

Enabling the Business of Agriculture



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Agriculture Global Practice

World Bank

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EBA 2017 indicators

EFFICIENCY INDICATORS

Processes as experienced by the private sector in complying with legal and regulatory requirements

LEGAL INDICATORS

Public regulations, other legal texts of general application, judicial decisions and administrative rulings



EBA 2017 Scored Indicators

	"LEGAL" INDICATORS	"EFFICIENCY" INDICATORS
SEED	> Plant breeding > Variety registration > Seed quality control	> Time and cost to register new varieties
FERTILIZER	 Fertilizer registration Quality control of fertilizer Importing and distributing fertilizer 	> Time and cost to register a new fertilizer product
MACHINERY	> Tractor operation > Tractor testing and standards > Tractor import	> Time and cost to obtain type approval > Time and cost to register a tractor
FINANCE	> Branchless banking> Movable collateral> Non-bank lending institutions	
MARKETS	> Producer organizations > Plant protection > Agricultural trade	> Documents, time and cost to export agricultural goods
TRANSPORT	> Trucking licenses and operations > Cross-border transportation	> Time and cost to obtain trucking licenses > Time and cost to obtain cross-border licenses
WATER	> Integrated water resource management > Individual water use for irrigation	
ICT	> Information and communication technology	



EBA 2017 Additional Indicators

LAND

(pilot scoring for 38 countries)

- > Coverage and relevance of land records
- > Public land management
- > Gender disaggregation of land records
- > Leasing of land between private parties
- > Procedural safeguards in case of expropriation

LIVESTOCK

(not scored)

- > Requirements to register veterinary medicinal products
- > Requirements for importing veterinary medicinal products
- > Requirements for labeling of veterinary medicinal products

ENVIRONMENTAL SUSTAINABILITY

(not scored)

- > Conservation of plant genetic resources
- > Access and sustainable use of plant genetic resources
- > Water quality management
- > Soil health management

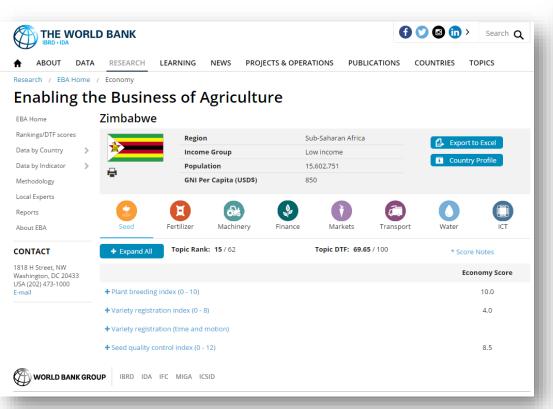
GENDER

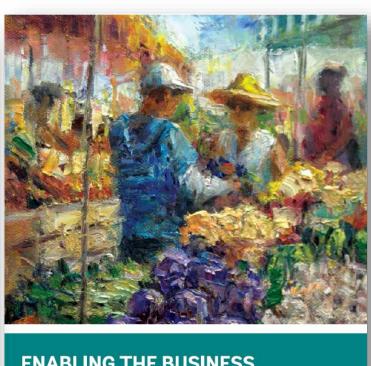
(not scored)

- > Availability of gender-disaggregated data
- > Restrictions on women's employment and activity
- > Women's participation and leadership in collective institutions
- > Non-discrimination provisions



EBA 2017 Report & Website



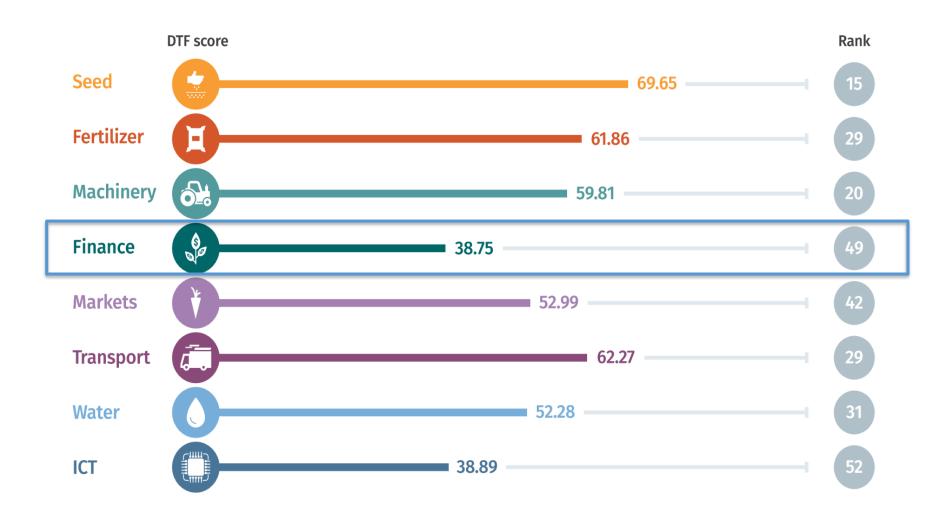






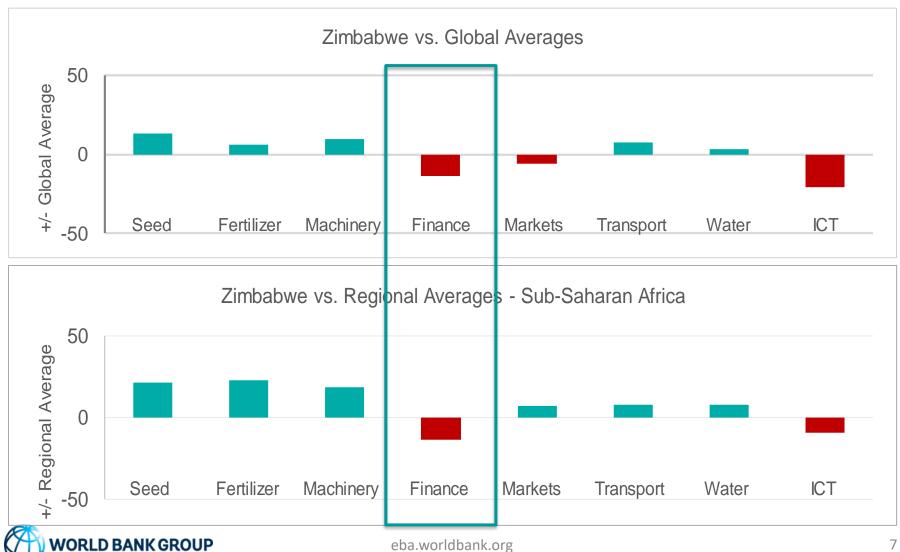


ZIMBABWE: finance score





ZIMBABWE vs global topic averages



FINANCE - Topic Coverage



Non-Bank Lending Institutions

Prudential regulations and consumer protection standards for microfinance institutions (MFIs)

Governance regulations and consumer protection standards for financial cooperatives

