

FRIDAY BRIEF

WEEK 4, 2019

HIGHLIGHTS

- **SMALL SCALE FARMERS IN IRRIGATION WINDFALL**

As government takes the leap to mechanise struggling small-scale farmers, consultations have begun and feasibility studies undertaken to identify areas that would implement the irrigation project in selected irrigation schemes along agriculture commodity corridors.

- **ZYAMBO LANDS PS AGRICULTURE JOB**

President Egdar Lungu has today sworn-in former Zambia National Farmers' Union (ZNFU) Chief Executive Director (CEO) Mr Songowayo Zyambo as Permanent Secretary in the Ministry of Agriculture.

- **FISP PROGRAMME STILL EXPERIENCING GLITCHES**

Some farmers on the Copperbelt have been left out of the 2018/2019 FISP programme with glitches experienced over the past seasons still sticking out their heads.

- **LEOPARDS HILL SUB STATION COMMISSIONED**

Zesco limited says the country should expect reduced power outages after the completion of upgrade works at the Leopards Hill Sub-station.

- **NOW ARMY WORMS SPOTTED IN CHONGWE**

Fall Army Worms are furiously spreading, with the pest being reported in Chongwe. This follows reports of FAWs in Lusaka Province's Rufunsa District a week ago.





DETAILS ...

SMALL SCALE FARMERS IN IRRIGATION WINDFALL

As government takes the leap to mechanise struggling small-scale farmers, consultations have begun and feasibility studies undertaken to identify areas that would implement the irrigation project in selected irrigation schemes along agriculture commodity corridors.

Under the scheme; Upscaling of Small Irrigation Project (USIP), government intends to increase agricultural production and productivity through enhanced irrigation schemes and also promote the transitioning of farmers from subsistence to market-oriented and investment-led agricultural through mechanisation.

USIP also envisions of improving food security by enhancing food production and productivity and promoting agribusiness by developing Public Private Partnerships and linkages.

Capacities will also be enhanced among small scale farmers in scheme management, production models and outgrower models.

Already, a total of 27 small holder irrigation sites have been selected in 9 provinces covering over 10,600 hectares. There are currently two pilot projects which are already running in the Southern part of the country in Sinazongwe and Mazabuka districts.

Other areas earmarked for the project include Makungwa, Rukuzye, Bwanyuka, Lusangazi, Mukomba, Luwesi, Lusowe and Kaulu in Eastern Province, Chipompo, Nseluka, Mwenda, Ipusukilo, and Lubansenshi in Northern Province, Luwalizi, Lubu and Manshya in Muchinga, Chiawa and Rufunsa in Lusaka Province, Luswishi and Mutenda in the Copperbelt, Ikelenge, Kashima West and Litoya in NorthWestern Zambia, Chembe and Luongo in Luapula Province and Mulungushi in Central Province.

Crops targeted include Bananas, rice, Soya beans, Irish Potatoes, Wheat, Sugar cane and Pineapples. All sites are strategically located near fresh water rivers.

ZYAMBO LANDS PS AGRICULTURE JOB

President Egdar Lungu has today sworn-in former Zambia National Farmers' Union (ZNFU) Chief Executive Director (CEO) Mr Songowayo Zyambo as Permanent Secretary in the Ministry of Agriculture.

Mr. Zyambo has massive experience in the agriculture having worked his way as an Extension Officer, through to being National Coordinator, ZNFU Deputy Executive Director and finally



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as Executive Director of the country's and arguably the region's largest farmers' union that embraces all strata of farmers; small, emergent and large. He has over 17 years of experience as an agriculturalist.

Speaking at State House today when he swore in Mr. Zyambo, President Lungu said he is confident that the new Permanent Secretary's vast experience in the agriculture sector would help him handle challenges in the sector.

And President Lungu said; "You have vast experience in the agricultural sector at both farmers and agribusiness levels. You are also well vested in agricultural issues having worked for the Zambia National Farmers' Union (ZNFU) for 17 years. I think that is a good track record I was searching for and am glad I found you."

The President challenged Mr. Zyambo to work with all stakeholders and help find lasting practical solutions that will grow the sector.

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FISP PROGRAMME STILL EXPERIENCING GLITCHES

Some farmers on the Copperbelt have been left out of the 2018/2019 FISP programme with glitches experienced over the past seasons still sticking out their heads.

Information received from the Copperbelt indicate that in Lufwanyama, 300 farmers have not been captured on the programme due to numerous challenges that include registration anomalies and lack of funds.

Other challenges faced include; wrong information on National Registration Cards, mismatch of information supplied by the farmer to those on the ZIAMIS platform, difficulty in accessing codes and failure by ZIAMIS to give farmers codes.

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In Kalulushi similar challenges were faced with about 211 farmers failing to be enlisted in the 2018/2019 FISP.

In this district, there was a duplication of codes issued to various farmers, insistency by input suppliers to be paid cash by agro dealers due to payment challenges encountered during the 2017/2018 farming season. Agro dealers had challenges to get payment from the Ministry of Agriculture and in turn failed to pay input suppliers.

However, the majority of farmers managed to successfully make deposits and redeem the inputs for the season.

A total of 17, 653 farmers have been able to make deposits amid the challenges in both Lufwanyama and Kalulushi districts.

LEOPARDS HILL SUB STATION COMMISSIONED

Zesco limited says the country should expect reduced power outages after the completion of upgrade works at the Leopards Hill Sub-station.

