5.0 COMPARISON OF DAILY REJECTION FROM 2014 - 2016



5.1 COMPARISON OF AUCTION SEASONAL BALE REJECTION BY PRICE AND OTHER DEFECTS - 2016



5.2 COMPARISON OF CONTRACT SEASONAL BALE REJECTION BY PRICE AND OTHER DEFECTS - 2016



6.0 FCV TOBACCO — 2015/16 SEASON REGISTRATION UPDATE AS AT 26 MAY 2016

Province	Communal	AI	A2	Small Scale	Total 2015/16	Total 2014/15	Variance
Mash West	17,659	8,796	2,563	1,934	30,952	34,295	-10%
Mash Central	12,963	10,663	1,993	2,047	27,666	28,843	-4%
Manicaland	3,713	4,982	860	991	10,546	16,474	-36%
Mash East	3,194	4,594	1,471	1,026	10,285	16,506	-38%
Midlands	207	64	27	14	312	482	-35%
Masvingo	81	38	11	16	146	401	-64%
Matebeleland	-	1	4	-	5	13	-62%
TOTAL	37,817	29,138	6,929	6,028	79,912	97,014	-18%

6.1 FCV TOBACCO NEW REGISTRATIONS FOR 2015/16 AS AT 26 MAY 2016

Province	Communal	AI	A2	Small Scale	Total 2015/16	Total 2014/15	Variance
Mash West	2,945	970	140	65	4,120	6,554	-37%
Mash Central	1,930	1,777	124	86	3,917	4,812	-19%
Mash East	275	470	93	77	915	3,127	-71%
Manicaland	369	421	53	64	907	2,858	-68%
Midlands	53	35	18	1	107	215	-50%
Masvingo	20	6	3	1	30	176	-83%
Matabeleland	-	1	1	-	2	8	-75%
TOTAL	5,592	3,680	432	294	9,998	17,750	-44%

6.2 CONTRACTED AND NON-CONTRACTED GROWERS WHO HAVE DELIVERED AS AT 26 MAY 2016

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Auction (Non-contracted) growers					
PROVINCE	A1	A2	Communal	Small Scale Comm	Grand Total
MANICALAND	699	124	561	109	1,493
MASH CENTRAL	2,363	424	2,930	325	6,042
MASH EAST	1,054	287	667	179	2,187
MASH WEST	1,502	463	2,931	234	5,130
MASVINGO	7	3	13	2	25
MATEBELELAND		1			1
MIDLANDS	6	1	16	3	26
GRAND TOTAL	5,631	1,303	7,118	852	14,904
Contracted growers					
PROVINCE	A1	A2	Communal	Small Scale Comm	Grand Total
MANICALAND	1,542	316	1,001	318	3,177
MASH CENTRAL	4,810	947	5,382	966	12,105
MASH EAST	1,496	570	866	363	3,295
MASH WEST	4,626	1,299	9,365	1,117	16,407
MASVINGO	1	2	5	2	10
MATEBELELAND		1			1
MIDLANDS	8	5	31	5	49
GRAND TOTAL	12,483	3,140	16,650	2,771	35,044

6.3 COMBINED CONTRACTED AND NON-CONTRACTED ACTIVE FLUE CURED GROWERS AS AT 26 MAY 2016

PROVINCE	A1	A2	Communal	Small Scale Comm	Grand Total
MANICALAND	2,241	440	1,562	427	4,670
MASH CENTRAL	7,173	1,371	8,312	1,291	18,147
MASH EAST	2,550	857	1,533	542	5,482
MASH WEST	6,128	1,762	12,296	1,351	21,537
MASVINGO	8	5	18	4	35
MATEBELELAND		2			2
MIDLANDS	14	6	47	8	75
GRAND TOTAL	18,114	4,443	23,768	3,623	49,948

6.4 MASS SOLD AUCTION AND CONTRACT 2016

MASS SOLD AUCTION					
PROVINCE	A1	A2	Communal	Small Scale Comm	Grand Total
MANICALAND	626,448	176,931	457,921	71,616	1,332,916
MASH CENTRAL	2,761,503	667,703	2,971,867	363,919	6,764,992
MASH EAST	972,574	462,184	648,193	182,641	2,265,592
MASH WEST	2,016,096	964,035	3,638,806	327,945	6,946,882
MASVINGO	8,835	1,474	5,443	219	15,971
MATEBELELAND		228			228
MIDLANDS	13,812	152	16,991	16,829	47,784
GRAND TOTAL	6,399,268	2,272,707	7,739,221	963,169	17,374,365
MASS SOLD CONTRACT					
PROVINCE	A1	A2	Communal	Small Scale Comm	Grand Total
MANICALAND	1,596,914	3,208,804	1,272,924	898,393	6,977,035
MASH CENTRAL	6,094,448	6,244,718	5,331,618	1,513,175	19,183,959
MASH EAST	2,207,793	8,943,345	1,161,617	1,907,130	14,219,885
MASH WEST	6,312,179	9,207,681	10,188,627	3,067,396	28,775,883
MASVINGO	645	2,740	2,112	343	5,840
MATEBELELAND		14,845			14,845
MIDLANDS	65,238	57,849	17,327	29,720	170,134
GRAND TOTAL	16,277,217	27,679,982	17,974,225	7,416,157	69,347,581