Branchless Banking

Minimum standards and qualifications to operate as a banking agent

Licensing requirements for non-financial institutions to issue e-money

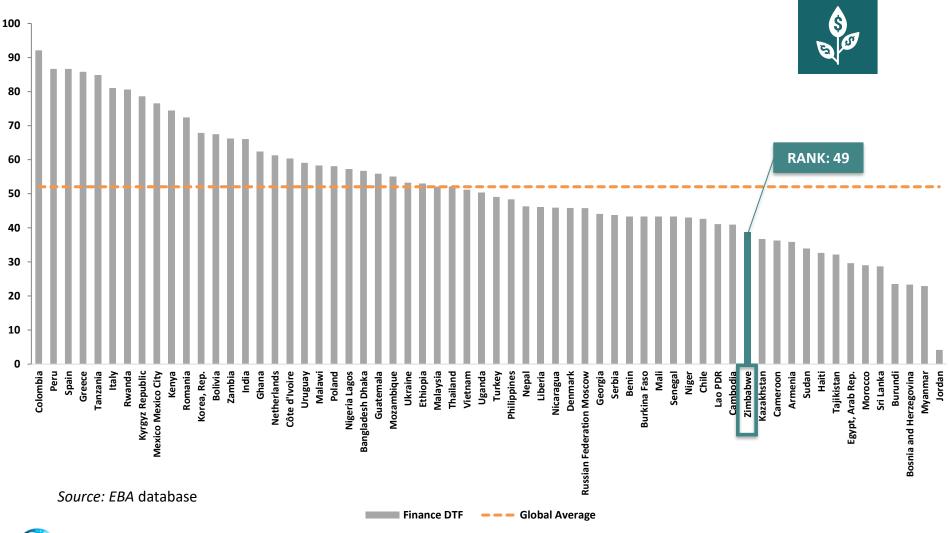
Movable Collateral

Regulations facilitating the use of warehouse receipts as movable collateral

Legal rights and credit information for secured transactions

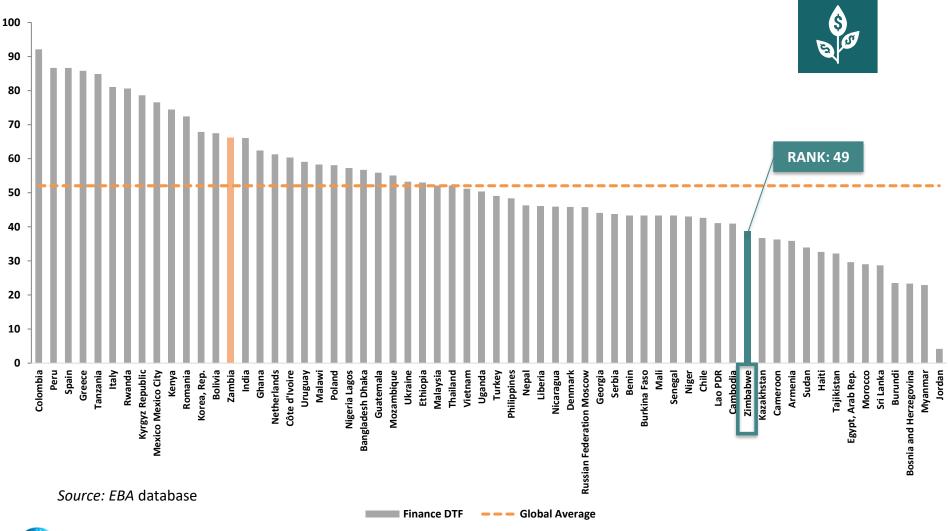


FINANCE - Overall Performance





FINANCE - Overall Performance





Finance - Sub-Saharan Africa





FINANCE - Good Practices

Non-Bank Lending Institutions



Movable Collateral



- MFIs can take deposits from the public
- Capital adequacy requirement for MFIs are slightly more aggressive than commercial banks but not excessively high
- Both MFIs and financial cooperatives provide clear information on the full cost of credit
- Both MFIs and financial cooperatives participate in a deposit insurance scheme

- Agents can offer a wide range of services such as cash-in, cash-out, bill payment, and transfers
- Agents can enter into contracts with multiple financial institutions to provide services
- There are minimum licensing standards and qualifications for nonfinancial institutions to issue e-money
- Regulation requires emoney issuers to safeguard customer funds

- Performance guarantees such as insurance, payment into an indemnity fund, or filing of a bond are required to issue a warehouse receipt
- Information such as the quality of goods and pledge of security should be listed for a warehouse to be valid
- For secured transactions, security interest is granted to movable and future assets
- Credit information can be distributed by non-financial institutions and accessed through the credit bureau or registry



FINANCE - Good Practices

Non-Bank Lending Institutions

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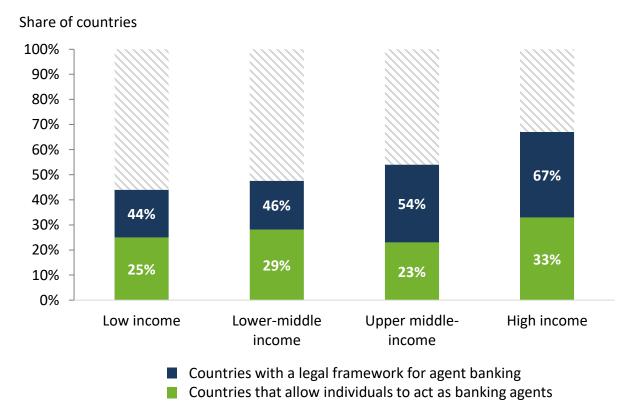
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FINANCE - Findings

Only 15 of the 27 countries with laws on agent banking allow individuals, as well as businesses, to act as banking agents.





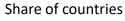
Source: EBA database

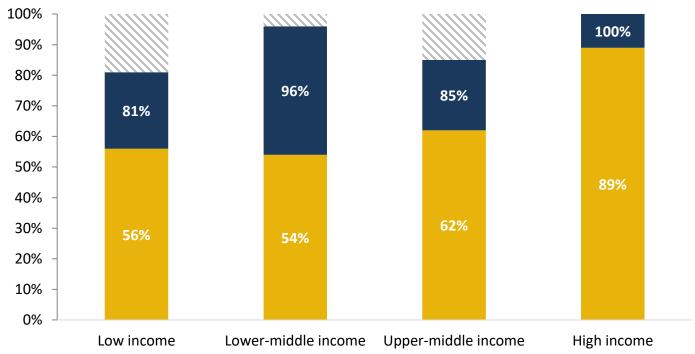


FINANCE - Findings

Of the 56 countries with laws on e-money, only two-thirds allow nonfinancial institutions to issue e-money.







Countries with a legal framework for e-money

Countries that allow non-financial institutions to issue e-money

Source: EBA database



FINANCE - Reforms

➤ Other reforms include the adoption of new legal framework for banking, warehouse receipts, and agent banking



Warehouse Receipts

Côte d'Ivoire enacted its first legal framework for warehouse receipts.

Agent Banking

Ghana's new agent banking law allows both individuals and businesses to act as banking agents.

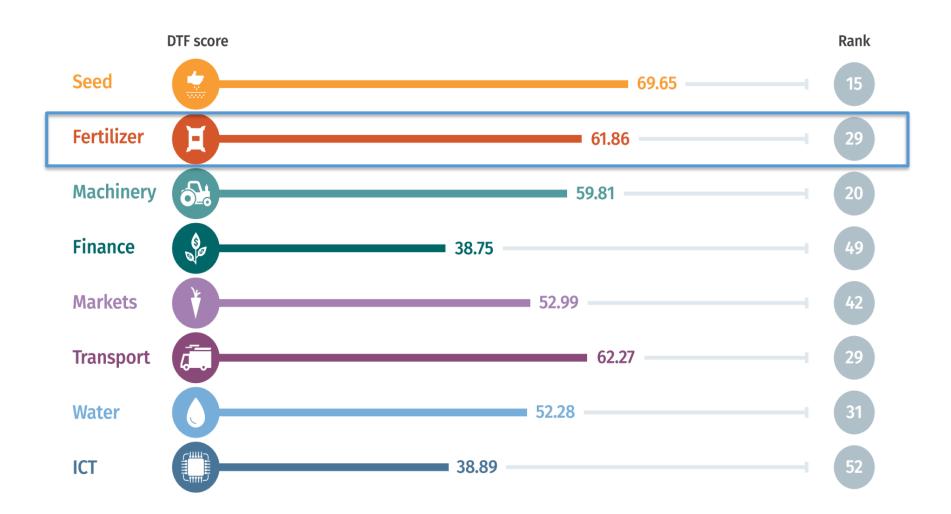
Mozambique enacted its first legal framework for agent banking.

nternal Controls

Ghana's new emoney regulation allows both banks and non-banks to issue e-money.

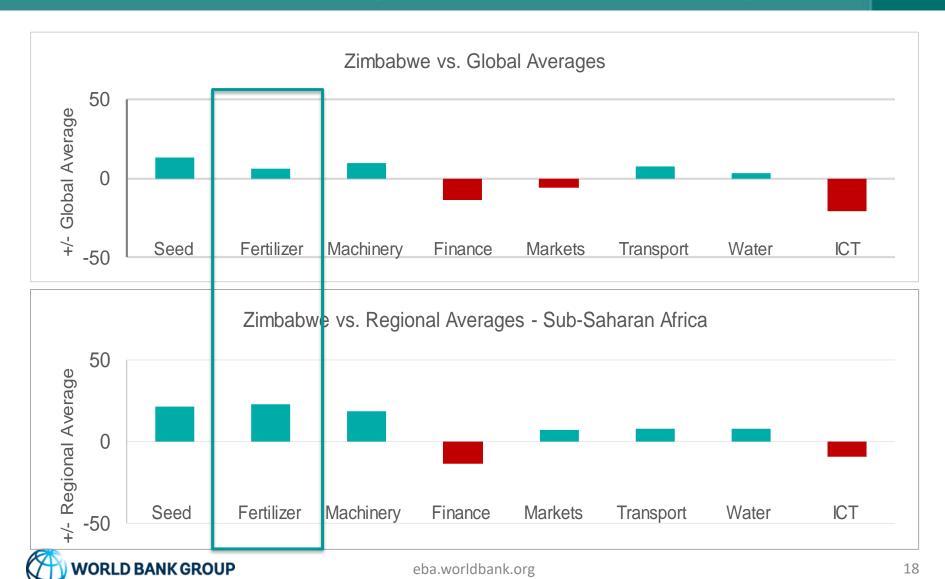


ZIMBABWE: fertilizer score





ZIMBABWE vs global topic averages



FERTILIZER - Topic Coverage



Registering Fertilizer

Legal requirements to register a new fertilizer product

Procedures, time and cost to register a new fertilizer

Importing and Distributing Fertilizer

Legal framework for importing and distributing fertilizer, including import licensing requirements