This was revealed during the first ZNFU/Zesco Committee meeting of 2019 held on Thursday in Lusaka.

Zesco Limited Director Commercial and Customer Services Chiti Mataka told the meeting that the major cause of scheduled power outages was due to the works that were being undertaken at the Leopards Hill Sub-station.

Mr. Mataka said the Leopards Hill Sub-station commission was done on 18th November 2018 after completion of the works.

NOW ARMY WORMS SPOTTED IN CHONGWE

Fall Army Worms are furiously spreading, with the pest being reported in Chongwe. This follows reports of FAWs in Lusaka Province's Rufunsa District a week ago.

Other areas that have reported having spotted FAWs include Southern Province in Mazabuka and Chikankata, Lusaka in Lusaka West and Kafue District, and the Copperbelt Province. Scientists are currently on the ground spotting and working around the clock to develop local initiatives to combat the FAW.

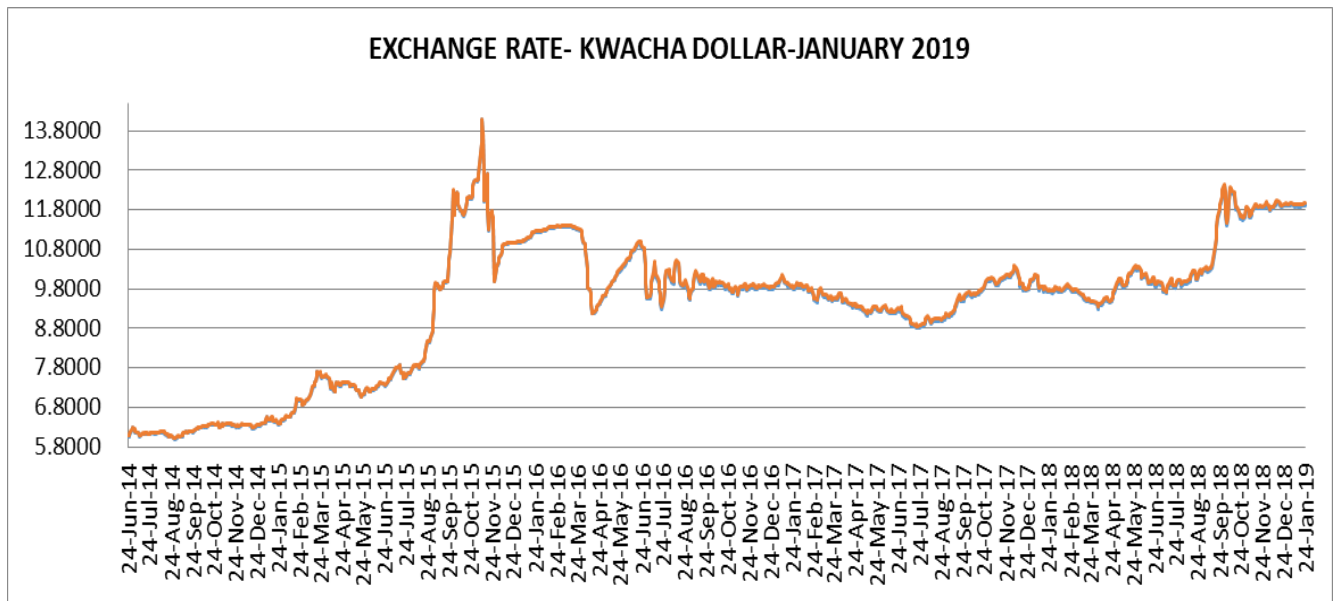
Early this year, the African Development Bank gave Zambia US\$500, 000 to help fight the FAWs. Government said the money will be used to procure chemicals to spray FAWs and mitigate their spreading. FAWs have been reported in 44 African countries are still spreading.



AGRO-WATCH

Exchange Rates

CURRENCY	24/01/2019						25/01/2019					
	US Dollar		RAND		GB Pound		US Dollar		RAND		GB Pound	
	Buy	Sell	Buy	Sell	Buy	Sell	Buy	Sell	Buy	Sell	Buy	Sell
FNB	11.83	12.08	0.86	0.88	15.41	15.79	11.80	12.05	0.86	0.88	15.45	15.84
Barclays Bank	11.84	12.08	0.86	0.87	15.48	15.79	11.84	12.08	0.87	0.88	15.54	15.85
ZANACO	11.84	12.08	0.86	0.87	15.48	15.79	11.81	12.05	0.87	0.88	15.47	15.78
Bank of Zambia (Average rates)	11.93	11.98	0.86	0.87	15.53	15.60	11.92	11.97	0.87	0.88	15.62	15.68



Source: Bank of Zambia

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ALERTS! ALERTS! ALERTS! ALERTS!

INVITATION TO PARTICIPATE IN THE 2ND CHINA INTERNATIONAL IMPORT EXPOSITION (CIIE) SHANGHAI, CHINA– NOVEMBER 2019

The Zambia Development Agency is coordinating Zambia's participation in the 2nd China International Import Expo (CIIE), scheduled to take place in Shanghai, China in November, 2019.

The CIIE is the world's first import-themed national level exhibition and great innovation in the history of International trade. The Chinese Government has made the CIIE an annual event to give firm support to trade liberalization and globalization to actively open the Chinese Market to the world.