6.5 MASS SOLD COMBINED AUCTION AND CONTRACT 2016

PROVINCE	A1	A2	Communal	Small Scale Comm	Grand Total
MANICALAND	2,223,362	3,385,735	1,730,845	970,009	8,309,951
MASH CENTRAL	8,855,951	6,912,421	8,303,485	1,877,094	25,948,951
MASH EAST	3,180,367	9,405,529	1,809,810	2,089,771	16,485,477
MASH WEST	8,328,275	10,171,716	13,827,433	3,395,341	35,722,765
MASVINGO	9,480	4,214	7,555	562	21,811
MATEBELELAND		15,073			15,073
MIDLANDS	79,050	58,001	34,318	46,549	217,918
GRAND TOTAL	22,676,485	29,952,689	25,713,446	8,379,326	86,721,946

7.0 EXPORT PERFORMANCE BY COUNTRY AS AT 24 MAY 2016

2016 EXPORTS				2015 EXPORTS			
Destination	MASS (KG)	USD	USD/KG	Destination	MASS kg	USD VALUE	USD/KG
China	20,226,637	164,028,569	8.11	1 China	19,833,880	169,263,846	8.53
South Africa	8,835,822	26,137,917	2.96	2 South Africa	5,210,990	14,631,985	2.81
Indonesia	2,218,348	11,749,000	5.30	3 Russia	1,940,812	6,399,578	3.30
Russia	2,168,321	7,048,246	3.25	4 U.A.E	1,856,475	5,664,641	3.05
Belgium	1,977,640	10,038,452	5.08	5 U.S.A	1,603,600	6,270,611	3.91
U.A.E.	1,869,724	4,960,875	2.65	6 Jordan	1,374,000	4,990,486	3.63
Sudan	1,104,560	4,882,675	4.42	7 Mauritius	1,353,200	5,415,172	4.00
Egypt	915,279	3,054,378	3.34	8 Indonesia	1,292,480	4,934,169	3.82
Vietnam	871,387	3,927,130	4.51	9 Sudan	903,980	3,782,189	4.18
Hong Kong	698,400	2,514,852	3.60	10 Hong Kong	876,600	4,529,997	5.17
Germany	504,067	1,888,009	3.75	11 Vietnam	862,200	4,281,239	4.97
Taiwan	504,000	2,911,434	5.78	12 Belgium	805,620	3,871,326	4.81
Netherlands	196,660	606,145	3.08	13 Paraguay	594,000	207,900	0.35
Greece	191,862	550,489	2.87	14 Germany	476,400	2,083,073	4.37
Ukraine	171,600	401,532	2.34	15 Tanzania	336,600	1,231,956	3.66
Thailand	158,400	38,586	0.24	16 Algeria	297,000	1,321,650	4.45
Holland	158,200	1,468,298	9.28	17 Tunisia	249,900	54,203	0.22
Algeria	138,600	431,161	3.11	18 Nigeria	211,200	89,500	0.42
Zambia	130,020	470,549	3.62	19 New Zealand	178,200	841,104	4.72
Korea	95,401	562,132	5.89	20 Madagascar	177,680	249,946	1.41
Armenia	79,200	229,680	2.90	21 Kenya	119,520	539,621	4.51
Romania	78,130	132,071	1.69	22 Malawi	99,000	59,895	0.61
Madagascar	72,240	312,077	4.32	23 Yemen	99,000	405,900	4.10
Botswana	70,000	299,600	4.28	24 Zambia	85,050	331,395	3.90
Tanzania	69,000	340,170	4.93	25 Israel	80,250	317,063	3.95
Switzerland	63,000	317,016	5.03	26 Bulgaria	79,200	492,228	6.22
Bulgaria	59,400	241,847	4.07	27 Korea	77,400	214,740	2.77
Jordan	59,400	247,104	4.16	28 Philippines	59,400	263,736	4.44
France	51,120	18,216	0.36	29 Botswana	46,500	22,479	0.48
Sweden	43,200	28,080	0.65	30 Netherlands	39,960	133,394	3.34
Lithuania	39,600	114,840	2.90	31 Egypt	31,600	3,859	0.12
Hungary	39,000	99,288	2.55	32 Malaysia	20,160	10,886	0.54
Malaysia	39,000	136,640	3.50	33 Singapore	19,800	123,156	6.22
Slovenia	22,800	94,506	4.15	34 Hungary	17,600	6,864	0.39
Serbia	19,800	63,360	3.20	35 Seychelles	17,400	144,436	8.30
Singapore	19,800	81,576	4.12	36 Solomon Islands	12,600	65,016	5.16
Seychelles	17,198	10,163	0.59	37 Grand Total	41,339,257	243,249,239	5.88
Nambia	11,760	49,157	4.18	38			
India	10,200	70,380	6.90	39			
Grand Total	43,998,775	250,556,199	5.69	40			

FLUE CURED		
	MASS(g)	HECTARES
ZTSA	21,935	3,655.83
TRB	43,105	7,184.17
TOTAL	65,040	10,840