

FRIDAY BRIEF

WEEK 45, 2018

HIGHLIGHTS

- **Mwinilunga to Host 2018/2019 National Planting Season**
- **Zambia prepares for Fall Army Worm fight**
- **Lake Kariba; Now Down to 64%**

IN DETAIL ...

MWINILUNGA TO HOST 2018/2019 NATIONAL PLANTING SEASON

Mwinilunga District will for the first time in history host the National Planting Season launch on 15th November 2018.

The 2018/2019 National Planting Season launch, which will be graced by His Excellency the President of the Republic of Zambia Mr. Edgar Chagwa Lungu is expected to attract farmers and other stakeholders from Solwezi, Kasempa, Kabompo, Kalumbila and Zambezi to the biggest agricultural activity to be witnessed in North Western Province.

Other players expected to be present are chemical and fertiliser suppliers, seed suppliers, agribusiness and machinery purveyors, agro dealers, banks and lending institutions and strategic government line ministries.

With Chief Chibwika hosting the launch in his chiefdom area, it is expected that a number of royal highness(es) will be in attendance from surrounding districts.

ZAMBIA PREPARES FOR FALL ARMY WORM FIGHT

Leaving nothing to chance, agriculture scientists, farmers, Ministry of Agriculture officials and other stakeholders have been strategizing on how to combat the Fall Army Worm (FAW) and mitigate the damage and losses the pest has been causing on farms in recent years.

In a meeting that will be a prelude to the planting season launch organised by the Centre for Agriculture and Biosciences International (CABI), stakeholders will develop key message that will be broadcast on various media channels across the country. This will be done under a national communications management campaign spearheaded by CABI which will be supporting the Ministry of Agriculture to be implemented in the 2018/2019 agriculture season.

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According to Dr Noah Anthony Phiri, CABI Southern Africa Centre Regional Representative, the key outputs from the meeting will be an outline of the validated, evidence based and farmer friendly messages, including recommendations on the SMS messages that can be sent out to farmers, will be broadcast on radio throughout the season.

CABI held various meetings with agriculture stakeholders on how to manage the FAWs prior to calling for the meeting of 12th and 13th November, which is expected to attract the media as well.

LAKE KARIBA; NOW DOWN TO 64%

As temperatures continue to soar, Lake Kariba levels have also continued to shrink, posting a 0.16 per cent drop as at 5th November 2018.

According to the Zambezi River Authority (ZARAO), water levels at Lake Kariba receded from 484.37 metres on 30th October 2018 to 484.21 metres on 5th November. This is, however, well over and above the 481.34 metres Lake level recorded last year during the same period.

At this stage last year, the Lake was 42 per cent full. Currently, Lake Kariba is 64 per cent full.

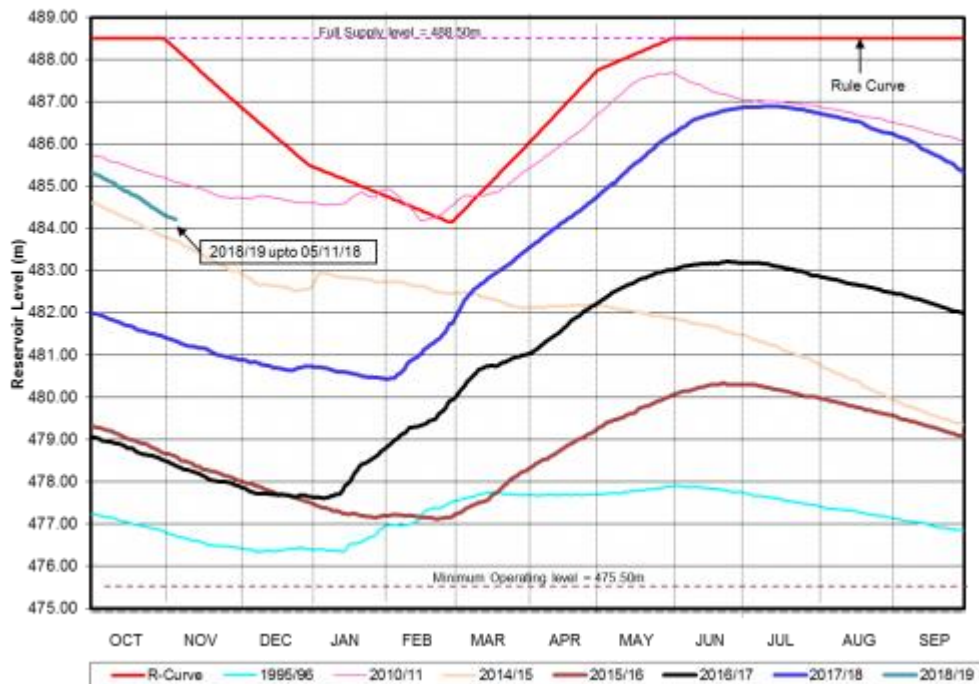
See below the water levels at Lake Kariba as compiled by ZARAO.