With the world's largest population, China is the second largest economy, second largest importer and consumer in the world. China's total imports of goods and services are expected to exceed US \$ 30 trillion and 10 trillion respectively in the next 15 (fifteen) years.

Zambia successfully participated in the first CIIE in Shanghai, China in November 2018 where six companies showcased their products and generated sales contracts worth US \$ 92 million. ZDA therefore invites export ready companies in the following sectors to participate in the 2nd China International Import Exposition:

- Trade in services
- Medical equipment and healthcare products
- Food and Agricultural Products
- Beauty and cosmetic products

Benefits of participating in the CIIE include amongst others, show casing of products, networking to a large constituent of international buyers and sellers from all over the world, partnerships and joint ventures with investors, negotiation of deals and sales contracts through business to business meetings and match making.

BOOTH RATES

- Raw space: US \$ 300/m²
- Standard Booth: US \$ 3000/9m²
- Exhibitors that sign the participation contract and make an advance payment of not less than 50%, will enjoy a discount of 20%.
- Booking deadline is 30th April, 2019

Kindly indicate to us your willingness to participate in this Expo by calling or emailing Mr. Obby Banda on 0977455867, email: Obby.Banda@zda.org.zm or Mrs. Kabwe Phiri on 0977160817, email: Kabwe.Phiri@zda.org.zm. Our fax and telephone numbers are 222509 and 224790, respectively.

For further details on the CIIE visit the website on www.ciie.org





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NEWS FROM POULTRY ASSOCIATION OF ZAMBIA

INTERNATIONAL NEWS

EGGS, CHICKEN TO TURN COSTLIER AS SOYABEAN AND MAIZE PRICES RISE

New Delhi: Eggs and chicken are set to become more expensive as the prices of poultry feed ingredients soyabean and maize firm up due to a shortfall in supplies, companies and traders said. Traders expect maize production in the rabi season to drop further because of drought conditions in Maharashtra, Karnataka and Telangana. However, the situation may turn around if duty-free imports of maize from Ukraine and France are allowed, they said.

The poultry industry consumes almost 60 per cent of the country's maize production. "Maize prices are at a record high of Rs 2,100-2,150 a quintal compared with the average year-round price of Rs 1,300-1,400 a quintal," said Ramesh Chander Khatri, secretary of the Poultry Federation of India. "Similarly, prices of other commodities like soyabean, barley and rice bran, which are used for poultry feed, are increasing. The broiler and layer industry may soon have to revise prices to ensure farmers don't suffer losses and stop production. Soyabean prices have increased by 12 per cent in the past month to Rs 3,900 a quintal, traders said.

Khatri said the wholesale price of eggs has increased from Rs 3.50 to Rs 4 apiece in the past month. A shortfall in supplies may push the price of chicken to Rs 100 a kg at the farm gate from Rs 60-70 a kg currently, he said. The industry is struggling with increased costs of raw material, said Raghavan Sampathkumar, Executive Director of the Compound Livestock Feed Manufacturers Association. "The industry is absorbing the losses, but it is unsustainable and they will be forced to cut production, which will eventually lead to an increase in prices. If the government allows import of duty-free maize for actual users through state trading companies, the situation will improve," Sampathkumar said

Source: http://economictimes.indiatimes.com/articleshow/67683630.cms?utm_source=contentofinterest&utm_medium=text&utm_campaign=cppst

