

FRIDAY BRIEF

WEEK 25, 2018

HIGHLIGHTS

- Shocking: Maize prices hit low ebb
- Zambia Farm Employers Association elects new Leadership
- CAMCO celebrates 20 years in Zambia

IN DETAIL....

SHOCKING: MAIZE PRICES HIT LOW EBB

Prices for Zambia's staple crop, maize, are shockingly low with some traders offering farmers as low as K50 for a 50kg bag of maize.

A quick survey by the Zambia National Farmers' Union (ZNFU) found maize prices ranging between K50 and K65, or between K1 and K1.30 per kg in Mumbwa, while in Kabwe and Kapiri Mposhi, maize is fetching between K1.20 and K1.30 per kg.

Soya beans on the other hand is fetching between K4.10 and K4.20 per Kg or K205 and K210 per 50kg bag in the Central Province towns of Mumbwa, Kabwe and Kapiri Mposhi, including Mkushi.

In Eastern Province, prices for maize and soya beans are similar to what is pertaining in Central and Lusaka provinces; hovering around K55 and K65 for maize and K200 and K210 for maize and soya beans, respectively.

Surprisingly, while the cost of maize is seemingly low, there is a short supply of the commodity on the market with most small-scale farmers spoken to stating a poor harvest due to the drought experienced during January 2018.

Most farmers are expecting a good price for maize due to the shaky supply of the commodity on the market, while others are anticipating a positive market price from the Food Reserve Agency (FRA).

The FRA market price for last season was K60 per 50kg bag after the country produced a historical 3.6 million metric tonnes of maize.





The country is projected to produce about 2.3 million metric tonnes of maize; according to the 2017/2018 Crop Forecast results.

ZAMBIA FARM EMPLOYERS ASSOCIATION ELECTS NEW LEADERSHIP

The Zambia Farm Employers Association (ZFEA) successfully held their Annual General Meeting on Wednesday, 20th June 2018. The meeting attracted farmers from across the farming Districts in the Country.

During the meeting, the ZNFU president on behalf of the ZNFU Board, Management and the Farming Community as a whole thanked Mr. Richard Denly, the long serving, outgoing Chairman for his commitment to the Association.

After the deliberations, the annual general meeting elected an interim Executive Committee which will later elect the New Chairman and the Vice Chairman of the Association. The following were elected as Executive Committee members:

- Mr. Anton Staal Kabwe
- Mr. Muimui Mufana Mazabuka
- Mr. Doug Badcock Mkushi
- Mr. Tom Varkey Lusaka
- Mr. Nick Beckett Choma

Two Trustees were also elected, and these are:

- Mr. Dirk Muijs of Lusaka West and
- Mr. Richard Denly former Chairman

CAMCO CELEBRATES 20 YEARS IN ZAMBIA

Camco Equipment Zambia Limited will on Saturday 23rd June be celebrating 20 years of existence in Zambia.

Camco has played a major role in revolutionizing Zambia's agriculture by helping mechanize farmers, especially small scale and emergent, through the provision of affordable agriculture equipment. The majority of small scale farmers have for a long time been using hoe in hand technology.

The celebrations will be held at the Camco Equipment premises on Kafue Road. The Zambia National Farmers' Union (ZNFU) will be represented by its president r. Jervis Zirobayan biological function will be graced by Her Honour the Vice President of the Republic of





The Chinese Ambassador to Zambia will also give a keynote address.

The celebrations will be preceded by Camco showcasing some its latest agriculture equipment and industry innovations during a conducted tour.

INDUSTRY UPDATES

TICK-BORNE DISEASES HIT CHONGWE

Chongwe district early this week recorded livestock stock deaths due to tick-borne diseases diagnosed in some animals. The death toll is yet to be determined. Tick-borne diseases are management diseases. Poor management of animals, especially lack of spraying and dipping practices, the animals become susceptible to these diseases. Chongwe is one of the districts reported to have a number dip tanks established by government to prevent disease outbreaks like these. The challenge though has been that some farmers do not take their animals for dipping, some prefer spraying on their own, but they use very low quantities of spray for a lot of animals, thereby rendering the medicine ineffective. Because most farmers in Chongwe keep animals under traditional management and they tend to mix with animals from other areas during feeding, the spread of the disease becomes faster. The farmers that do not spray their animals well or take them for dipping risk their animals to ne attacked but because of the mingling of animals during feeding, even the animals that are well sprayed and dipped risked getting infected.

The veterinary department in Chongwe district are encouraging farmers to report all animals that are suspected to have any of the tick-borne diseases to the veterinary department for early treatment. The rest of the farmers are encouraged to take their animals for dipping or have them sprayed to prevent the spread of the diseases.