Quality
Control of
Fertilizer

Legal framework for fertilizer labeling and packaging

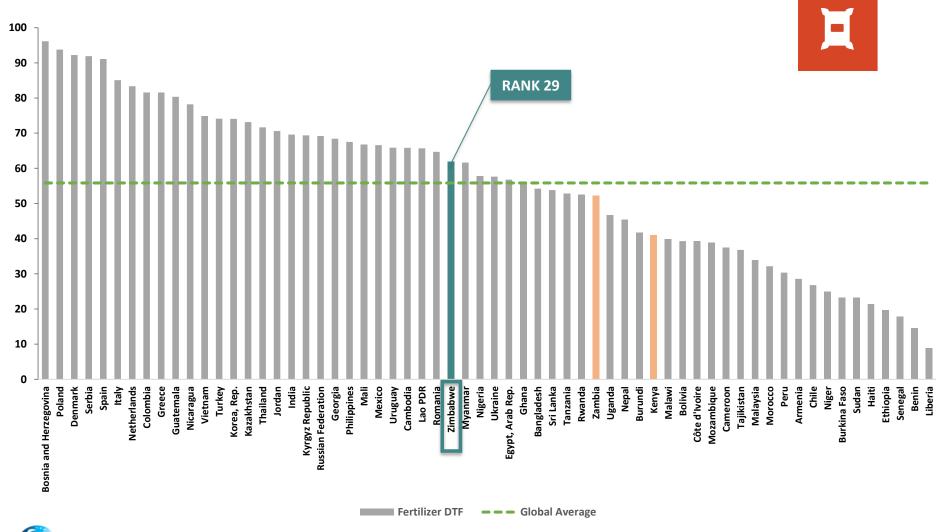


FERTILIZER - Overall Performance



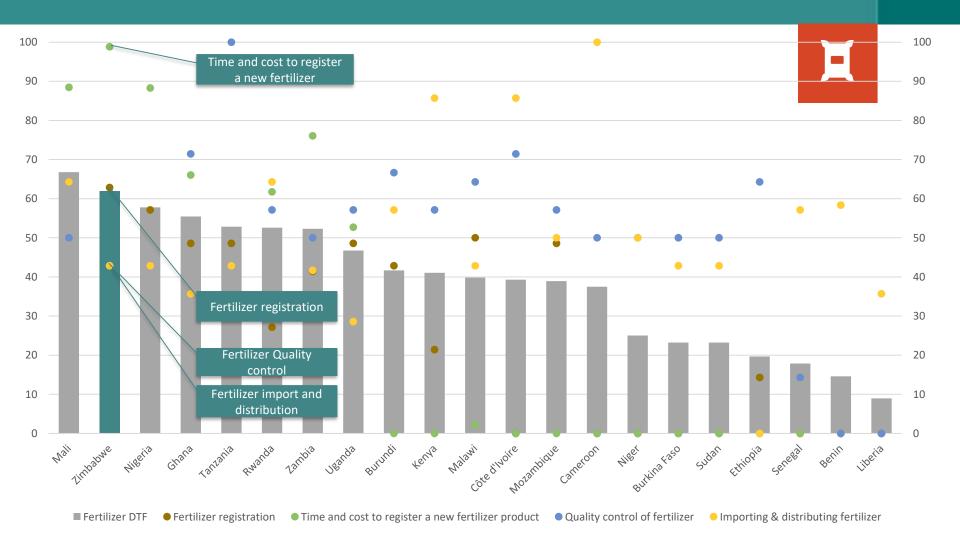


FERTILIZER - Overall Performance





Fertilizer - Sub-Saharan Africa





FERTILIZER - Good Practices

Registering Fertilizer

Importing and Distributing Fertilizer

Quality Control of Fertilizer



- Inexpensive fertilizer registration with no expiration
- Official fertilizer catalogue in place and available online
- Efficient and cost-effective registration process that includes lab sample analysis and excludes field testing
- All entities, including private sector, nongovernmental organizations and producer organizations are allowed to import and distribute fertilizer
- Importer registration with no expiration
 - No requirement of import permits; if the permit is required, it is inexpensive and simple to obtain

- Open fertilizer bags prohibited and penalties established
- Fertilizer labelling requirements in place and penalties established



FERTILIZER - Good Practices

Registering Fertilizer

Importing and Distributing Fertilizer

Quality Control of Fertilizer



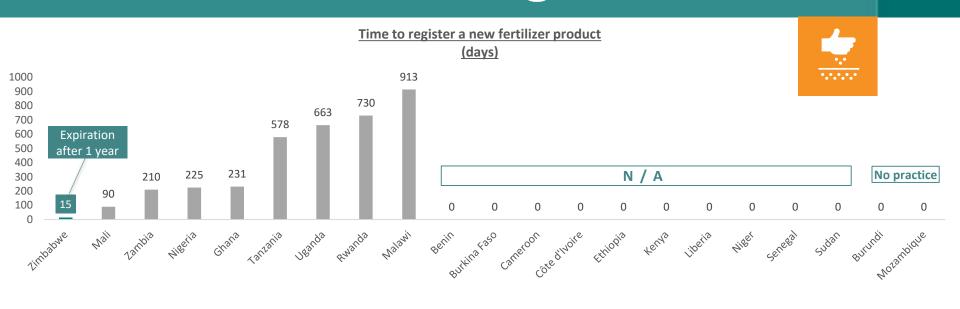


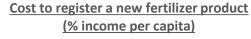
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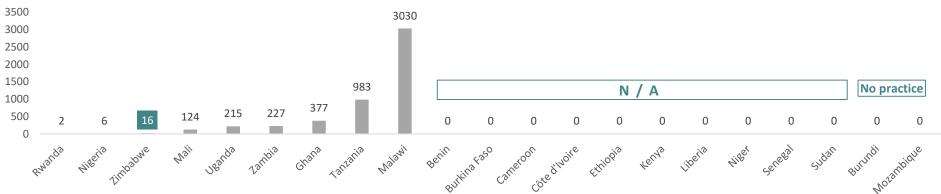
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FERTILIZER - Findings





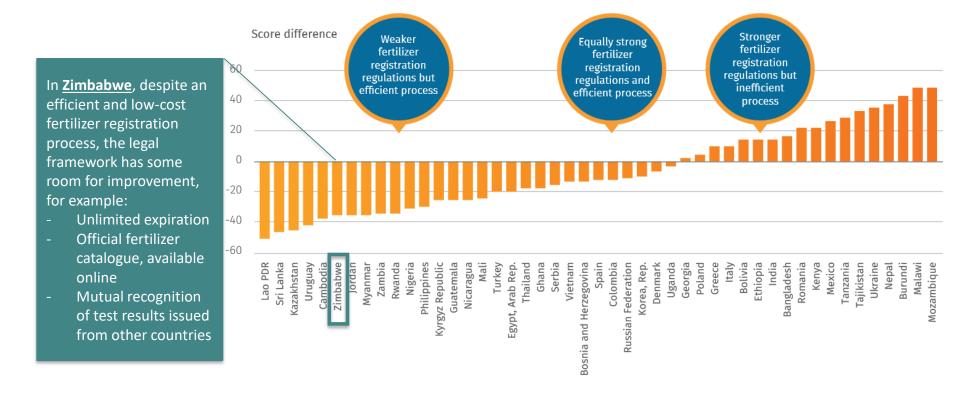




FERTILIZER - Findings

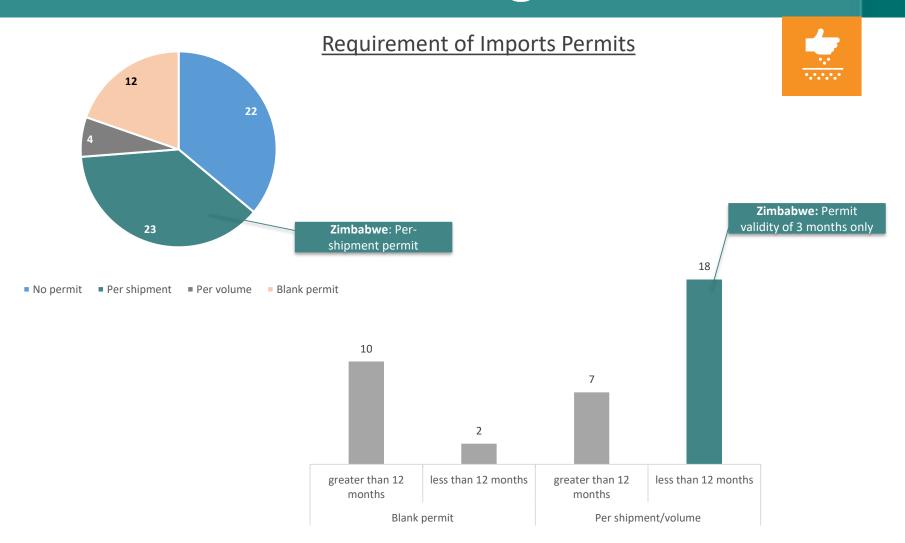
Strong registration regulations do not always coincide with efficient registration processes