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LOCAL NEWS

PRICES FOR THE DOCS REGISTERS SOME PRICE INCREASE

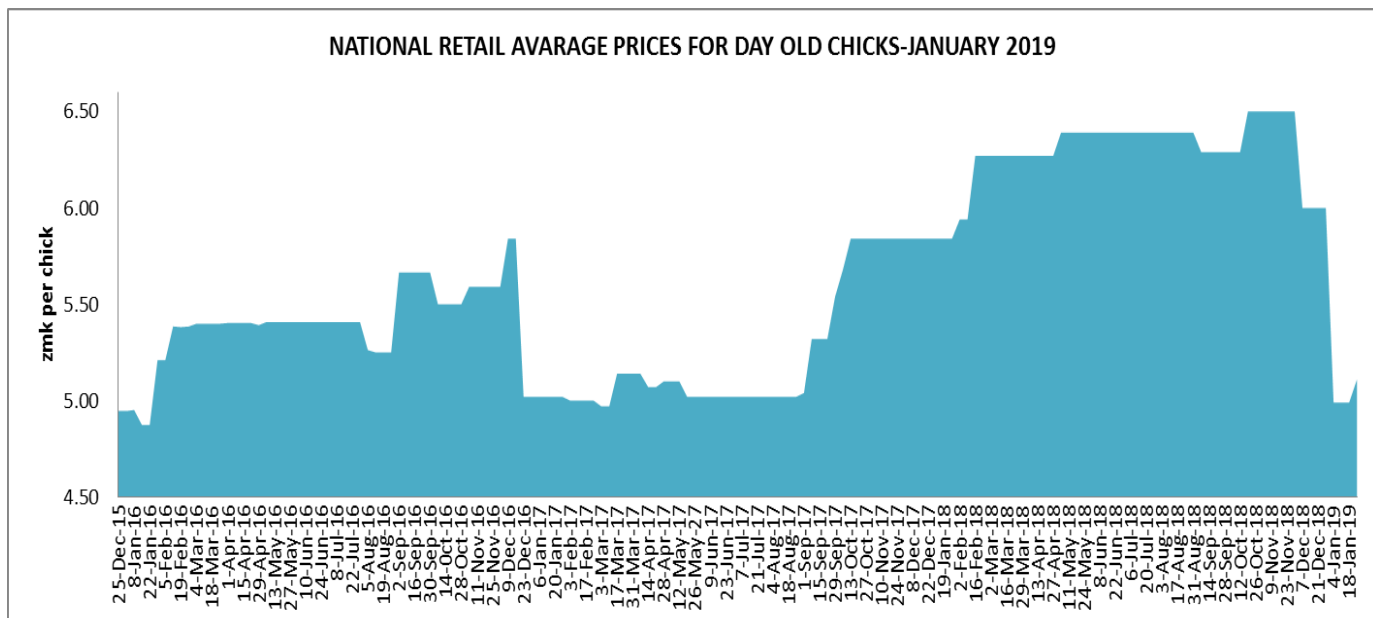


The prices of day-old chicks registered some price hicks as the promotion tend to be phasing out by some hatcheries

The average prices are still trading at ZMK 5.11 from ZMK4.99 obtained last week. The lowest chick on the market is trading at ZMK4.95 and the highest is ZMK5.60 per day old chicks, depending on location

There are no movements equally on the prices of pullets which are also trading at ZMK10.24.

The graph captures the national average price trend for the day-old broiler chicks. For the pullets, most of the bookings are open between February and March 2019.



Source: PAZ

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LIVE BROILER CHICKEN PRICES REMAINS UNCHANGED

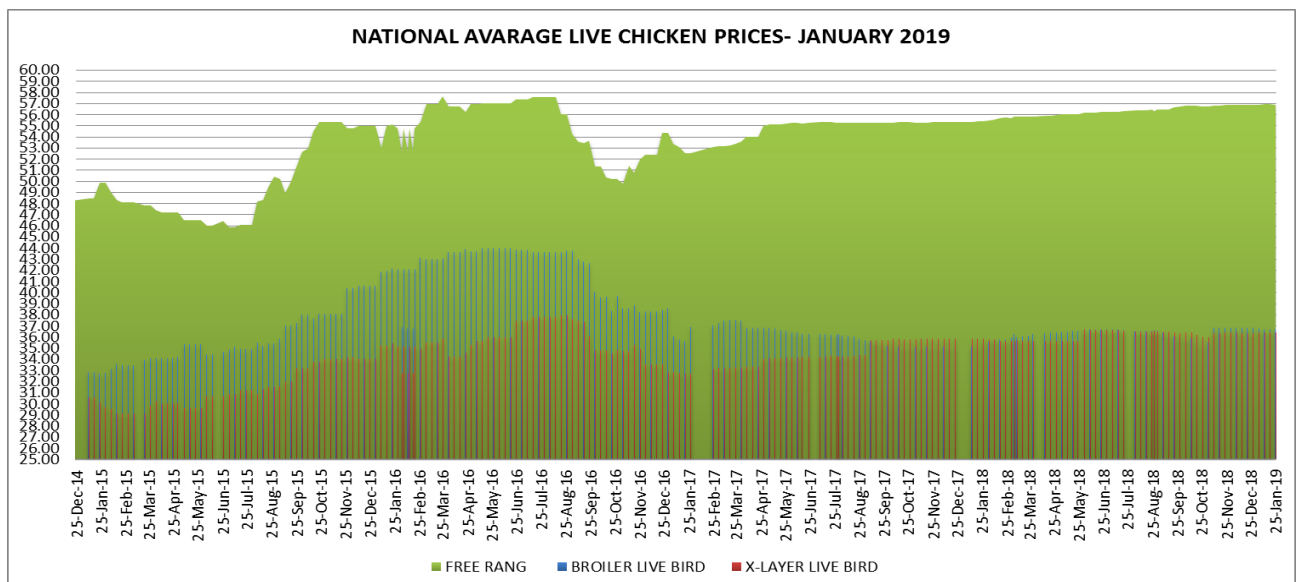


The national average prices for the broiler chickens remained during the course of the week. This is mainly attributed to low consumption as spending go towards addressing school fees and rentals.

The national live broiler bird prices are averaging ZMK36.67 compared with the ZMK36.68 recorded last week

The X-layer prices also recorded some adjustment and trading at ZMK 36.39 compared with the ZMK36.41 recorded in the last two weeks

The prices for the free-range chickens averaged ZMK 56.95 up from the ZMK56.87 recorded in the same period.