Day	This Year	%Full	Last Year	%Full
30/10/2018	484.37	66	481.46	43
31/10/2018	484.33	65	481.43	43
01/11/2018	484.3	65	481.42	42
02/11/2018	484.28	65	481.4	42
03/11/2018	484.26	65	481.38	42
04/11/2018	484.23	64	481.36	42
05/11/2018	484.21	64	481.34	42

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KARIBA RESERVOIR
Comparison of Daily Reservoir Levels



Meanwhile, ZARAHO states that the hydrometric network used for the control and day to day operations of the Kariba reservoir comprise of thirteen stations where water levels are monitored daily.

The Authority says flow measurements are carried out at eight of these stations which include the Victoria Falls, one of the key stations on the Zambezi River.

Coincidentally, the maximum flow recorded at Victoria Falls was during the early construction phase of Kariba Dam in March 1958 at 10,000 cubic metres per second. The lowest flows recorded to date at Victoria Falls were during the 1995/96 season which had an annual mean flow of 390 cubic metres per second, whereas the Long Term Mean Annual flow at Victoria Falls is 1,100 cubic metres per second.

And flows on the Zambezi River at Chavuma are in recession closing the week under review at 63m³/s on 5th November 2018, while the flow observed last year on the same date was 57m³/s.

INDUSTRY UPDATES

SOYABEANS TRADE IN ZIMBABWE

The Union has had enquiries on soya beans growing and marketing outlook because of reports that Zimbabwe has opened its market to GMO soya beans imports. To the contrary, Zimbabwe regulations in trade in soya beans have not been varied. Trade between Zambia



and Zimbabwe in soya beans and value-added products continues as per set procedures including the prescribed SPS standards.

CONSULTATIONS ON WATER RELATED STATUTORY INSTRUMENTS 18, 19 & 20

The Union and the Ministry of Water Development/WARMA have made significant progress in the consultation process of reviewing the mentioned SIs and held the last meeting on Monday 5th November 2018. Key to note from the proceedings is that some of the areas of concern presented by the Union were resolved while others will require amending of the principal Act to address them e.g. jail term sentence, board representation, when to register a bore hole, etc. For now, farmers should become aware that it was agreed that charging for abstraction and storage was double charging hence the fee under section 6B in the SI dealing with fees & charges will be waived. Some other areas covered were;

- How to address the element of registration of boreholes ex-post
- Clarification on Electronic registration of boreholes
- Borehole rules & regulations for rural vs urban and domestic vs commercial
- How to enhance consultation with the farming community
- Pumping of water from shared international waters

As soon as the internal processes by the Ministry are concluded, members will be notified of the complete outcome of the consultations.

AGRO-WATCH

EXCHANGE RATE

KWACHA TO REMAINS STABLE



The Zambian Kwacha posted a minor loss in Thursday's trading session from a globally resurgent United States dollars though staying within range. The local unit opened trading with market players quoting K11.6000/11.6500 per dollar but slid to end the day at K11.700/11.7500 per dollar, posting 0.9% depreciation for the day.

Renewed importer demand has continued to put pressure on the local unit but the expectation is that as we

move deep into the month, corporate conversions for local currency obligations will give some relief to the Kwacha.

Today, the Kwacha has opened at K11.700 and K11.750 per dollar on bid and offer. We still expect a range bound Kwacha as the week winds down, support and resistance is still pegged in the wider band of K11.500/\$ and K12.000/\$ respectively.

Source-Zanaco Daily Newsletter

	8/11/2018						9/11/2018					
CURRENCY	US Dollar		RAND		GB Pound		US Dollar		RAND		GB Pound	
	Buy	Sell	Buy	Sell	Buy	Sell	Buy	Sell	Buy	Sell	Buy	Sell
FNB	11.63	11.87	0.83	0.85	15.20	15.58	11.61	11.84	0.82	0.84	15.11	15.48
Barclays Bank	11.65	11.88	0.83	0.85	15.26	15.56	11.76	11.99	0.82	0.84	15.33	15.63
ZANACO	11.61	11.84	0.83	0.85	15.21	15.50	11.64	11.87	0.81	0.83	15.16	15.45
Bank of Zambia (Average rates)	11.67	11.72	0.83	0.84	15.31	15.38	11.73	11.79	0.82	0.83	15.29	15.36

Exchange Rates

Source: Bank of Zambia

NEWS FROM ASSOCIATIONS

POULTRY ASSOCIATION OF ZAMBIA

INTERNATIONAL NEWS

MEAT IMPORTERS ASK DA TO LIFT SPECIAL SAFEGUARD DUTY ON CHICKEN MEAT

MEAT importers are asking the government to lift the special safeguard duty (SSG) on chicken meat until January next year to make available “affordable” poultry products this holiday season. However, local broiler raisers are opposing this proposal and say that the suspension of the SSG has done more harm than good to the local poultry sector and consumers. Documents obtained by the Business Mirror showed that the Bureau of Customs has reinstated the SSG duty on chicken meat imports following the request of Agriculture Secretary Emmanuel F. Piñol. Former Customs Commissioner Isidro S. Lapeña issued Customs Memorandum Circular 209-2018, dated October 17, that formalized the re-imposition of SSG duty on imported chicken and chicken products.