COMMODITY UPDATES

Maize Updates

 South Africa has continued exporting its white maize to Botswana, Lesotho, Mozambique and Namibia. Most of this maize is being exported to Botswana. (Source: SAGIS CEC, 2018)

Zimbabwe's maize output for 2018/19 farming season is forecast at 1.2 million, a decline of 46% from the previous season. The 2018/19 farming season maize yield



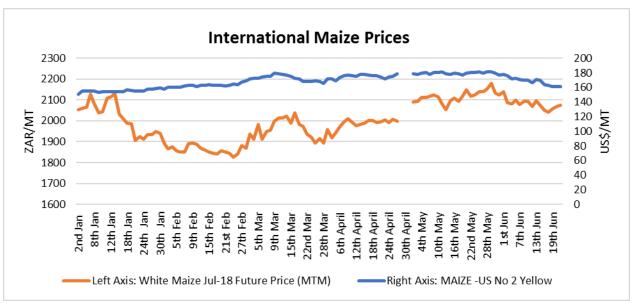


is forecast at 0.98 MT/Ha compared to 1.2 MT/Ha the previous season. These changes are attributed to changes in climate. (Source: World-grain)

• The maize prices for a 90Kg bag during the week ending 22nd June 2018 were captured ranging from US\$ 33.21 to US\$ 33.31 for Tanzania, US\$ 33.31 to US\$ 36.08 for Burundi and US\$ 39.85 to US\$ 40.52 for Uganda. These prices are reflecting capital city prices.

International Price Trends

• The U.S gulf spot prices of yellow maize was quoted at US\$ 161.54/MT on 21st June 2018 while the white maize futures for June delivery on SAFEX settled at ZAR 2076/MT (≈US\$151.09/MT).



Source: SAFEX 2018

Soya Beans Updates

• The U.S. president recently threatened to impose a 25% import tariff on goods from China that contain "industrially significant technologies". This saw China promising a tariff retaliation on various U.S. products including a 25% tariff on soya beans. (Source: RATIN)

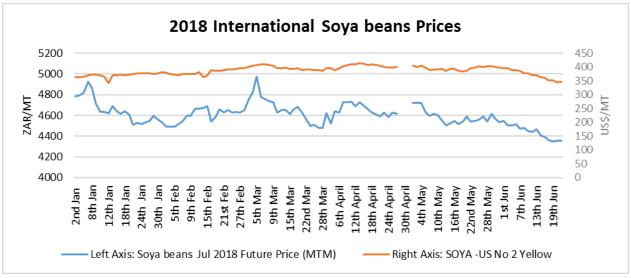




- ZAMACE remains quiet on soya beans offers for more than 3 months despite bids being made. The last bids were made on 5th June with the lowest price at ZMK3, 810/ton and the highest at ZMK 4, 500/ton. For more on commodity offers and bids please follow the link; www.zamace.co.zm
- According to RATIN, a 90 kg bag of soya beans during the week ending 22nd June 2018 was ranging from US\$ 94.08 to US\$ 94.36 for Uganda and US\$ 110.68 to US\$ 111.03 for Tanzania. These prices were captured in the capital cities.

International Price Trends

• The U.S gulf spot price of Soya beans was pegged at US\$ 346.49/MT on 21st June 2018 while the Soya beans futures for June delivery on SAFEX settled at ZAR 4358/MT (≈US\$317.17/MT).



Source: SAFEX 2018

Wheat Updates

 RATIN reports that Japan and South Korea have suspended the importation of wheat from Canada following last week's revelation by Canadian officials that they discovered Genetically Modified (GM) wheat in Southern Alberta. There is no place in the world where GM wheat has been approved for commercialisation.

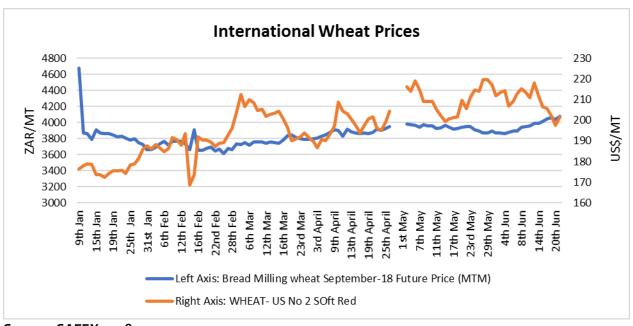




• During the week ending 22nd June 2018, 1, 804 MT of wheat were exported from South Africa(SA) to Zambia. This is SA's highest wheat export to Zambia in more than a month. (Source: SAGIS CEC, 2018)

International Price Trends

• The U.S gulf spot price of wheat averaged US\$ 201.72/MT on 21st June 2018 while the bread milling wheat futures for September delivery on SAFEX settled at ZAR 4076/MT (≈US\$296.65/MT).



Source: SAFEX 2018

ALERTS! ALERTS! ALERTS! ALERTS!

ZNFU OFFERING GROUP LAND SURVEY SERVICES



ZAMBIA NATIONAL FARMERS UNION

ZNFU CORPOR





- Zambia National Farmers Union (ZNFU) is offering Group Land Survey Services (GLSS) to farmers and entities intending to obtain title to land
- The GLSS enables farmers/entities to make payment as a group for land survey to be conducted making the procedure affordable
- This service also helps to facilitate procedures for land deeds registration

For further details call Florence Phiri at ZNFU on;

+260 211 25 26 49

Email: florencephiri@znfu.org.zm

Or Grace Kambidima

Email: grace@znfu.org.zm

ZNFU CALL FOR BUDGET SUBMISSIONS

Government has started calling for budget submissions from various sectors of the economy. It is from this background that the ZNFU is calling on its members to make budget submissions on salient issues affecting the agriculture sector in Zambia.