Source: Poultry Association of Zambia

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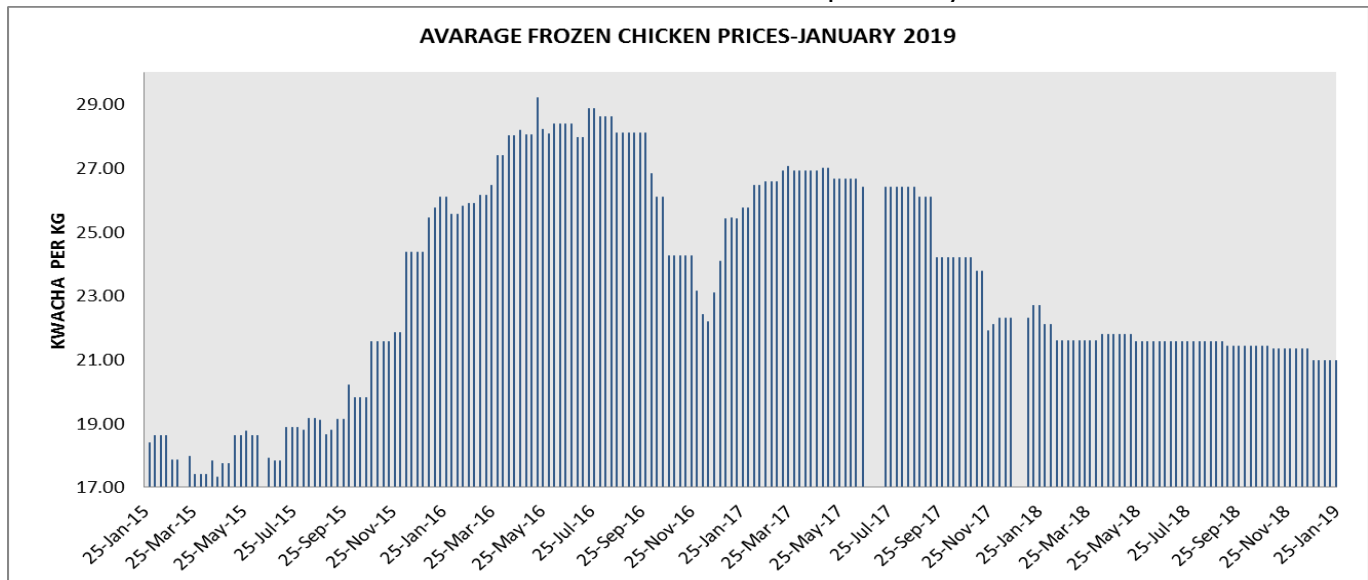


WHOLE DRESSED CHICKEN PRICES REMAINS UNCHANGED



The prices for the frozen chicken remained unchanged. The average price for the whole frozen chicken in Lusaka now trading at about ZMK 20.98 compared with the ZMK21.43 recorded in December 2018. The lowest price in some chain stores is now trading at ZMK17.99 compared with the ZMK 18.99 per kg while the highest is trading at ZMK27 per kg. The chicken sizes are ranging between 1.3kg to 1.7kg in different stores.

Please note that the prices are obtained from Pick n Pay, Shoprite, Zambeef, Melisa supermarket and Cheers Stores. Different outlets have different pricing models hence the figures displayed is an average price for all the sampled chain stores. It should also be noted that these are Lusaka prices only.



Source: Poultry Association of Zambia

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AVARAGE PRICES FOR THE POINT OF LAY REMAINS UNCHANGED



The prices for the point of lay registered no movements during the course of the week. The average price is still ranging between ZMK69 to ZMK82 per bird depending on the supplier.

Yielding Tree, one of the major suppliers of point of lay is offering good incentives to the farmer based on volumes. The point of lay will be available in February 2019

Great Guwei Farm has point of lay selling at competitive prices. The point of lay will be ready in March 2019

Cholimba Farm in Mkushi has point of lay on sale and will ready in March 2018

Base-Farm Pullet rearers also have birds available at competitive prices and ready for collection.

For the beginners who are interested in getting battery cages, cage price ranges between ZMK2700 to ZMK8000 depending on the capacity and also the sources of the cages.

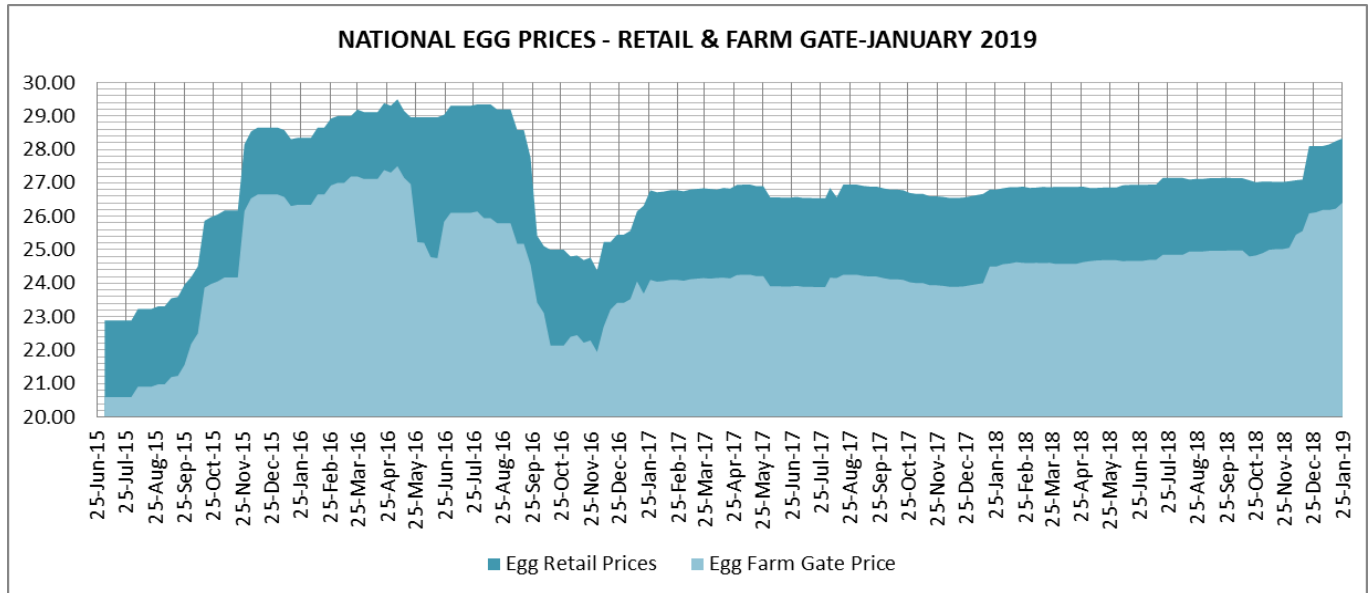
NATIONAL RETAIL AVERAGE EGG PRICES GOES UP



There was some slight price change in the egg subsector during the course of the week.