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In a letter to Lapeña dated October 4, Piñol requested to reinstate the SSG on chicken meat imports, as its suspension did not result in any “significant” reduction in the retail prices. “Based on the price monitoring of the Department, there was no significant reduction on the retail prices of chicken meat even after the SSG was lifted,” Piñol said in his letter, a copy of which was obtained by the Business Mirror. “In view of this, we are requesting the reinstating of the price-based SSG duty imposition on the above-mentioned products effective immediately,” he added. The government lifted the SSG on poultry imports in August as part of its measures to cut retail prices and help ease inflation. Countries levy the SSG duty when the price of imports is below or at the trigger price. The current trigger price for poultry imports is P93.96 per kilogram. Chicken imports are slapped with a 40-percent tariff. Under Republic Act 8800, SSG duty is slapped on imports outside the minimum access volume, while those within the quota are exempted.

Meat Importers and Traders Association President Jesus C. Cham told the Business Mirror that he asked Piñol for the re-imposition of the SSG on imported chicken meat and products in January to give them more time to bring in “cheaper” imports. Cham said that majority of the importers have just recently placed their orders, as the formal lifting of the SSG on chicken was made only over a month ago. Cham added that they need more time for the shipments to arrive in the country and make them available by the holiday season, or else importers may just cancel their orders abroad. He said imports usually arrive in the country in about 45 days to 60 days.

“What is important is that importers know the timeline for arrival so they can plan accordingly.” With the expected port congestion in the weeks leading to the holidays, “we need to give additional days for this contingency,” he said. “If the SSG can be re-imposed anytime, then importers will not bring in products due to said risk,” he added. Cham said Piñol told him that import orders made before the re-imposition of the SSG would still enter the country without the additional duties. However, Cham cautioned that this may not still sit well with the importers who made the orders when the SSG was suspended. “For products on order, although the DA says previously shipped products will be [exempted], the recent event highlights the risk importers face,” he said. “Some may decide it is not worth the risk and just pull out.” United Broilers Raisers Association (Ubra) President Elias Jose Inciong said the lifting of the SSG on imported chicken has only resulted in “forgone government revenues and windfall profits for importers.” Worse, this also led to the collapse of the farm-gate prices of broiler in the past months to below break-even levels, according to Inciong. He noted that the suspension of SSG did not yield “any substantial lowering of consumer retail prices.”

“The lifting of the SSG has caused the collapse of farm-gate prices to way below cost-to-produce range of P80 to P85 per kilo live weight. Based on media reports, retail prices are still at highs of P150 [per kilogram] to P160 [per kilogram],” he told the Business Mirror. “Clearly, imports have no impact on consumer retail prices, notwithstanding the academic notions by economists about the law of supply and demand. Inelasticities at the segments beyond the farm gate have undermined basic economic theories,” he added. Inciong also pointed out that lifting the SSG anew may hurt the local poultry raisers more, as their current farm-gate levels have remained below production costs. The latest Ubra price monitoring survey showed that the average farm-gate price of broiler as of November 2 ranges from P61 per kilogram to P70.07 per kilogram, depending on the size. Inciong said farm-gate ~~prices have declined~~ prices have declined by at least P15 since September 28 on the back of higher production volume and total supply. “Local supply has increased because of better production conditions. Imports have definitely increased, especially with the lifting of SSG,” he said.



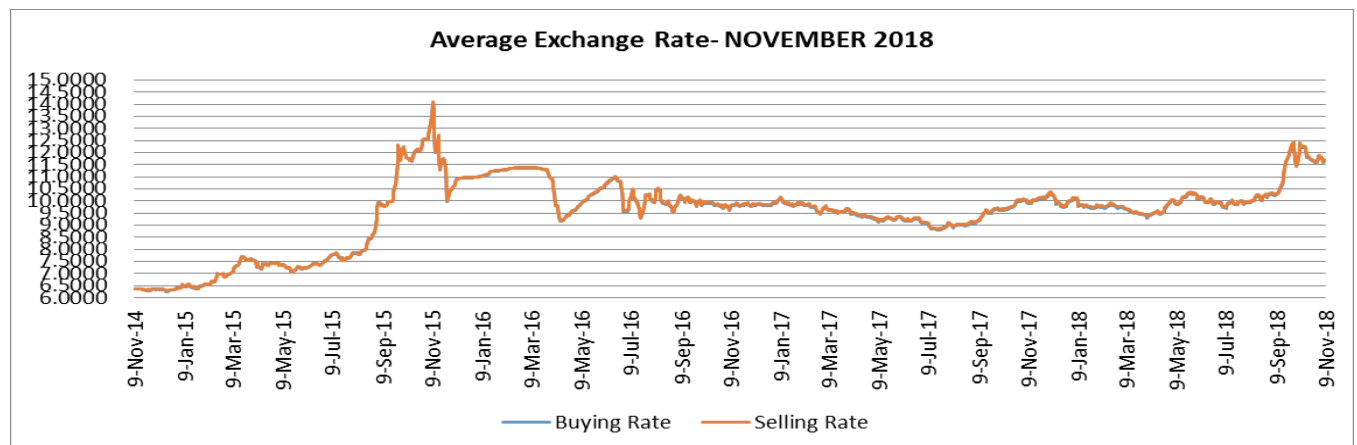
“If the production trend continues, this problem will persist up to the first quarter of next year. Supply is outpacing demand,” he added. Inciong said the current farm-gate price situation for broiler is unusual compared to previous years, as demand tends to pick up by this time leading to the Christmas season.