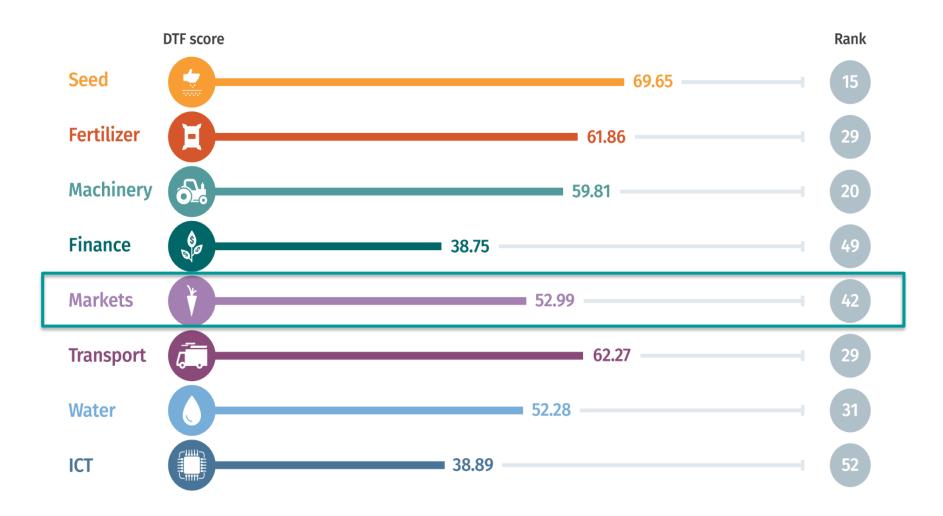


FERTILIZER - Findings



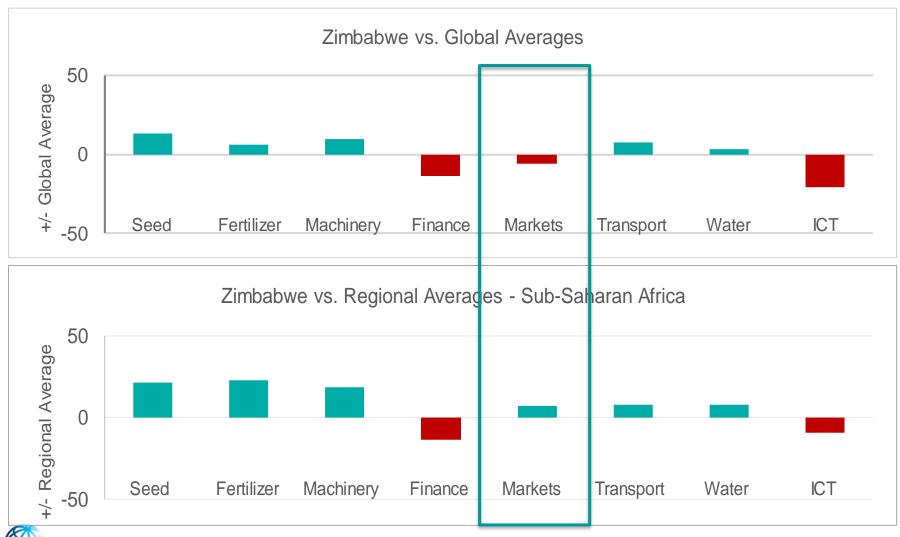


ZIMBABWE: markets score





ZIMBABWE vs global topic averages



MARKETS - Topic Coverage



Agricultural Trade

Legal framework for domestic trade and export of agricultural products

Documents, time and cost to export agricultural products

Plant Protection

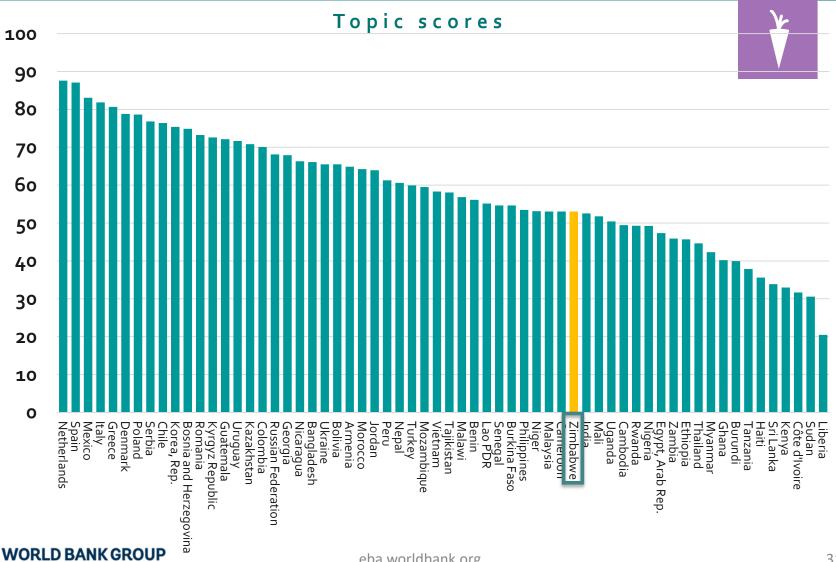
Legal framework for plant protection, including management and control of pests and diseases

Producer Organizations

Legal framework for producer organizations, including creation, operations, and inclusiveness



MARKETS



MARKETS



MARKETS - Good Practices

Agricultural Trade

- No price controls, auction, membership or licensing requirements.
- Electronic application or ePhyto for phytosanitary certificates.
- Phytosanitary fee schedules are publicly available.
- Efficient and affordable per-shipment document requirements.

Plant Protection

- Pest lists and a pest database are available online.
- Pest reporting obligations apply.
- Government is required to conduct pest surveillance and pest risk analysis (PRA). PRA results are available online.
- Risk-based phytosanitary import inspections may be conducted.

Producer Organizations



- No minimum capital requirements.
- Registration must occur within a specific timeframe, and rejections must be explained.
- No cap on dividends, and profits may be distributed in the form of shares.
- No limitations on membership. Government shares are prohibited.
- Open membership and nondiscrimination applies, and women's participation is encouraged.





MARKETS - Good Practices

Agricultural Trade

- No price controls, auction, membership or licensing requirements. (no data)
- Electronic application or ePhyto for phytosanitary certificates.
- Phytosanitary fee schedules are publicly available.
- Efficient and affordable per-shipment document requirements. (no data on time)

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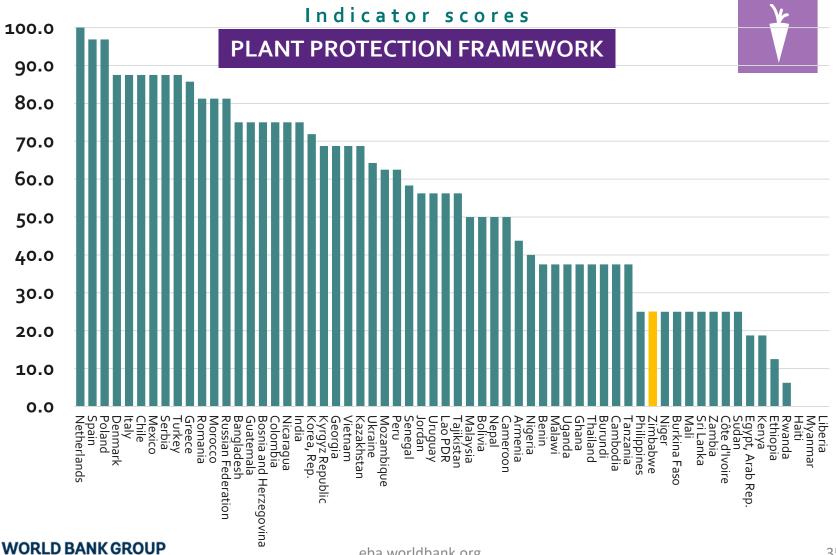
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MARKETS





MARKETS - Findings



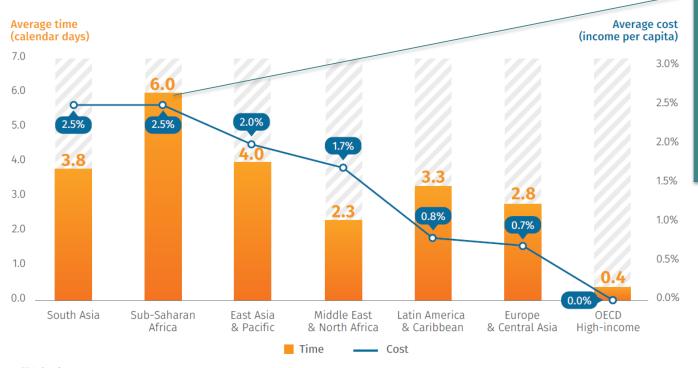




MARKETS - Findings

➤ The cost to obtain per-shipment export documents for agricultural products is highest in South Asia and Sub-Saharan Africa





In **Zimbabwe**, 1 pershipment document (phytosanitary certificate) is required and it costs 1.2 % of income per capita (below the SSA average of 2.5% of income per capita)

Source: EBA database.

Note: Data on time to obtain per-shipment export documents are not available for Ghana, Haiti, Malaysia and Zimbabwe. Data on cost to obtain per-shipment export documents are not available for Liberia. These cases were excluded from the calculation of the averages by region.