The retail prices in markets that are operating within Lusaka averages between ZMK 26.33 to ZMK28.41 per tray for large eggs, and medium eggs while smaller eggs are trading between ZMK23 and ZMK24 farm gate price. No change on the prices of pullet eggs which are still trading between ZMK18 and ZMK20 per tray. Further, retail prices in some Chainstores have also

remained unchanged, averaging between ZMK32 to ZMK35 per tray of 30 eggs depending on the supplier and packaging.



Source: Poultry Association of Zambia

AVARAGE STOCK FEED PRICES REMAINS STABLE AS BRAN PRICES SKYROCATES



The national average prices for broiler and layer feed this week remained stable.

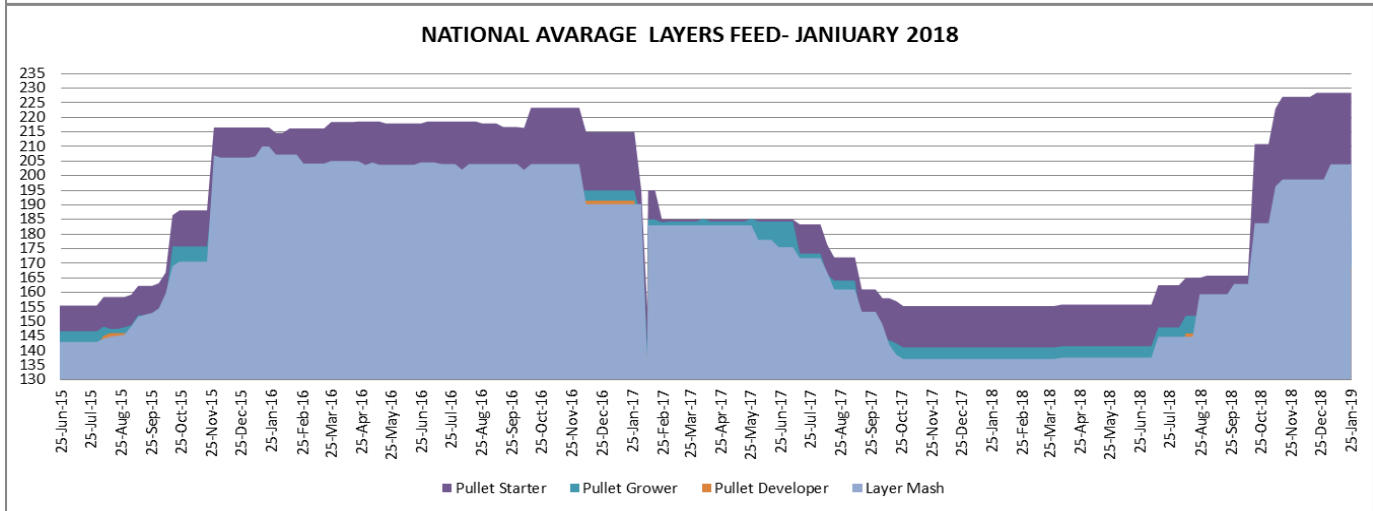
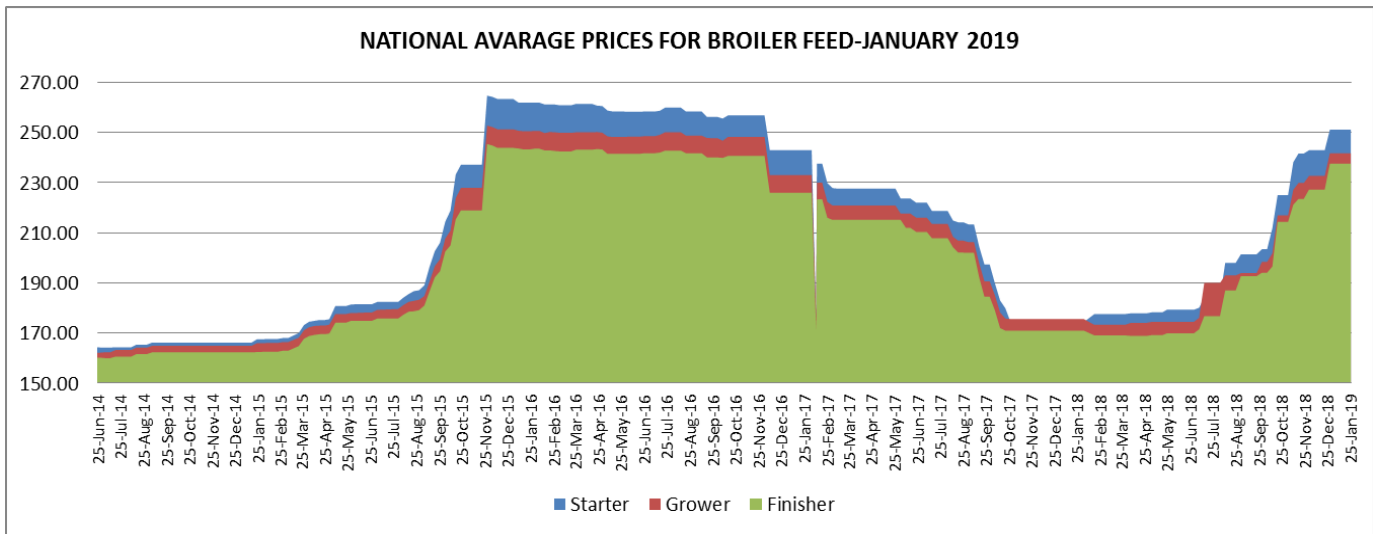
Broiler starter is now trading at ZMK251.34 from ZMK 242.94 recorded at the end of December 2018. Broiler Grower is tradig at ZMK241.75 from ZM232.69 recorded in the same period. Broiler finisher is averaging ZMK 237.56 from ZMK227.23 recorded in the same period.