“There should be at least be a trend toward an increase in farm-gate prices and if at all, any decline should not be this brutal,” he said. Piñol told the Business Mirror that he would hold another dialogue with concerned stakeholders to discuss the matter of SSG on imported chicken. Source: <https://businessmirror.com.ph/meat-importers-ask-da-to-lift-special-safeguard-duty-on-chicken-meat/>

LOCAL NEWS

VETERINARY ASSOCIATION OF ZAMBIA AND PAZ ORGANISE A SENSITIZATION TRAINING ON THE USE OF ANT-BIOTICS IN POULTRY

The Veterinary Association of Zambia (VAS) in collaboration with the Poultry Association of Zambia will next week Friday the 16th November 2018 organize a training workshop on the use of ant-biotics in poultry production. This training workshop will be held in the showgrounds, Lima hall and will attract the players in the poultry value chain, the practicing vets, the agro-vet shops, poultry farmers, processors and hatcheries including the feed millers.



Source: Bank of Zambia

PRICES FOR THE DAY OLD CHICKS REMAIN UNCHANGED



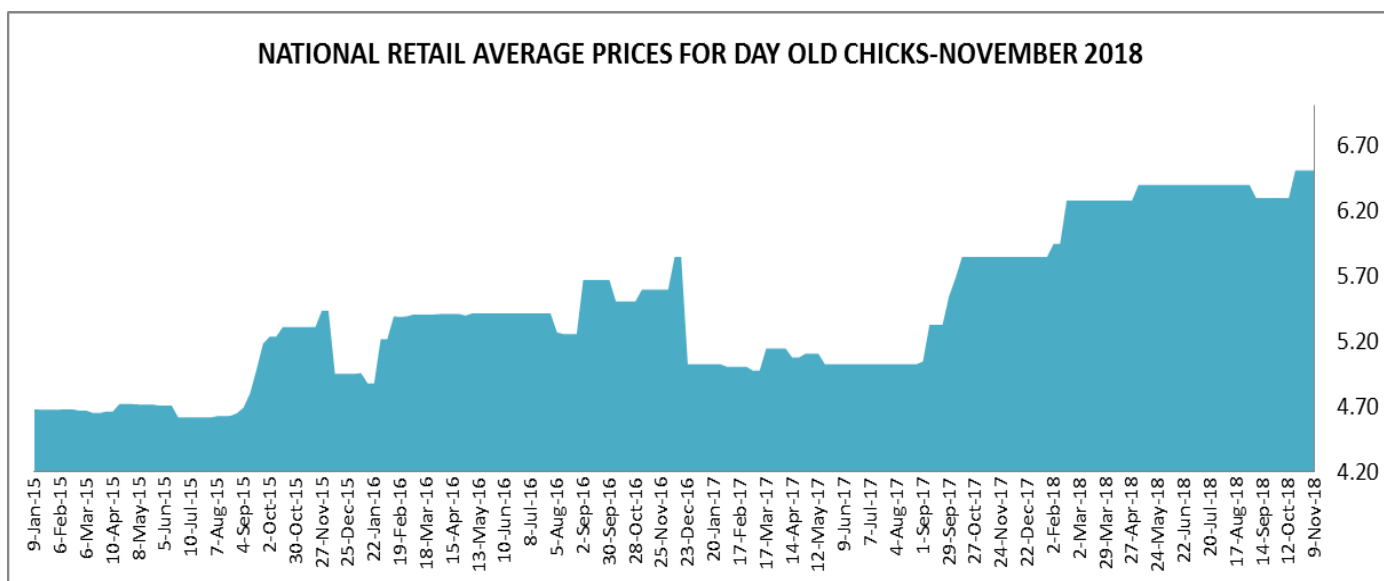
No changes have been observed in the prices of day old chicks on the market. The average prices are still trading at ZMK6.5 from which is the same price as last week. The lowest chick on the market is trading at ZMK6 and the

highest is ZMK7 per day old chicks, depending on location.

There are no movements equally on the prices of pullets which are also trading at

ZMK10.24. The supply of DoC is back to normal in all the districts.

The graph captures the national average price trend for the day old broiler chicks. For the pullets, most of the bookings are for between December 2018 and January 2019.



Source: PAZ

LIVE BIRD PRICES SHOWS SOME SIGNS OF RECOVERY



The national average prices for the broiler chickens recorded some upward adjustments during the course of the week. This is mainly attributed to upward adjustments in the prices of stockfeed and other operation variables such as transport among others factors.