For submissions or further details contact;

Mrs. Judy Hamonzwe on;

Email: judy.hamonzwe@znfu.org.zm

FROM THE REGIONS

SOUTHERN

SOUTHERN PROVINCE PREPARES FOR THE PROVINCIAL SHOW

The southern Province provincial show is scheduled to start on 28th June 2018 in Livingstone. Monze, Pemba and Gwembe Districts are among other Districts that are expected to showcase what they are doing in their respective Districts in relation to Agriculture. The provincial show will be held in Livingstone under the theme "SUSTAINABLE ECONOMIC EMPOWERMENT" unlike the Districts theme which was







"SUSTAINABLE ECONOMIC DEVELOPMENT", having conducted the District shows Districts will now compete at provincial level.

CONSERVATION FARMING UNIT (CFU) GETS TO THE VALLEY

The Conservation Farming Unit (CFU) has been operating in Monze and Pemba for more than a decade now and they have since expanded their working area to include Gwembe District beginning June 2018.

A series of awareness meetings have been scheduled in order to help the communities to fully understand the activities of CFU so that they appreciate the services being offered and own them.

2018 CROP MARKETING OUTLOOK

Owing to the fact that most crops failed during the 2017/18 farming season, farmers are expectant of a better crop marketing season for 2017, though currently the prices of most crops are still low. Buyers are offering farmers especially on maize a mockery price of K1 and K0.90 per kilogram (kg) or a 50kg bag being sold at K50 and K45 respectively.

NWK Gwembe ginnery is currently buying sunflower at K2.70 per kilogram and Soybean at K4 per kilogram, there was a slight drop in the production for most crops during the 2017/18 farming season owing to the poor rainfall distribution and non-funding of some electronic visa cards under the Farmer Input Support Program (FISP).

Most farmers that visited the ZNFU Monze office called for the Union's involvement in the management of the Farmer Input Support Program (FISP) under the E-voucher system in order to help Government address numerous challenges experienced during the E-voucher System roll out.

WESTERN

MUMBWA DFA/ COUNCIL/WEIGHT & MEASURES SWING INTO ACTION

The Mumbwa DFA together with the Mumbwa Council and the Zambia Weights and Measures have swung into action to protect farmers from the claws of traders who have been tinkering with the scales to dupe farmers out of their produce.

The DFA has been receiving reports of unscrupulous traders loosening their scales to record underweight measures for maize and soya beans and the same time paying farmers lowly prices. Some traders have been offering more attractive prices above the





rest, but in reality, tinkering with the calibration of the scales resulting in farmers making losses while they make obscene profits.

This prompted the Mumbwa DFA to hold a radio programme together with the Council. They later invited the Zambia Weights and Measures to conduct an impromptu check of scales' calibration in the district's CBD, to effectively sort out the cheating grain traders.

border.

WEATHER

ZAMBIA EVENING WEATHER FORECAST: FRIDAY (22/06/2018)

GENERAL SITUATION

Most parts of the country will be under the influence of relatively strong, moist stable winds from the south-east.

FORECAST FOR TONIGHT: FRIDAY (22/06/2018)

All Areas: Expected to have few clouds, windy and mild initially, becoming cool towards dawn.

FORECAST FOR THE WEEKEND: SATURDAY & SUNDAY (23 & 24/06/2018)

Most Areas: Few clouds, windy and cool to mild in the mornings. The afternoons will be mostly cloudy and mild to warm. The evenings are expected to be mild to cool.

OUTLOOK TO MONDAY: (25/06/2018)

Reduction in cloud conditions over Western province.









REPORTED AND FORECAST TEMPERATURES IN °C: FRIDAY (22/06/2018)

STATIONS	Reported		Forecast	
	MAX 22/06/2018	MIN 22/06/2018	MAX 23/06/2018	MIN 23/06/2018
Choma	24	10	26	10
Livingstone	28	08	27	07
Mongu	29	12	30	13
Lusaka	21	14	22	14
Kabwe	25	12	25	11
Chipata	28	14	29	15
Mfuwe	33	12	33	12
Solwezi	28	-	28	13
Ndola	27	11	28	12
Chinsali	27	11	28	12
Mansa	27	12	27	13
Kasama	27	13	28	14
Sesheke	26	07	27	08
Mambwe	29	14	30	14
Gwembe	27	11	27	11

	Temperature Range		
Descriptive Terms	Maximum (°c)	Minimum (°c)	
Cold	14 - 17	2 - 4	
Cool	18 - 20	5 - 7	
Mild	21 - 24	8 - 11	
Warm	25 - 27	12 - 15	
Hot	28 - 32	16 - 19	

Produced by Zambia Meteorological Department, Ministry of Transport and Communications.