In the sameway, the layer feed prices have been adjusted upwards. Layer feed is stil trading at an average price of ZMK 220.45 from ZMK 210 for starter, ZMk 188.14 from ZMK 175.76 for pullet grower, ZMK

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168.63 from ZMK166.91 for pullet developer and finally ZMK 203.91 from ZMK196.37 for layer mash.

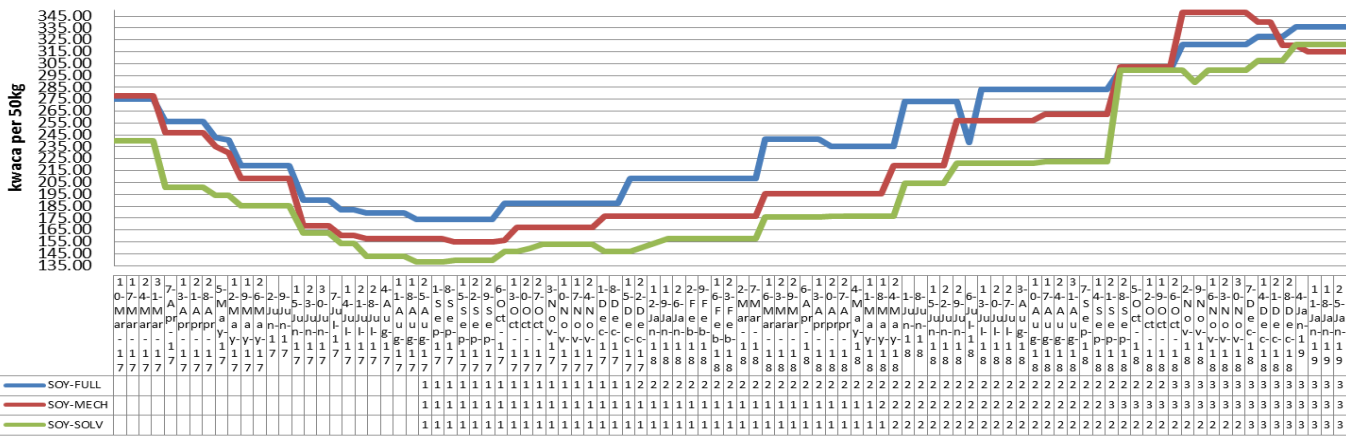
For those compounding their own feed, ingredients prices have also been going up with maize bran, sunflower cake, soyacake as well as fishmeal registered some increments.