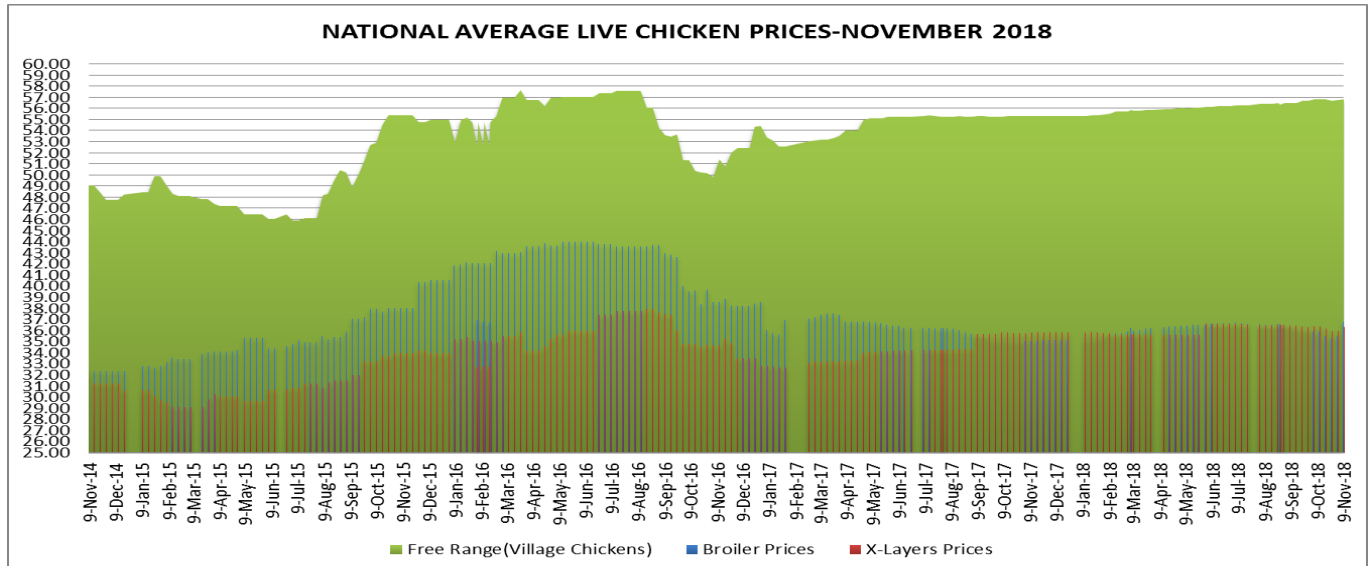
The national live broiler bird prices are averaging ZMK36.8 compared with the ZMK35.50 recorded last week

The X-layer prices also recorded some adjustment and trading at ZMK 36.30 compared with the ZMK36.00 recorded in the last two weeks

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The prices for the free range chickens averaged ZMK 56.81 up from the ZMK56.77 recorded in the same period.



Source: Poultry Association of Zambia

WHOLE DRESSED CHICKEN PRICES SHOWS SOME MARGINAL REDUCTION

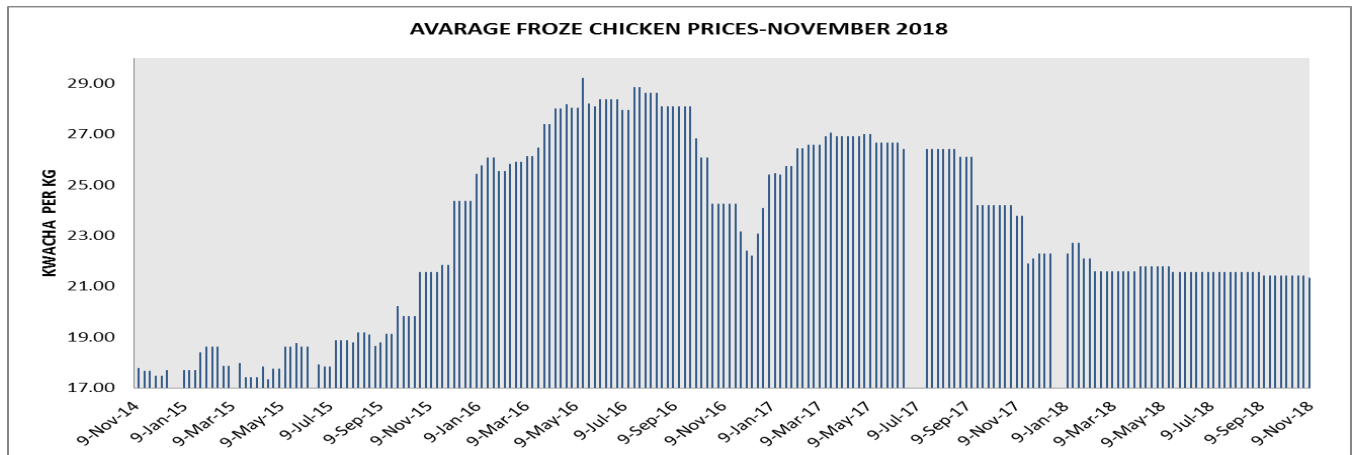


There were no movements on prices of frozen chickens and pieces during the course of the week. The average price for the whole frozen chicken in Lusaka is still trading at about ZMK 21.33 compared with the ZMK21.43 recorded last week. The lowest price in some chain stores is now trading at ZMK17.99 compared with the ZMK 18.99 per kg while the highest is still trading at ZMK 27 per kg. The chicken sizes are ranging between 1.1kg to 1.6kg in different stores.