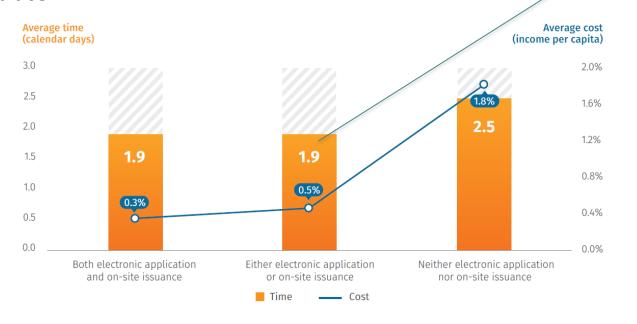


MARKETS - Findings

➤ It is cheaper and faster to obtain a phytosanitary certificate in countries that have electronic processes in place and that can conduct inspections and issue certificates on-site



Chile, Kenya, Korea and the Netherlands have an ePhyto system in place



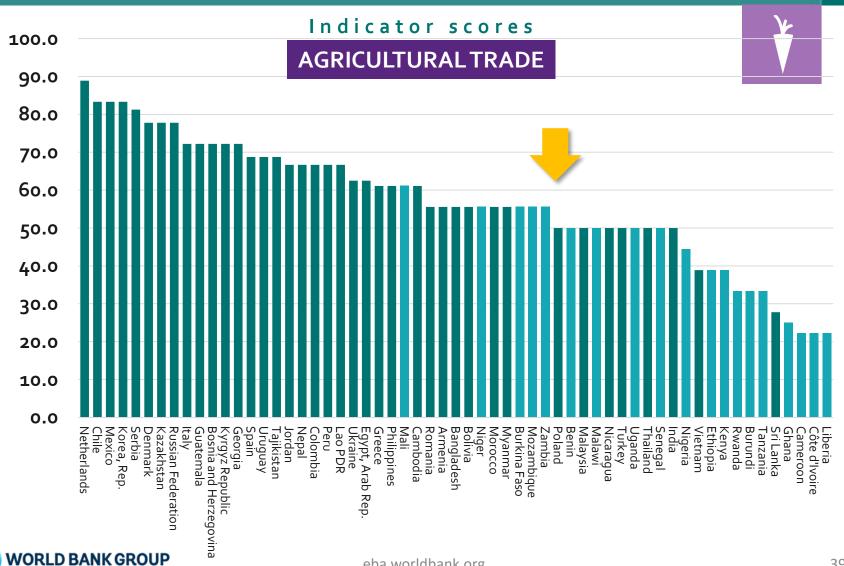
In **Zimbabwe**, phytosanitary certificate applications can be submitted electronically. However, phytosanitary certificates cannot be generated, issued and sent in an electronic form (such as *ePhyto* system).

The official fee schedule for the phytosanitary certificate is not publicly available.

Notes: Data on electronic application of phytosanitary certificates are not available for Egypt, Arab Rep., Senegal, Serbia, Spain, Sudan, Tajikistan, Turkey, Uganda, Ukraine and Uruguay. Data on on-site issuance of phytosanitary certificates are not available for Ghana and Sudan. These cases were excluded from the calculation of the averages.

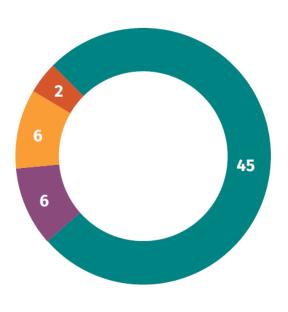


MARKETS



MARKETS - Findings





- Countries that do not have price controls
- Countries that have price controls on fruits
- Countries that have price controls on cash crops
- Countries that have price controls on cereals

- Almost one-quarter of EBA countries impose agriculturespecific price controls, mainly on cereals and cash crops commodities, such as tea, coffee and cocoa
- > 9 of those countries are located in Sub-Saharan Africa

Source: EBA database.

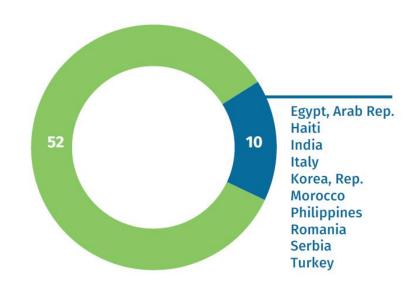
Notes: Data on price controls are not available for Haiti, Malaysia and Zimbabwe.



MARKETS - Findings



- The majority of EBA countries do not impose minimum capital requirements to establish a producer organization
- In 2016, Greece abolished the previous minimum capital requirement of 10,000 Euros

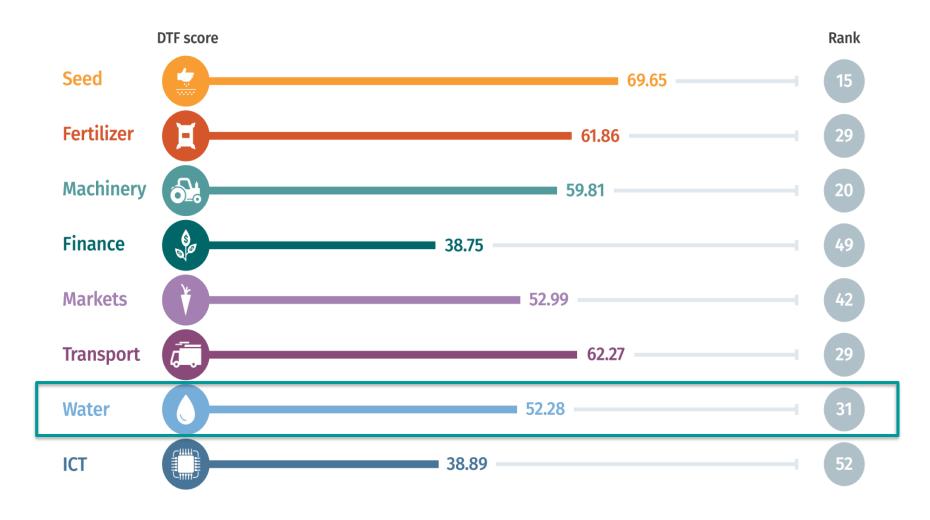


- Countries without minimum capital requirements to establish a producer organization
- Countries that set out minimum capital requirements to establish a producer organization

Source: EBA database.

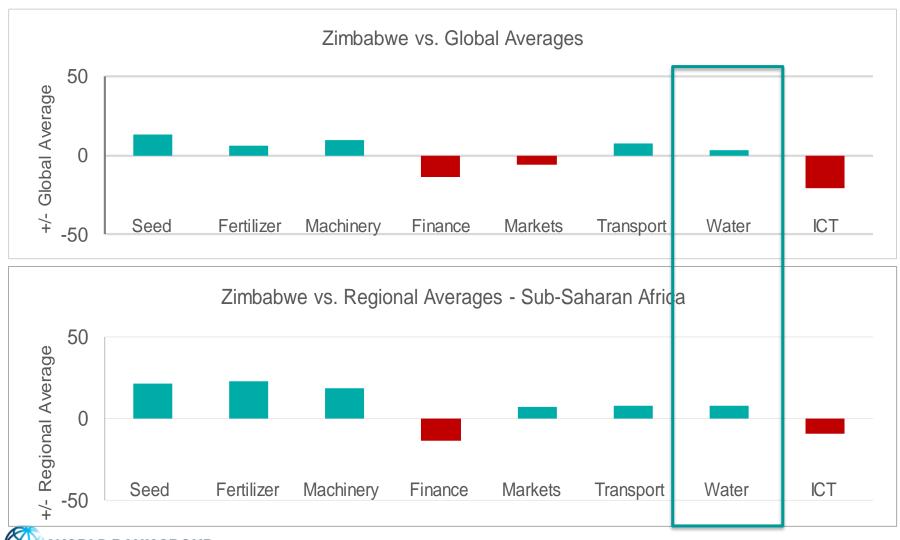


ZIMBABWE: water score





ZIMBABWE vs global topic averages



WATER: Topic coverage



Integrated Water Resources Management

Legal frameworks
supporting the core
features of modern
water management,
including planning and
water information
systems

Individual Water Use for Irrigation

Legal frameworks for water use permits, as well as the depth and quality of these permit requirements



WATER



WATER: Good practices

Integrated Water Resources Management



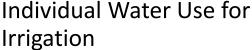
mandate to manage water at basin scale.

Consultative water planning at the national and basin levels with periodic updating.

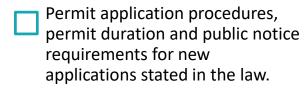
A water inventory and a water user registry are publicly available, providing information on water availability, location, and use and any changes over time.

Quality standards exist for irrigation water, and the government can restrict water use in cases of depletion and pollution.

Participation of water users in basin planning and their representation in basin institutions.







Water permits are transferable separate from land—and the procedural rules are clearly stated in the law.

Designated water users must pay for the quantity of water resources used, and governments are obligated to set and collect fees.

Water users keep records, and the government is given powers to conduct inspections for permit compliance.

Noncompliance with core water management and/or use obligations is an offense.





WATER: Good practices

Integrated Water Resources Management



- Institutions with an adequate mandate to manage water at basin scale.
- Consultative water planning at the national and basin levels with periodic updating.
- A water inventory and a water user registry are publicly available, providing information on water availability, location, and use and any changes over time.
- Quality standards exist for irrigation water, and the government can restrict water use in cases of depletion and pollution.
- Participation of water users in basin planning and their representation in basin institutions.

Individual Water Use for Irrigation



- Permit application procedures, permit duration and public notice requirements for new
- Water permits are transferable—separate from land—and the procedural rules are clearly stated in the law.