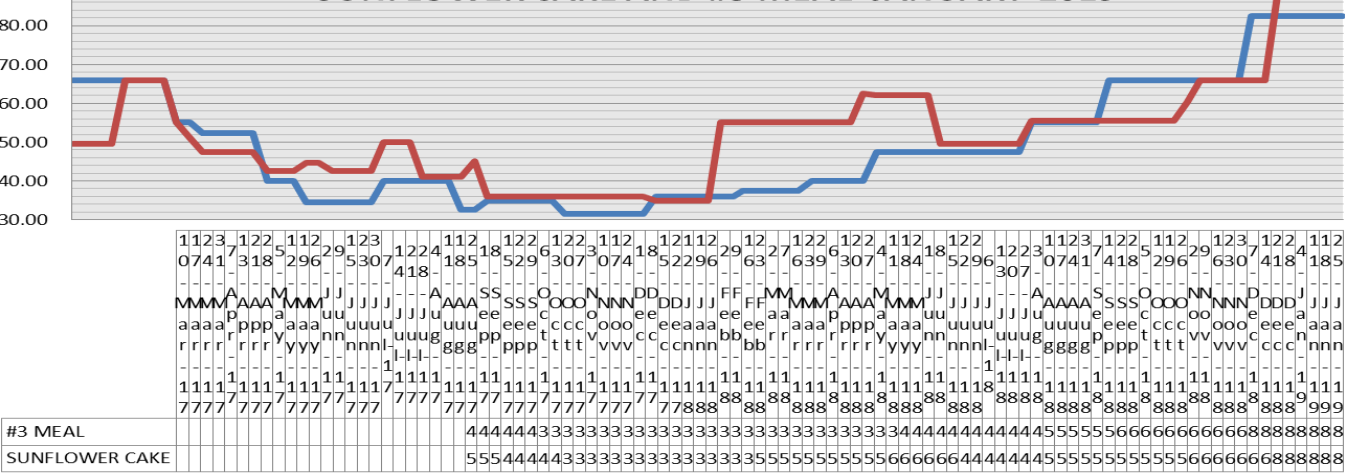
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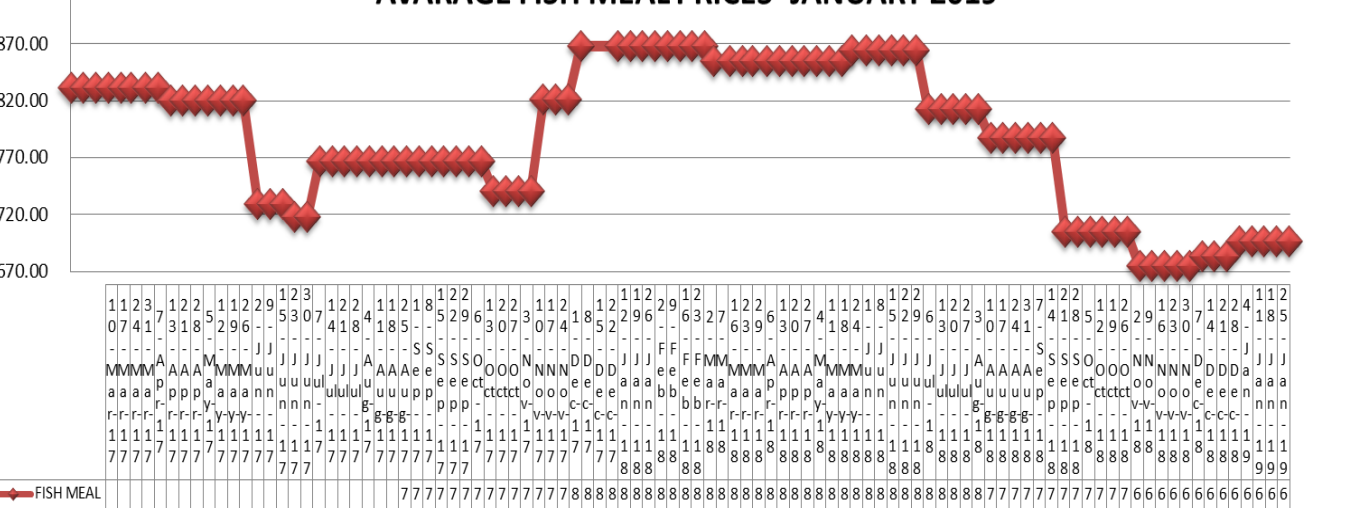
SOYAMEAL PRICES- JANUARY 2019



SUNFLOWER CAKE AND #3 MEAL- JANUARY-2019



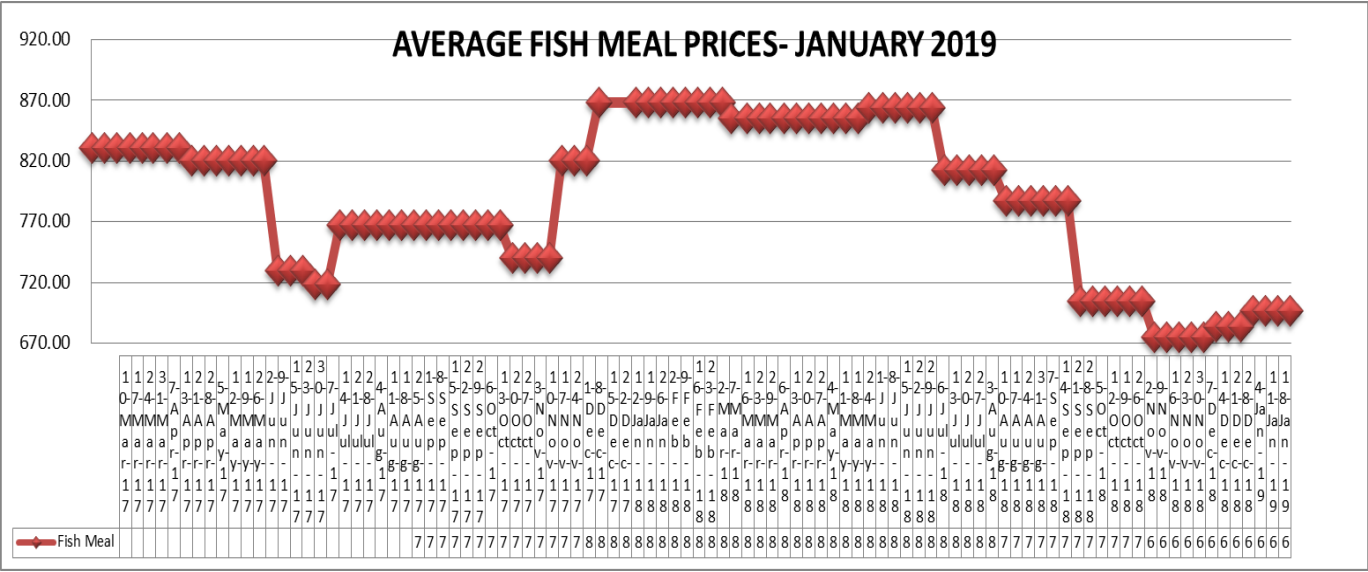
AVERAGE FISH MEAL PRICES- JANUARY 2019



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