Please note that the prices are obtained from Pick n Pay, Shoprite, Zambeef, Melisa supermarket and Cheers Stores. Different outlets have different pricing models hence the figures displayed is an average price for all the sampled chainstores. It should also be noted that these are Lusaka prices only.

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Source: Poultry Association of Zambia

AVERAGE PRICES FOR THE POINT OF LAY REGISTERS SOME MOVEMENTS



The prices for the point of lay registered some movements during the course of the week. The average price is now ranging between ZMK69 to ZMK80 per bird depending on the supplier.

Yielding Tree, one of the major suppliers of point of lay is offering good incentives to the farmer based on volumes. The point of lay will be available in December 2018

Great Guowei Farm has point of lay selling at competitive prices. The point of lay will be ready in December 2018

Cholimba Farm in Mkushi has point of lay on sale and will be ready in December 2018

Base-Farm Pullet rearers also have birds available at competitive prices and ready for collection. A total of 16,000 birds available now.

For the beginners who are interested in getting battery cages, cage price ranges between ZMK2700 to ZMK8000 depending on the capacity and also the sources of the cages.

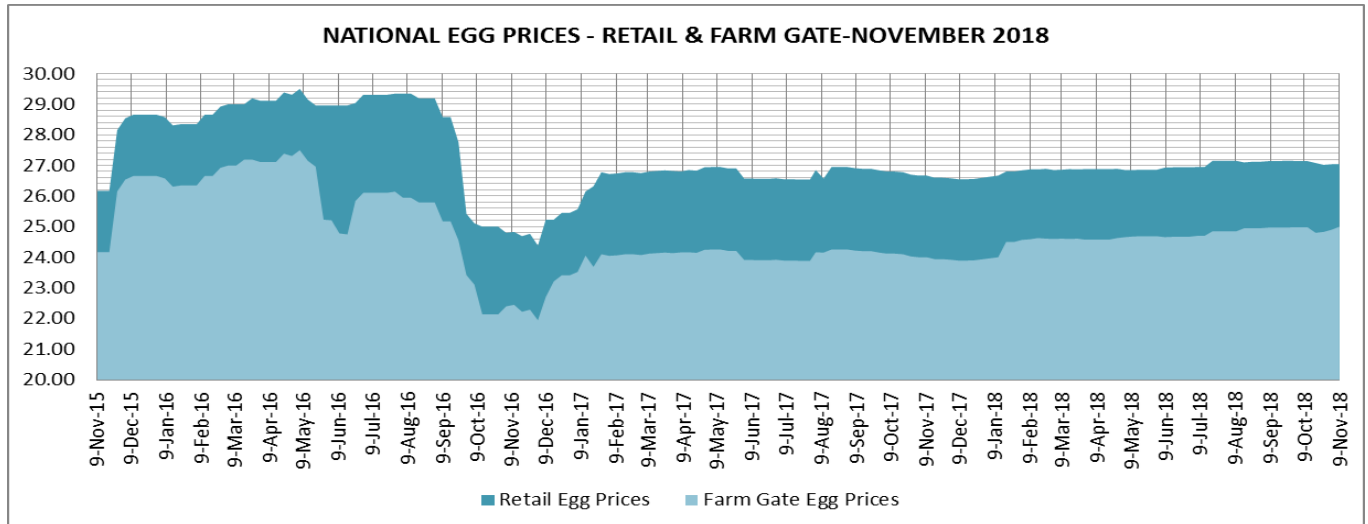
NATIONAL RETAIL AVERAGE EGG PRICES REMAINS UNCHANGED

There was no significant price change in the egg subsector during the course of the week. The retail prices in markets that are operating within Lusaka averages between ZMK 24.83 to



ZMK27.02 per tray for large eggs, and medium eggs while smaller eggs are trading between ZMK19.5 and ZMK22.7 farm gate price. No change on the prices of pullet eggs

which are still trading between ZMK18 and ZMK19 per tray. Further, retail prices in some Chainstores have also remained unchanged, averaging between ZMK25 to ZMK36 per tray of 30 eggs depending on the supplier and packaging.



Source: Poultry Association of Zambia

AVERAGE STOCK FEED PRICES REACHES HIGH IN OVER 23 MONTHS



The national average prices for broiler and layer feed this week reached high in over 23 months. The prices of stockfeed have been on an increase in the past two months owing to a number of factors which among them include the prices and availability of both maize and soyacake, the increase in the fuel pump price and the unstable currency.