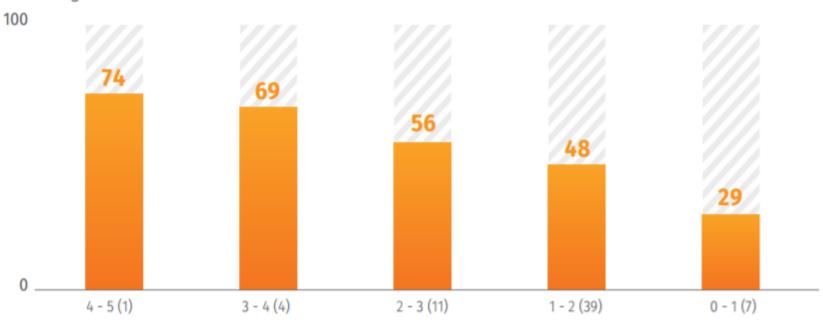
applications stated in the law.

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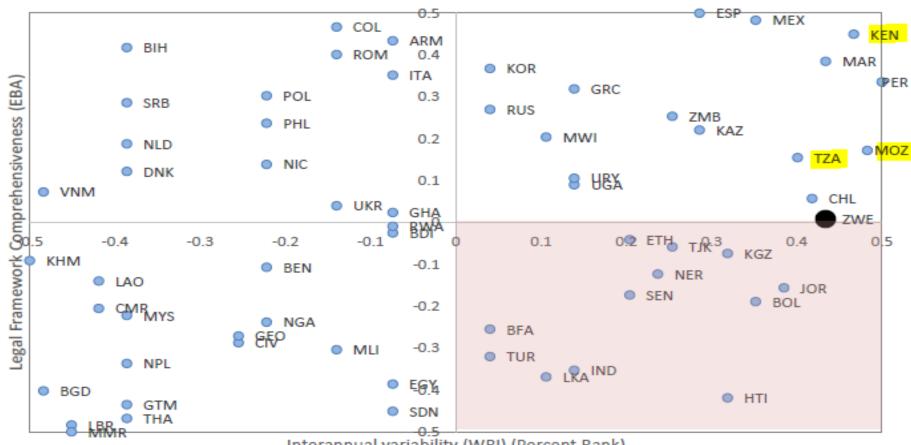
Interannual Variability Index (FAO/WRI)

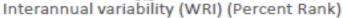
Sources: EBA database; FAO Aquastat/WRI 2016.

Countries with more variable water availability tend to have stronger legal frameworks



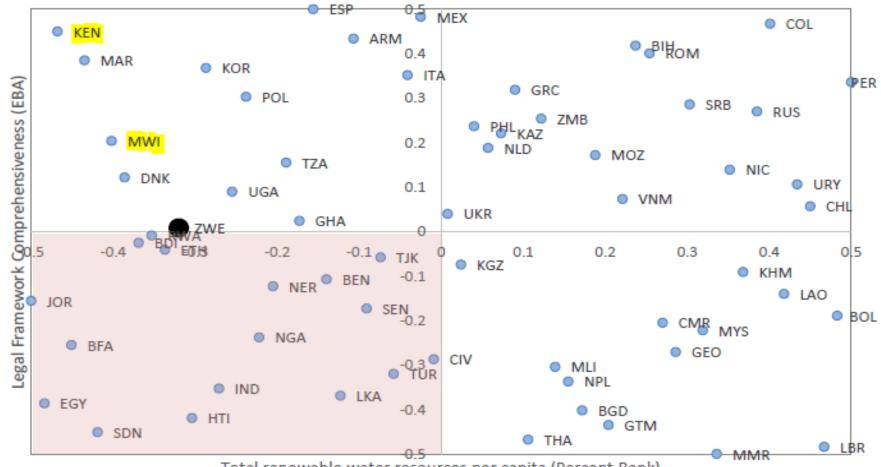
Interannual variability (WRI)







Total renewable water resources per capita



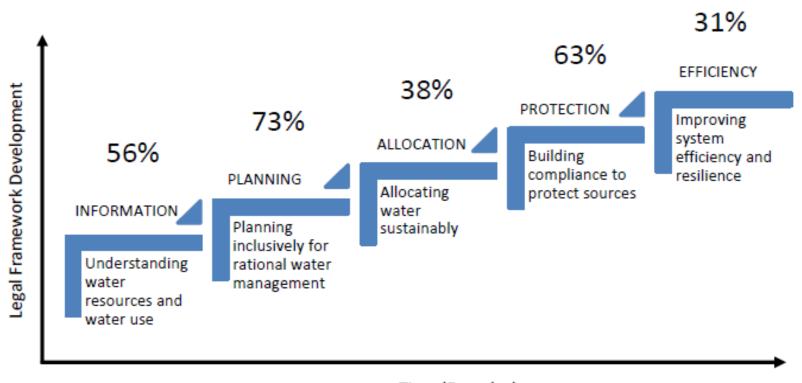
Total renewable water resources per capita (Percent Rank)

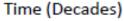


WATER: legal vs implementation



Zimbabwe - Supporting Critical Policy Objectives with Law

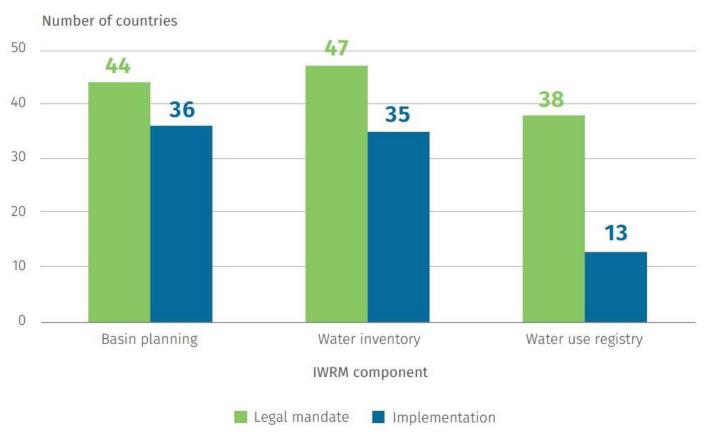






WATER: legal vs implementation

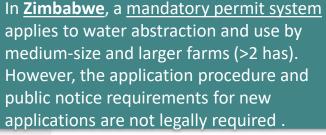


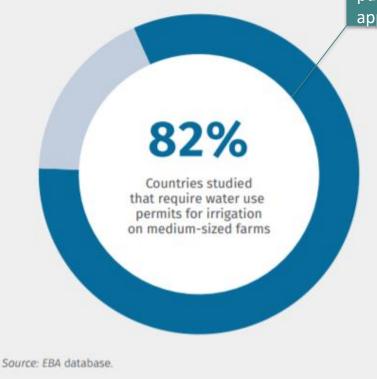




WATER: Water permit





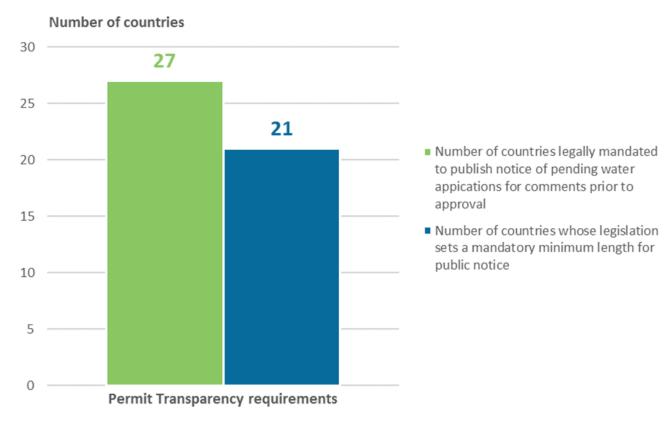


- Widespread adoption of <u>permit</u> systems for sustainable management of water withdrawals.
- Of the remaining 18%, four countries follow a partial system requiring users to <u>declare</u> their water use.
- Seven countries require neither <u>permit</u> nor <u>declaration</u> for individual water use for irrigation.



Only about half of countries with permit systems require public notice of applications





Source: EBA database.

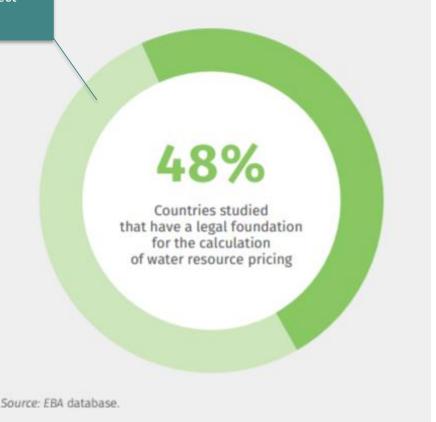


WATER: water use charges



In <u>Zimbabwe</u>, water users are not obliged to pay for the quantity of water resources used. The government sets fees for the use of water resources, but it is not mandated to collect charges for water abstraction

- Charging for water use is one tool to promote efficient water use and water conservation
- Almost half of the EBA countries establish a method to calculate water abstraction charges

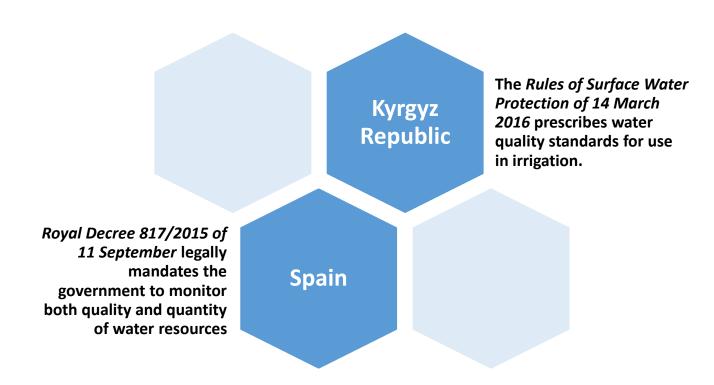




WATER: reforms

➤ In 2015/16, regulatory reforms were adopted in both Spain and Kyrgyz Republic that promote stronger protection of water resources







LAND: Topic coverage



Coverage,
Relevance, and
Currency of Land
Records

Broad coverage of land records

Integration of textual and spatial records

Visibility of restrictions on land records

State Land Management

Registration and mapping of state land

Transparency of state-land transfers

Equity and Fairness

Genderdifferentiated recording and reporting

Freedom of leasing

Procedural safeguards in case of expropriation



LAND: Good practices

Coverage, Relevance, and Currency of Records for Private Land **Public Land Management**

Equity and Fairness



- Private land rights are registered and mapped for land owned individually or by groups
- Textual and spatial records are maintained digitally and integrated, and accessed by all interested parties
- Mortgages and disputes pertaining to a land parcel are visible on the record and can be entered online by banks or the courts.

- State land is fully mapped and registered.
- Encroachment is monitored regularly and actively.
- Transparent public tender process for state land transfers is in place for commercial use
- A list of state land transfers are public and independently monitored

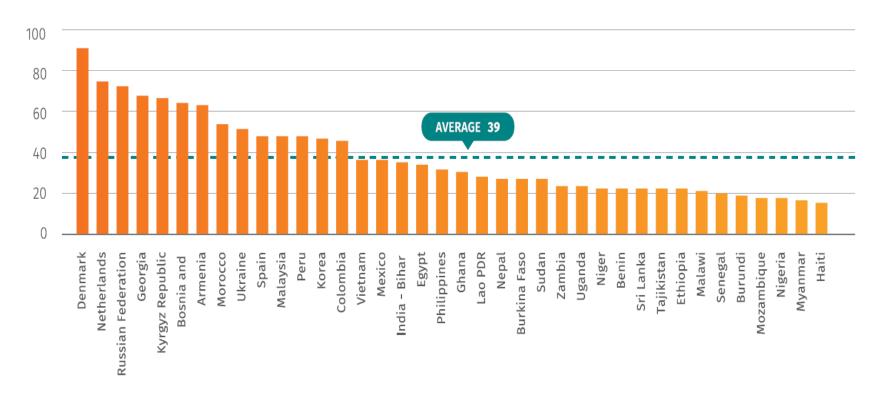
- Land ownership information is recorded by gender and regularly monitored
- Standardized contracts for land leasing are available and there are no specific restrictions on land leasing.
- Same level of compensation in expropriation cases applies for registered and not-registered land



LAND: Preliminary results



EBA17 land score





LAND - Overall Performance

Land scores are lowest for management of state land



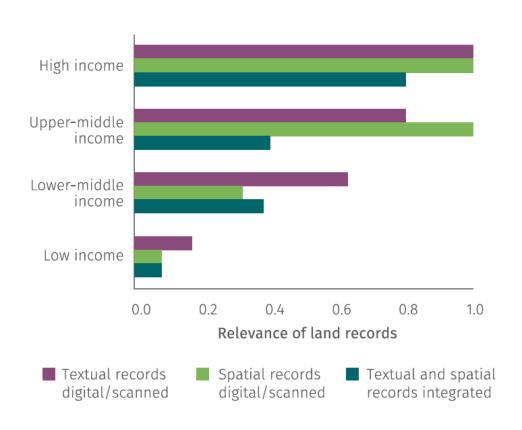
➤ While low-income countries score reasonably well on equity and inclusion, they differ markedly from the rest in terms of coverage, quality and relevance of records





LAND - Findings





Relevance of Land Records:

Less than 20% of sample countries in the low-income category have textual and spatial records digitized, limiting the scope for land data integration

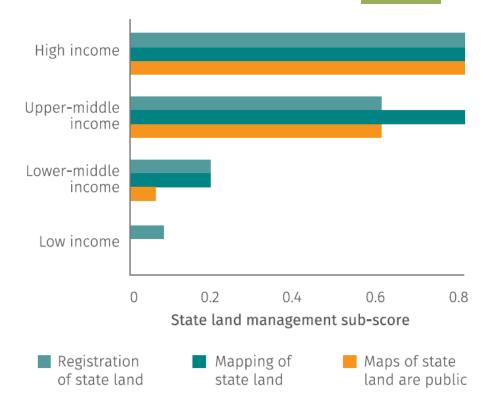


LAND - Findings



State Land Management:

- All high- and upper-middleincome countries have most of their state land mapped and registered, and the maps publicly available.
- ➤ But this is the case only for less than 20% of the lower-middle and low-income countries in the sample





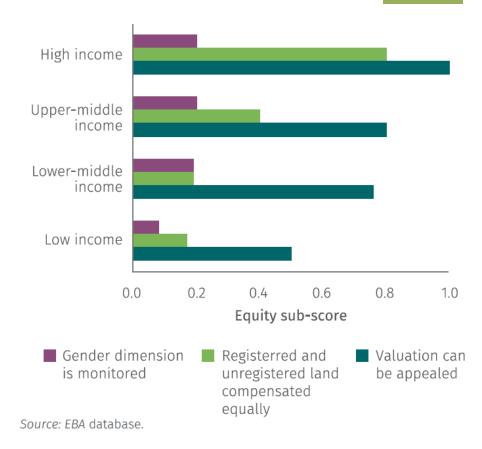
LAND: Findings



63

Equity and Gender:

- Lower scope in low income countries to be compensated for unregistered land
- ➤ Although a higher share of low- and lower-middle-income countries allows appeals against valuations, there is little administrative support for such appeals to be successful





eba.worldbank.org

LAND -Reform Examples

Registration of land rights and computerization of land registry information



- Rwanda: Land tenure regularization in Rwanda in 2007-10: The
 registry can be accessed online by Banks or local staff (via mobile
 phones) and viewed by investors; potential increments in urban
 residential land tax revenue due to having a complete register alone
 are more than sufficient to recoup the program cost in less than a
 decade.
- *Mexico*: regularization of more than 60 mn. Ha. of communal land in a decade. Recognition of communities' legal personality and establishment of mechanisms for internal self-governance (general assembly, executive, and an oversight committee).

Public land management in Peru

 Peru shows that transparent public state land auctions can enhance transparency and efficiency of land use. Once the auction is initiated, the bidding are published for at least 90 days



SEED: Topic coverage



Plant Breeding

Legal framework for plant variety protection and access to early generation seed and germplasms

Variety Registration

Legal framework for registration of new seed varieties

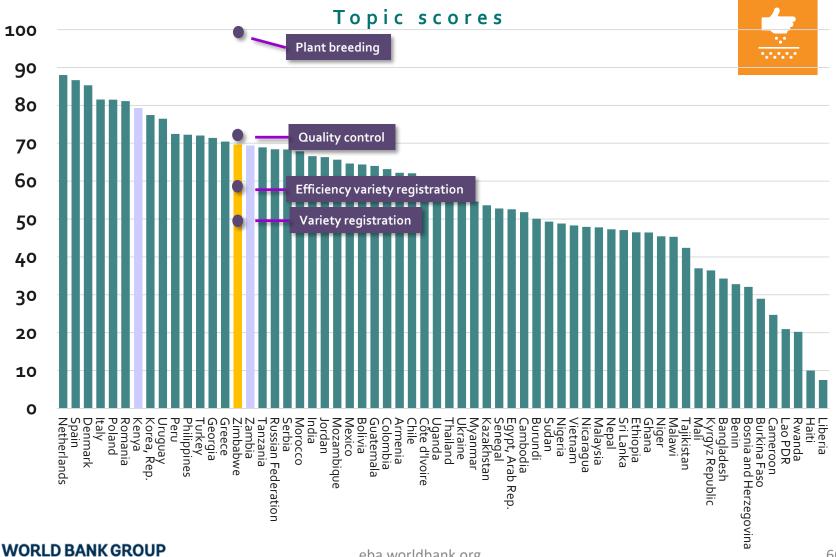
Procedures, time and cost to register a new seed variety

Seed Quality Control

Legal framework for seed quality control and labeling



SEED





SEED: Good Practices

Plant Breeding

- Plant materials are protected by intellectual property rights and protected varieties can be licensed for production and sale
- Companies are not prohibited to produce breeder and foundation seed of local public varieties
- Germplasms conserved in public genebanks are accessible to private sector breeders
- Germplasms can be imported for research purposes without tests other than phytosanitary ones

Variety Registration

- Test results from foreign authorities can be used for variety registration
- The variety release committee meets regularly and includes governmental and non-governmental representatives
- An updated variety catalogue is available online and includes agro-ecological zones
- The variety can be commercialized immediately after the approval of the variety release committee