Broiler starter is now trading at ZMK 238.19 from ZMK225 recorded last week. Broiler Grower is trading at ZMK227 from ZMK217 recorded in the same period. Finisher is averaging ZMK221.23 from ZMK214 recorded in the same period

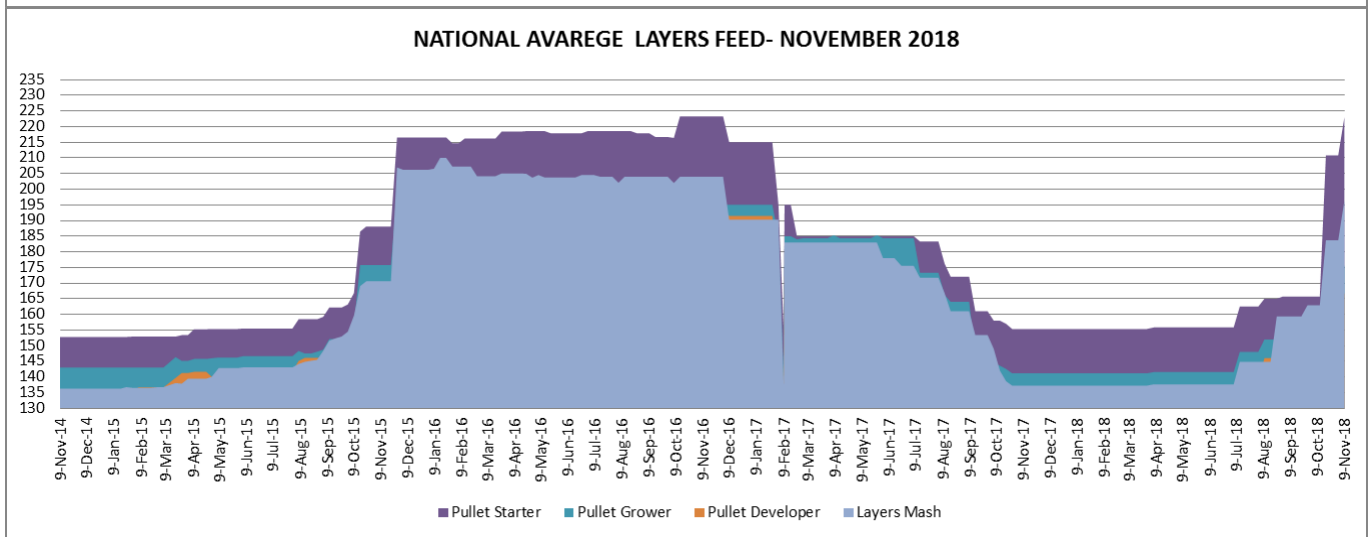
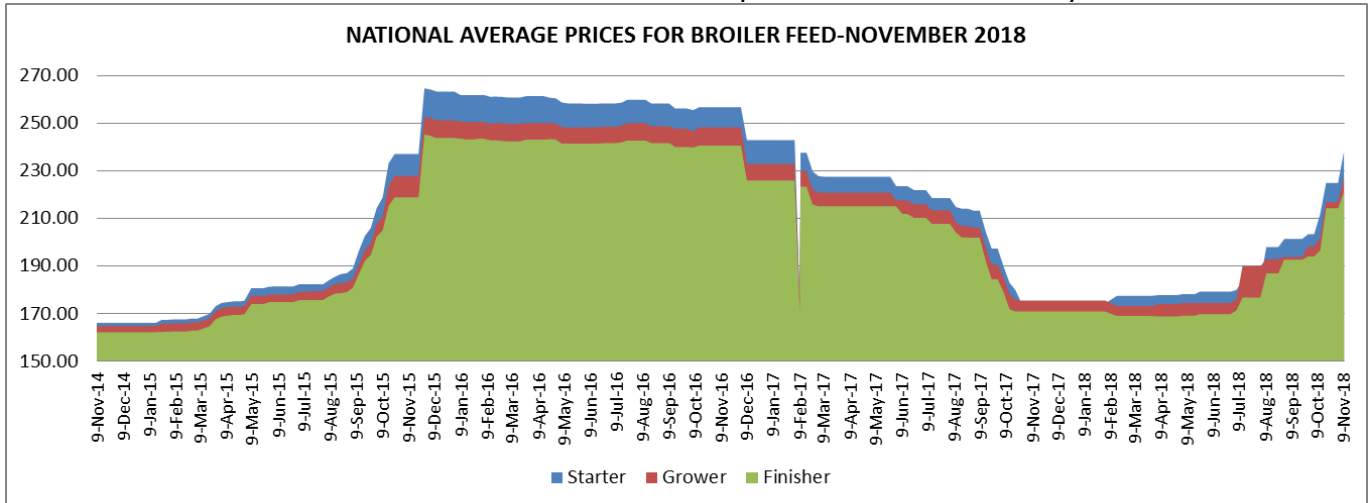
In the same vein, the layer feed prices have been adjusted upwards within the course of this week. Layer feed is now trading at an average

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price of ZMK 223.01 from ZMK 210 for starter, ZMK 175.76 from ZMK 166.15 for pullet grower, ZMK 166.91 from ZMK 157.49 for pullet developer and finally ZMK 196.37 up from ZMK 183.71 for layer mash.