Seed Quality Control



- Official fee schedules are available for certification activities
- Plant breeders must keep record of reproductive materials for a minimum of 2 years
- Seed companies can be accredited to perform certification activities
- Certified seeds are subject to post-control tests and removed from markets if quality standards are not met
- Seed containers must be labelled in accordance with the law



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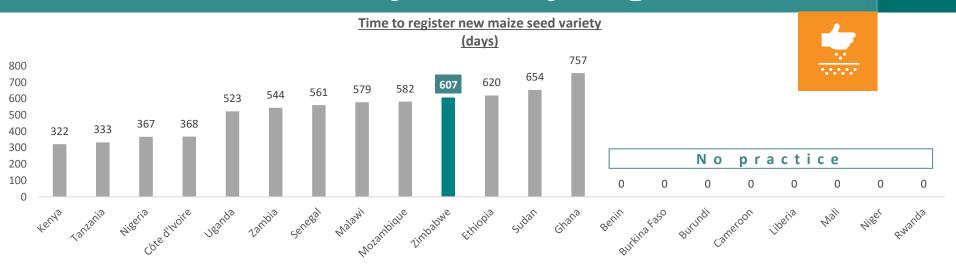
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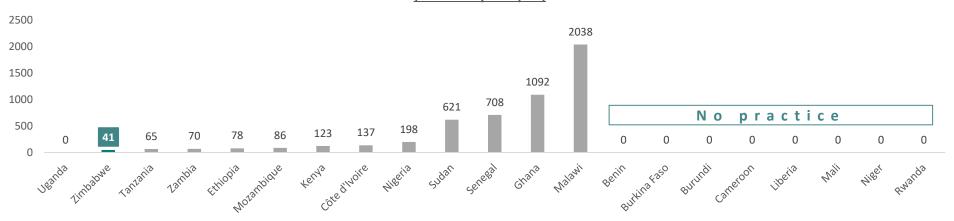
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SEED: Efficiency variety registration



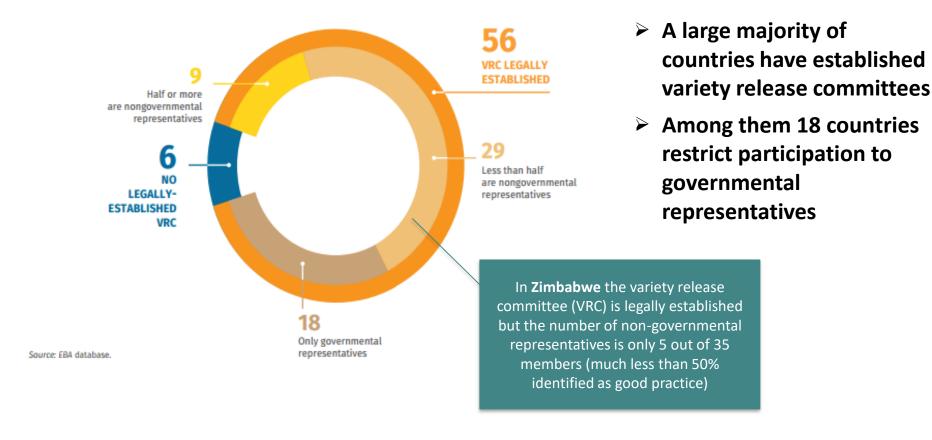
Cost to register new maize seed variety (% income per capita)





SEED: Variety registration









Enabling the Business of Agriculture



THANK YOU!

Distance-to-Frontier Score and Topic Ranking

Indicator DTF Score

 Absolute distance to the best performance (frontier) per EBA indicator



Topic DTF Score

 Simple average of the indicator DTF scores within each EBA topic



Topic Ranking

 Rank of topic DTF scores from 1 to 62

Example:

Calculating Colombia's DTF score on fertilizer

TOPIC/INDICATOR	DATA	DTF SCORE		FRONTIER
Fertilizer		81.58 → Rank: 8/62		
Fertilizer registration index (0-7)	6	85	5.71	7
Time to register fertilizer a new fertilizer product (days)	45	96.39	07.72	11
Cost to register a new fertilizer product (% GNI pc)	7.83	99.07	97.73	0
Fertilizer quality control index (0-7)	6	85.71		7
Fertilizer imports (0-7)	4	57.14		7

Source: EBA database.



Data Collection

Public Sector

- Ministries of agriculture, transport, environment, trade and commerce, information and technology
- Central banks, financial supervisory authorities
- Customs, state inspectors, land registries, cadasters, agricultural research institutes and others

Private Sector

- Agricultural input companies
- Trucking companies and freight forwarders
- Cooperatives and farmers' associations
- Agricultural holdings
- Mobile network operators
- Lawyers
- Commercial banks and microfinance institutions
- Academia
- Civil society organizations





Results for Zimbabwe in EBA 2017

SEED SCORE (0-100)		69.65
Plant breeding	Plant breeding (0-10)	10.0
Variety registration	Variety registration (0-8)	4.0
	Time to register new varieties (days)	607
	Cost to register new varieties (% income p.c.)	41.2
Seed quality control	Seed quality control (0-12)	8.5
FERTILIZER SCORE (0-100)		61.86
Fertilizer registration	Fertilizer registration (0-7)	4.4
	Time to register new fertilizer product (days)	15
	Cost to register new fertilizer product (% income p.c.)	15.9
Quality control of fertilizer	Quality control of fertilizer (0-7)	3.0
Importing & distributing fertilizer	Importing & distributing fertilizer (0-7)	3.0
MACHINERY SCORE (0-100)		59.81
Tractor operation	Tractor operation (0-5)	4.5
	Time to register a tractor (days)	3
	Cost to register a tractor (% income p.c.)	18.8
Tractor testing and standards	Tractor testing and standards (0-8)	4.7
	Time to obtain type approval (days)	N/A
	Cost to obtain type approval (% income p.c.)	N/A
Tractor import	Tractor import (0-5)	4.0
FINANCE SSCORE (0-100)		38.75
Branchless Banking	Agent banking (0-5)	0.0
	E-money (0-4)	0.0
Movable Collateral	Warehouse receipts (0-5)	3.5
	Doing Business - getting credit (0-8)	5.0
Non-bank Lending Institutions	Microfinance institutions (0-7)	4.0
	Financial cooperatives (0-7)	3.0



Zimbabwe Results in EBA 2017

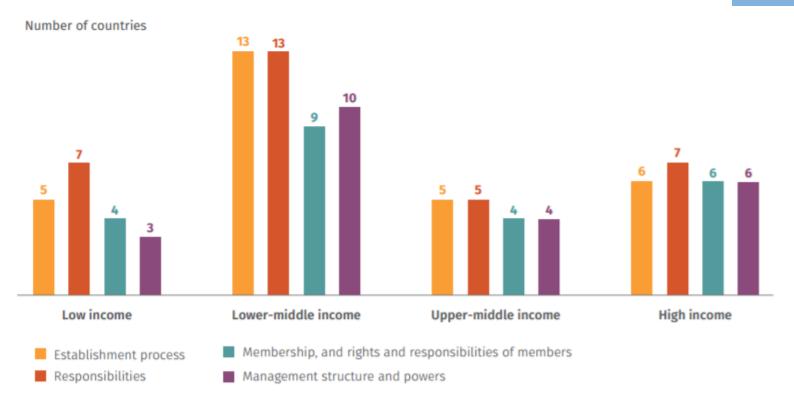
MARKETS SCORE (0-100)		52.99
Producer organizations	Producer organizations (0-13)	7.5
Plant protection	Plant protection (0-8)	2.0
Agricultural trade	Agricultural trade (0-9)	N/A
	Documents to export agricultural goods (number)	1
	Time to export agricultural goods (days)	N/A
	Cost to export agricultural goods (% income p.c.)	1.2
TRANSPORT SCORE (0-100)		62.27
Trucking licenses and operations	Trucking licenses and operations (0-11)	5.5
	Time to obtain trucking licenses (days)	5
	Cost to obtain trucking licenses (% income pc)	14.7
Cross-border transportation	Cross-border transportation (0-9)	4.0
	Time to obtain cross-border licenses (days)	7
	Cost to obtain cross-border licenses (% income p.c.)	17.6
WATER SCORE (0-100)		52.28
Integrated water res. management	Integrated water resource management (0-29)	18.0
Individual water use for irrigation	Individual water use for irrigation (0-20)	8.5
ICT SCORE (0-100)		38.89
Information & communication tech.	Information & communication technology (0-9)	3.5
LOW		HIGH



WATER - Additional Research

Many lower-middle income countries have put in place comprehensive provisions on Water User Organizations (WUOs)





Source: EBA database.



LAND - Future Research



- **Group rights:** group rights have long played a role to protect right to indigenous areas and significantly contribute to conserving natural resources. Demarcation of communal rights are currently underway and the main issue is the extent to which results from such initiatives enjoy legal recognition.
- Cost of conducting a survey: "fit for purpose" approach to surveying as a measure that could provide enormous benefits, to improve coverage and reduce informality.
- Linking to national parameters: Linking to the Doing Business registering property indicator will complement EBA land with other aspects of the agricultural sector, and increase policy dialogue.