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UPCOMING EVENTS

BROILER PRODUCTION

10th November 2018

Livestock Services

WORLD ANTIBIOTICS WEEK

12th To 16th November 2018

Venue to be advised

SUSTAINABLE VILLAGE CHICKEN PRODUCTION

17th November 2018

Livestock Services

NORTHERN PROVINCE INVESTMENT EXPO

19th to 23rd November

ALERTS! ALERTS! ALERTS! ALERTS!

LOOKING FOR SEED, FERTILISER, CHEMICALS; AND HAVE GRAIN? ... TALK TO ZAMACE!!!

ZAMACE has a facility that farmers could use to acquire fertilizer, seeds, chemicals against grain seating on a ZAMACE warehouse receipt (or that could be delivered/deposited in a ZAMACE certified warehouse).

Feel you are up to this?

Small Scale Farmers, Emergent farmers, associations, cooperatives can contact:

Jacob Mwale

Executive Director

ZAMACE Limited

Plot No. 26592 Kafue Road, Lusaka, Zambia

M: +260 977 988 897 (Whatsapp)

E: jmwale@zamace.co.zm or info@zamace.co.zm Web: www.zamace.co.zm

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KATHELIJN, KAMFINSA AREA, KITWE; 0966-924179 AND 0979-247258;

EMAIL: ksmulders13@gmail.com

WANTED USED DAIRY PARLOR

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Sandys Creations Garden Centre, 31/32, Farm 4300,

Kafue Road, Chilanga, Zambia

P.O. Box CA01 Castle,

Lusaka, Zambia

~~ZNFU COMPANY~~



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TRACTOR SALE! TRACTOR SALE! TRACTOR SALE!



A Fortima HP 130 Brand new tractor with full accessories is up for Sale!!!

Special features: 4 wheel Drive, Fully Airconditioned Cabin with Stereo, Hydraulic Steering and ballast weight in front.

Accessories: 6 roll seed planter, 32 disc harrow with hydrolics, and 5 disc plough

Total asking price: **US\$41, 000 only** ... For further information, kindly call Mr. Tembo on

0976 821 284 or 0967 646 827 (WhatsApp)

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AUCTION SALE! AUCTION SALE!



Nanga Farms Plc a company incorporated under the laws of the republic of Zambia will be conducting an auction sale. The principal activities of Nanga Farms Plc are sugar cane growing and livestock rearing.

Viewing of items will be open to the public from 12th November, 2018 to 17th November, 2018.

Bid Forms and Offers are to be collected and made via sealed bids at the communications office by close of business on the 17th of November 2018.

A comprehensive list with quantities and reserve amounts for items is available upon request from the contact details below;

Contact Details :

Dkanje@zamsugar.zm
Smundia@zamsugar.zm
Cell:+260 978 772211

1. Air cons		15. Ox-cut Trailers	Runners
2. Amazon fertilizer	Scrap	16. Hitachi pump and Regulator	
3. Bob cat	Scrap	17. Toyota Hilux	Non-runners
4. Compressor	Scrap	18. Pivot Transformers	Scrap
5. Compressor tank	Scrap	19. Valment tractors	Non-runners
6. Deep freezer		20. Valtra Tractors	Non-runners
7. Drawbar ball hitch		21. Welding Machines	Scrap
8. Drawbar hitch		22. Plastic Tanks	Scrap
9. Fertiliser hopper (applicator)	Scrap	23. caterpillar spares	
10. Motor Bikes	Non-runners	24. john deer spares	
11. Honda Pumps	Scrap	25. Mitsubishi spares	
12. Kardex deck		26. Nissan spares	
13. Lawn Mowers		27. gud filters	
14. Nissan Vehicle	Non-runners	28. Miscellaneous stock items	



Nanga Farms Plc





WEATHER

ZAMBIA EVENING WEATHER FORECAST: 9TH NOVEMBER 2018

GENERAL SITUATION

Relatively moist airflow from the south east is affecting most parts of Zambia.

RAINFALL REPORTED AT 08 HOURS IN MILLIMETERS: FRIDAY (09/11/2018)

Kafironda 29, Kawambwa 25, Mwinilunga 21, Kalabo 10, Kaoma 9, Solwezi 6, Mansa and Kabompo 3, Mongu 2, Zambezi 1, Mpulungu had less than a millimeter.

FORECAST FOR TONIGHT: FRIDAY (09/11/2018)

The whole country: Mainly cloudy, windy at times and warm with a chance of rain and thunder.

FORECAST FOR THE WEEKEND: SATURDAY AND SUNDAY (10 & 11/11/2018)

Most parts of Zambia: Mainly sunny, windy at times and warm at first, becoming partly cloudy and hot tending to be very hot in the valley areas with a chance of showers over Luapula, Northern, Muchinga and the northern districts of North-western provinces. It will tend to be warm in the evening.

OUTLOOK TO MONDAY: (12/11/2018)

Mainly sunny weather conditions to continue over the southern parts of Zambia.

Produced by Zambia Meteorological Department, Ministry of Transport and Communications

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